



Friedman Memorial Airport Authority

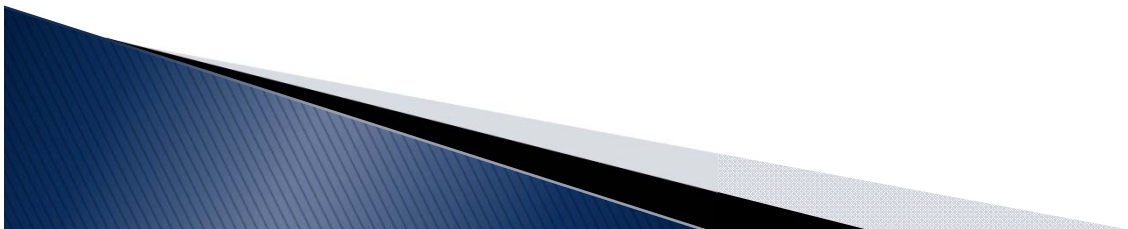
Regular Board Meeting

January 31, 2017



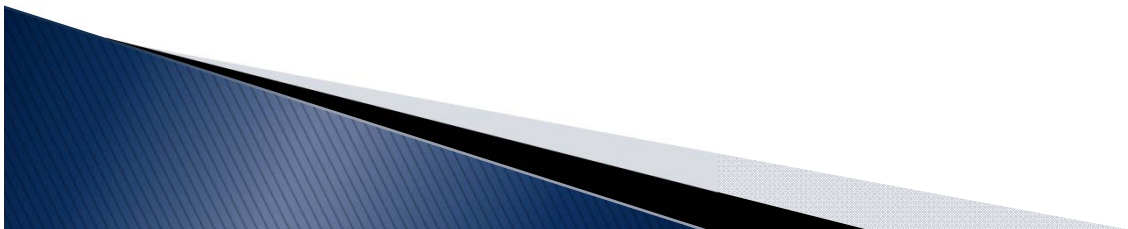


Approve Agenda



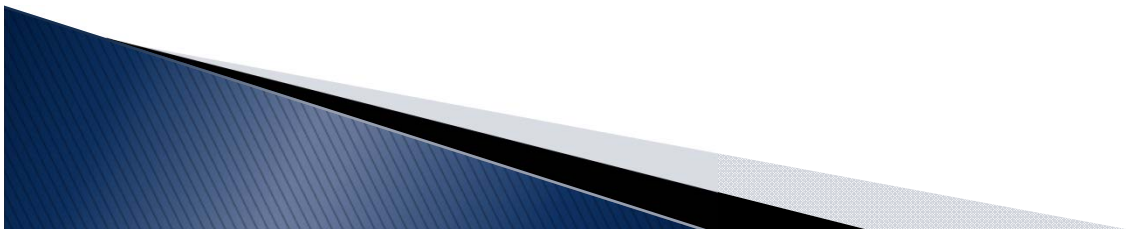


Public Comment





FMAA Financial Statements & Other Financial Information



Introduction

- ▶ Financial Statements for the Year Ended September 30, 2016
- ▶ Presented by:
 - Ms. Laurie Harberd, CPA
 - Rexroat, Harberd & Associates, P.A.



Management's Discussion & Analysis

- ▶ Net Position Changes – Compared to FY '15
 - Assets exceed liabilities by \$57,751,744
 - Decrease of \$836
 - 17.4% Increase in Operating Revenue
 - 20.9% Increase in rents, fees, commissions, and lease revenue
 - 18.1% Increase in fuel flowage fees revenue
 - 16.4% Increase in automobile rental revenue
 - .1% Increase in Operating Expense



Management's Discussion & Analysis

- ▶ Capital Acquisitions & Construction Activities
 - Net capital asset total of \$55,637,540
 - Assets acquired or construction during the year total more than \$2.5 million

- ▶ Long-term Liabilities
 - Compensated Absences
 - Vacation, comp and 25% of sick leave time
 - Total liability as of 09/30/2016 was \$172,599
 - Decrease due to pay out to 2 long-time employees



Financial Statements

► Statements of Net Position

	<u>2016</u>	<u>2015</u>	<u>Increase (Decrease)</u>	<u>Percentage Change</u>
ASSETS:				
Current Assets	\$ 2,479,364	\$ 5,353,058	\$(2,873,694)	-53.7%
Capital Assets	<u>55,637,540</u>	<u>55,248,643</u>	<u>388,897</u>	.7%
Total Assets	<u>58,116,904</u>	<u>60,601,701</u>	<u>(2,484,797)</u>	-4.1%
LIABILITIES:				
Current Liabilities	268,928	2,590,658	(2,321,730)	-89.6%
Noncurrent Liabilities	<u>96,232</u>	<u>258,463</u>	<u>(162,231)</u>	-62.8%
Total Liabilities	<u>365,160</u>	<u>2,849,121</u>	<u>(2,483,961)</u>	-87.2%
NET POSITION:				
Invested in capital assets	55,637,540	55,248,643	388,897	.7%
Restricted	6,189	13,913	(7,724)	-55.5%
Unrestricted	<u>2,108,015</u>	<u>2,490,024</u>	<u>(382,009)</u>	-15.3%
Net Position	<u>\$57,751,744</u>	<u>\$57,752,580</u>	<u>\$ (836)</u>	0.0%

Financial Statements

► Statements of Revenue, Expenses & Changes in Net Position

	<u>2016</u>	<u>2015</u>	<u>Increase (Decrease)</u>	<u>Percentage Change</u>
Operating Revenue	\$3,131,310	\$ 2,667,525	\$ 463,785	17.4%
Operating Expenses	<u>4,764,942</u>	<u>4,759,353</u>	<u>5,589</u>	.1%
Operating (income/loss)	(1,633,632)	(2,091,828)	458,196	21.9%
Non-operating Revenue (Expenses)	310,445	(4,199,037)	4,509,482	107.4%
Capital Contributions	<u>1,322,351</u>	<u>19,554,437</u>	<u>(18,232,086)</u>	-93.2%
Changes in net position	(836)	13,263,572	(13,264,408)	-100.0%
Beginning net position	<u>57,752,580</u>	<u>44,489,008</u>	<u>13,263,572</u>	29.8%
Ending net position	<u>\$57,751,744</u>	<u>\$57,752,580</u>	<u>\$ (836)</u>	0.0%

Financial Statements

▶ Statement of Cash Flows

	<u>2016</u>	<u>2015</u>
Cash Flow from Operating Activities	\$164,495	\$118,219
Cash Flow from Operating Grant	194,206	305,795
Cash Flows from Capital		
– Acquisition & Construction of capital assets	(4,700,138)	(21,220,326)
– Grants and other amounts received for the purchase of capital assets	3,599,879	18,215,313
– PFC charges received for the purchase of capital assets	303,132	274,519
Net cash provided (used) by capital	(797,127)	(2,730,494)
Cash Flows from Investing Activities	6,830	6,032
Net Decrease in Cash & Cash Equivalents	(431,596)	(2,300,448)
Balances – beginning of the year	2,463,670	4,764,118
Balances – end of the year	<u>\$2,032,074</u>	<u>\$2,463,670</u>

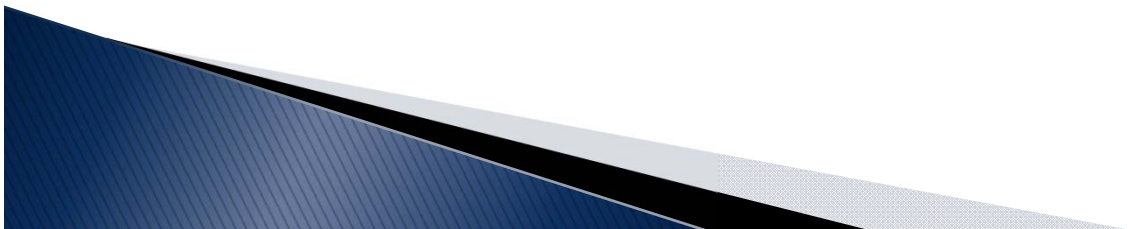
Notes to Financial Statements

1. Summary of Accounting Policies
2. Deposits and Investments
3. Capital Assets
4. Accounts Receivable
5. Long-term Liabilities
6. Pension Plan
7. Risk Management
8. Concentrations
9. Lease Revenue
10. Passenger Facility Charges
11. Capital Contributions
12. Commitments
13. Contingencies
14. Impairments
15. Related Party Transactions
16. Restatement

Supplementary Information

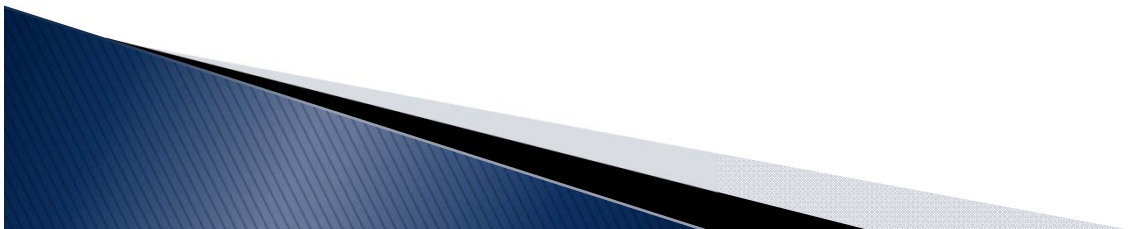
- ▶ Schedule of Revenue, Expenditures and Changes in Net Position Budget & Actual
 - No amendments were made to the FY '16 Budget

	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
Total Operating Revenue	\$2,951,419	\$3,131,310	\$ 179,891
Total Operating Expenses	<u>2,366,948</u>	<u>2,543,591</u>	<u>(176,643)</u>
Operating Income (loss)	<u>\$ 584,471</u>	<u>\$ 587,719</u>	<u>\$ 3,248</u>

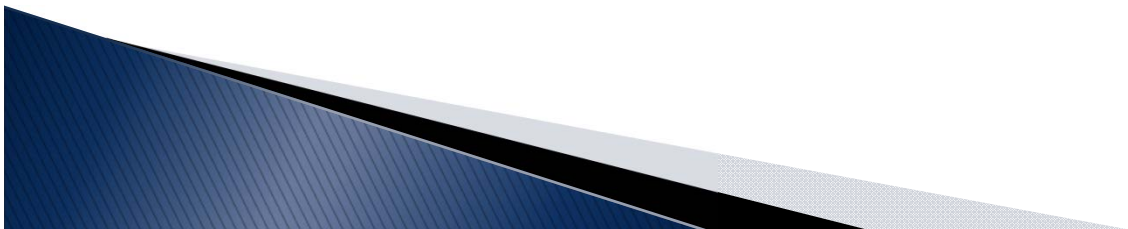


Supplementary Information

- ▶ Reconciliation of Budgetary Basis to GAAP
 - Compensated Absence Accruals
 - Depreciation
 - PFC deferrals
 - PFC interest reported as PFC revenue rather than expense
 - Capital assets purchases are classified as an asset rather than an expense



Questions / Comments

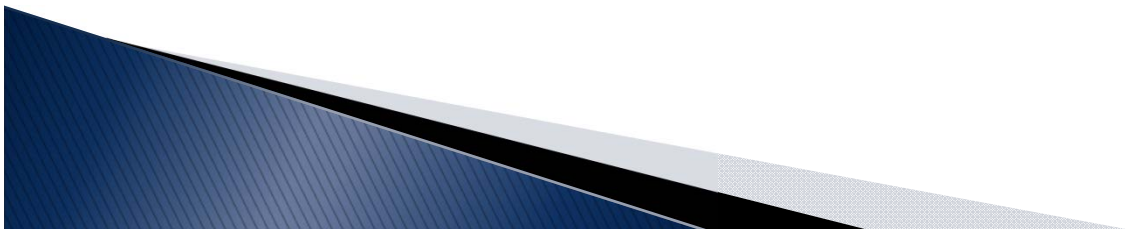




FY 2016

FMAA Financial Statements

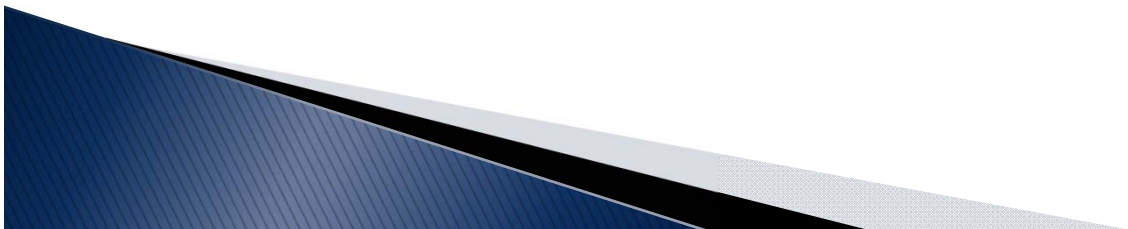
Motion to Approve





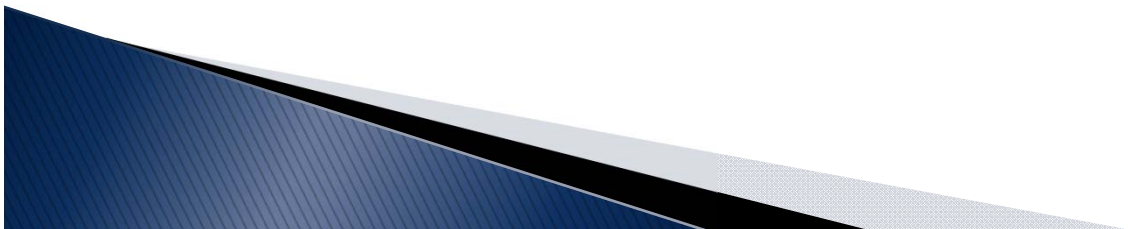
Approval of Meeting Minutes

January 3, 2017 Regular Meeting





Reports



Reports

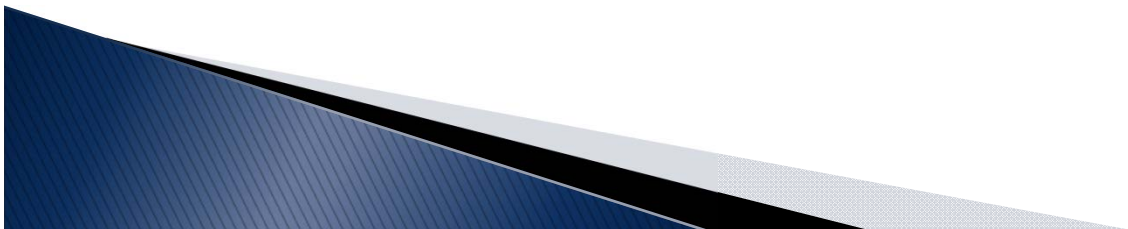
- ▶ Chairman Report
 - ▶ Blaine County Report
 - ▶ City of Hailey Report
-

- ▶ Airport Manager Report
- ▶ Communications Director Report (Centerlyne)
- ▶ Fly Sun Valley Alliance Report



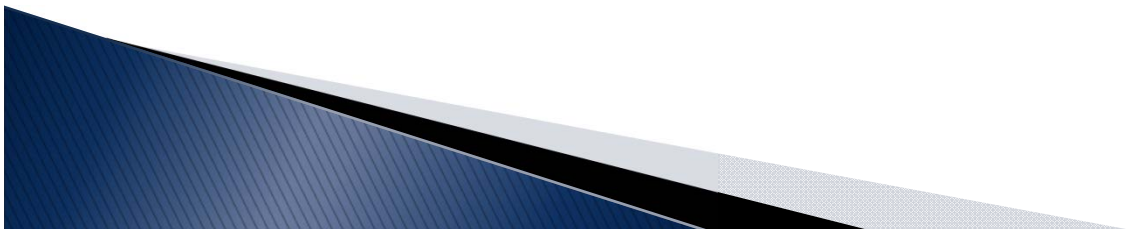
Airport Manager Report

January 31, 2017



USCTA Policy Board Meeting

- ▶ January 26–27 – Savannah, GA
 - FAA funding scenarios
 - AIP reauthorization
 - Remove ATCT AIP funding caps
 - FCT provisions
 - Congressional infrastructure package(s)
 - Remote Tower
- ▶ June Meeting in D.C.
- ▶ 2018 January Meeting in San Antonio, TX



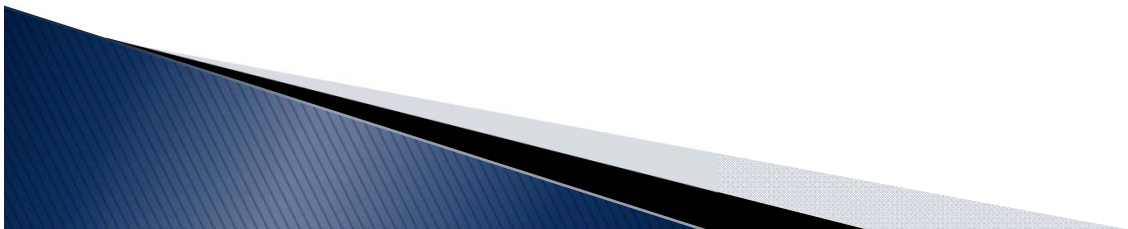
Winter Ops Update...

- ▶ Equipment woes
- ▶ Snow hauling



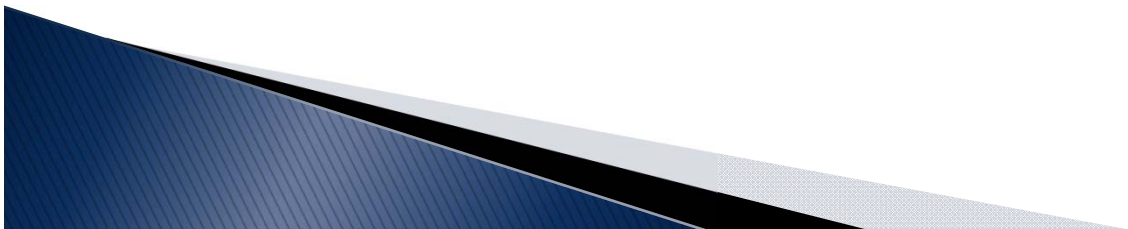
FAA Visit

- ▶ February 16th (weather permitting)
- ▶ ADO staff



“On the Horizon” – Next Meeting

- ▶ Election of Officers
- ▶ Debrief of FAA visit
- ▶ Master Plan and ALP drawing set discussion
- ▶ Noise modeling discussion



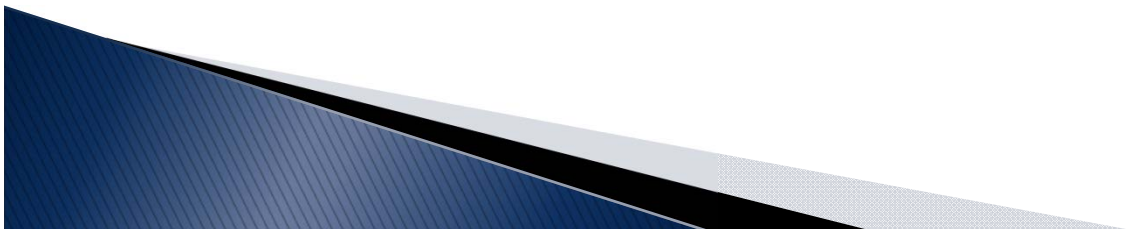
Reports

- ▶ ~~Chairman Report~~
- ▶ ~~Blaine County Report~~
- ▶ ~~City of Hailey Report~~
- ▶ ~~Airport Manager Report~~
- ▶ Communications Director Report (Centerlyne)
- ▶ Fly Sun Valley Alliance Report



CENTERLYNE

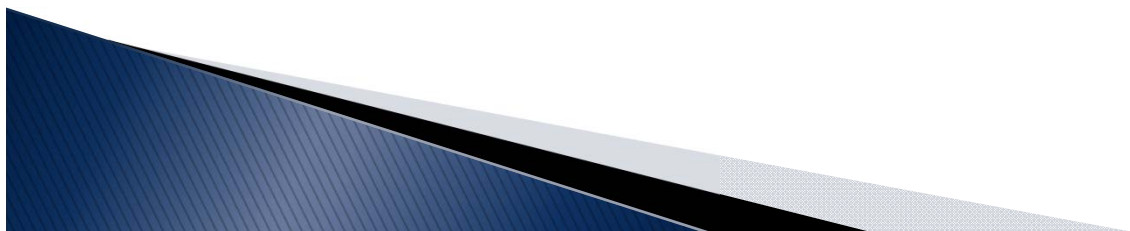
WEB & GRAPHIC DESIGN + SOCIAL MEDIA MARKETING + SEO



Reports

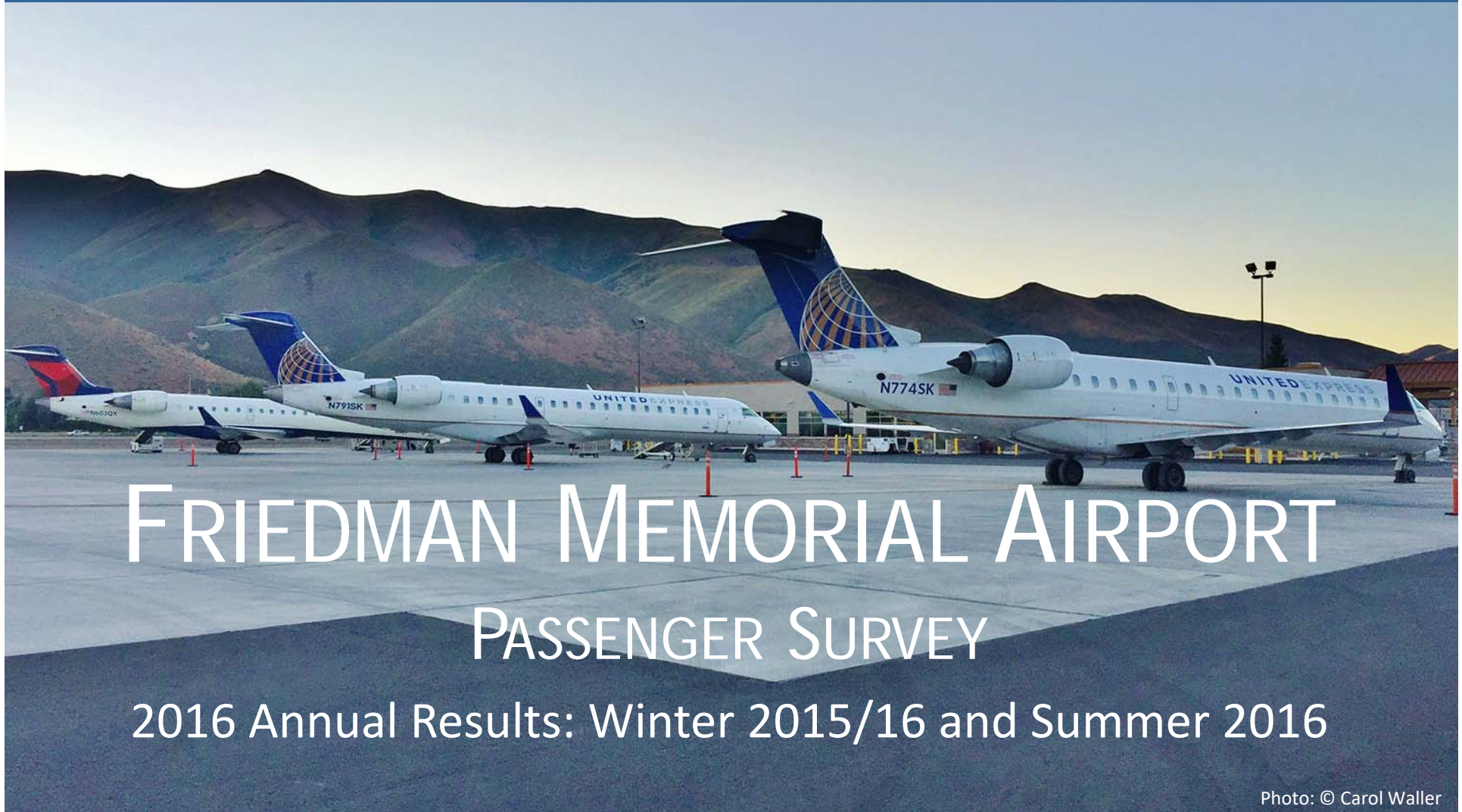
- ▶ ~~Chairman Report~~
- ▶ ~~Blaine County Report~~
- ▶ ~~City of Hailey Report~~
- ▶ ~~Airport Manager Report~~
- ▶ ~~Communications Director Report (Centerlyne)~~
- ▶ Fly Sun Valley Alliance Report







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FRIEDMAN MEMORIAL AIRPORT

PASSENGER SURVEY

2016 Annual Results: Winter 2015/16 and Summer 2016

Photo: © Carol Waller

- Methodology & Overview of Key Findings
- Visitor Demographics
- Trip Planning
- Trip Characteristics
- Ratings of Experience

- Intercept survey conducted in SUN passenger waiting area
- 1,615 survey completes in winter 2015/16 and summer/fall 2016
 - Study period: Dec 2015 - Apr 2016; Jun - Oct 2016 (10 months)
 - 95% confidence interval +/-2.4 percentage points (larger for subgroups)
- Sampling plan designed to capture representative passenger mix by flight
 - Results weighted to be representative of actual passenger mix by flight and season
- Locals were surveyed, but most survey questions and presentation results focus on Visitors and Part-Time Residents (PTRs)
- Statistically significant year-over-year differences (95% confidence level) are asterisked in graphs (colorized by Visitor segment)

OVERVIEW OF KEY FINDINGS

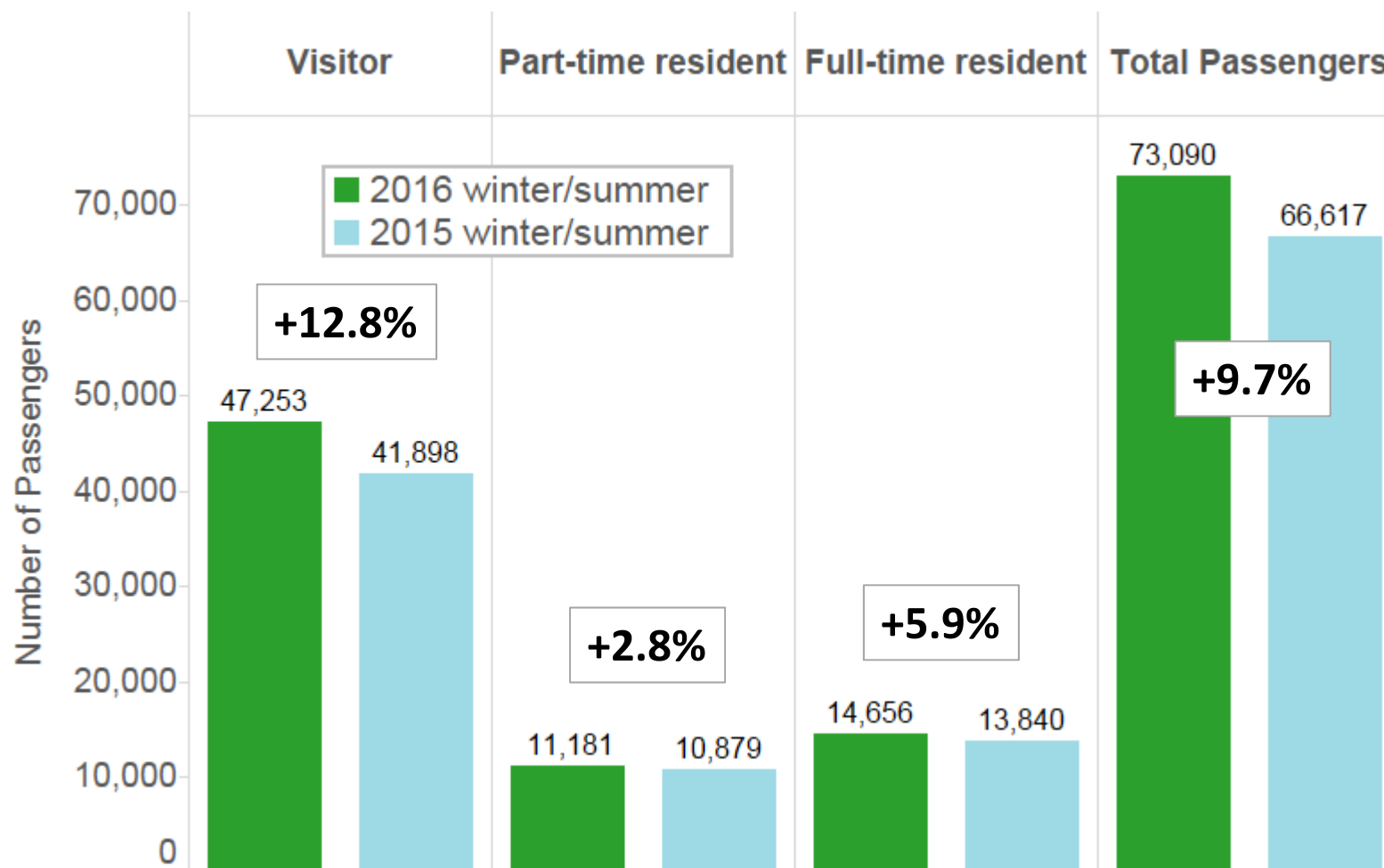


- **2016 SUN PASSENGERS:** *(1,615 surveys completed)*
 - ▶ 80% Visitor/Part-Time resident, 20% Full-Time local resident
Breakdown: 21% new Visitors, 44% repeat Visitors, 15% part-time residents, 20% locals
 - ▶ Total enplanements (Dec-Apr, Jun-Oct): 73,090 (+9.7% from 2015)
 - ▶ Visitors: 47,253 (+12.8%). PTRs: 11,181 (+2.8%). FTRs: 14,656 (+5.9%).
Note: Enplanements during non-survey months (May, Nov) are primarily local residents.
 - ▶ Majority of Visitors and PT Residents were from Western US
- **2016 ECONOMIC IMPACT:**
 - ▶ \$113M estimated total direct spend of Visitors/PTRs (-1.5% from 2015)
 - ▶ \$ 21M estimated direct spend of ~15,200 first-time Visitors (spend up 18% from 2015)
- **2016 SUN IMPORTANCE & EVALUATION:**
 - ▶ 72% of Visitors/PTRs said availability of SUN flights was very-extremely important in their decision to visit (8-10 on 10 pt scale). Top factors for choosing SUN in all groups: convenience and price.
 - ▶ All passenger groups were more likely to have said they increased than decreased use of SUN in past yr
 - ▶ Satisfaction with airport improved (avg rating 8.5 in 2016 vs. 8.2 in 2015)
 - ▶ NPS score of Sun Valley as a travel destination improved (from 61% to 68%)
- **HOW TO IMPROVE SUN?** Top comment: **more flights** (more cities, more frequent, year-round, etc.).

Also frequently mentioned: more food options in terminal, reduced delays/cancellations/diversions, lower fares, faster/improved security screening, faster check-in and baggage claim, better wifi, etc.

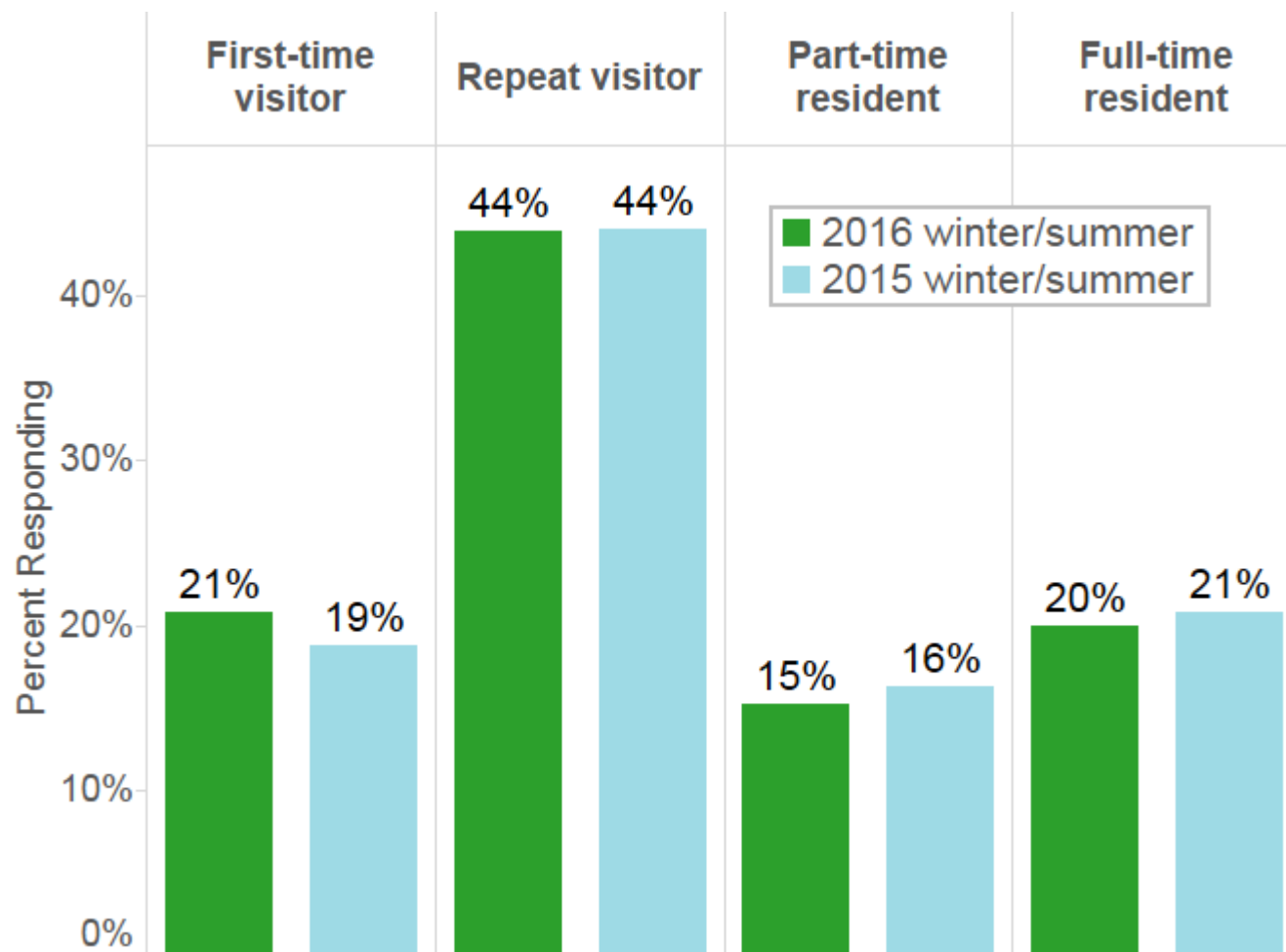
VISITOR DEMOGRAPHICS

ESTIMATED PASSENGERS BY TYPE



- Total enplanements increased by 9.7% from 2015 to 2016 (Dec-Apr & Jun-Oct periods).
- Year-over-year, Visitors increased by an estimated +12.8%; PTRs by +2.8%; and FTRs by +5.9%.

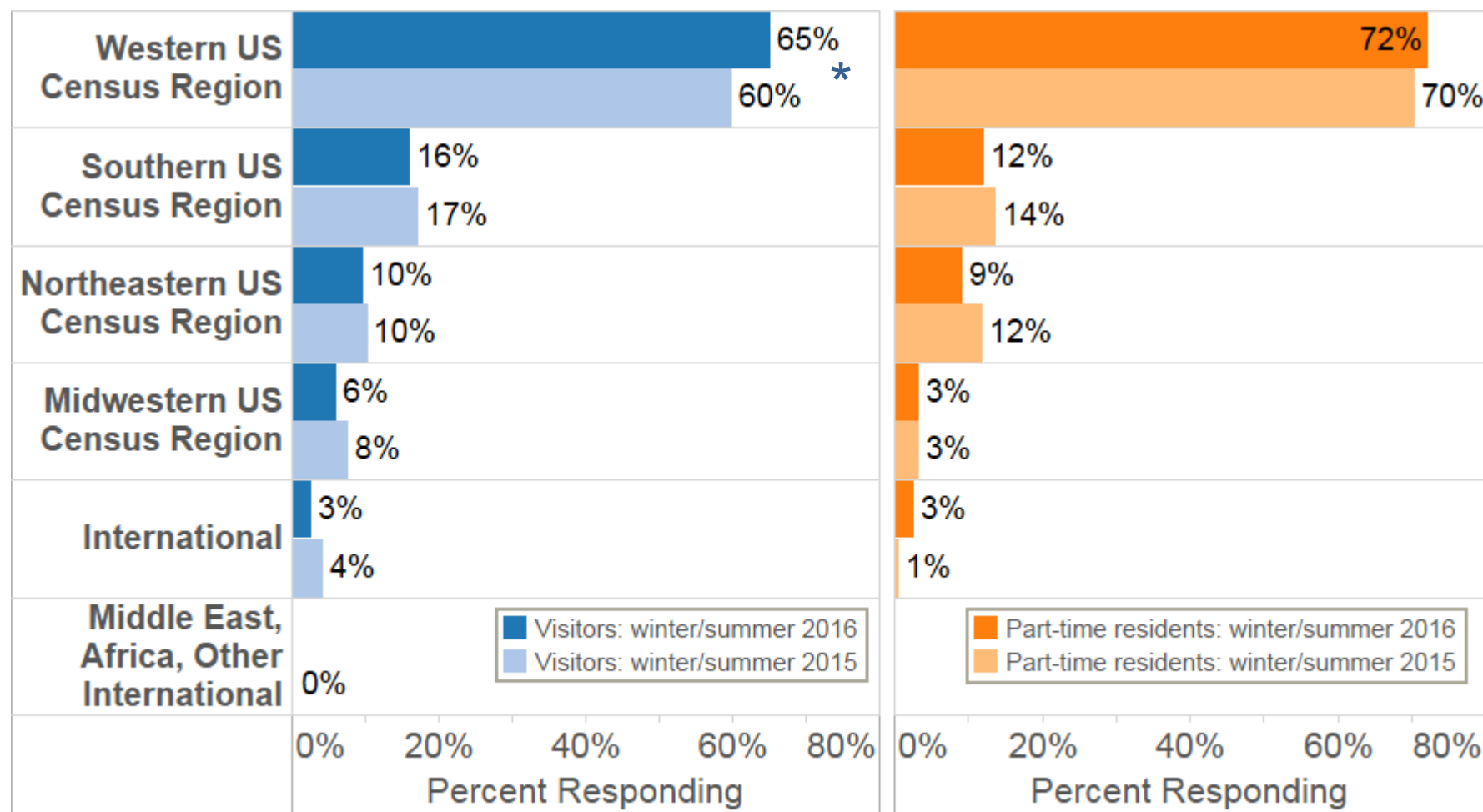
RESIDENT AND VISITOR MIX



- Altogether, 65% of passengers were Visitors in 2016, up from 63% in 2015 (+2 ppt)
- Part-time residents (PTRs) and full-time residents (FTRs) each dipped about 1 ppt.
- Among 2016 Visitors, 32% were first-time SV Visitors (+2 ppt), while 68% were repeat SV Visitors (-2 ppt).
- Breakdown ALL:
 - 21% new Visitor (+2 ppt)
 - 44% repeat Visitor (flat)
 - 15% PT resident (-1 ppt)
 - 20% FT local resident (-1 ppt)

Note: Full-time resident (FTR) = live in area more than 6 mo/yr.
Part-time resident (PTR) = live in area less than 6 mo/yr.

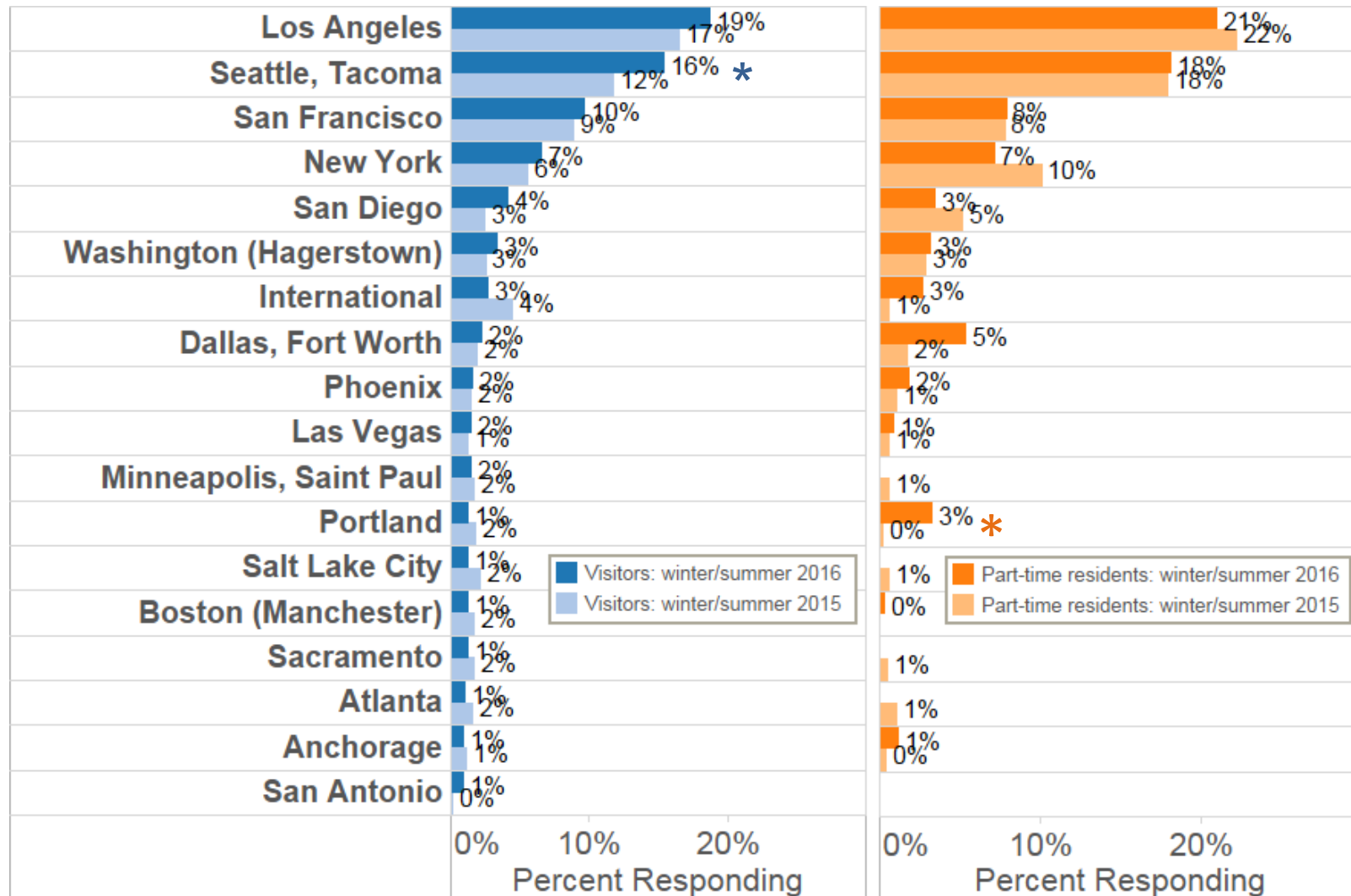
VISITOR ORIGIN BY CENSUS REGION



- The majority of Visitors & PTRs in both 2016 and 2015 were from the West.
- PTRs were somewhat more concentrated from the West (72% in 2016) than Visitors (65%).
- The share of Visitors from the West increased a statistically significant 5 ppts from 2015 to 2016.

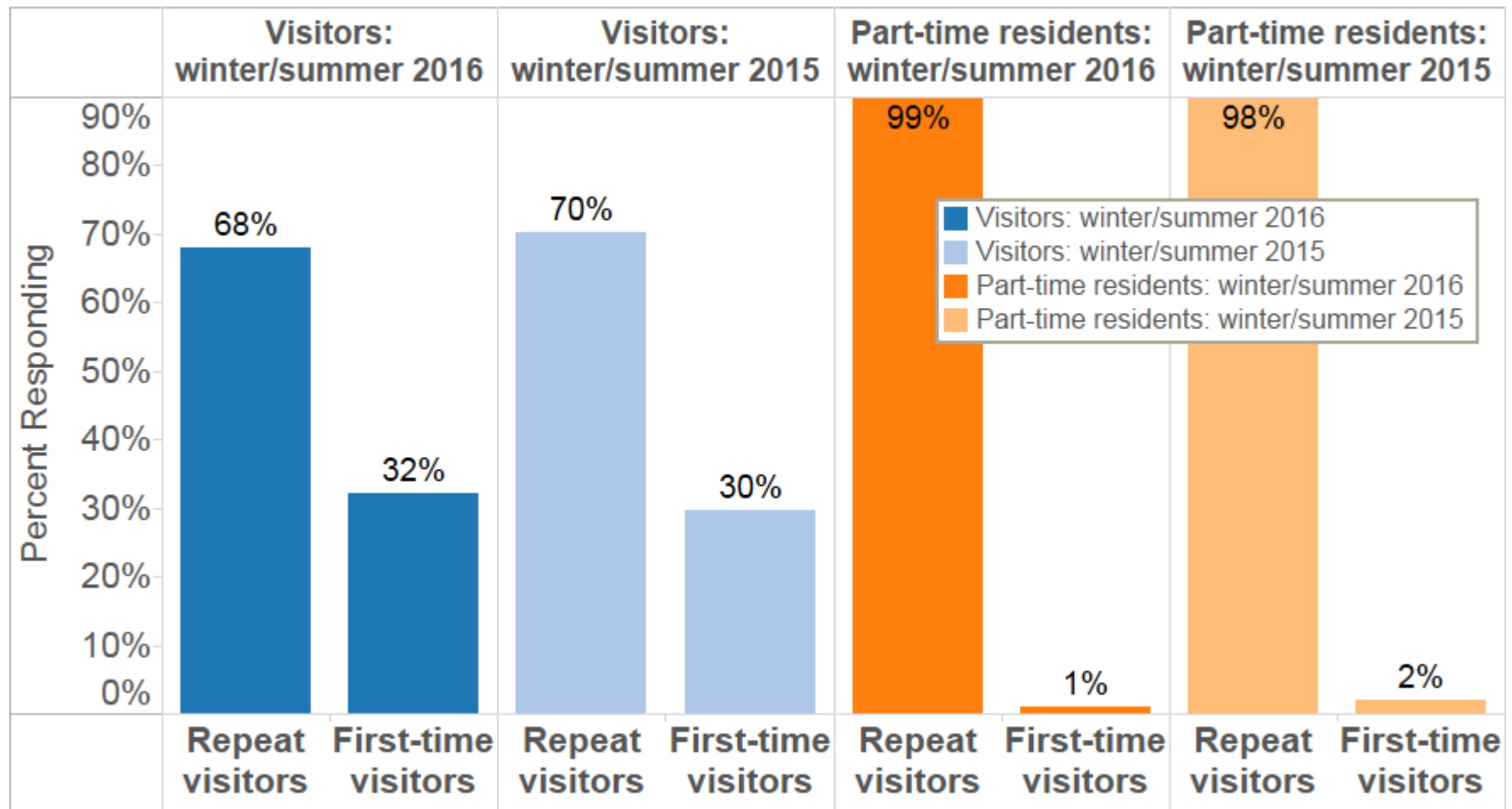
TOP DESIGNATED MARKET AREAS

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- LA, Seattle, SF, and NYC are the top four out-of-area DMAs for Visitors & PTRs.
- This year, the share of Visitors increased from Seattle (from 11.9% to 15.5%), and dipped from Philadelphia (from 1.6% to 0.4%). Portland increased this year for PTRs (from 0.3% to 3.4%). Dallas was also elevated for PTRs, perhaps related to the initiation of AA DFW-BOI service in June 2016.

PREVIOUS VISITATION TO SV (IN EITHER WINTER OR SUMMER)

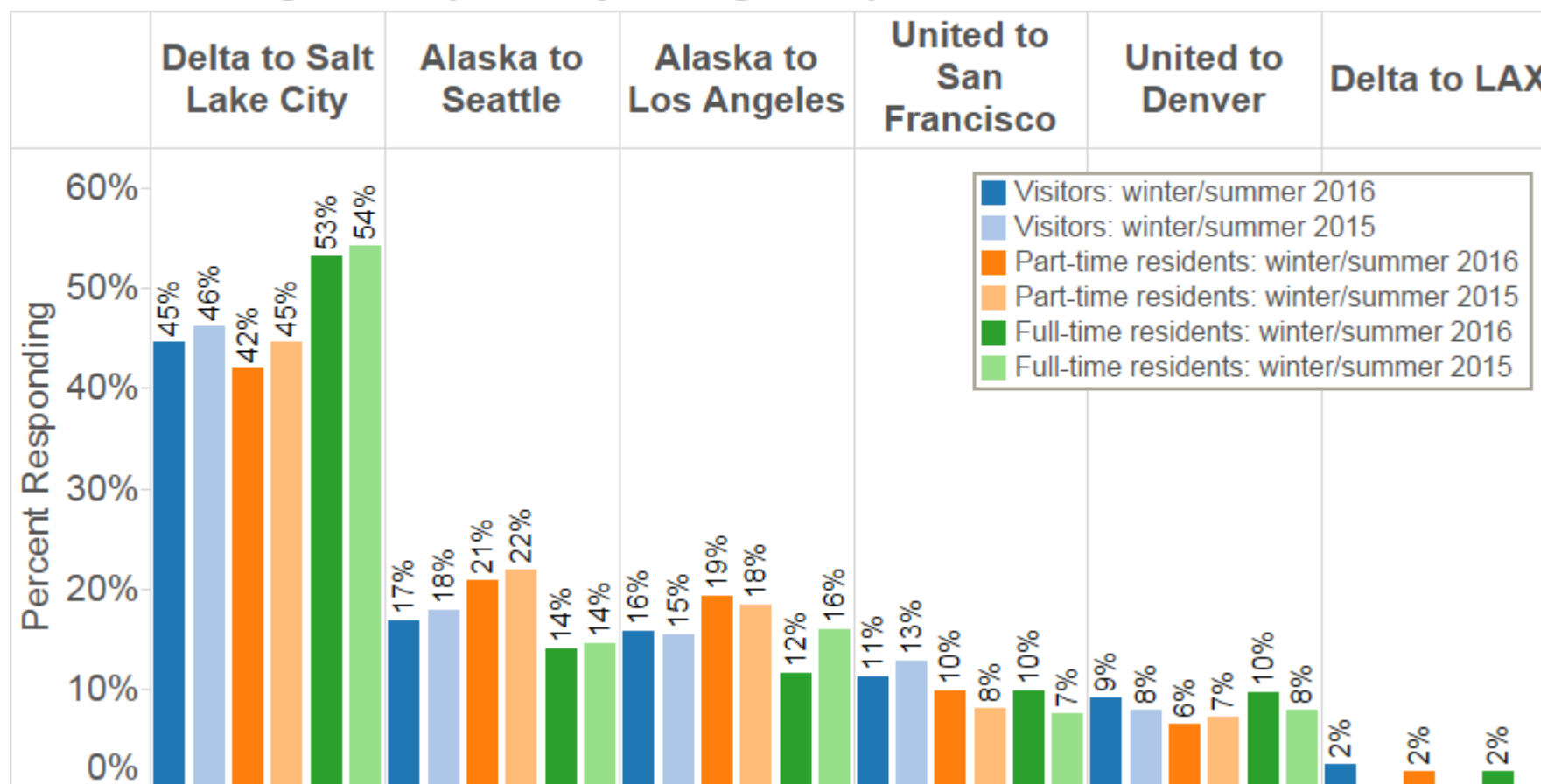


- The share of Visitors on their first trip to Sun Valley edged up from 30% in 2015 to 32% in 2016, although the shift was not statistically significant.
- Virtually all PTRs were on a repeat visit (99% in 2016).

TRIP PLANNING

DEPARTING FLIGHT

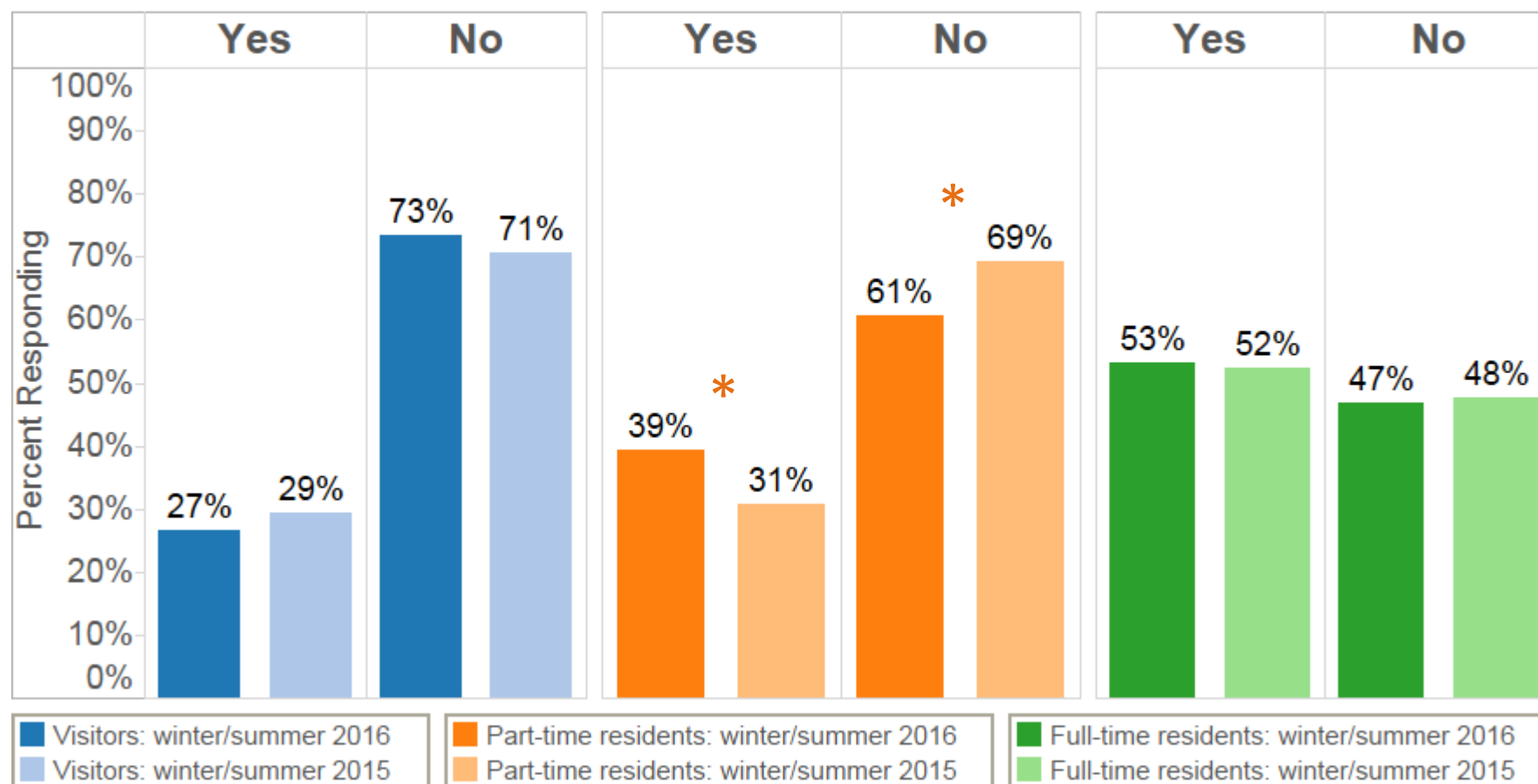
On which flight are you departing today?



- The flight mix of Visitors, PTRs and FTRs all held relatively steady year-over-year.
- FTRs have been more likely than other groups to use flights to SLC. PTRs have been more likely than others to fly AS-SEA and AS-LAX.

AIRPORTS CONSIDERED

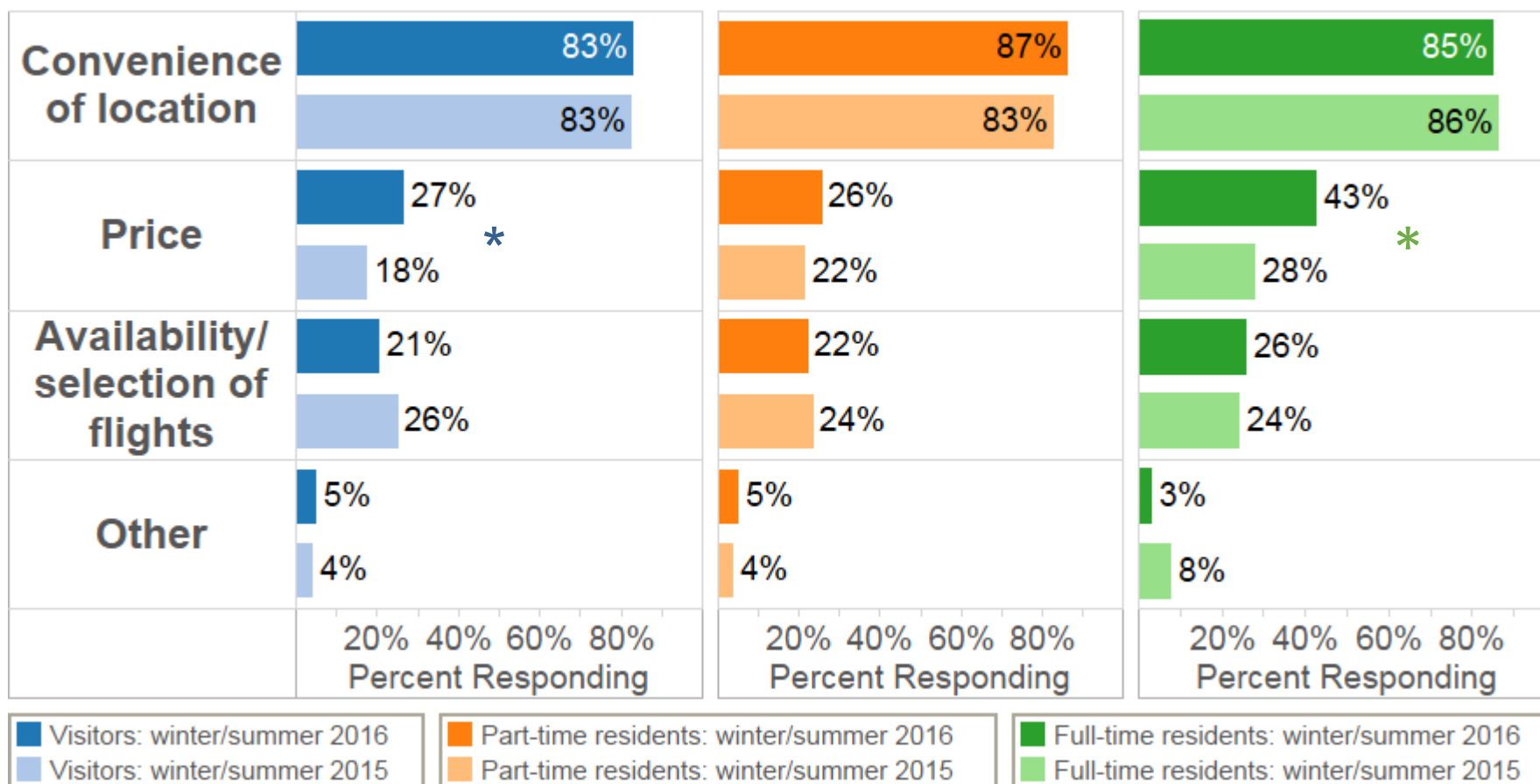
Did you consider other airports for this trip?



- FTRs were most likely to consider using other airports (53% this summer), followed by PTRs (39%) and Visitors (27%).
- An increased share of PTRs said they considered other airports for this trip (up 8 pts).

AIRPORT SELECTION

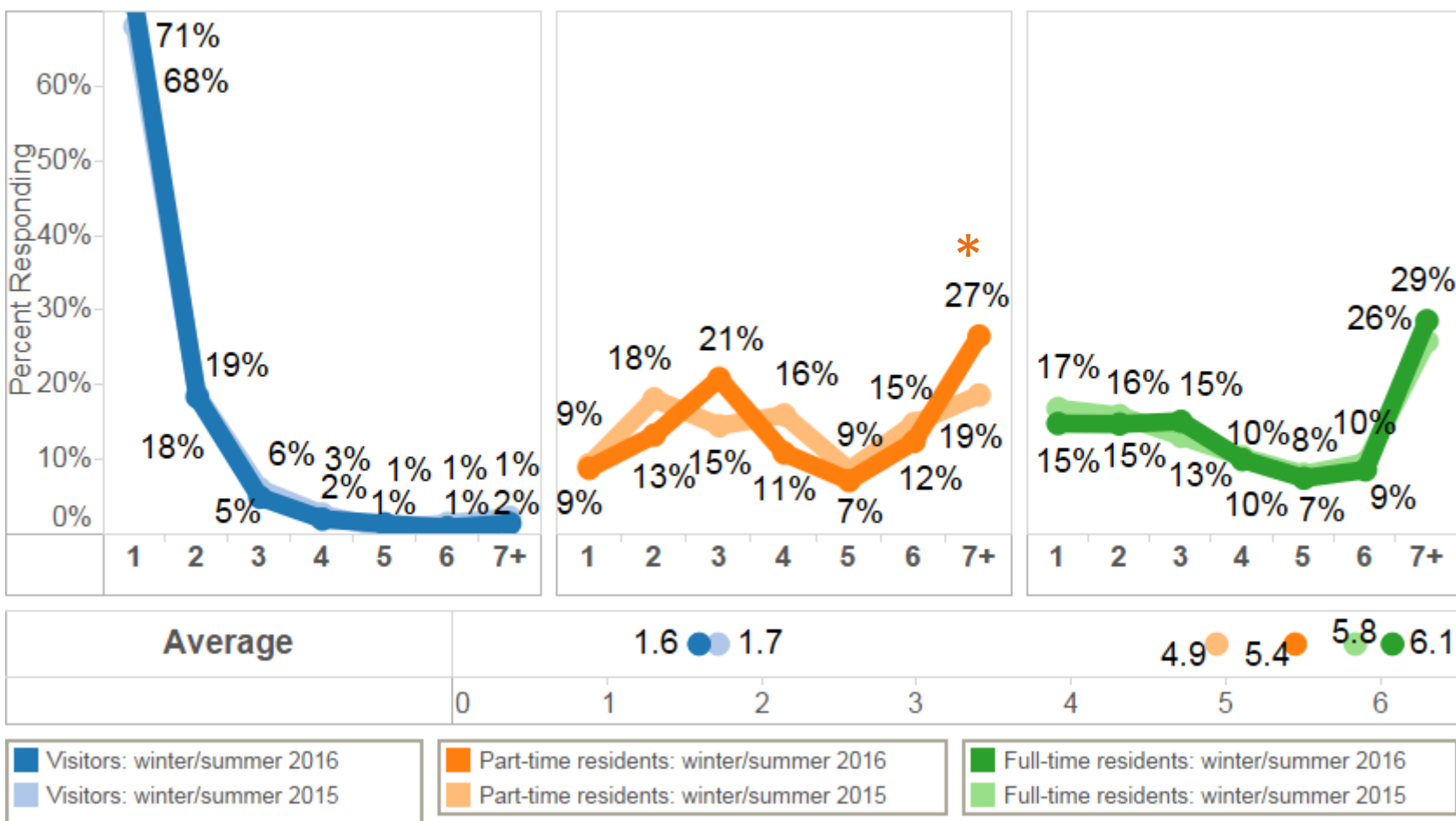
If considered other airports, why did you choose SUN for this trip?



- Among passengers who considered other airports, convenience of location remains the dominant reason cited for choosing SUN.
- “Price” has increased as a critical factor for SUN since 2015 for all three groups (and significantly so for Visitors and FTRs).

FREQUENCY OF SUN USE

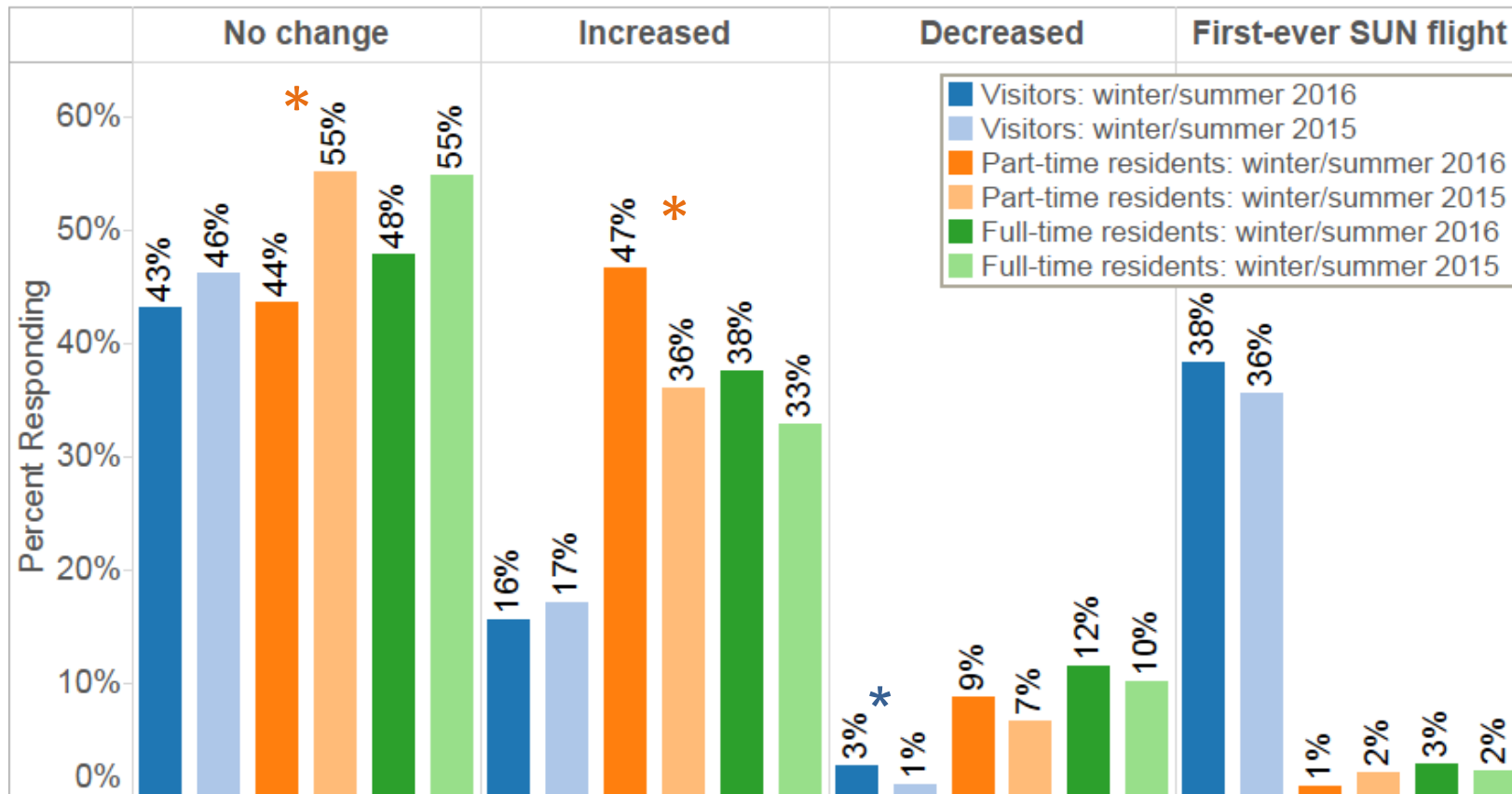
Including this flight, how many times have you flown out of this airport in the past 12 months?



- Most Visitors (71%) were using SUN for the first time in 12 months (or more). By contrast, most PTRs (91%) and FTRs (85%) had used SUN on other occasions in the prior 12 months.
- Increase in share of PTRs using SUN 7 or more times. Also, increase in average number of times PTRs used SUN, although short of statistical significance.

CHANGE IN AIRPORT USAGE

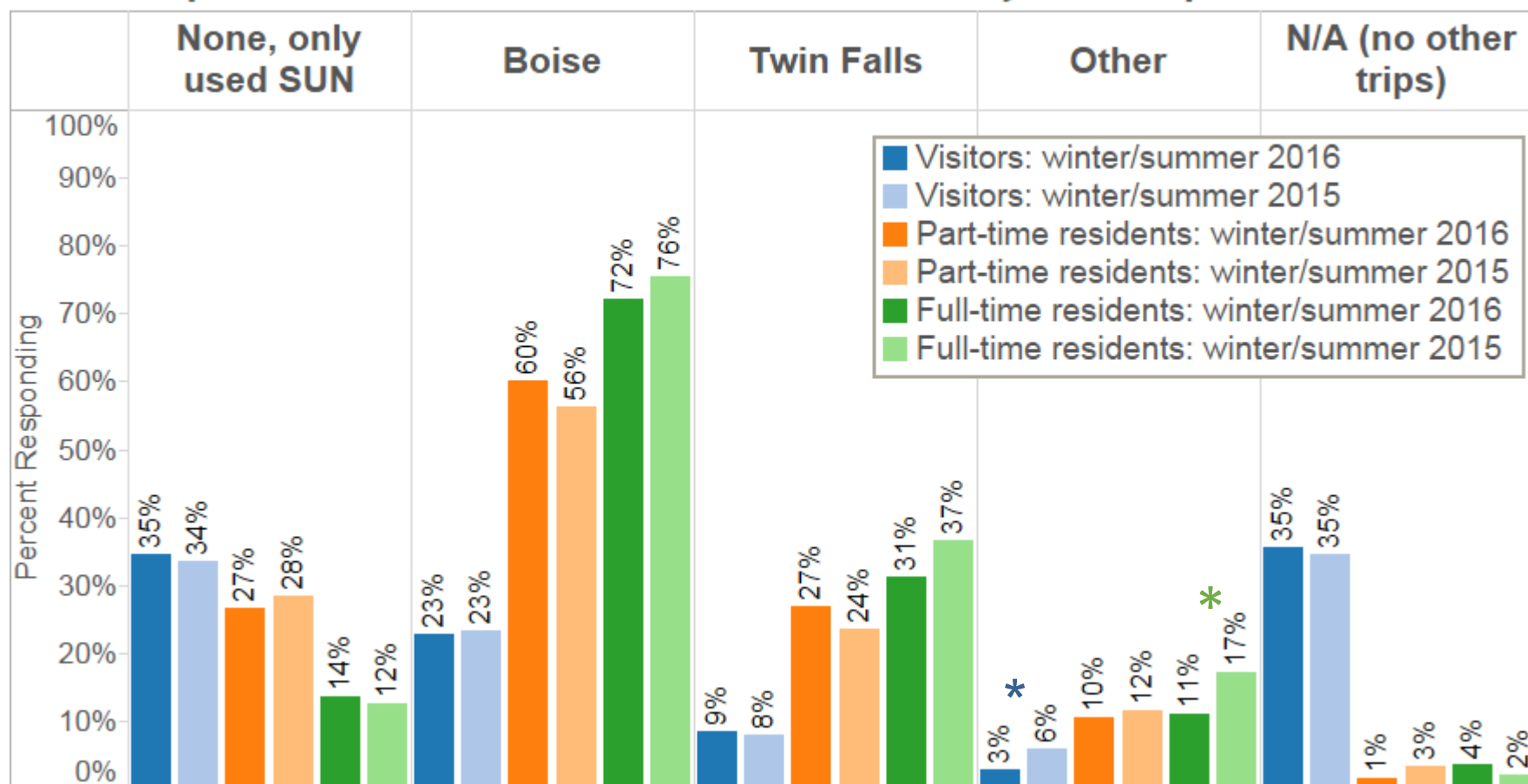
Has your usage of this airport increased, decreased, or remained the same in the past 12 months, relative to the preceding year?



- All groups were more likely to report increased than decreased use of SUN in 2016, including PTRs (47% vs. 9%), FTRs (38% vs. 12%), and Visitors (16% vs. 3%).
- A larger share of PTRs reported increased use in 2016, while a smaller share reported no change, consistent with increased net usage in past 12 months in previous slide.
- A larger share of visitors reported decreased use (3% vs. 1%), although shifts were small in absolute terms.

OTHER AIRPORTS USED

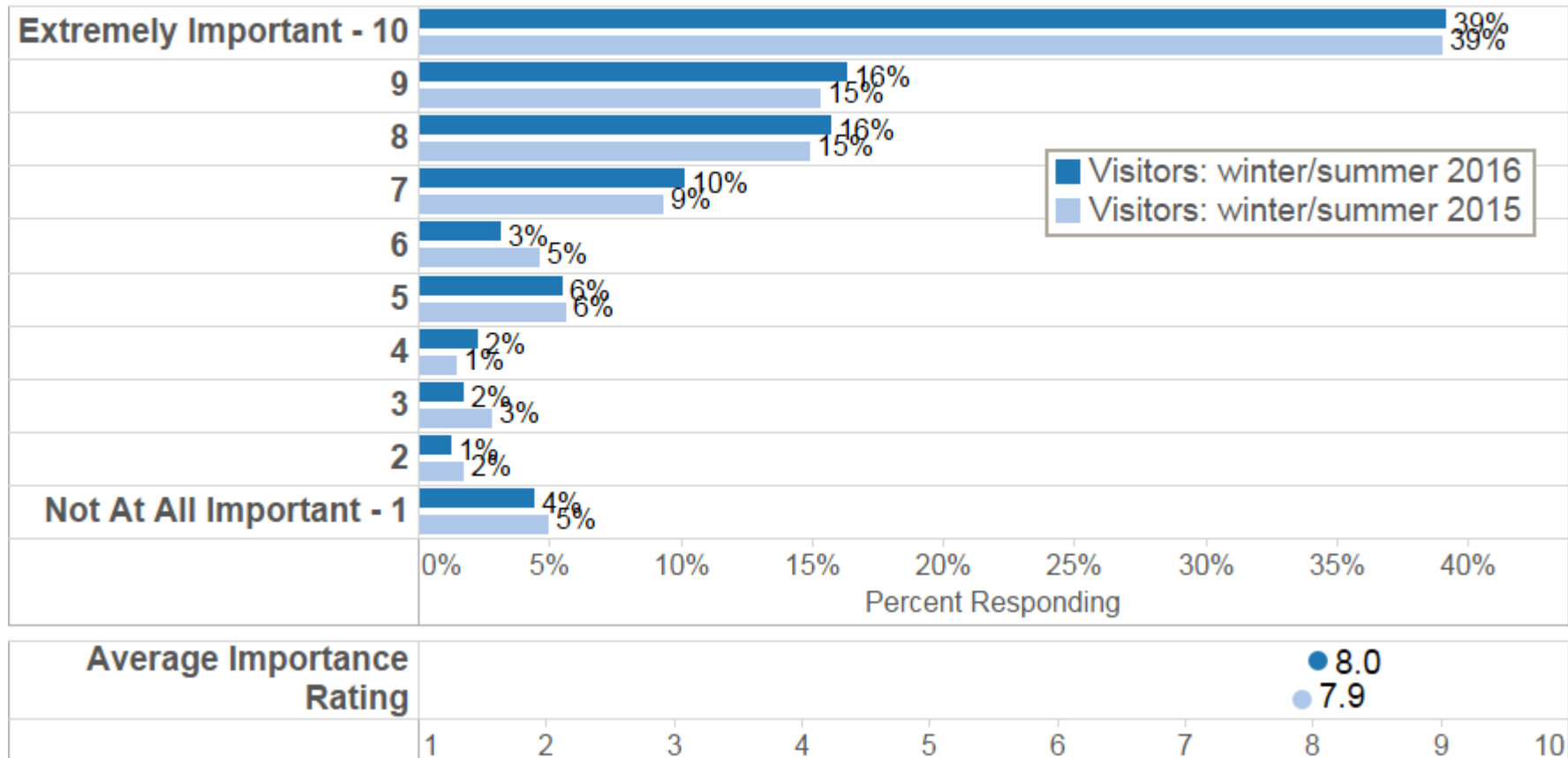
Other airports used to travel to/from the Sun Valley area in past 12 months



- BOI is the most popular alternative airport used by all groups, followed by TWF.
- FTRs were most likely to use alternative airports in the past year, followed by PTRs and Visitors.
- This year, share of Visitors and FTRs who used “other” airports decreased (although that was largely attributable to a change in the survey questionnaire, as SLC was dropped as a response option beginning in summer 2015, and recategorized as “other” for winter 2014/15).

IMPORTANCE OF FLIGHT AVAILABILITY (VISITORS)

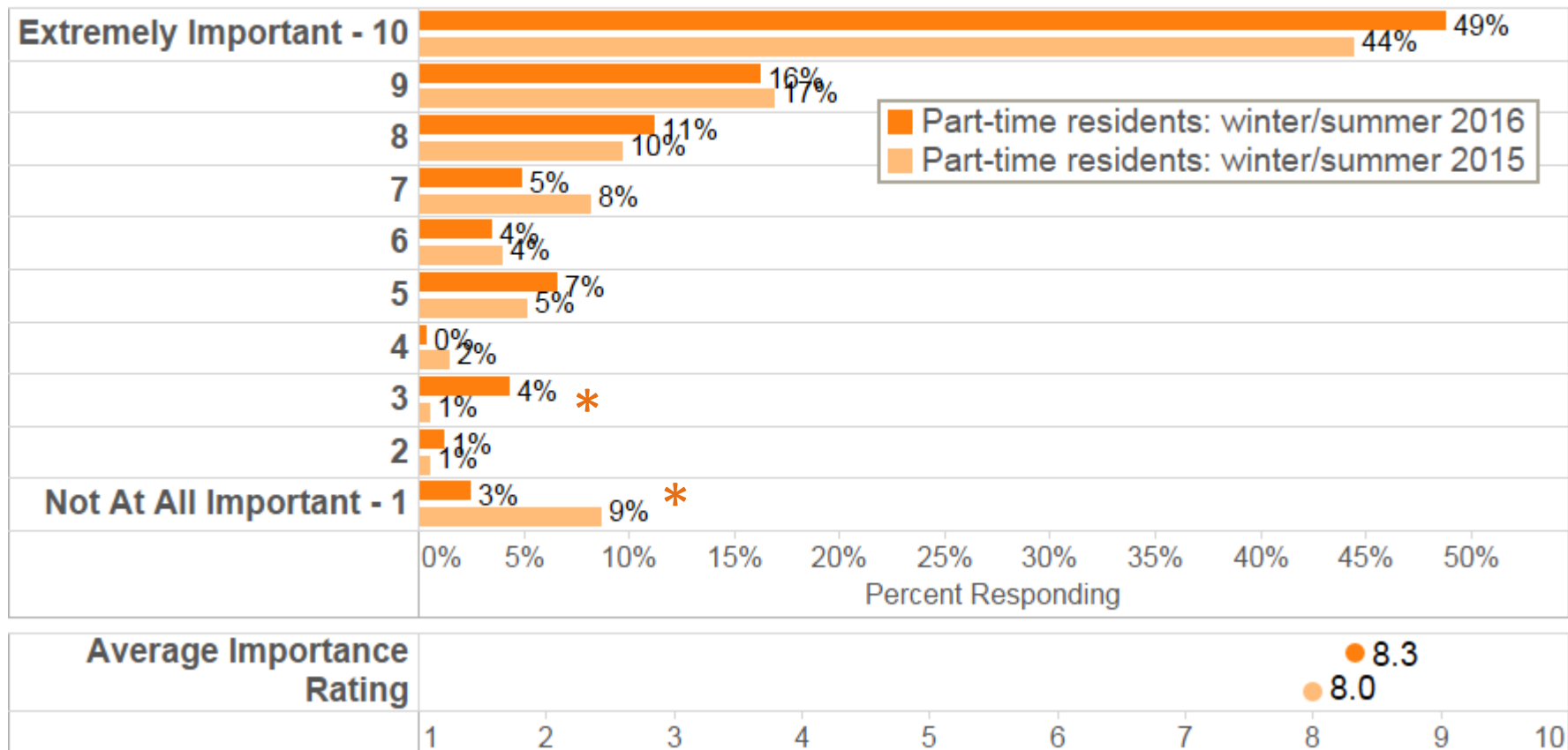
How important was the availability of flights to this airport in your decision to visit the Sun Valley area?



Availability of flights was very/extremely important (% 8, 9, 10) in the decision-making process of most Visitors to Sun Valley (71% in 2016). Results were largely stable year-over-year.

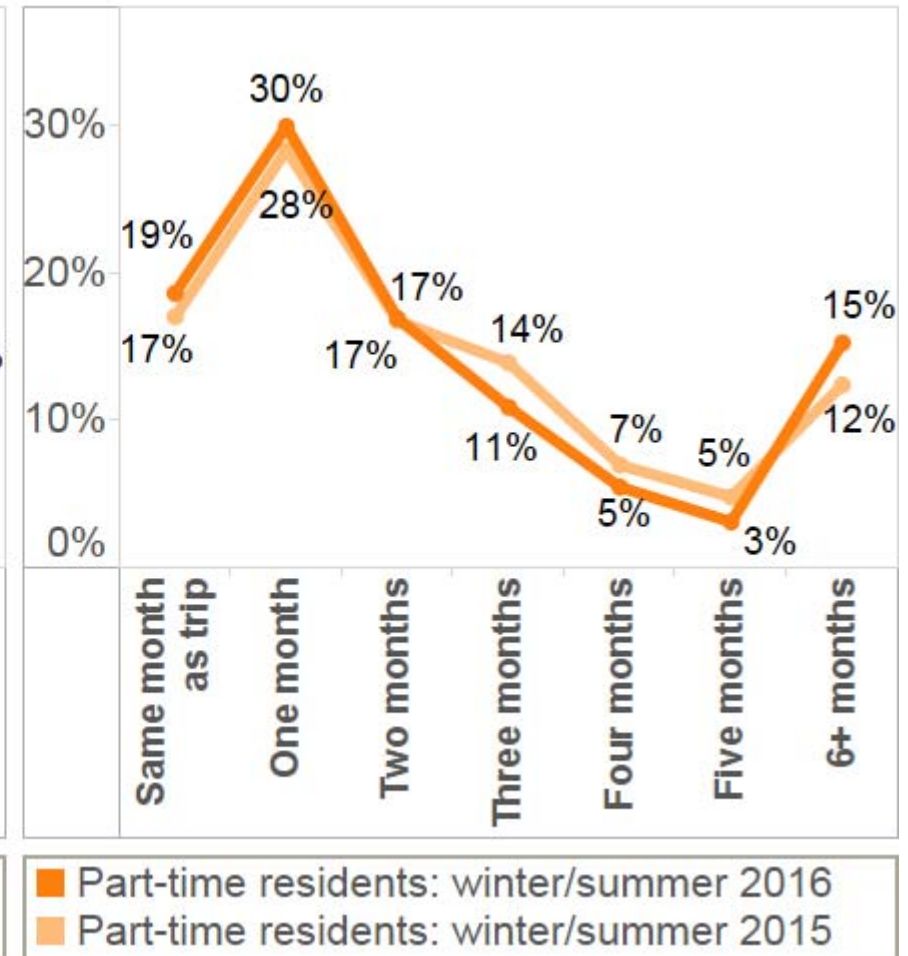
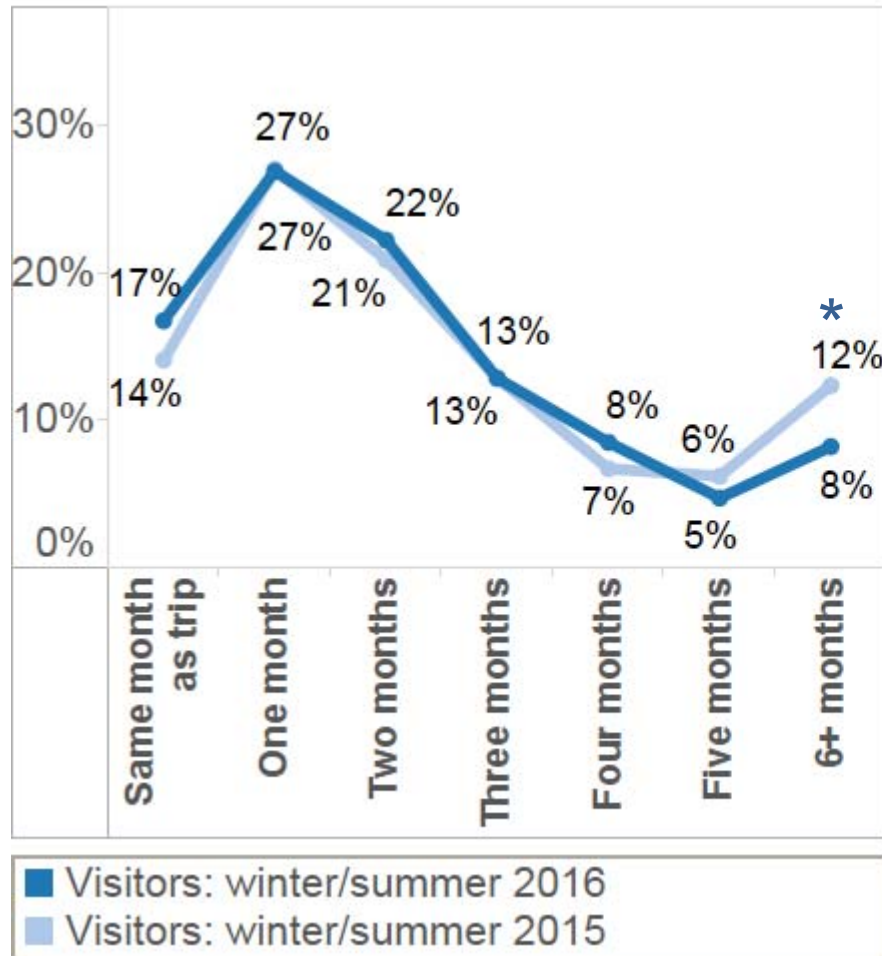
IMPORTANCE OF FLIGHT AVAILABILITY (PTRs)

How important was the availability of flights to this airport in your decision to visit the Sun Valley area?



Availability of flights was very/extremely important (% 8, 9, 10) in the decision making process of most PTRs to Sun Valley (76% in 2016). The average importance rating increased to 8.3 from 8.0 (although the shift was not statistically significant).

FLIGHT BOOKING LEAD TIME



- For both Visitors and PTRs, flight bookings peak one calendar month in advance of the trip (27% and 30% respectively in 2016).
- Booking lead times were largely stable year over year, except for dip in visitors booking 6+ months in advance.
- PTRs were more likely than visitors to book ≤1 and 6+ months in advance, similar to consideration patterns.

TRIP CHARACTERISTICS

ECONOMIC IMPACT – 2016



	Visitors: Winter/ Summer 2016	PT residents: Winter/ Summer 2016	Total Visitors & PT residents: Winter/Summer 2016
Per capita daily spend	\$301	\$240	\$276
x Average nights of stay	5.2	14.8	7.0
= Per capita spend per trip	\$1,550	\$3,563	\$1,935
Total enplanements (Dec-Apr, Jun-Oct)	73,090	73,090	73,090
Share of passengers by segment	65%	15%	80%
x Number of passengers	47,253	11,181	58,434
= Aggregate direct spend (millions)	\$73M	\$40M	\$113M

- **Average spend per trip:** Visitors \$1550, PT residents \$3563, Total \$1935
- **Aggregate direct spend:** Visitors \$73M, PT residents \$40M, Total \$113M

ECONOMIC IMPACT – 2016 vs. 2015



		Total Visitors & PT residents: Winter/Summer 2016	Total Visitors & PT residents: Winter/Summer 2015	Pct change: 2016 vs. 2015
	Per capita daily spend	\$276	\$281	-1.8%
x	Average nights of stay	7.0	7.7	-9.4%
=	Per capita spend per trip	\$1,935	\$2,176	-11.1%
	Total enplanements (Dec-Apr, Jun-Oct)	73,090	66,617	9.7%
	Pct. of pax who are visitors & PT residents	80%	79%	0.9%
x	No. of pax who are visitors & PT residents	58,434	52,777	10.7%
=	Aggregate direct spend (millions)	\$113.1M	\$114.9M	-1.5%

Note: 2016 surveying took place Dec. 27, 2015 – Mar. 31, 2016; and Jun. 5 – Sep. 30, 2016.

2015 surveying took place Dec. 30, 2014 – Mar. 31, 2015; and Jul. 1 – Oct. 18, 2015.

Calculations assume that the survey results were representative of the entire Dec – Apr & Jun – Oct period each year.

- Total economic impact held roughly steady (given margin of error) in 2016 from 2015 and 2016 (-1.5%).
- Average per capita daily spend dipped 1.8%, average nights of stay fell 9.4% (pulled down by shorter reported stays by second homeowners), and thus average spend per trip is estimated to have fallen 11.1%.
- However, this was almost fully offset by an increase in the number of enplaned passengers who were Visitors & PTRs (up 10.7%).

ECON. IMPACT: 1ST TIME VISITORS



		2016						2016	2015	
		Alaska LAX	Alaska SEA	Delta LAX	Delta SLC	United DEN	United SFO	TOTAL	TOTAL	Change
	Total pax (Dec-Apr & Jun-Oct)	10,872	11,758	1,616	35,232	6,101	7,511	73,090	66,617	9.7%
x	% First-time visitors	21%	12%	18%	22%	30%	23%	21%	19%	10.4%
=	# First-time visitors	2,271	1,415	289	7,686	1,825	1,710	15,196	12,548	21.1%
FIRST-TIME VISITOR ECONOMIC IMPACT:										
	Per capita daily spend*	\$335	\$335	\$335	\$335	\$335	\$335	\$335	\$320	4.8%
x	Average nights of stay*	4.2	4.2	4.2	4.2	4.2	4.2	4.2	4.5	-7.1%
=	Per capita spend per trip	\$1,393	\$1,393	\$1,393	\$1,393	\$1,393	\$1,393	\$1,393	\$1,433	-2.8%
	Aggregate direct spend (\$Mil)	\$3.2	\$2.0	\$0.4	\$10.7	\$2.5	\$2.4	\$21.2	\$18.0	17.8%

*Assumes same per capita daily spend and average nights of stay across all 2016 flights due to sample size limitations.

First-time visitors overall:

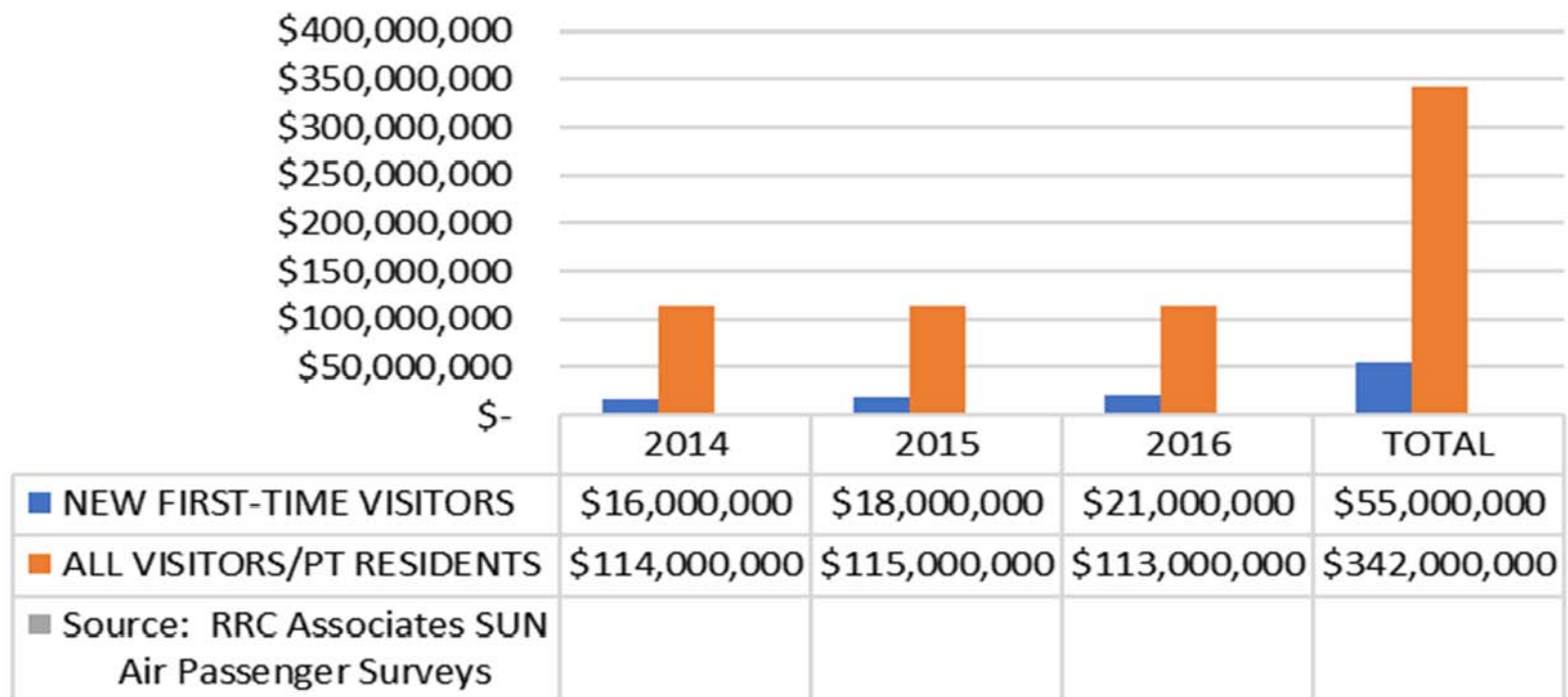
- Approximately 15,200 passengers (+21% from 2015)
- Average length of stay: 4.2 nights
- Average per capita spend per trip: \$1,393
- Aggregate direct spend: \$21.2 million (+18% from 2015)

ECONOMIC IMPACT: DIRECT SPEND



- Annual SUN Air Passenger Survey data, analyzed by RRC Associates, shows that air service growth has a substantial economic impact in the local economy, via visitors and part-time (PT) residents.

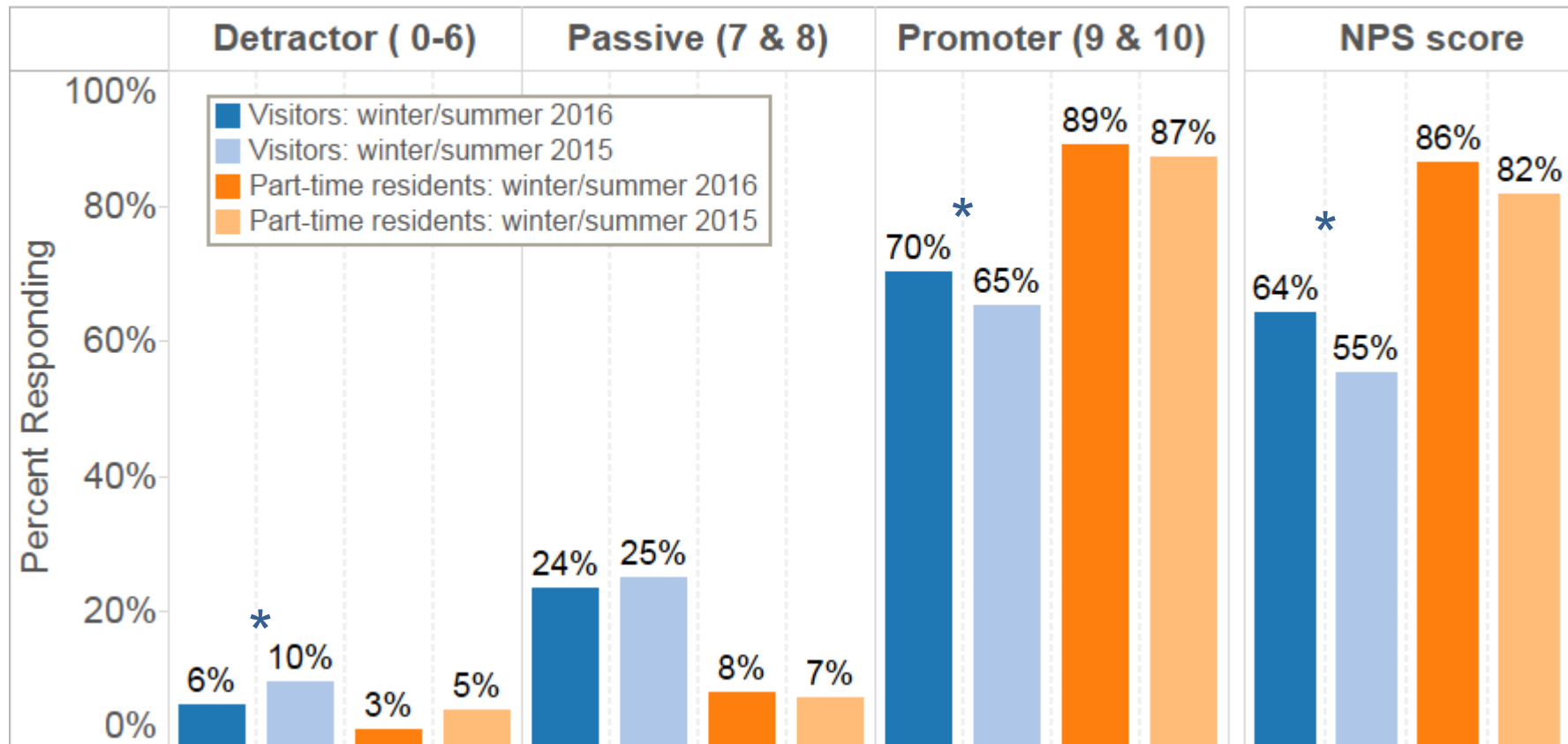
SUN Air Passenger Direct Spend Economic Impact



RATINGS OF EXPERIENCE

NET PROMOTER SCORE

How likely would you be to recommend the Sun Valley area as a travel destination to a friend or relative?



NPS (National Promoter Score) scores are significantly higher for PTRs (86% in 2016) than Visitors (64%).

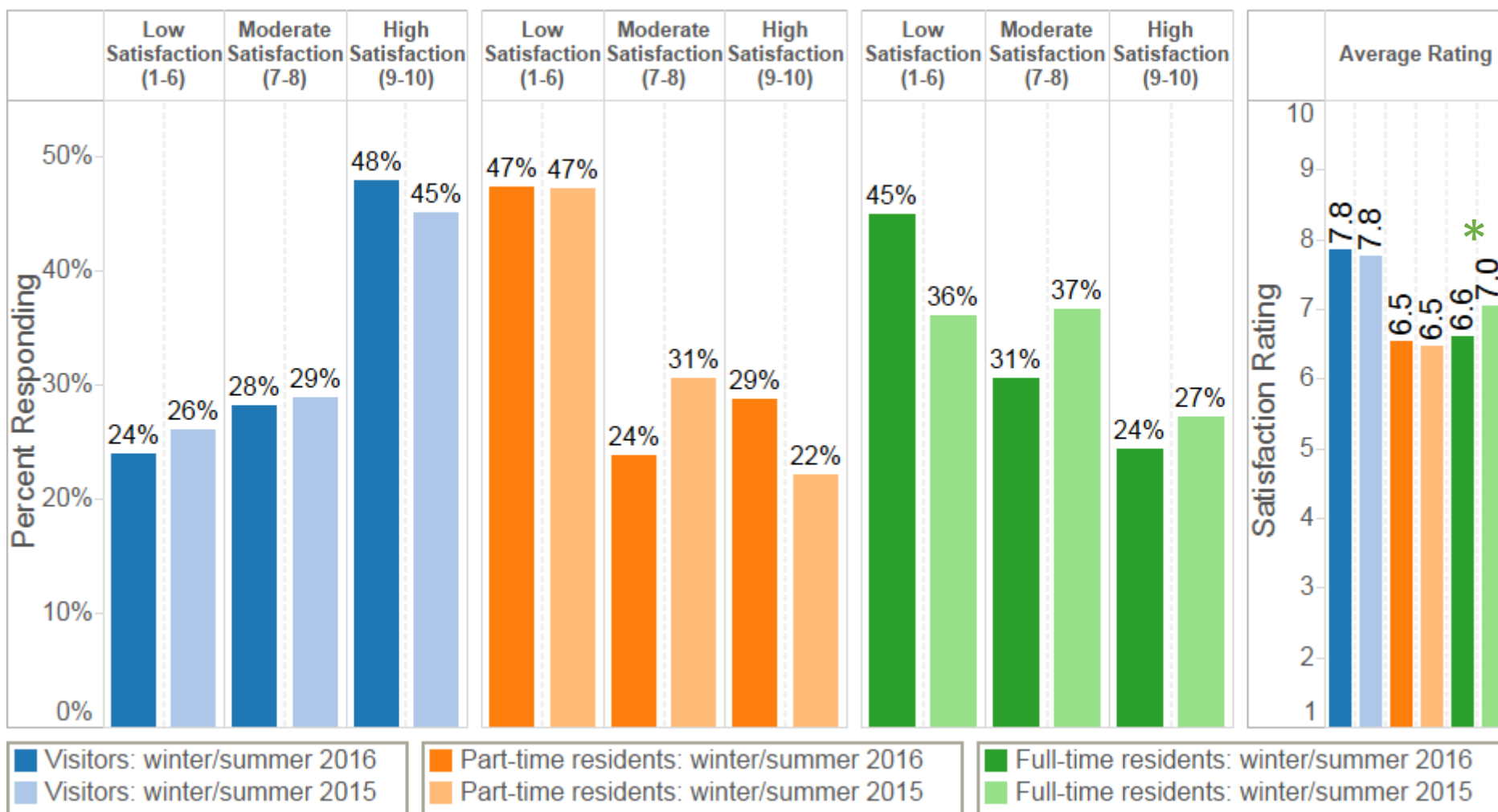
NPS scores increased for both Visitors and PTRs (significantly for Visitors, +9 ppts).

(Likelihood Scale: 0= Not at all likely, 10= Extremely likely)

(Net Promoter Score (NPS)= Promoters (% 9 & 10) minus Detractors (% 0-6)

SATISFACTION: AIR SERVICE

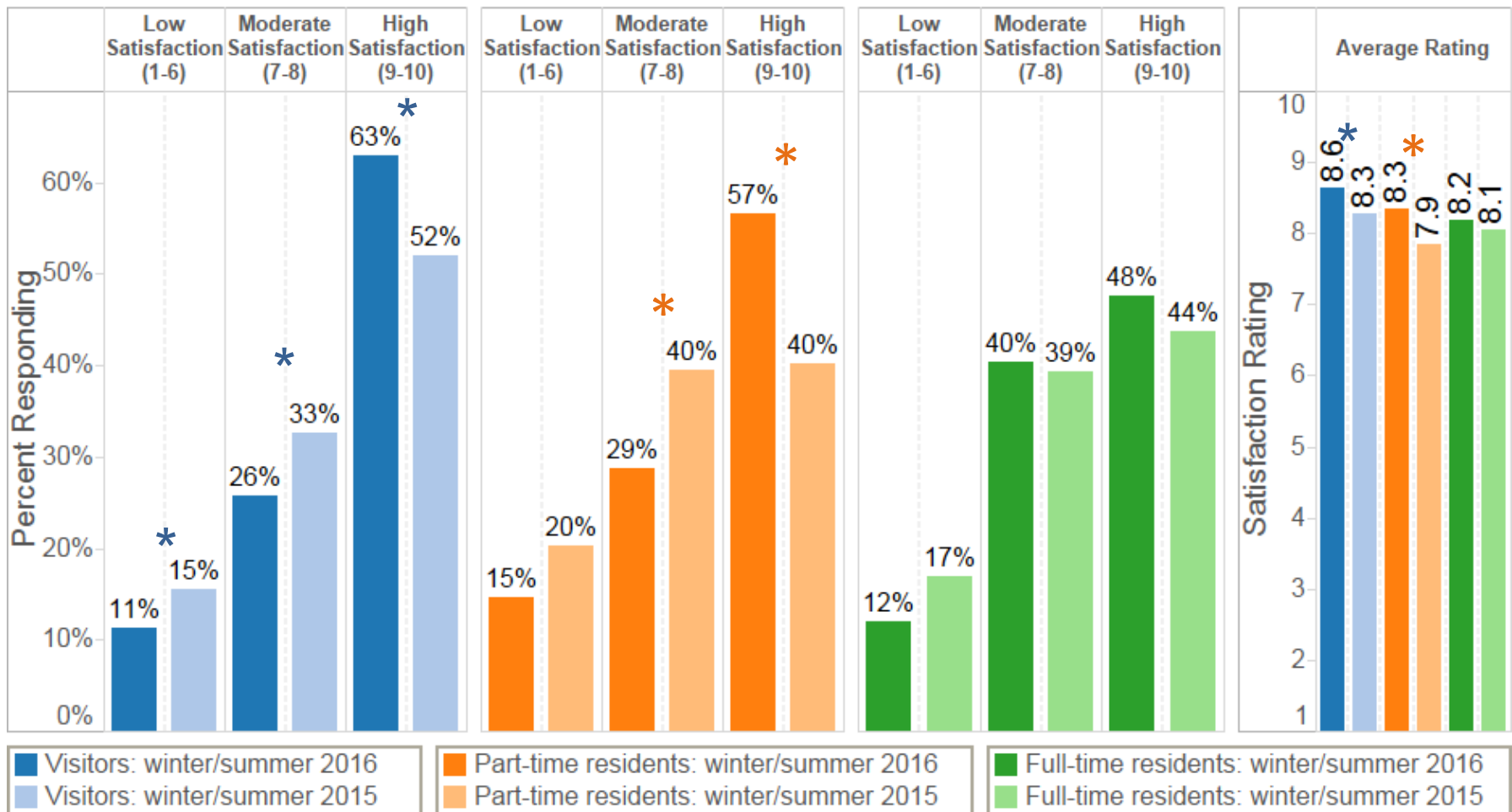
Satisfaction with Air Service to Sun Valley (1=extremely dissatisfied / 10=extremely satisfied)



- Visitors express the highest satisfaction with air service (mean 7.8 in 2016), while FTRs (6.6) and PTRs (6.5) are much less satisfied.
- Significant decrease in satisfaction among FTRs (-0.4 pt); stable for Visitors and PTRs.

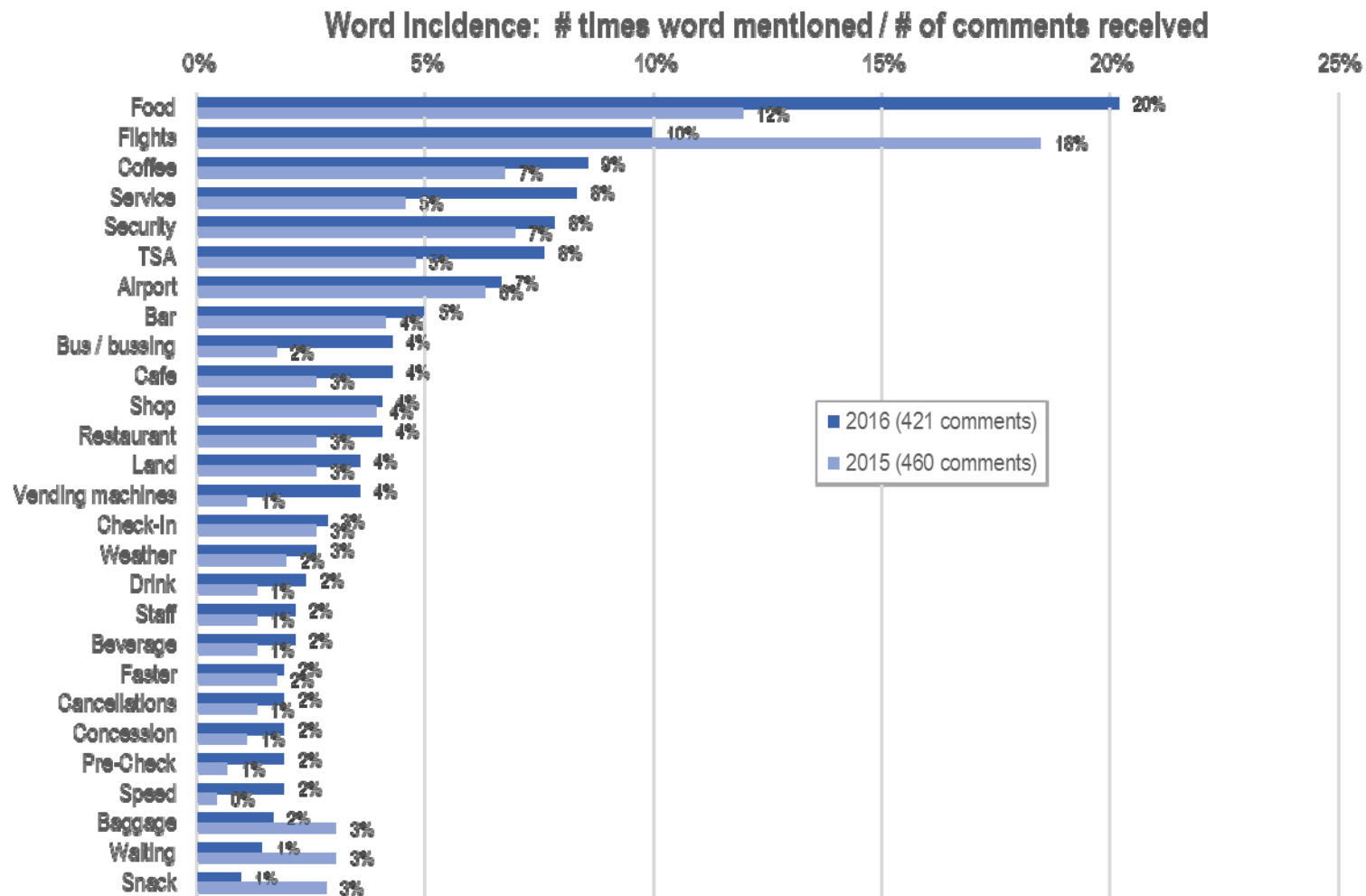
SATISFACTION: AIRPORT

Satisfaction with Friedman Memorial Airport (1=extremely dissatisfied / 10=extremely satisfied)



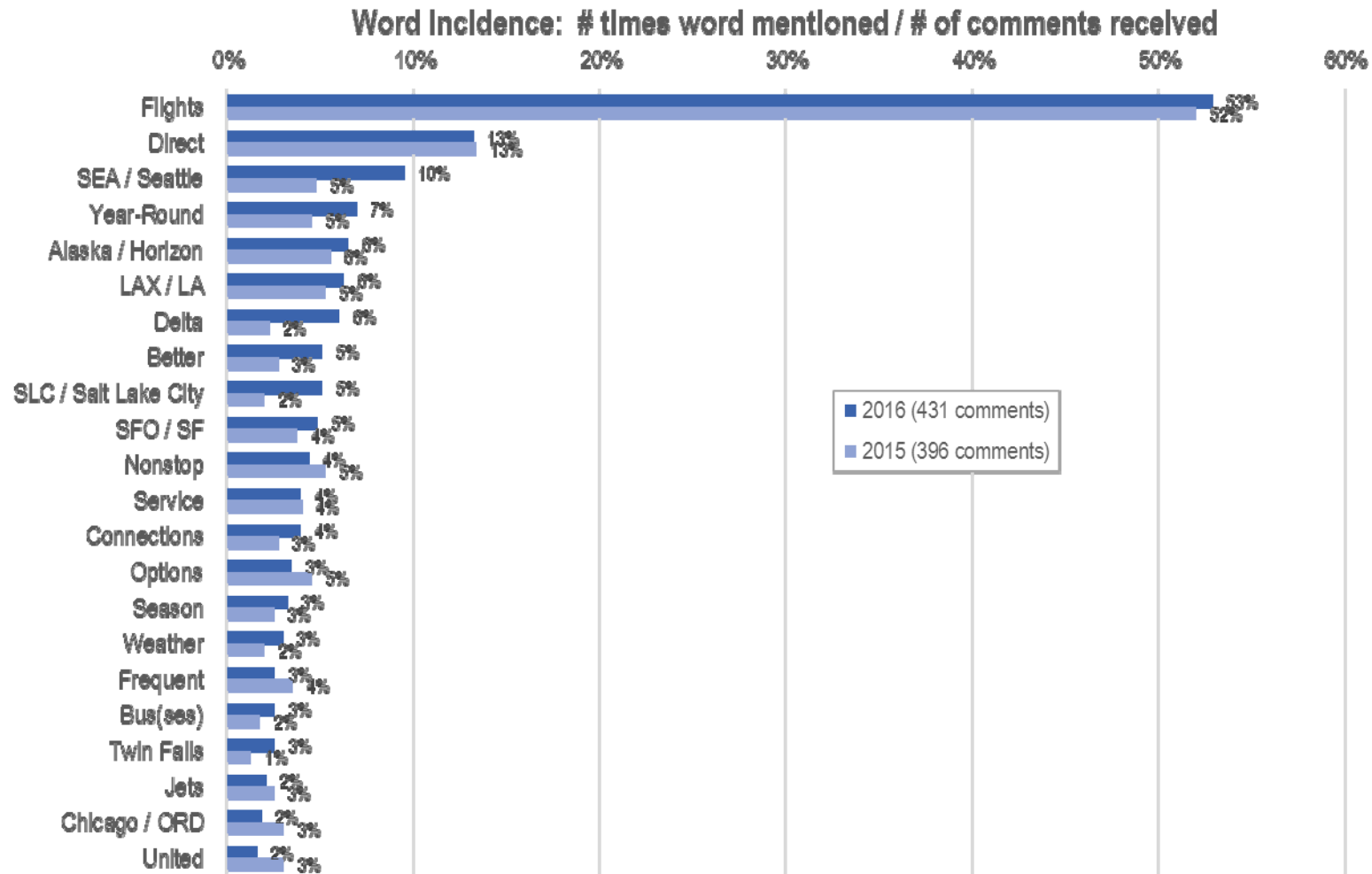
- A large majority of all groups are highly or moderately satisfied with the Airport: Visitors (89%), FTRs (88%), & PTRs (85%).
- Satisfaction increased significantly for Visitors (+0.3 pt) and PTRs (+0.4 pt), steady for FTRs.

SUGGESTIONS: AIRPORT



- More food/beverage options have been a top concern both years, with increased mentions in 2016.
- Improved security screening (e.g. faster/more efficient, add pre-check, etc.) another common theme.
- Also: More flights, faster baggage claim, better flight reliability, faster check-in, better wifi, better seating, add shop/newsstand, consistently staffing at check-in desks and restaurants, more signage to and at airport, etc.

SUGGESTIONS: FLIGHT SERVICE



- More flights (more cities, more year-round and peak season flights, flights at more times of day, etc.)
- More reliable flights/fewer diversions; better communication on weather changes / delays
- Reduce airfare & baggage costs
- Improve flight connections
- Improve flight arrival / departure times



ANNUAL SUN AIR PASSENGER SURVEY DATA, ANALYZED BY RRC ASSOCIATES, SHOWS THAT AIR SERVICE GROWTH HAS A SUBSTANTIAL ECONOMIC IMPACT IN THE LOCAL ECONOMY, VIA VISITORS AND PART-TIME (PT) RESIDENTS.



FRIEDMAN MEMORIAL AIRPORT

PASSENGER SURVEY

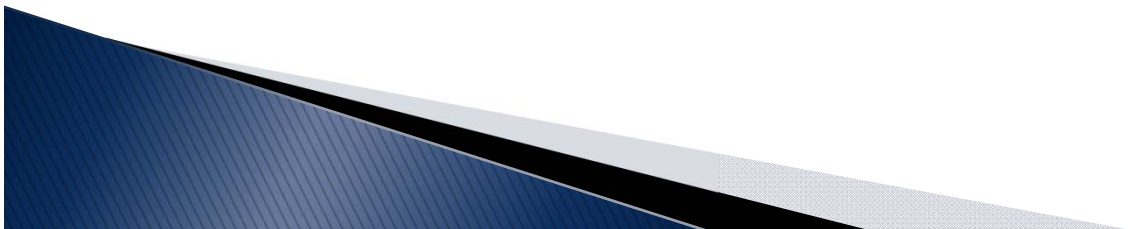
2016 Annual Results (Winter 2015/16 & Summer 2016)

THANK YOU

Photo: © Carol Waller

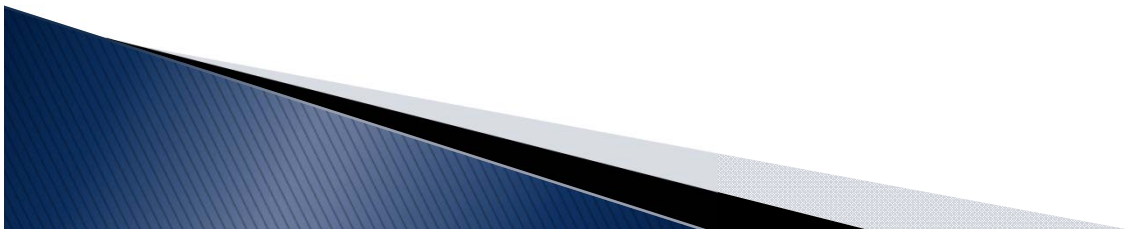


Airport Staff Brief Questions

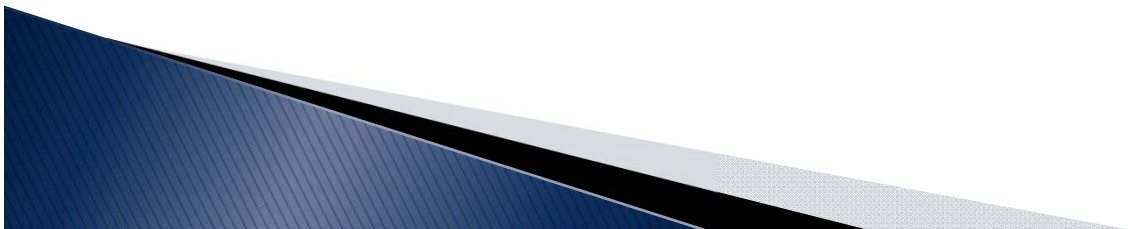




Old Business



Airport Committee(s) Updates



Voluntary Noise Abatement Program Review Committee (VNAC)

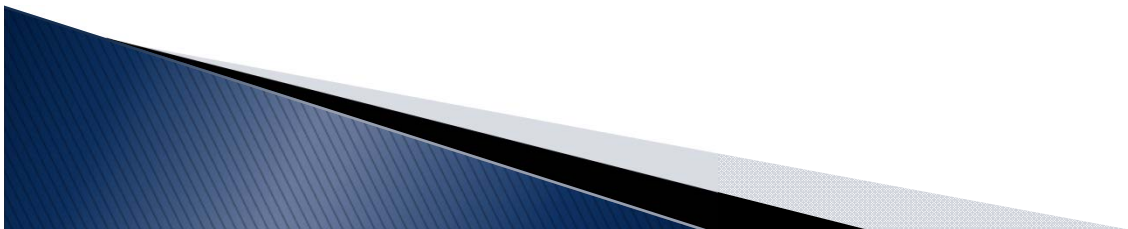
▶ Committee Public Outreach Meetings:

- ~~◦ Hailey – Thursday, January 12, 5:30 pm~~
~~———— Community Campus – Minnie Moore Room~~
- ~~◦ Bellevue – Tuesday, January 19, 5:30 pm~~
~~———— Bellevue City Hall ————~~
- Ketchum – Thursday, February 2, 5:30 pm
Ketchum City Hall

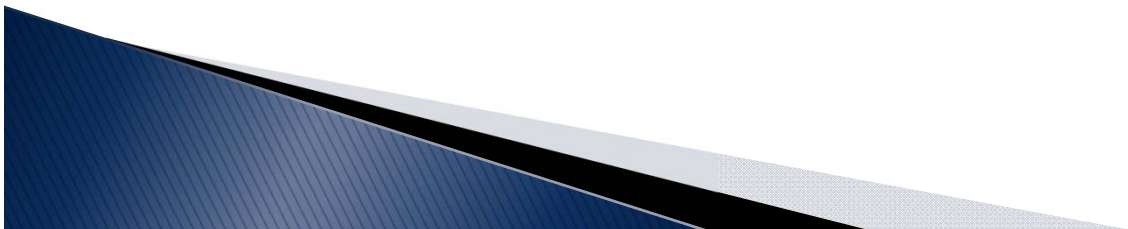


Voluntary Noise Abatement Program Review Committee (VNAC)

- ▶ Summary of Hailey and Bellevue meetings

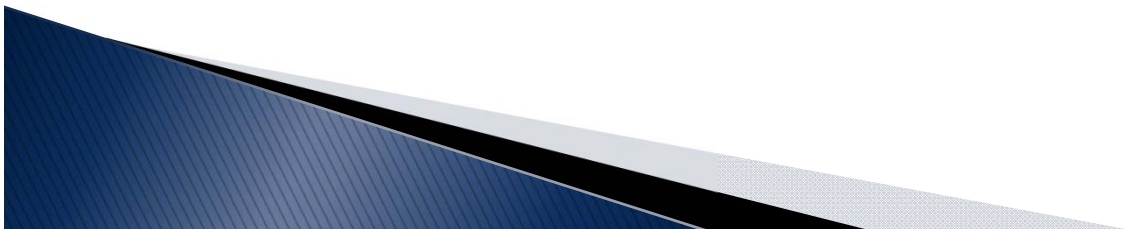


Construction and Capital Projects



RSA Improvements Project – Update

- ▶ No presentation
- ▶ AIP '041 close-out
 - Awaiting feedback from FAA
 - Closeout likely second week in February



Runway Pavement Maintenance

- ▶ June 5–7, 2017 (weather permitting...)



Terminal Air Carrier Apron and Parking Lot Improvements



Terminal Air Carrier Apron and Parking Lot Improvements

- ▶ Met with design review committee on 1/20
 - Revised concept



Terminal Air Carrier Apron and Parking Lot Improvements

AIP Eligibility



Terminal Air Carrier Apron and Parking Lot Improvements

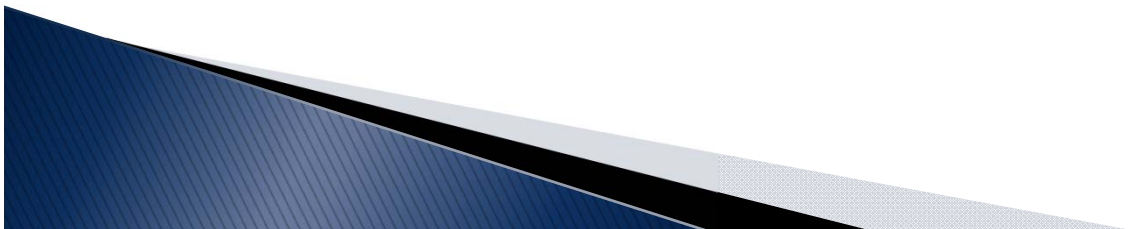
AIP Eligibility

▶ Eligible

- Work related to public access to the terminal

▶ Ineligible

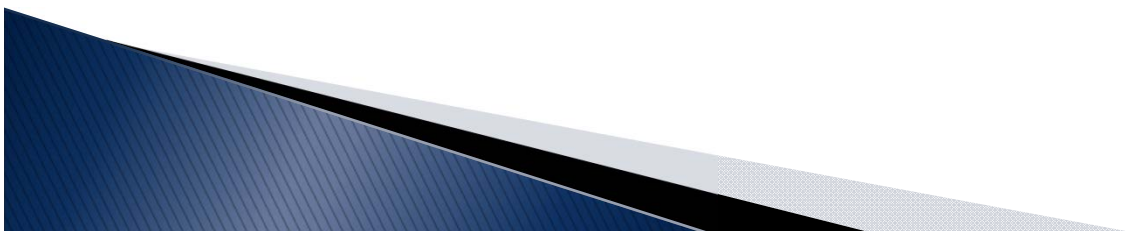
- Revenue generating
- Other access
- Landscaping
- Parking equipment



Terminal Air Carrier Apron and Parking Lot Improvements

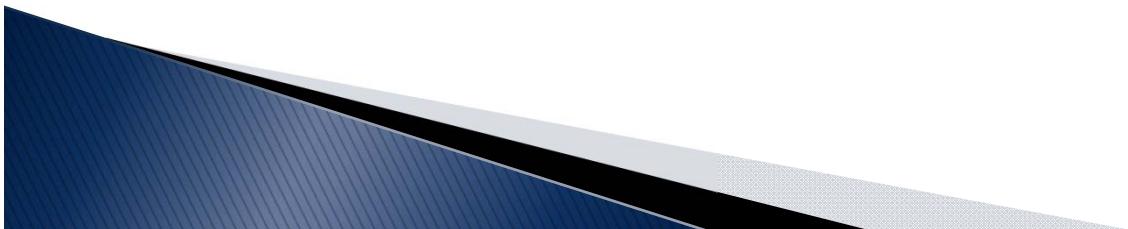
Project Budget

Item	Estimated Cost
Apron Construction	\$1,325,000
Parking (AIP)	\$560,000
AIP TOTAL	\$1,885,000
Parking (Non-AIP)	\$560,000
Total	\$2,445,000



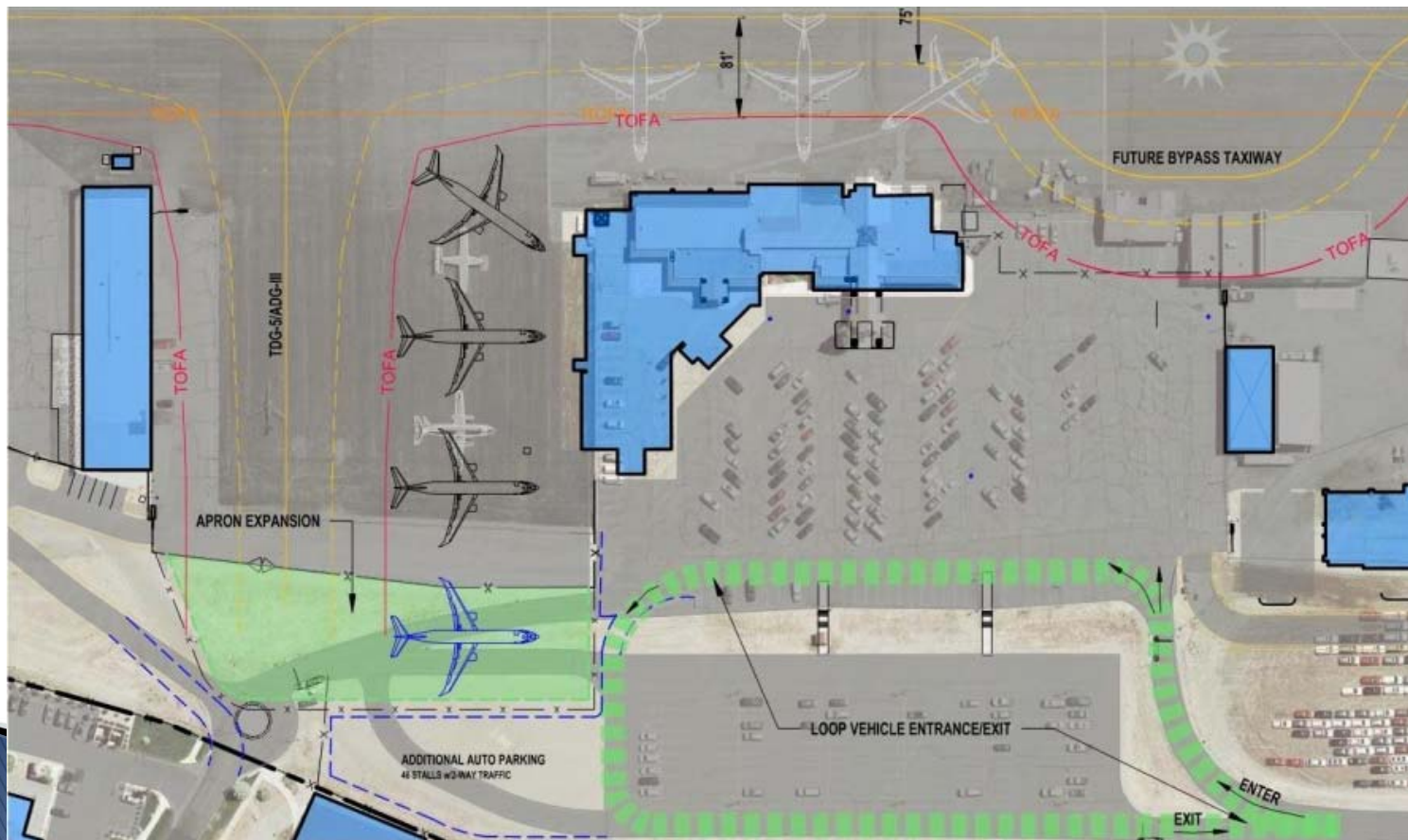
Terminal Air Carrier Apron and Parking Lot Improvements

- ▶ Input/Questions?
- ▶ Initial authorization to proceed included only work to this point
- ▶ Board Action Requested
 - Authorization to proceed with design as described in Work Order 16-03 and prepare to bid this project for 2017 construction.



Work Order Amendment Parking Lot Improvements

- ▶ Initial work order only included development of concept and simple entrance/exit



Work Order Amendment Parking Lot Improvements

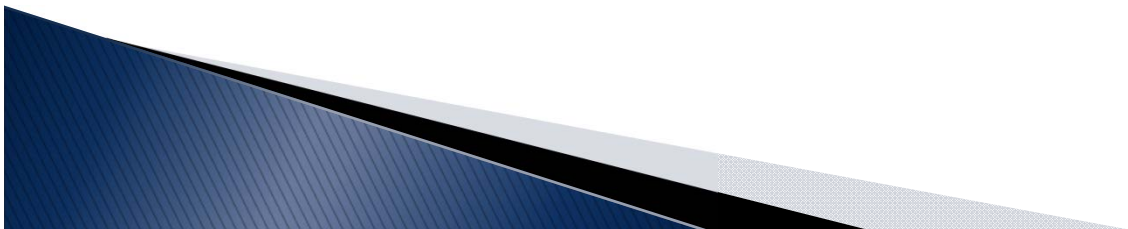
- ▶ Project has evolved



Work Order Amendment

Parking Lot Improvements

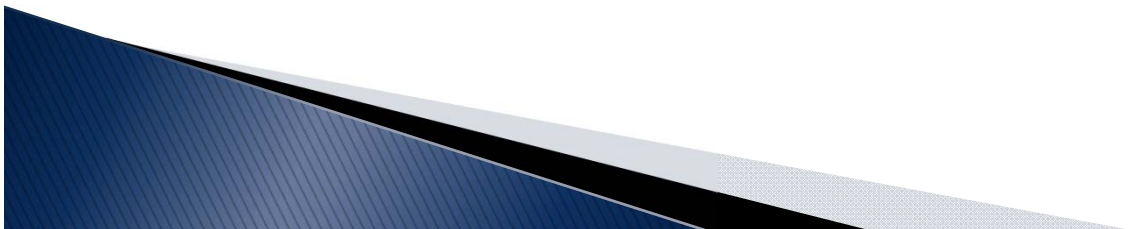
- ▶ Proposed amendment scope of work
 - Design services for parking improvements
 - Additional coordination
 - Preliminary architecture services for ticket booth
 - Booth will be designed/constructed separately
 - Landscape design services
 - Electrical services



Work Order Amendment

Taxiway B-3 Drainage

- ▶ Weather has revealed a drainage problem at Taxiway B-3
- ▶ Amendment includes design of drainage improvements
- ▶ Will be bid and constructed with the apron project
- ▶ Construction planned during June 5-7 closure for runway maintenance





Google earth

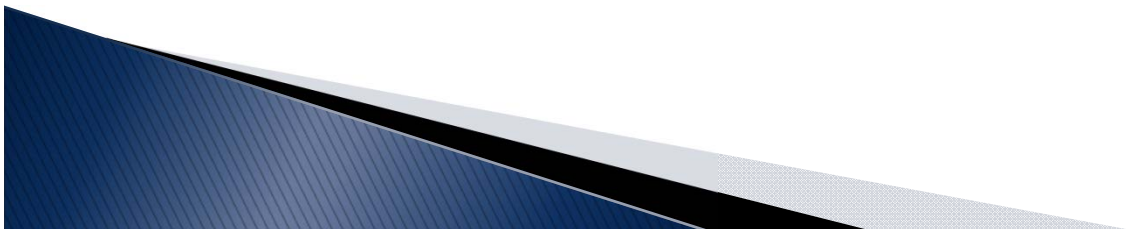
© 2016 Google



Work Order Amendment

Taxiway B-3 Drainage

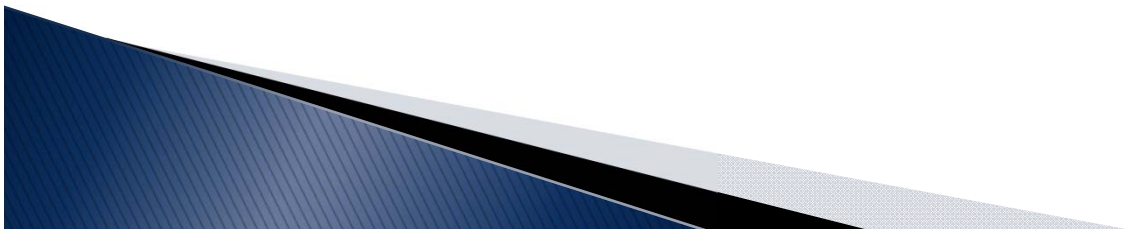
- ▶ Proposed amendment scope of work
 - Design services for drainage improvements
 - Additional coordination
 - Architecture services for ticket booth
 - Landscape design services
 - Electrical services
- ▶ Board action requested
 - Approval of draft scope of work and authorization to proceed with development and negotiation of fee for additional work.



Work Order 16-03

Amendment #1

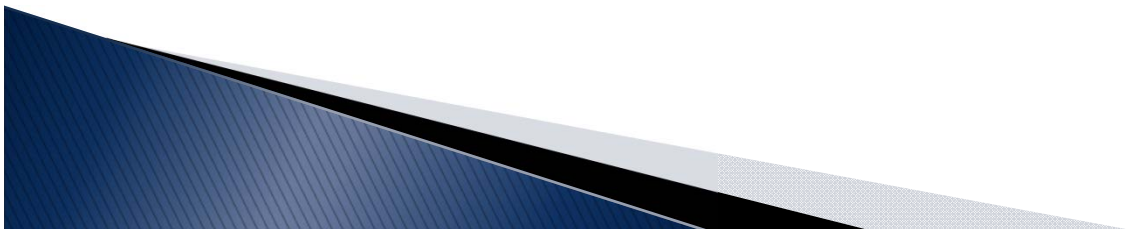
- ▶ Amends scope of work for additional design services
- ▶ Total additional fee: \$60,000
- ▶ Revised total Work Order fee: \$244,545
- ▶ Board action requested
 - Approval of amendment and additional fee, subject to FAA review and approval.



Terminal Air Carrier Apron and Parking Lot Improvements

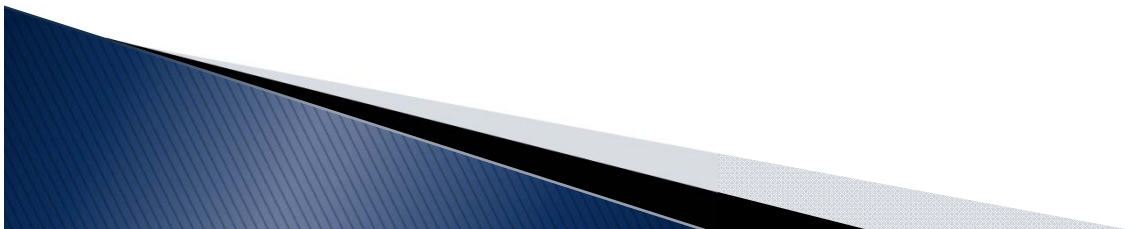
Next Steps

- ▶ Move design forward
- ▶ Submit to City of Hailey for Design Review
- ▶ Bid as soon as possible

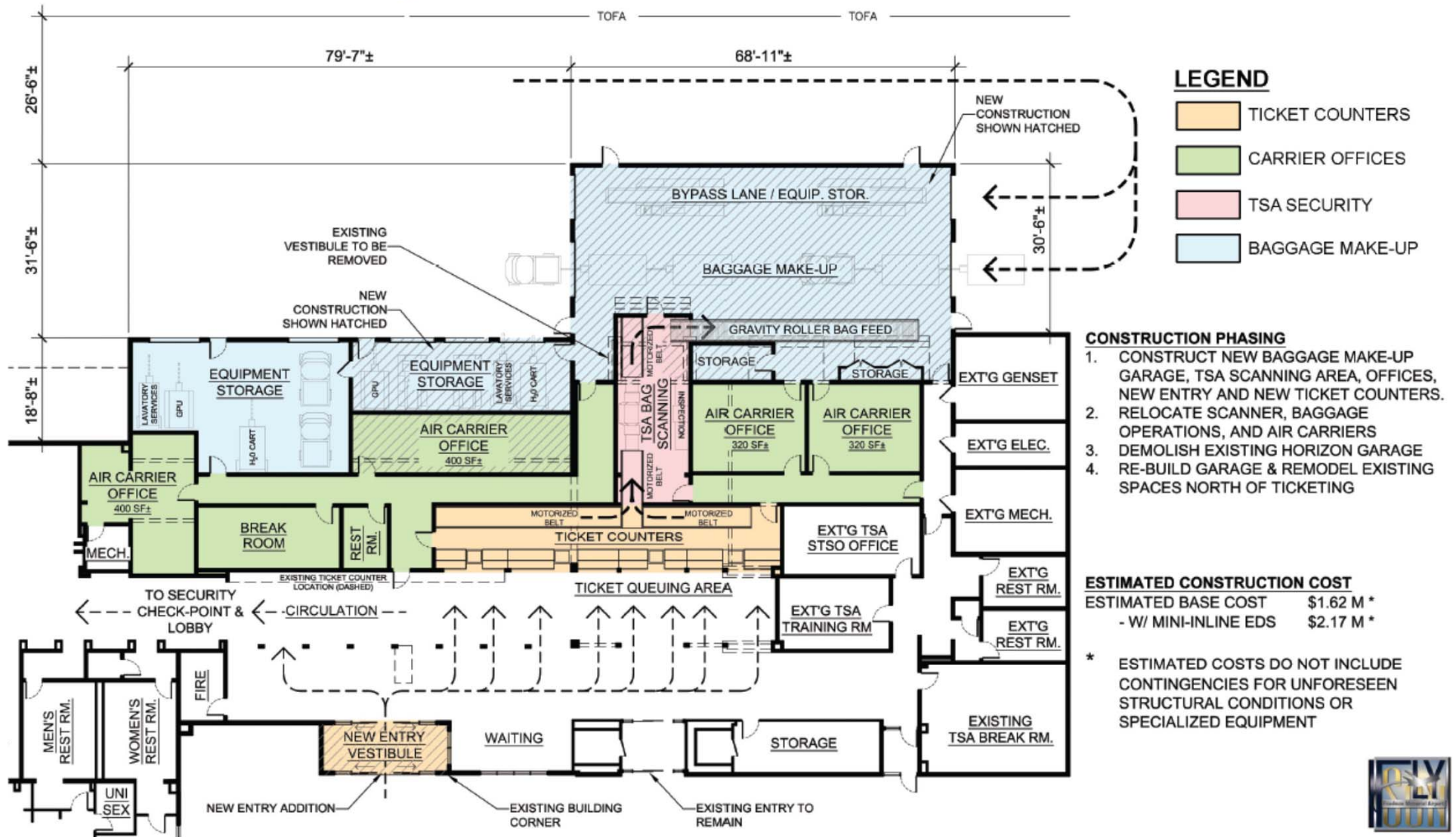


ATO Improvements

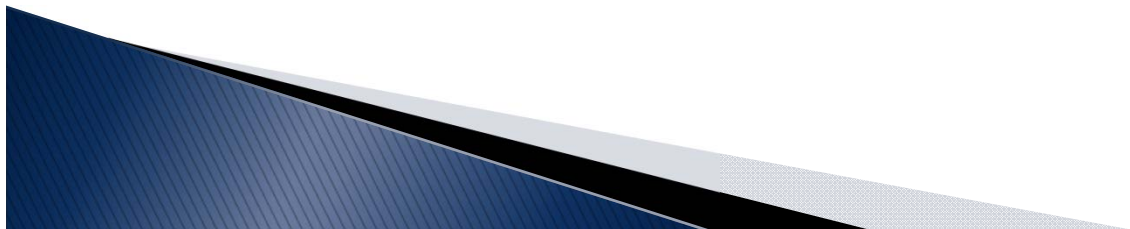
- ▶ Architectural/Design Committee meeting on Jan. 20
- ▶ Scheme “K” selected as new preferred alternative
- ▶ Conference call with TSA local and HQ reps – Jan. 25
 - Additional feedback



ATO Improvements

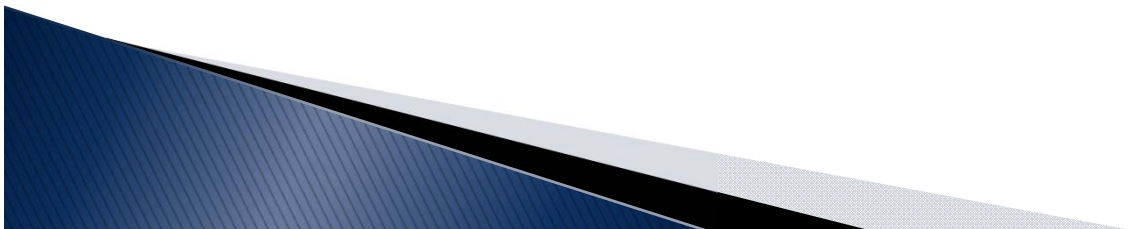


Airport Planning Projects



Noise Modeling

- ▶ Initial runs of baseline noise model expected this week
- ▶ Additional scenarios (2)
 - Ideas?
 - Preferences?



Master Plan – Update

- ▶ Airport Layout Plan (ALP) Sheet
 - Provided electronically and hard copy after the Jan. 3 meeting
 - Comments?
- ▶ Draft narrative report and ALP Set to be delivered by end of next week

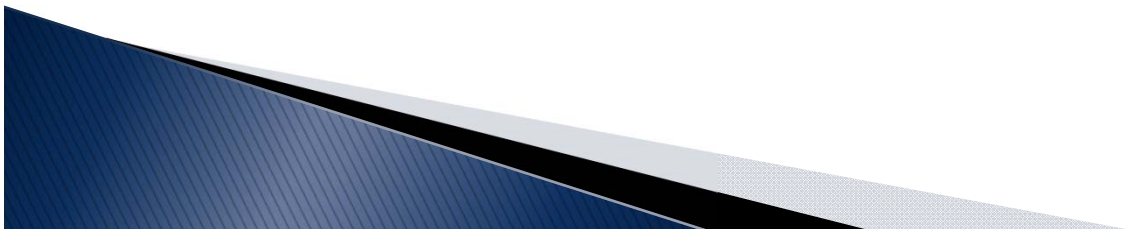


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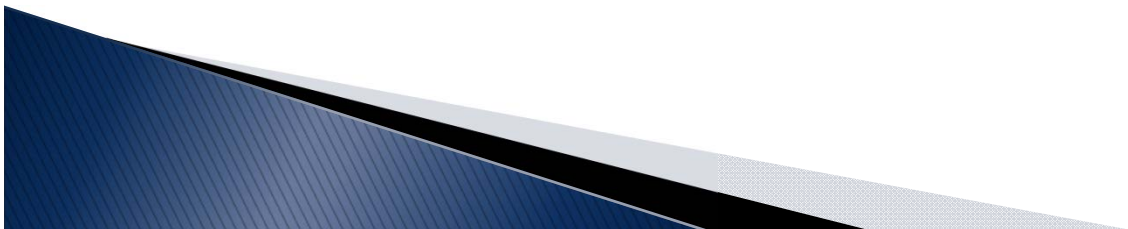
Master Plan – Update

- ▶ Draft narrative report and ALP Set to be delivered by end of next week



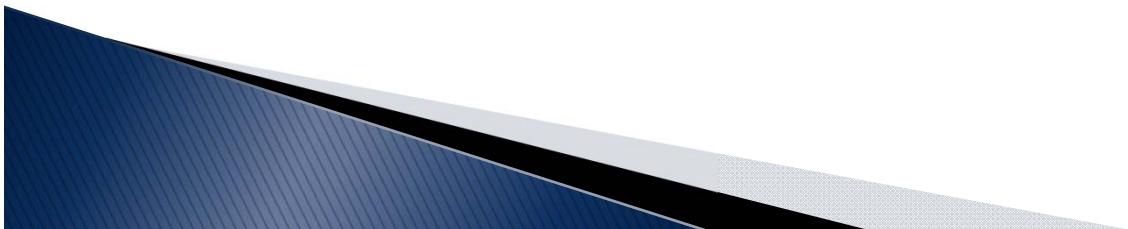


New Business



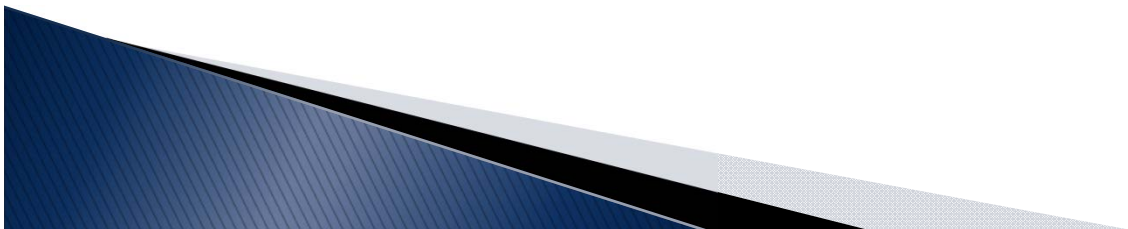
FMAA Election of Officers

- ▶ Reminder – Election of Officers March Meeting





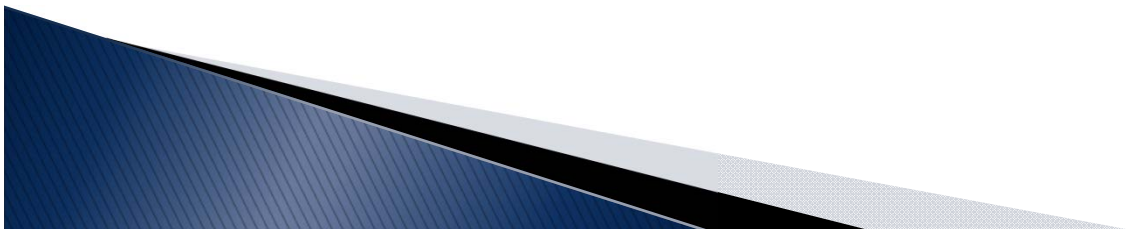
Public Comment



Executive Session

I.C §74-206 (c) To acquire an interest in real property which is not owned by a public agency

I.C §74-206 (f) to communicate with legal counsel to discuss legal ramifications for controversy imminently likely to be litigated





Thank You!

