

**NOTICE OF A REGULAR MEETING
OF
THE FRIEDMAN MEMORIAL AIRPORT AUTHORITY**

PLEASE TAKE NOTICE that a regular meeting of the Friedman Memorial Airport Authority shall be held Tuesday, June 6, 2017 at 5:30 p.m. at the **old Blaine County Courthouse Meeting Room** Hailey, Idaho. All matters shall be considered Joint Decision Matters unless otherwise noted. The proposed Agenda for the meeting is as follows:

**AGENDA
June 6, 2017**

- I. APPROVE AGENDA**
- II. PUBLIC COMMENT (10 Minutes Allotted)**
- III. FRIEDMAN MEMORIAL AIRPORT AUTHORITY MEETING MINUTES OF:**
 - A. May 2, 2017 Regular Meeting – Motion to Approve - Attachment #1 ACTION
- IV. REPORTS**
 - A. Chairman Report DISCUSSION
 - B. Blaine County Report DISCUSSION
 - C. City of Hailey Report DISCUSSION
 - D. Airport Manager Report DISCUSSION
 - E. Fly Sun Valley Alliance Report DISCUSSION
- V. AIRPORT STAFF BRIEF (5 Minutes Allotted)**
 - A. Noise Complaints
 - B. Profit & Loss, ATCT Traffic Operations Count and Enplanement Data – Attachments #2 - #4
 - C. Airport Commercial Flight Interruptions
 - D. Review Correspondence – Attachment #5
- VI. OLD BUSINESS**
 - A. CONSTRUCTION and CAPITAL Projects
 - a. Runway Safety Area Improvements Project – Update DISCUSSION
 - b. Terminal Air Carrier Apron and Parking Lot Improvements Update DISCUSS/PUBLIC COMMENT/ACTION
 - c. Runway Rehabilitation – Update and consideration of – Attachment #6 DISCUSS/PUBLIC COMMENT/ACTION
 - 1. Proposed Work Order and Scope of Work for T-O Engineers Bidding and Construction Services For Schedule C – Runway Pavement Maintenance
 - d. Snow Removal Equipment Acquisition Update and consideration of – Attachment #7 DISCUSS/PUBLIC COMMENT/ACTION
 - 1. Proposed Word Order for Professional Services to Prepare the Bidding Documents and Assist with Bidding and Delivery
 - B. AIRPORT PLANNING Projects
 - a. Environmental Assessment for Runway Protection Zone Approach Protection – Project Kick-off Presentation DISCUSSION/PUBLIC COMMENT
- VII. NEW BUSINESS**
 - A. FY '18 Draft Budget Review – Attachments #8 - #11 DISCUSS/DIRECT
 - B. FY '18 Draft Rates and Charges – Attachment #12 DISCUSS/DIRECT
 - C. Request for Proposal Parking Lot Concession DISCUSS/PUBLIC COMMENT/ACTION
 - D. Request for Proposal Auditor DISCUSS/PUBLIC COMMENT/ACTION
 - E. July Meeting Date – Consideration to reschedule the date DISCUSS/PUBLIC COMMENT/ACTION
- VIII. PUBLIC COMMENT**
- IX. EXECUTIVE SESSION – I.C. §74-206 (c) To acquire an interest in real property which is not owned by a public agency**
I.C. §74-206 (f) To communicate with legal counsel to discuss legal ramifications for controversy imminently likely to be litigated
- X. ADJOURNMENT**

III. FRIEDMAN MEMORIAL AIRPORT AUTHORITY MEETING MINUTES OF:

A. May 2, 2017 Regular Meeting – Motion to Approve - Attachment #1

BOARD ACTION: 1. Action

IV. REPORTS

A. Chairman Report

This item is on the agenda to permit a Chairman report if appropriate.

BOARD ACTION: 1. Discussion

B. Blaine County Report

This item is on the agenda to permit a County report if appropriate.

BOARD ACTION: 1. Discussion

C. City of Hailey Report

This item is on the agenda to permit a City report if appropriate.

BOARD ACTION: 1. Discussion

D. Airport Manager Report

This item is on the agenda to permit an Airport Manager report if appropriate.

BOARD ACTION: 1. Discussion

E. Fly Sun Valley Alliance Report

This item is on the agenda to permit a report if appropriate.

BOARD ACTION: 1. Discussion

V. AIRPORT STAFF BRIEF - (5 Minutes Allotted)
A. Noise Complaints

LOCATION	DATE	TIME	AIRCRAFT TYPE	INCIDENT DESCRIPTION	ACTION TAKEN
Hailey, Deerfield	05/2/2017	9:29 am.	Prop	Callers advised of a small prop plane flying low over Hailey and Deerfield 3 or 4 times.	Local flight instructor and student pilot performing routine flight training.
Hailey, Della View	05/04/2017	8:35 pm	Jet	Airport Manager received a voicemail from an airport neighbor complaining about a jet aircraft that has been running for at least the last 30 minutes.	This was not an aircraft. Airport Operations staff was operating the sweeper for foreign object debris patrol. The airport manager spoke with the caller the next day. Advised the caller of the activity. Also advised that with the warming weather and members of the community starting to open windows in the evening, we would try to cut off such activity after 8 pm if we could. Caller was appreciative of the call and consideration.
Hailey, Woodside	05/04/2017	8:34 pm	Jet	Complained about a loud constant Howling, but it didn't sound like a jet.	The Ops Manager called him back and informed him that it wasn't a jet but a piece of equipment used to maintain the airfield.
Hailey, Woodside	05/16/2017	6:54 am	Jet	Caller called and claimed Skywest has been running their engines all morning for at least an hour and a half.	Skywest performed their usual operation that morning which did not include running their engines for that amount of time. The Ops manager returned a call back to the caller a few minutes later. Caller was very unhappy and hung up.
Old Cutters, Hailey	05/23/2017	2:41 pm	Prop	Small plane loud and circling low.	Local flight instructor and student pilot performing routine flight training.
Glendale Rd	5/25/2017	9:03 am	Jet	Large jet flying over house for the past few days.	E-175 flight tests. Ops Manager returned a call to the caller to advise of the flight testing schedule.

B. Profit & Loss, ATCT Traffic Operations Count and Enplanement Data - Attachments #2- #4

Attachment #2 is Friedman Memorial Airport Profit & Loss Budget vs. Actual. **Attachment #3** is 2001 - 2017 ATCT Traffic Operations data comparison by month. **Attachment #4** is 2017 Enplanement, Deplanement and Seat Occupancy data.

The following revenue and expense analysis is provided for Board information and review:

March 2016/2017

Total Non-Federal Revenue	March 2017	\$234,674.67
Total Non-Federal Revenue	March 2016	\$215,485.68
Total Non-Federal Revenue	FY '17 thru March	\$1,461,036.08
Total Non-Federal Revenue	FY '16 thru March	*\$1,507,270.58
Total Non-Federal Expenses	March, 2017	\$193,735.28
Total Non-Federal Expenses	March, 2016	\$197,397.49
Total Non-Federal Expenses	FY '17 thru March	\$1,473,508.84
Total Non-Federal Expenses	FY '16 thru March	\$1,491,045.21
Net Income to include Federal Programs	FY '17 thru March	\$-192,351.47
Net Income to include Federal Programs	FY '16 thru March	\$-794,010.50
* Includes GSA/TSA SUN RSA \$184,553.74		

C. Airport Commercial Flight Interruptions (unofficial):

AIRLINE	FLIGHT CANCELLATIONS	FLIGHT DIVERSIONS
	April 26 through May 24	
Horizon Air	N/A	N/A
SkyWest (Delta and United)	None	None

D. Review Correspondence – Attachment #5

Attachment #5 is information included for Board review.

VI. OLD BUSINESS

A. CONSTRUCTION and CAPITAL Projects

a. Runway Safety Area Improvements Project – Update

Staff and consultants continue to work with the FAA toward closing out the AIP '041 grant, the only task remaining for this effort. Final review comments from the FAA on the financial portions of the reports are expected from the FAA by May 24, 2017 and the reports can then be finalized and final payment for this grant requested.

BOARD ACTION: 1. Discussion

b. Terminal Air Carrier Apron and Parking Lot Improvements - Update

As directed by the Board at the May meeting, negotiations are underway with Knife River for Schedules A and B, the parking lot improvements and apron expansion. Schedule C (runway rehabilitation) was awarded and is discussed in Item c. below.

Based on initial negotiations, Knife River has proposed a lower price, but this price still exceeds the available budget. Negotiations are ongoing and a full update on negotiations and the strategy to move forward with this project will be presented at the meeting, possible with a request to award, if negotiations are successful.

Parking Payment Booth

As directed by the Board at the May meeting, the consultant team is researching options for the parking payment booth. This research is still underway and T-O and RLB will be attending the meeting to provide an update and get input from the Board on the next steps. It may be that award to the apparent low bidder from May 2 will be the recommended solution for this project, and the Board may elect to move forward with award.

BOARD ACTION: 1. Discuss/Public Comment/Action

c. Runway Rehabilitation – Update

1. Proposed Work Order and Scope of Work for T-O Engineers Bidding and Construction Services For Schedule C Runway Rehabilitation – Attachment #6

Schedule C of the project bid on May 2, 2017 was awarded to Knife River, Inc., as discussed at the May FMAA meeting. The awarded portion of the project did not include the drainage improvements adjacent to Taxiway B-3, due to scheduling concerns. This work will be incorporated into a future project. Preliminary work (rubber removal, crack sealing and pavement cleaning) will begin on or about June 1, weather permitting. Some of this work will be completed at night, to ensure that it is complete before the scheduled closure on June 5. Pavement seal coat and painting are scheduled to be complete by the evening of June 7, again, if the weather cooperates. Final markings will be applied to the runway at a later date, to be scheduled in the future.

At the May meeting, a work order for T-O's services during bidding and construction of the terminal apron/runway rehabilitation project was considered, but the Board elected to wait until the negotiation process had moved forward to execute this work order. As the negotiation process for the apron and parking lot work is ongoing, a separate work order was prepared and is included at **Attachment #6**. This Work Order 17-03 includes bidding services already completed to bid the entire project, along with award, construction and closeout, and administration services for the runway rehabilitation project only. Approval of Work Order 17-03 at the meeting is requested.

BOARD ACTION: 1. Discuss/Public Comment/Action

d. Snow Removal Equipment Acquisition - Update

1. Proposed Work Order for Professional Services to Prepare the Bidding Documents and Assist with Bidding and Delivery – Attachment #7

As discussed at the May FMAA meeting, Staff and Consultants have moved forward with acquisition of a piece of snow removal equipment. Specifically, this equipment includes a self-contained snow blower unit that is mountable on a front-end loader. This equipment is necessary to ensure that the airport has adequate snow blowing capacity. The equipment has been advertised and bids are due on June 7. A special meeting may be necessary to award. If the agreement is executed by early July, the equipment can be delivered before winter.

Related to this, included as **Attachment #7** is T-O Engineers' proposed Work Order 17-05 for professional services to prepare the bidding documents and assist with bidding and delivery for this acquisition. Approval of this Work Order at the meeting is requested.

BOARD ACTION: 1. Discuss/Public Comment/Action

B. AIRPORT PLANNING Projects

a. Environmental Assessment for Runway Protection Zone/Approach Protection – Project Kick-off Presentation

Work on the Environmental Assessment (EA) began immediately following the May meeting and is well underway. Evaluations have begun, including the cultural resources site visit, which was completed May 21-22. Environmental inventories are also

underway. Wildlife surveys (yellow-billed cuckoo) are scheduled for mid-June. Three alternatives have been drafted and will be presented at the meeting, with the goal of identifying the preferred alternative. A draft Purpose and Need chapter has also been developed and will be presented at the meeting prior to submittal to the FAA.

Joe Guenther, Environmental Project Manager at T-O Engineers, will be present at the meeting to update the Board and conduct the public kick-off for this effort. Though not intended as a formal public hearing, the purpose of the kick-off is to inform the Board and the public about the EA process for this specific project. If the Board desires, public comment can also be received and will be noted by the study team.

BOARD ACTION: 1. Discussion/Public Comment

VII. NEW BUSINESS

A. FY '18 Draft Budget – Attachments #8 - #11

The Friedman Memorial Airport Authority Rates and Charges Policy states, "Each year, during the Friedman Memorial Airport Authority budget process, which takes place from June through September, rates, fees, tolls or charges for the use or availability of the facilities of the Airport shall be established. In order to establish the appropriate amounts for said rates, fees, tolls and charges, the Authority shall first determine, as closely as possible, the specific causes of the operating costs. All revenues generated by the Airport and any local taxes on aviation fuel will be expended by the Authority for the capital or operating costs of the Airport."

In accordance with this policy, Staff has been working with the FMAA Finance Committee to create and present the preliminary FY '18 Draft Combined Budget (**Attachment #8**) for Board review. Staff has completed the typical practice of comparing historical trends with current year financial data, has considered known future impacts and has completed the what is commonly known as the "operational" side of the budget. In addition, Staff has taken the Airport's Capital Improvement Program (CIP) and incorporated the non-AIP/PFC eligible capital needs to provide the Board with a more comprehensive overview of the Airport's known capital needs. The revised draft CIP is included as **Attachment #9** for Board review. CIP projects identified in the FY '18 are included in the combined budget as well as the projects schedule for FY '17 that have been delayed due to the outcome of the AIP '043 Air Carrier Apron/Terminal Auto Parking Lot Improvement bid process. **Attachment #10** is a summary overview of AIP '042 & '043 projects for Board review.

Upon receiving Board review comments, Staff will continue to work with the Finance Committee to prepare a more refined FY '18 Budget for Board consideration in the July packet.

The FY '18 Budget Highlights:

- Provides a more organized and specific grouping of revenue and expense categories
- Considers revenue increases to categories such as PFC's, auto rental, landing fees, fuel flowage and terminal parking lot revenue based on trend and current data evaluation
- Considers the development of a compensation and incentive program that will be incorporated into the Employee/Manager Handbook that is currently being reviewed/updated

- Anticipates an increase of one additional ARFF/Operations Specialist
- Incorporates operating and maintenance fees associated with the new AOB with over a year of historical data
- Incorporates operating and maintenance fees associated with the expanded and busier air passenger terminal with over a year of historical data
- Includes a landside category to include additional expenses related to maintenance of landscaping installed during the terminal expansion/AOB projects
- Acknowledges additional snow removal requirements based on:
 - New FAA mandated RCAM (Runway Condition Assessment Matrix) Operating requirements
 - Increased airline schedules/use of RNP which has resulted in more operations and less busing
 - New airfield configuration and possible need to haul snow off the airfield
 - Aging and increased equipment fleet that require maintenance
- Lease of snow removal/maintenance equipment
- Includes consultant fees:
 - To assist with air traffic efficiency for the busy summer and winter seasons
 - To develop RNP/WAAS runway approach procedures to improve reliability
 - To complete a Wildlife Hazard Assessment (USFWS) and associated Wildlife Hazard Management Plan.
 - To provide financial evaluation associated with renegotiating current air carrier leases. The review is expected to result in the development and use of cost centers to assist with tracking specific airport revenue/expenses that will be valuable for future negotiation processes.
 - To develop airport guiding documents to include Airport Minimum Standards and Airport Rules and Regulations
- Includes fees associated with upgrading the electronic filing system and transferring file storage
- Includes security software and equipment upgrades and enhancements

Attachment #11 is the Preliminary FY '18 Draft Operational Budget. This budget is provided as a tool to demonstrate operational revenue and expense data without the inclusion of state and federal funds.

The Board can anticipate presentation of the FY '18 Budget, with changes and refinements as deemed necessary, in the July Board Brief. Following the July FMAA meeting, copies of the proposed budget and proposed rates and charges will be available on the Airport's website at www.iflysun.com and the Airport Management and Operations Center for public review. The Board can anticipate an agenda item in the July FMAA meeting for the purpose of review and additional discussion of a proposed FY '18 Budget. As per the Joint Powers Agreement, the Board is required to hold a public hearing on or before the first Tuesday in August and to approve the budget on or before August 15th.

BOARD ACTION: 1. Discuss/Direct

B. FY '18 Draft Rates and Charges – Attachment #12

The Proposed Rates & Charges adjustments are shown on **Attachment #12**.

The proposed adjustments Rates and Charges Schedule does not reflect any increases to fees this year rather it provides clarifications and additional fees related to automobile rental overflow parking, tiedowns, and security categories.

BOARD ACTION: 1. Discuss/Direct

C. Request for Proposal (RFP) Parking Lot Concession

As discussed at the April FMAA meeting, a new RFP for the management of the parking lot has been developed. It was initially anticipated the management contract would coincide with the parking lot improvement project. While the parking lot project scope and schedule are being re-evaluated, staff believes it remains in the Board's best interest to continue with the RFP process and secure a new management contract. It is anticipated the successful proposer will assist with the parking lot improvement project.

The draft RFP has been submitted to the Finance/Lease Committee for review and comment. Staff is seeking the Board's approval to publish the RFP in June to include any committee comments. Staff is also seeking the Board's direction regarding the composition of a selection committee and overall desired selection process for this RFP.

BOARD ACTION: 1. Discuss/Public Comment/Action

D. Request for Proposal (RFP) Auditor

As noted in the May meeting, the Airport's long term independent auditing firm, Simmons Club & Hodges CPA's resigned as our auditor in March due to staffing and timing issues. An RFP to replace these services is being prepared with the assistance of the Airport's accounting consultant, Ms. Laurie Harberd, Rexroat, Harberd & Associates, P.A. Staff anticipates the RFP will be complete in June and ready for publication in July. Like with the Parking Lot Concession RFP, a draft will be submitted to the Finance/Lease Committee for review and comment.

Staff anticipates asking for the Board's approval to publish the RFP in July. Staff is also seeking the Board's direction regarding the composition of a selection committee and overall desired selection process for this RFP.

BOARD ACTION: 1. Discuss/Public Comment/Action

E. July Meeting Date – Consideration to reschedule the date

The July 2017 FMAA meeting regular schedule (first Tuesday of the month) falls on the July 4th holiday this year. A proposed new date of the meeting is Thursday, July 6th.

BOARD ACTION: 1. Discuss/Public Comment/Action

VIII. PUBLIC COMMENT

- IX. EXECUTIVE SESSION - I.C. §74-206 (c)** To acquire an interest in real property which is not owned by a public agency
- I.C. §74-206 (f)** To communicate with legal counsel to discuss legal ramifications for controversy imminently likely to be litigated

X. ADJOURNMENT

**MINUTES OF A REGULAR MEETING ATTACHMENT 1
OF THE
FRIEDMAN MEMORIAL AIRPORT AUTHORITY***

**May 2, 2017
5:30 P.M.**

IN ATTENDANCE:

BOARD MEMBERS: Chairman – Don Keirn, Vice-Chairman – Jacob Greenberg, Secretary - Lawrence Schoen, Treasurer – Ron Fairfax, Board - Fritz Haemmerle, Angenie McCleary, Pat Cooley

FRIEDMAN MEMORIAL AIRPORT STAFF: Airport Manager – Chris Pomeroy, Contracts/Finance Administrator – Lisa Emerick, ASC/Special Projects Coordinator/Executive Assistant – Steve Guthrie, Airport Operations Manager – Todd Emerick; Administrative Assistant/Trusted Agent – Roberta Christensen, Administrative Assistant – Cecilia Vega

CONSULTANTS: T-O Engineers – Dave Mitchell; Centerlyne – Candace Crew

AIRPORT TENANTS/PUBLIC: R/L/B – Nicholas Latham, Mike Smith; Atlantic Aviation – Mike Rasch, Brian Blackburn; Avis – Peter Scheurmier; Comp Plan – Len Harlig; FHR – Marc Reinemann; GCA – John Strauss; FSVA – Carol Waller

AIRPORT LEGAL COUNSEL: Lawson Laski Clark & Pogue, PLLC – Jim Laski

PRESS: Idaho Mountain Express – Joshua Murdock

CALL TO ORDER:

The meeting was called to order at 5:31 p.m. by Chairman Keirn.

I. APPROVE AGENDA

The agenda was approved as presented.

MOTION:

Made by Board Member Cooley to approve the May 2, 2017 FMAA Regular Board Meeting Agenda as presented. Seconded by Board Member Haemmerle.

PASSED UNANIMOUSLY

II. PUBLIC COMMENT

No public comment was made.

**III. APPROVE FMAA
MEETING MINUTES**

A. April 4, 2017 Regular Meeting (See Brief)

The April 4, 2017 Friedman Memorial Airport Authority Meeting Minutes were approved as presented.

MOTION:

Made by Board Member Fairfax to approve the April 4, 2017 Friedman Memorial Airport Authority Regular Meeting Minutes as presented. Seconded by Board Member Haemmerle.

PASSED UNANIMOUSLY

IV. REPORTS

A. Chairman Report

Chairman Keirn reported that the Board Finance Committee has begun the budgeting process with Staff and commented that the development of the budget will be challenging this year.

B. Blaine County Report

No report was given.

C. City of Hailey Report

No report was given.

D. Airport Manager Report (See Power Point)

Airport Manager Pomeroy reported on the following:

- SkyWest will begin operating the EMB-175 Next Generation Regional Jet for United Airlines at the Airport on June 30. The SkyWest flight crew will be conducting additional flight tests May 24-25 and these tests will include several northbound flights over Hailey as part of the flight crew training.

Airport Operations Manager Todd Emerick reported on the following:

- The Triennial Emergency Drill has been scheduled for June 10th. The FAA requires the Airport to conduct this drill every three years. To accomplish this, 30 to 60 volunteers are needed to act as crash victims for the emergency drill and participation from valley EMS agencies.

Airport Security Coordinator Steve Guthrie reported on the following:

- The TSA AIT (Advanced Imaging Technology) for passenger screening is now operational and TSA has received good feedback from passengers.

Airport Manager Pomeroy continued to report the following:

- On April 11th, Airport Staff and the FSVA met with air carriers to discuss air service growth topics such as airport capacity and airline support capabilities.
- Federal government appropriations for airport contract tower funding has been finalized through September 30, 2017.
- Activity planning for heavy air traffic in July and August continues. Also for this year's corporate event, an airspace consultant will be helping to plan airspace operations that have been forecast to occur during the event.
- Airport Manager Pomeroy is working with an approach planning consultant to develop a feasibility analysis options for improved approach capabilities for the EMB-175 and other aircraft. He noted that an advantage of the EMB-175 is that its cabin is more comfortable.
- The SUN Airport Arts Commission will be installing new artwork at the Airport on May 18th.
- Runway Pavement Maintenance is still scheduled to commence at 8:00 a.m. on June 5th and conclude at 7:00 p.m. on June 7th.
- Future Board Meeting topics include initial FY 2018 budget review, approval of auditor Request for Proposals (RFP), and updates on ongoing projects.

Board Member Schoen commented that he would choose reliability over comfort; however, he understands that there are opportunities with the EMB-175 to improve reliability at the Airport. He asked if the airlines or the Board would be responsible for financing feasibility analysis for reliability improvement. He asked that Airport Staff impress upon SkyWest the importance of taking full advantage of the avionics available in the EMB-175 and developing it for use at the Airport as quickly as possible.

Airport Manager Pomeroy answered that SkyWest will be researching options for improved procedures in addition to participating in the feasibility analysis the Airport is conducting. He commented that in his opinion, this project is a partnership between the airport and the airlines and the cost will be minimal as the approach planning consultant fees are conservative.

Atlantic Aviation General Manager Mike Rasch announced that he will be retiring on July 17th.

Chairman Keirn congratulated Mr. Rasch for his retirement. Airport Manager Pomeroy commented that he has had a successful partnership with Mr. Rasch during his time at the Airport and thanked him for his many years of service. The Board acknowledged the many contributions Mr. Rasch has made at the Airport.

E. Communications Director Report

No report was given.

F. Fly Sun Valley Alliance Report (See Power Point)

FSVA representative Carol Waller presented a SUN Air Service Update to the Board.

Board Member Schoen suggested that the Board invite the airlines to communicate with the public about the general purpose of the winter busing program. He commented that diversions began in October and have continued through the spring. He also commented that the phone notification system for bussed passengers is unreliable.

Ms. Waller commented that perhaps at FSVA's next meeting with the airlines, they could discuss the airline's process for communicating bussing information to passengers.

The Board continued to discuss the communication system breakdown issue with Ms. Waller.

V. AIRPORT STAFF BRIEF

A. Noise Complaints (See Brief)

B. Parking Lot Update (See Brief)

C. Profit & Loss, ATCT Traffic Operations Count and Enplanement Data (See Brief)

Board Member Haemmerle commented that he has noticed a few takeoffs and landings to and from the north occur the last few weekends.

Airport Manager Pomeroy commented that landings and departures to the north have been occurring the last few weekends due to high wind levels.

D. Airport Commercial Flight Interruptions (See Brief)

E. Review Correspondence (See Brief)

VI. OLD BUSINESS

A. Airport Voluntary Noise Abatement Program

a. Voluntary Noise Abatement Program Brochure – Update (See Brief & Power Point)

Airport Manager Pomeroy presented the final edition of the Voluntary Noise Abatement Program Brochure.

b. Airport Noise Modeling Update (See Brief & Power Point)

Airport Manager Pomeroy updated the Board on the status of the Noise Modeling project.

Glass Cockpit Aviation owner John Strauss commented that he supports the idea of gathering accurate information from high activity events and seasons before scenarios are developed and conducted.

B. Construction and Capital Projects

a. Runway Safety Area Improvements Project – Update (See Brief & Power Point)

b. Terminal Air Carrier Apron and Parking Lot Improvements Update and Consider Approval of the following:

1. Proposed Work Order and Scope of Work for T-O Engineers Bidding and Construction Services (See Brief & Power Point)

Airport Manager Pomeroy briefed the Board that the bid received from Knife River for the Terminal Air Carrier Apron and Parking Lot Improvements project was over the engineer's project estimate.

Engineer Mitchell briefed the Board on the options moving forward with the Terminal Air Carrier Apron and Parking Lot Improvements projects (See Power Point).

The Board discussed technical aspects of the high bid received and the options moving forward presented by Engineer Mitchell including the reason for the high bid amount received for the projects and whether rescheduling will decrease the inflated prices.

Engineer Mitchell and Airport Manager Pomeroy recommended that the Board move forward with awarding Schedule C, the runway maintenance project, to Knife River, re-bid the projects, reschedule parking improvement construction to the fall of 2017, reschedule apron expansion construction to the spring of 2018, and proceed with the acquisition of a snow blower for delivery by December.

Board Member Cooley asked if the apron and parking lot projects will get re-bid separately.

Engineer Mitchell answered that the apron and parking lot projects will get re-bid as one complete project unless the Board would like to do otherwise.

Board Member Fairfax asked if there are any assurances that the Board would receive more than one bid if the projects were put out for rebid. He also asked if the Board should rebid a third time in the winter if no additional bids were received for the second attempt.

Engineer Mitchell answered that he would recommend rebidding in the winter if the second bid also failed to attract more than one bidder; however, he has heard from contractors that the latter portion of the summer season would be a better time to bid for the project.

Vice-Chairman Greenberg asked at what time the engineers perceive that the demand at the Airport would require the Board to complete the terminal apron and parking lot projects. He also asked when the hangar leases near the terminal apron will expire and if those hangars could be demolished so the space could be utilized for additional aircraft parking.

Airport Manager Pomeroy answered that the use of the area that is currently occupied by a hangar would only be used as overnight parking as it is too far away from the terminal to use for passenger activity. He also answered that the Airport currently has the necessary demand that requires the Board to complete the terminal apron and parking lot projects.

MOTION: *Made by Board Member Schoen to move forward with the award of Schedule C, attempt renegotiation of Schedules A and B with Knife River for two weeks and if that fails to rebid Schedules A and B to open in June with the intent that the parking lot improvements would be constructed in the fall of 2017 and the apron expansion would be conducted in the spring of 2018 preceding the acquisition of a snow blower before this winter. Seconded by Board Member Haemmerle.*

PASSED UNANIMOUSLY

Board Member Cooley asked if there is value in rebidding Schedule B in the winter to give the bidders adequate time to plan for the spring projects and submit more competitive bids.

Engineer Mitchell answered that rebidding Schedule B now would give the contractors from June of this year to next spring to prepare for the project while waiting until the winter to rebid would only give them from January to the spring to prepare.

Board Member Haemmerle commented that it seems that the Airport is getting behind demand and therefore the Board should keep the process moving forward.

The Board agreed to rebid the project as soon as possible if negotiations with Knife River are not successful.

2. Proposed Work Order and Fee for Ruscitto Latham Blanton Parking Booth Professional Services (See Brief)

Engineer Mitchell briefed the Board on the options moving forward with the Parking Booth project (See Power Point).

Board Member Haemmerle commented that he does not find the contractor's decision to submit high bids on projects simply because they can plausibly and suggested that he may be inclined to reject all bids.

Attorney Laski briefed the Board that even though the bids submitted are all over \$100,000, since the Board estimated that the project would be less than \$100,000, they could still accept the low bid contingent on his legal review. The Board also has the option of rejecting all the bids and rebid immediately or rebid as a contract over \$100,000.

Ruscitto/Latham/Blanton architect Nick Latham commented that the public works licensed contractors and subcontractors are busy and limited on how much work they can bid for and are therefore submitting very high price estimates. He suggested that the Board research other options such as reusing and modifying the existing building.

Board Member Schoen suggested that the parking booth schedule be matched to the parking lot project schedule so they are started at the same time.

MOTION: ***Made by Board Member Haemmerle to reject all bids for the Parking Booth. Seconded by Board Member Cooley.***

***MOTION NOT PASSED
BOARD MEMBER GREENBERG ABSTAINED
BOARD MEMBER SCHOEN OPPOSED***

Board Member Schoen asked what, if any, legal ramifications there are for rejecting all the bids.

Attorney Laski answered that rejecting all bids will not impact the Board's course of action except that the Board may not accept the bids once rejected.

Board Member Cooley commented that rejecting the bids will send a message that excessive pricing is not acceptable.

3. Award of Projects if Acceptable (See above)

C. Airport Planning Projects

a. Airport Master Plan – Update (See Brief & Power Point)

Airport Manager Pomeroy updated the Board on the status of the Master Plan.

b. Environmental Assessment for Runway Protection Zone/Approach Protection – Consider Approval of the following:

1. Proposed Work Order and Fee to T-O Engineers Environmental Planning Services (See Brief)

Airport Manager Pomeroy requested that the Board approve the work order scope and fee from T-O Engineers to begin work on the Environmental Assessment for the RPZ/Approach Protection land acquisition.

Chairman Keirn opened the discussion for public comment.

No public comment was made.

MOTION: ***Made by Vice-Chairman Greenberg to approve T-O Engineers Work Order 17-04 for fees totaling \$104,980 for the Environmental Assessment Land Acquisition and Obstruction Removal Project. Seconded by Board Member McCleary.***

PASSED UNANIMOUSLY

VII. PUBLIC COMMENT

No public comment was made.

**VIII. EXECUTIVE SESSION – MOTION:
I.C. §74-206 (a)(c)(f)**

Made by Board Member McCleary to enter into executive session pursuant to Idaho Code §74-206 paragraph (a) to consider action regarding Airport Manager position, paragraph (c) to acquire an interest in real property and paragraph (f) to communicate with legal counsel to discuss legal ramifications for controversy imminently likely to be litigated. Seconded by Board Member Fairfax.

ROLL CALL VOTE:

Chairman Keirn	Yes
Vice-Chairman Greenberg	Yes
Board Member Fairfax	Yes
Board Member Schoen	Yes
Board Member Haemmerle	Yes
Board Member McCleary	Yes
Board Member Cooley	Yes

PASSED UNANIMOUSLY

IX. ADJOURNMENT

The May 2, 2017 Regular Meeting of the Friedman Memorial Airport Authority was adjourned at approximately 7:20 p.m.

Lawrence Schoen, Secretary

* Additional resources/materials that should be reviewed with these meeting minutes include but are not limited to the Friedman Memorial Airport Authority Board Packet briefing, the PowerPoint presentation prepared for this meeting and any referenced attachments.

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Accrual Basis

Friedman Memorial Airport

Profit & Loss Budget vs. Actual (Combined '17)

October 2016 through March 2017

Ordinary Income/Expense	Oct '16 - Mar 17	Budget	\$ Over Budget	% of Budget
Income				
4000-00 · AIRCARRIER				
4000-01 · Aircarrier - Lease Space	42,260.58	53,250.00	-10,989.42	79.4%
4000-02 · Aircarrier - Landing Fees	83,387.42	79,000.00	4,387.42	105.6%
4000-03 · Aircarrier - Gate Fees	600.00	1,200.00	-600.00	50.0%
4000-04 · Aircarrier - Utility Fees	12,449.79	11,720.00	729.79	106.2%
4000-05 · Aircarrier - Misc.	0.00	2,400.00	-2,400.00	0.0%
4010-07 · Aircarrier - '14 PFC App	174,028.33	174,000.00	28.33	100.0%
Total 4000-00 · AIRCARRIER	312,726.12	321,570.00	-8,843.88	97.2%
4020-00 · TERMINAL AUTO PARKING REVENUE				
4020-01 · Automobile Parking - Terminal	119,725.81	112,500.00	7,225.81	106.4%
Total 4020-00 · TERMINAL AUTO PARKING REVENUE	119,725.81	112,500.00	7,225.81	106.4%
4030-00 · AUTO RENTAL REVENUE				
4030-01 · Automobile Rental - Commission	271,463.61	260,000.00	11,463.61	104.4%
4030-02 · Automobile Rental - Counter	13,372.92	13,500.00	-127.08	99.1%
4030-03 · Automobile Rental - Auto Prkng	39,206.96	39,000.00	206.96	100.5%
4030-04 · Automobile Rental - Utilities	4,184.22	1,248.00	2,936.22	335.3%
Total 4030-00 · AUTO RENTAL REVENUE	328,227.71	313,748.00	14,479.71	104.6%
4040-00 · TERMINAL CONCESSION REVENUE				
4040-02 · Terminal Shops - Lease Space	12.00			
4040-03 · Terminal Shops - Utility Fees	863.14			
4040-10 · Advertising - Commission	27,432.50	25,200.00	2,232.50	108.9%
4040-11 · Vending Machines - Commission	9,535.16	6,800.00	2,735.16	140.2%
4040-12 · Terminal ATM	101.50	150.00	-48.50	67.7%
Total 4040-00 · TERMINAL CONCESSION REVENUE	37,944.30	32,150.00	5,794.30	118.0%
4050-00 · FBO REVENUE				
4050-01 · FBO - Lease Space	108,410.04	110,000.00	-1,589.96	98.6%
4050-02 · FBO - Tiedown Fees	114,860.00	162,000.00	-47,140.00	70.9%
4050-03 · FBO - Landing Fees - Trans.	137,836.60	150,000.00	-12,163.40	91.9%
4050-04 · FBO - Commission	11,730.98	10,100.00	1,630.98	116.1%
Total 4050-00 · FBO REVENUE	372,837.62	432,100.00	-59,262.38	86.3%
4060-00 · FUEL FLOWAGE REVENUE				
4060-01 · Fuel Flowage - FBO	140,286.45	149,000.00	-8,713.55	94.2%
Total 4060-00 · FUEL FLOWAGE REVENUE	140,286.45	149,000.00	-8,713.55	94.2%

Friedman Memorial Airport

Profit & Loss Budget vs. Actual (Combined '17)

October 2016 through March 2017

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Accrual Basis

	Oct '16 - Mar 17	Budget	\$ Over Budget	% of Budget
4070-00 · TRANSIENT LANDING FEES REVENUE				
4070-02 · Landing Fees - Non-Comm./Gov't	218.82	500.00	-281.18	43.8%
Total 4070-00 · TRANSIENT LANDING FEES REVENUE	218.82	500.00	-281.18	43.8%
4080-00 · HANGARS REVENUE				
4080-01 · Land Lease - Hangar	220,662.60	230,500.00	-9,837.40	95.7%
4080-02 · Land Lease - Hangar/Trans. Fee	2,321.75	2,750.00	-428.25	84.4%
4080-03 · Land Lease - Hang/Uk(E8,11,24)	1,022.04	820.00	202.04	124.6%
Total 4080-00 · HANGARS REVENUE	224,006.39	234,070.00	-10,063.61	95.7%
4090-00 · TIEDOWN PERMIT FEES REVENUE				
4090-01 · Tiedown Permit Fees (FMA)	9,835.21	10,000.00	-164.79	98.4%
Total 4090-00 · TIEDOWN PERMIT FEES REVENUE	9,835.21	10,000.00	-164.79	98.4%
4100-00 · POSTAL CARRIERS REVENUE				
4100-01 · Postal Carriers - Landing Fees	4,661.22	7,000.00	-2,338.78	66.6%
4100-02 · Postal Carriers - Tiedown	2,970.00			
Total 4100-00 · POSTAL CARRIERS REVENUE	7,631.22	7,000.00	631.22	109.0%
4110-00 · MISCELLANEOUS REVENUE				
4110-01 · Misc. Revenue	13,142.52			
4110-05 · Misc. Incident/Accident	-417.53			
4110-06 · Misc. - Security-Prox. Cards	26,162.00	26,200.00	-38.00	99.9%
4110-09 · Miscellaneous Expense Reimburse	445.33			
Total 4110-00 · MISCELLANEOUS REVENUE	39,332.32	26,200.00	13,132.32	150.1%
4120-00 · GROUND TRANSP. PERMIT REVENUE				
4120-01 · Ground Transportation Permit	13,150.00	13,500.00	-350.00	97.4%
4120-02 · GTSP - Trip Fee	1,720.00	1,800.00	-80.00	95.6%
Total 4120-00 · GROUND TRANSP. PERMIT REVENUE	14,870.00	15,300.00	-430.00	97.2%
4400-00 · TSA				
4400-02 · Terminal Lease	20,182.50	20,180.00	2.50	100.0%
Total 4400-00 · TSA	20,182.50	20,180.00	2.50	100.0%
4510-00 · DOT/Small Community Air Service				
4510-02 · Small Community Air Serv. 2016	0.00	0.00	0.00	0.0%
Total 4510-00 · DOT/Small Community Air Service	0.00	0.00	0.00	0.0%
4520-00 · INTEREST INCOME				
4600-00 · Interest Income - General	6,822.41	750.00	6,072.41	909.7%
Total 4520-00 · INTEREST INCOME	6,822.41	750.00	6,072.41	909.7%

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Accrual Basis

Friedman Memorial Airport

Profit & Loss Budget vs. Actual (Combined '17)

October 2016 through March 2017

	Oct '16 - Mar 17	Budget	\$ Over Budget	% of Budget
4742-00 - AIP 42 - Project Air Carr. Apr				
4742-01 - AIP '42 Air Carr. Apron	97,147.59	97,147.59	0.00	100.0%
Total 4742-00 - AIP 42 - Project Air Carr. Apr	97,147.59	97,147.59	0.00	100.0%
4743-00 - AIP 43 - Project TBD				
4743-01 - AIP 43 Project TBD	0.00	0.00	0.00	0.0%
Total 4743-00 - AIP 43 - Project TBD	0.00	0.00	0.00	0.0%
Total Income	1,731,794.47	1,772,215.59	-40,421.12	97.7%
Gross Profit	1,731,794.47	1,772,215.59	-40,421.12	97.7%
Expense				
EXPENDITURES				
"A" EXPENSES				
5000-01 - Salaries - Airport Manager	67,724.99	78,450.00	-10,725.01	86.3%
5000-02 - Salaries - Assist. Airpt. Manag	0.00	21,250.00	-21,250.00	0.0%
5010-00 - Salaries -Contracts/Finance Adm	49,523.10	47,953.25	1,569.85	103.3%
5010-01 - Salaries - Office Assist.	97,826.76	94,501.98	3,324.78	103.5%
5020-00 - Salaries - ARFF/OPS Manager	46,116.75	47,953.25	-1,836.50	96.2%
5030-00 - Salaries - ARFF/OPS Specialist	163,379.29	170,386.40	-7,007.11	95.9%
5040-00 - Salaries-ASC/Sp.Prjct./Ex. Assi	36,640.18	37,500.00	-859.82	97.7%
5050-00 - Salaries-Seasonal-Snow Removal	23,099.50	38,000.00	-14,900.50	60.8%
5050-01 - Salaries - Seasonal - Arpt Host	3,570.00	19,746.72	-19,746.72	0.0%
5050-02 - Salaries - Merit Increase	0.00	1,000.00	-1,000.00	0.0%
5060-01 - Overtime - General	57,388.10	20,000.00	37,388.10	286.9%
5060-02 - Overtime - Snow Removal	0.00	2,500.00	-2,500.00	0.0%
5060-04 - OT - Security	64,665.73	64,998.00	-332.27	99.5%
5100-00 - Retirement	40,791.60	42,499.98	-1,708.38	96.0%
5110-00 - Social Security/Medicare	768.24	849.00	-80.76	90.5%
5120-00 - Life Insurance	75,848.59	105,000.00	-29,151.41	72.2%
5130-00 - Medical Insurance	15,578.00	15,000.00	578.00	103.9%
5160-00 - Workman's Compensation				
Total "A" EXPENSES	742,920.83	807,588.58	-64,667.75	92.0%
"B" EXPENDITURES				
"B" EXPENSES - ADMINISTRATIVE				
6000-00 - TRAVEL EXPENSE				
6000-01 - Travel	4,495.63	4,500.00	-4.37	99.9%
Total 6000-00 - TRAVEL EXPENSE	4,495.63	4,500.00	-4.37	99.9%

Friedman Memorial Airport

Profit & Loss Budget vs. Actual (Combined '17)

October 2016 through March 2017

	Oct '16 - Mar 17	Budget	\$ Over Budget	% of Budget
6010-00 · SUPPLIES/EQUIPMENT EXPENSE				
6010-01 · Supplies - Office	4,893.48	4,700.00	193.48	104.1%
6010-03 · Supplies - Computer	954.95	1,000.00	-45.05	95.5%
Total 6010-00 · SUPPLIES/EQUIPMENT EXPENSE	5,848.43	5,700.00	148.43	102.6%
6020-00 · INSURANCE				
6020-01 · Insurance - Liability	11,640.00	10,400.00	1,240.00	111.9%
6020-02 · Insurance - Public Officials	5,402.26	5,600.00	-197.74	96.5%
6020-03 · Insurance-Bldg/Unlic.Veh./Prop	39,896.60	40,500.00	-603.40	98.5%
6020-04 · Insurance - Licensed Vehicles	4,673.00	7,000.00	-2,327.00	66.8%
Total 6020-00 · INSURANCE	61,611.86	63,500.00	-1,888.14	97.0%
6030-00 · UTILITIES				
6030-01 · Utilities - Gas/Terminal	7,356.89	12,500.00	-5,143.11	58.9%
6030-02 · Utilities - Gas/AOB & Cold Stor	3,705.13	7,000.00	-3,294.87	52.9%
6030-03 · Utilities - Elect./Runway&PAPI	4,619.81	3,900.00	719.81	118.5%
6030-04 · Utilities - Elec./AOB & Cold St	5,473.01	6,400.00	-926.99	85.5%
6030-05 · Utilities - Electric/Terminal	22,821.48	22,500.00	321.48	101.4%
6030-06 · Utilities - Telephone	7,539.35	6,000.00	1,539.35	125.7%
6030-07 · Utilities - Water	460.90	600.00	-139.10	76.8%
6030-08 · Utilities - Garbage Removal	5,056.99	4,000.00	1,056.99	126.4%
6030-09 · Utilities - Sewer	1,623.70	2,100.00	-476.30	77.3%
6030-11 · Utilities - Electric/Tower	3,252.63	3,300.00	-47.37	98.6%
6030-12 · Utilities - Elec./Brdfrd.Hghl	269.25	340.00	-70.75	79.2%
6030-15 · Utilities - Elec/AWOS	1,716.20	1,500.00	216.20	114.4%
6030-16 · Utilities - Elec. Wind Cone	64.91	75.00	-10.09	86.5%
6030-17 · Utilities - Elec./Gas- Hangar	2,538.27	90.00	2,448.27	2,820.3%
Total 6030-00 · UTILITIES	66,498.52	70,305.00	-3,806.48	94.6%
6040-00 · SERVICE PROVIDER				
6040-01 · Service Provider - General	2,172.00	1,090.00	1,082.00	199.3%
6040-02 · Service Provider - Term. Serv.	2,954.34	450.00	2,504.34	656.5%
6040-03 · Service Provider - Internet AOB	4,260.00	4,990.00	-730.00	85.4%
6040-04 · Service Provider - Operations	9,850.00	900.00	-900.00	0.0%
6040-05 · Service Provider - Internet Ter	0.00	9,850.00	-9,850.00	0.0%
6040-06 · Service Provider - SSI Movement	0.00	49,900.00	-49,900.00	0.0%
6040-07 · Serv. Provider - Security CMS	0.00	3,000.00	-3,000.00	0.0%
6040-08 · Service Provider - Part 139 Arp	0.00	6,900.00	0.00	100.0%
6040-09 · Service Provider - Elec. Filing	6,900.00	3,090.00	-3,090.00	0.0%
6040-10 · Service Provider - Term. Flight	0.00	3,000.00	-3,000.00	0.0%
6040-11 · Service Provider - Term. Satell	0.00	490.00	-490.00	0.0%
6040-12 · Service Provider - Certif. Mana	0.00	83,660.00	-83,660.00	0.0%
Total 6040-00 · SERVICE PROVIDER	26,136.34	83,660.00	-57,523.66	31.2%

Friedman Memorial Airport

Profit & Loss Budget vs. Actual (Combined '17)

October 2016 through March 2017

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Accrual Basis

	Oct '16 - Mar 17	Budget	\$ Over Budget	% of Budget
6050-00 · PROFESSIONAL SERVICES				
6050-01 · Professional Services - Legal	16,030.30	34,950.00	-18,919.70	45.9%
6050-02 · Professional Serv. - Audit/Fin	31,518.88	5,000.00	26,518.88	630.4%
6050-03 · Professional Services - Engineer	3,438.75	3,990.00	-551.25	86.2%
6050-04 · Professional Services - ARFF	0.00	0.00	0.00	0.0%
6050-05 · Professional Services - Gen.	4,300.00	4,990.00	-690.00	86.2%
6050-08 · Professional Services - Security	0.00	1,990.00	-1,990.00	0.0%
6050-10 · Prof. Svcs.-IT/Comp. Support	7,167.50	12,490.00	-5,322.50	57.4%
6050-12 · Prof. Serv.- Planning Air Serv.	185.00	7,500.00	-7,315.00	2.5%
6050-13 · Prof. Serv.-Website Des.& Maint	4,437.80	990.00	3,447.80	448.3%
6050-15 · Prof. Serv.-Comm/Coord/Pub.Outr	1,133.00	9,990.00	-8,857.00	11.3%
Total 6050-00 · PROFESSIONAL SERVICES	68,211.23	81,890.00	-13,678.77	83.3%
6060-00 · MAINTENANCE-OFFICE EQUIPMENT				
6060-01 · Maint.-Office Equip./Gen.	15.50	0.00	15.50	100.0%
6060-04 · Maintenance - Copier	886.08	1,000.00	-113.92	88.6%
6060-05 · Maintenance - Phone	1,215.00	1,500.00	-285.00	81.0%
Total 6060-00 · MAINTENANCE-OFFICE EQUIPMENT	2,116.58	2,500.00	-383.42	84.7%
6070-00 · RENT/LEASE OFFICE EQUIPMENT				
6070-02 · Rent/Lease - Postage Meter	624.00	700.00	-76.00	89.1%
Total 6070-00 · RENT/LEASE OFFICE EQUIPMENT	624.00	700.00	-76.00	89.1%
6080-00 · DUES/MEMBERSHIPS/PUBLICATIONS E				
6080-01 · Dues/Memberships/Publications	6,466.42	8,000.00	-1,533.58	80.8%
6080-04 · Airport Marketing	12,470.21	12,000.00	470.21	103.9%
6080-06 · Marketing - SCASDP	0.00	12,490.00	-12,490.00	0.0%
Total 6080-00 · DUES/MEMBERSHIPS/PUBLICATIONS E	18,936.63	32,490.00	-13,553.37	58.3%
6090-00 · POSTAGE				
6090-01 · Postage/Courier Service	796.07	990.00	-193.93	80.4%
Total 6090-00 · POSTAGE	796.07	990.00	-193.93	80.4%
6100-00 · EDUCATION/TRAINING				
6100-01 · Education/Training - Admin.	2,763.00	7,500.00	-4,737.00	36.8%
6100-02 · Education/Training - OPS	1,121.00	1,750.00	-629.00	64.1%
6100-03 · Education/Training - ARFF	5,624.72	8,000.00	-2,375.28	70.3%
6100-04 · Ed/Train. - ARFF Trienn. Drill	0.00	0.00	0.00	0.0%
6100-05 · Education - Noise Abatement	1,357.49	4,990.00	-3,632.51	27.2%
6100-06 · Education - Security	0.00	4,990.00	-4,990.00	0.0%
6100-07 · Education - Public Outreach	2,301.41			
6100-08 · Education/Training - HFD Coop.	997.50			
Total 6100-00 · EDUCATION/TRAINING	14,165.12	27,230.00	-13,064.88	52.0%

Friedman Memorial Airport

Profit & Loss Budget vs. Actual (Combined '17)

October 2016 through March 2017

	Oct '16 - Mar 17	Budget	\$ Over Budget	% of Budget
6110-00 · CONTRACTS				
6110-01 · Contracts - General	125.00			
6110-02 · Contracts - FMAA	21,000.00	21,000.00	0.00	100.0%
6110-03 · Contracts - SVA/Fee Collection	29,400.00	29,400.00	0.00	100.0%
6110-04 · Contracts - COH LEO	1,632.00	2,450.00	-818.00	66.6%
6110-05 · Contracts - Janitorial	0.00	25,000.00	-25,000.00	0.0%
6110-07 · Contracts - Snow Removal	0.00	25,000.00	-25,000.00	0.0%
6110-08 · Contracts - Eccles Tree Lights	17,500.00	30,000.00	-12,500.00	58.3%
Total 6110-00 · CONTRACTS	69,657.00	132,850.00	-63,193.00	52.4%
6120-00 · PERMITS				
6120-01 · Permits - General	0.00	50.00	-50.00	0.0%
6120-02 · Permits - COH Impact Fee	0.00	4,990.00	-4,990.00	0.0%
Total 6120-00 · PERMITS	0.00	5,040.00	-5,040.00	0.0%
6130-00 · MISCELLANEOUS EXPENSES				
6130-01 · Misc. - General	7,218.38	4,250.00	2,968.38	169.8%
6140-00 · Bank Fees	144.00	1,500.00	-1,356.00	9.6%
Total 6130-00 · MISCELLANEOUS EXPENSES	7,362.38	5,750.00	1,612.38	128.0%
Total "B" EXPENSES - ADMINISTRATIVE	346,459.79	517,105.00	-170,645.21	67.0%
"B" EXPENSES - OPERATIONAL				
6500-00 · SUPPLIES/EQUIPMENT-OPERATIONS				
6500-01 · Supplies/Equipment - General	754.27	1,200.00	-445.73	62.9%
6500-02 · Supplies/Equipment - Tools	1,507.26	6,200.00	-4,692.74	24.3%
6500-03 · Supplies/Equipment - Clothing	2,363.20	7,500.00	-5,136.80	31.5%
6500-04 · Supplies/Equipment - Janitorial	8,666.73	10,000.00	-1,333.27	86.7%
6500-05 · Supplies/Equipment - Deice	64,700.00	40,000.00	24,700.00	161.8%
6500-06 · Supplies/Equipment - ARFF	0.00	5,500.00	-5,500.00	0.0%
Total 6500-00 · SUPPLIES/EQUIPMENT-OPERATIONS	77,991.46	70,400.00	7,591.46	110.8%
6510-00 · FUEL/LUBRICANTS				
6510-01 · General	491.84	490.00	1.84	100.4%
6510-02 · Fuel	38,103.51	33,000.00	5,103.51	115.5%
6510-03 · Lubricants	2,096.95	2,000.00	96.95	104.8%
Total 6510-00 · FUEL/LUBRICANTS	40,692.30	35,490.00	5,202.30	114.7%

Friedman Memorial Airport

Profit & Loss Budget vs. Actual (Combined '17)

October 2016 through March 2017

	Oct '16 - Mar 17	Budget	\$ Over Budget	% of Budget
6520-00 · VEHICLES/MAINTENANCE				
6520-01 · R/M Equipment - General	394.05	990.00	-595.95	39.8%
6520-02 · R/M Equip. '93 Schmidt Snow	21.90			
6520-06 · R/M Equip. -'85 Ford Dump	23.00	750.00	-727.00	3.1%
6520-08 · R/M Equip. - '96 Tiger Tractor	1,982.42	900.00	1,082.42	220.3%
6520-09 · R/M Equip. - '96 Oshkosh Swp.	2,470.60	2,500.00	-29.40	98.8%
6520-13 · R/M Equip. - Crafcro Crack Fir.	0.00	800.00	-800.00	0.0%
6520-17 · R/M Equip. '01 Case 921 Ldr.	1,304.90			
6520-18 · R/M Equip. - '97 Chevy Blazer	23.00	225.00	-202.00	10.2%
6520-19 · R/M Equip. '02 Ford F-150 PU	177.88	550.00	-372.12	32.3%
6520-20 · R/M Equip. - '02 Kodiak Blower	1,503.36	700.00	803.36	214.8%
6520-24 · R/M Equip. - '01 Ford F-250	0.00	750.00	-750.00	0.0%
6520-25 · R/M Equip. - '04 Batts De-Ice	2,371.54	1,750.00	621.54	135.5%
6520-28 · R/M Equip. -'06 Case 621 Loader	480.00	1,250.00	-770.00	38.4%
6520-29 · R/M Equip. - '10 Waus Broom/Plow	17,937.96	3,700.00	14,237.96	484.8%
6520-30 · R/M Equip. -'05 Ford F-350	7,370.18	1,000.00	6,370.18	737.0%
6520-31 · R/M Equip. -'10 Oshkosh Blower	4,800.69	2,500.00	2,300.69	192.0%
6520-32 · R/M Equip. - '09 Mini Truck	0.00	300.00	-300.00	0.0%
6520-34 · R/M Equip. - '12 Case 921F Load	1,084.39	1,700.00	-615.61	63.8%
6520-35 · R/M Equip. - '14 Ford Explorer	263.00	300.00	-37.00	87.7%
6520-37 · R/M Equip. - '15 Tool Cat	851.36	1,200.00	-348.64	70.9%
6520-38 · R/M Equip. - '15 Wausau Broom	1,751.02	2,400.00	-648.98	73.0%
6520-40 · R/M Equip. - '17 Ford-350 Super	1,600.85			
6520-00 · VEHICLES/MAINTENANCE - Other	0.00			
Total 6520-00 · VEHICLES/MAINTENANCE	46,412.10	24,265.00	22,147.10	191.3%
6530-00 · ARFF MAINTENANCE				
6530-01 · ARFF Maint. Gen/Supplies	11,322.60	1,000.00	10,322.60	1,132.3%
6530-03 · ARFF Maint. - '87 Oshkosh	119.09	1,000.00	-880.91	11.9%
6530-04 · ARFF Maint. - Radios	540.20	500.00	40.20	108.0%
6530-05 · ARFF Maint. - '03 E-One	409.99	1,500.00	-1,090.01	27.3%
Total 6530-00 · ARFF MAINTENANCE	12,391.88	4,000.00	8,391.88	309.8%
6540-00 · REPAIRS/MAINTENANCE - BUILDING				
6540-01 · R/M Bldg. - General	309.52	250.00	59.52	123.8%
6540-02 · R/M Bldg. - Terminal	43,233.77	12,480.00	30,753.77	346.4%
6540-03 · R/M Bldg. - Terminal Concession	0.00	1,990.00	-1,990.00	0.0%
6540-04 · R/M Bldg. - Cold Storage	784.96	490.00	294.96	160.2%
6540-05 · R/M Bldg. - AOB/SHOP	7,327.88	1,990.00	5,337.88	368.2%
6540-07 · R/M Bldg. - Tower	2,070.76	490.00	1,580.76	422.6%
6540-08 · R/M Bldg. - Parking Booth	570.00	240.00	330.00	237.5%
6540-09 · R/M Bldg. - Landscaping	0.00	1,990.00	-1,990.00	0.0%
Total 6540-00 · REPAIRS/MAINTENANCE - BUILDING	54,296.89	19,920.00	34,376.89	272.6%

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05/15/17

Accrual Basis

Friedman Memorial Airport

Profit & Loss Budget vs. Actual (Combined '17)

October 2016 through March 2017

	Oct '16 - Mar 17	Budget	\$ Over Budget	% of Budget
6550-00 · REPAIRS/MAINTENANCE - AIRSIDE				
6550-01 · R/M - General	0.00	500.00	-500.00	0.0%
6550-02 · R/M - Airfield/Runway	23,285.26	4,500.00	18,785.26	517.5%
6550-03 · R/M - Runway	0.00	1,000.00	-1,000.00	0.0%
6550-04 · R/M - Lights	9,661.03	9,500.00	161.03	101.7%
6550-05 · R/M - Grounds	0.00	990.00	-990.00	0.0%
Total 6550-00 · REPAIRS/MAINTENANCE - AIRSIDE	32,946.29	16,490.00	16,456.29	199.8%
6551-00 · REPAIRS/MAINTENANCE - LANDSIDE				
6551-03 · R/M - Landscaping	1,548.19			
Total 6551-00 · REPAIRS/MAINTENANCE - LANDSIDE	1,548.19			
6560-00 · SECURITY EXPENSE				
6560-01 · Security - General	18,633.96	24,990.00	-6,356.04	74.6%
6560-03 · Security - CMS	24,418.21			
6560-04 · Security - Airside Maintenance	4,160.83			
Total 6560-00 · SECURITY EXPENSE	47,213.00	24,990.00	22,223.00	188.9%
6570-00 · REPAIRS/MAINT.-AERONAUTICAL EQU				
6570-01 · R/M Aeronautical Equip - NDB/DME	4,568.40	4,500.00	68.40	101.5%
6570-02 · R/M Aeronautical Equip. - Tower	3,339.20	3,500.00	-160.80	95.4%
6570-04 · R/M Aeron. Equip. - AWOS/ATIS	4,628.40	4,500.00	128.40	102.9%
Total 6570-00 · REPAIRS/MAINT.-AERONAUTICAL EQU	12,536.00	12,500.00	36.00	100.3%
Total "B" EXPENSES - OPERATIONAL	326,028.11	208,055.00	117,973.11	156.7%
Total "B" EXPENDITURES	672,487.90	725,160.00	-52,672.10	92.7%
"C" EXPENSES				
7000-00 · MISC. CAPITAL EXPENDITURES				
7000-01 · Contingency	0.00	0.00	0.00	0.0%
7000-05 · Computer Equipment/Software	0.00	0.00	0.00	0.0%
7000-23 · SRE (Tool Cat)	0.00	0.00	0.00	0.0%
7000-24 · ARFF Equipment	0.00	0.00	0.00	0.0%
7000-26 · Acquisition - Licensed Vehicles	0.00	0.00	0.00	0.0%
7000-47 · AOB Improvements	0.00	0.00	0.00	0.0%
7000-52 · Tools Equipment	0.00	0.00	0.00	0.0%
7000-53 · Term. Concession	0.00	0.00	0.00	0.0%
Total 7000-00 · MISC. CAPITAL EXPENDITURES	0.00	0.00	0.00	0.0%

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05/15/17

Accrual Basis

Friedman Memorial Airport

Profit & Loss Budget vs. Actual (Combined '17)

October 2016 through March 2017

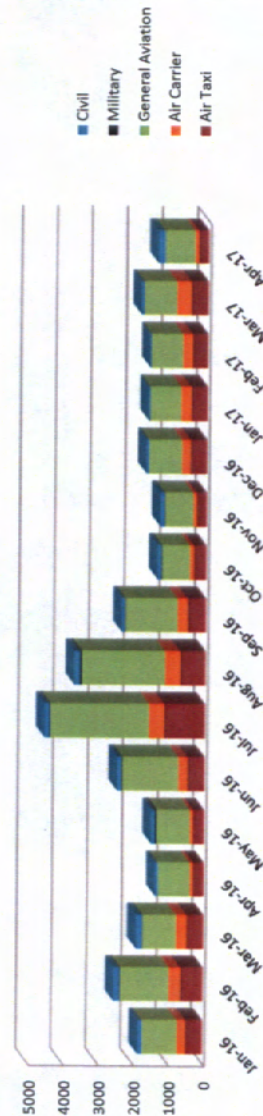
	Oct '16 - Mar 17	Budget	\$ Over Budget	% of Budget
7001-00 · CAPITAL EXPENDITURES				
7001-02 · Buildings and Improvements	0.00	55,000.00	-55,000.00	0.0%
7001-04 · Office Equipment	0.00	1,500.00	-1,500.00	0.0%
7001-05 · Maintenance Equipment /Vehicle	94,805.69	53,750.00	41,055.69	176.4%
7001-06 · Assessments/Plans/Studies	9,440.00	10,000.00	-560.00	94.4%
Total 7001-00 · CAPITAL EXPENDITURES	104,245.69	120,250.00	-16,004.31	86.7%
7110-00 · DOT/SCADGP				
7110-02 · DOT/SCASGP - FMAA	6,514.71	0.00	6,514.71	100.0%
Total 7110-00 · DOT/SCADGP	6,514.71	0.00	6,514.71	100.0%
7541-00 · AIP 41 SA Ph. III -Runway/Term.				
7541-02 · AIP '41 - Non-Eligible	133,303.65			
7541-07 · AIP '41 RETAINER	9,375.00			
7541-08 · AIP '41 RETAINER PFC	624.99			
Total 7541-00 · AIP 41 SA Ph. III -Runway/Term.	143,303.64			
7542-00 · AIP '42 EXPENSE - Air Carr. Apr				
7542-01 · AIP '42 - Eligible	170,871.65	97,000.00	73,871.65	176.2%
7542-02 · AIP '42 Non-Eligible	11,391.45	6,500.00	4,891.45	175.3%
7542-03 · AIP 42 - Land Aquisition	27,894.00			
Total 7542-00 · AIP '42 EXPENSE - Air Carr. Apr	210,157.10	103,500.00	106,657.10	203.1%
7543-00 · AIP '43 EXPENSE - Air Carr. Apr				
7543-01 · AIP '43 - Eligible Air Carrier	0.00	0.00	0.00	0.0%
7543-02 · AIP '43 Non-Eligible -Parking L	0.00	0.00	0.00	0.0%
Total 7543-00 · AIP '43 EXPENSE - Air Carr. Apr	0.00	0.00	0.00	0.0%
9001-00 · PFC 14-09-C-00-SUN				
9001-02 · PFC '14 Acquire SRE	416.25			
9001-03 · PFC '14 Master Plan	39,962.64	50,000.00	-10,037.36	79.9%
9001-18 · PFC '14 Runway Rehabilitation	4,137.18			
Total 9001-00 · PFC 14-09-C-00-SUN	44,516.07	50,000.00	-5,483.93	89.0%
Total "C" EXPENSES	508,737.21	273,750.00	234,987.21	185.8%
Total EXPENDITURES	1,924,145.94	1,806,498.58	117,647.36	106.5%
Total Expense	1,924,145.94	1,806,498.58	117,647.36	106.5%
Net Ordinary Income	-192,351.47	-34,282.99	-158,068.48	561.1%
Net Income	-192,351.47	-34,282.99	-158,068.48	561.1%

Friedman Memorial Airport
April 2017

ATCT Traffic Operations Record

Month	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
January	3,622	3,893	3,912	2,600	3,028	2,787	4,547	2,520	2,070	2,379	2,408	2,098	2,454	2,128	2,249	1,842	1,665
February	4,027	4,498	3,073	3,122	3,789	3,597	3,548	2,857	2,244	2,647	2,117	2,205	2,612	1,417	2,268	2,533	1,629
March	4,952	5,126	3,086	4,097	3,618	2,918	4,677	3,097	2,145	2,709	1,813	1,921	2,753	1,924	2,023	1,917	1,895
April	2,494	3,649	2,213	2,840	2,462	2,047	2,581	2,113	1,724	1,735	1,604	1,513	1,509	1,210	1,337	1,380	1,426
May	3,905	4,184	2,654	3,282	2,729	2,134	1,579	2,293	2,280	1,891	1,533	1,693	1,852	555	668	1,501	0
June	4,787	5,039	4,737	4,438	3,674	3,656	5,181	3,334	2,503	3,019	2,898	2,761	3,203	2,164	2,387	2,475	0
July	6,359	8,796	6,117	5,910	5,424	5,931	7,398	4,704	4,551	5,005	5,004	4,810	5,345	4,345	4,159	4,562	0
August	6,479	6,917	5,513	5,707	5,722	6,087	8,196	4,570	4,488	4,705	4,326	3,823	4,644	3,114	2,932	3,719	0
September	3,871	4,636	4,162	4,124	4,609	3,760	4,311	2,696	3,376	3,128	3,359	2,396	2,403	2,237	2,292	2,379	0
October	3,879	3,656	3,426	2,936	3,570	3,339	3,103	2,134	2,145	2,012	1,886	1,658	1,874	1,760	1,789	1,377	0
November	3,082	2,698	2,599	2,749	2,260	2,912	2,892	1,670	1,901	1,309	1,114	1,325	1,475	908	1,229	1,314	0
December	3,401	2,805	3,247	3,227	2,722	3,834	2,699	1,848	2,272	1,811	2,493	2,066	2,016	1,545	1,482	1,717	0
Totals	50,858	55,897	44,739	45,032	43,607	43,002	50,712	33,836	31,699	32,350	30,555	28,269	32,140	23,307	24,815	26,716	6,615

Operations
2016-2017
(Cumulative)



ATCT Operations Change
(2017 vs. 2016)

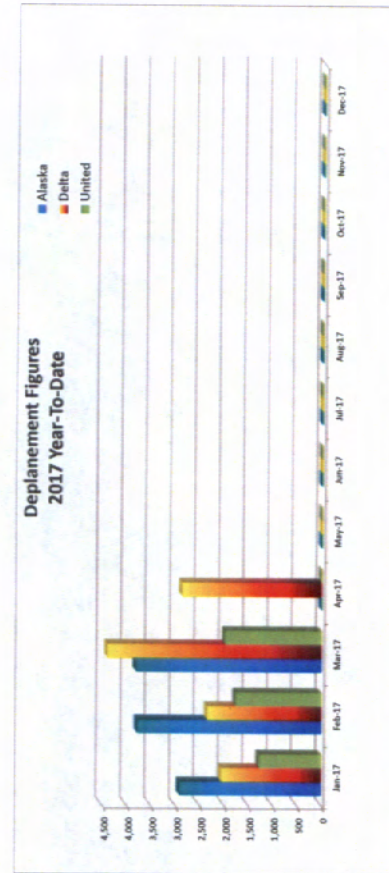
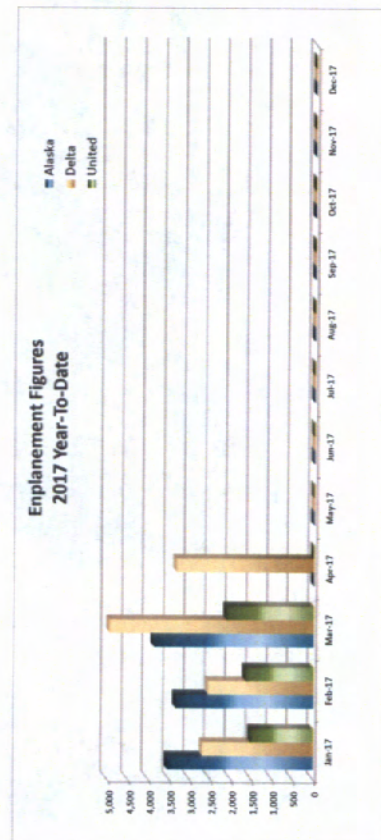
	2017	2016	% Change
Air Taxi	285	306	-7%
Air Carrier	111	95	17%
General Aviation	844	908	-7%
Military	0	3	-100%
Civil	186	68	174%
Total	1,426	1,380	3.33%

2017 Enplanements																		
Alaska Airlines					Delta Airlines					United Airlines								
Date	Revenue	Non-Revenue	Total	Prior Year Month	Total % Change	Revenue	Non-Revenue	Total	Prior Year Month	Total % Change	Revenue	Non-Revenue	Total	Prior Year Month	Total % Change	Total Enp.	Prior Year Total Enp.	Total % Change
Jan-17	3,461	75	3,536	3,232	9%	2,637	48	2,685	2,326	15%	1,492	27	1,519	1,197	27%	7,740	6,755	14.6%
Feb-17	3,272	68	3,340	3,407	-2%	2,470	86	2,556	3,262	-22%	1,626	19	1,645	1,850	-11%	7,541	8,519	-11.5%
Mar-17	3,758	109	3,867	3,048	27%	4,820	124	4,944	4,023	23%	2,074	46	2,120	1,922	10%	10,931	8,993	21.6%
Apr-17	0	0	0	0	0%	3,231	108	3,339	3,327	0%	0	0	0	0	0%	3,339	3,327	0.4%
Totals	10,491	252	10,743	9,687	11%	13,158	366	13,524	12,938	5%	5,192	92	5,284	4,969	6%	29,551	27,594	7.1%
Legend for Chart:																		

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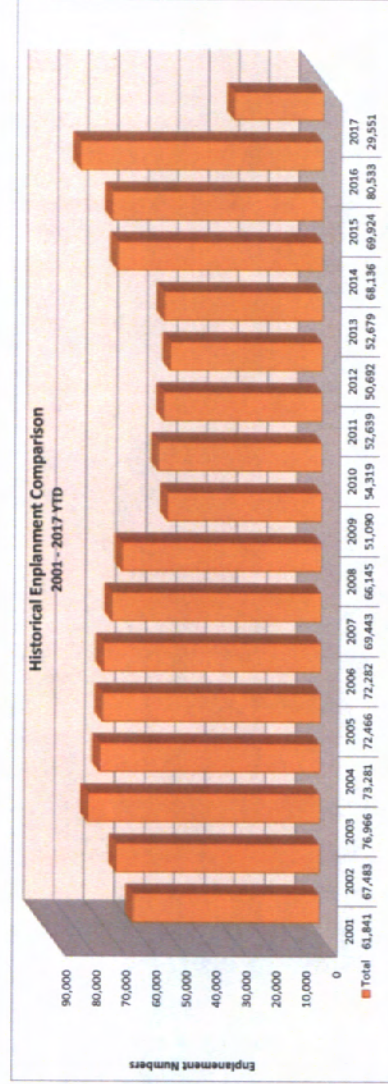
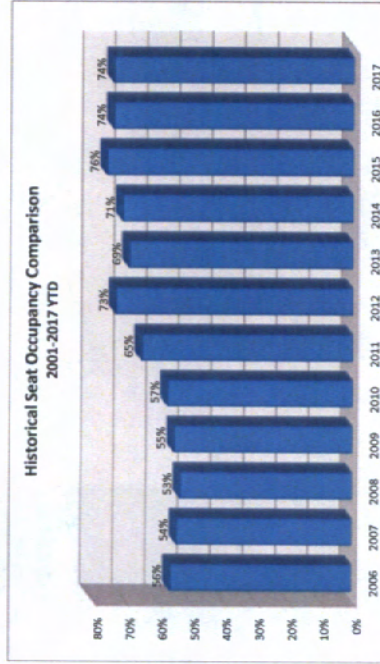
2017 Deplémentments																		
Date	Alaska Airlines					Delta Airlines					United Airlines					Prior Year Total Dep.	Total % Change	
	Revenue	Non-Revenue	Total	Prior Year Month	Total % Change	Revenue	Non-Revenue	Total	Prior Year Month	Total % Change	Revenue	Non-Revenue	Total	Prior Year Month	Total % Change			
Jan-17	2,822	80	2,902	2,589	12%	2,004	49	2,053	1,888	9%	1,238	38	1,276	790	62%	6,231	5,267	18.3%
Feb-17	3,702	69	3,771	3,341	13%	2,293	51	2,344	3,146	-25%	1,729	30	1,759	1,787	-2%	7,874	8,274	-4.8%
Mar-17	3,700	100	3,800	3,033	25%	4,268	118	4,386	4,005	10%	1,951	31	1,982	1,858	7%	10,168	8,896	14.3%
Apr-17	0	0	0	0	0%	2,767	99	2,866	2,638	9%	0	0	0	0	0%	2,866	2,638	8.6%
Totals	10,224	249	10,473	8,963	17%	11,332	317	11,649	11,677	0%	4,918	99	5,017	4,435	13%	27,139	25,075	8.2%
Legend for Chart:																		

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Friedman Memorial Airport
April 2017

2017 Seat Occupancy															
Month	Alaska Airlines				Delta Airlines				United Airlines				Seat Occupancy Totals		
	Departure Flights	Seats Available*	Seats Occupied	Percent Occupied	Departure Flights	Seats Available	Seats Occupied	Percent Occupied	Departure Flights	Seats Available	Seats Occupied	Percent Occupied	Total Seats Available	Total Seats Occupied	Total Percent Occupied
Jan-17	63	4,788	3,536	74%	51	3,519	2,685	76%	34	2,244	1,519	68%	10,551	7,740	73%
Feb-17	60	4,560	3,340	73%	53	3,657	2,556	70%	35	2,310	1,645	71%	10,527	7,541	72%
Mar-17	68	5,168	3,867	75%	99	6,831	4,944	72%	43	2,838	2,120	75%	14,837	10,931	74%
Apr-17	0	0	0	0%	60	4,140	3,339	81%	0	0	0	0%	4,140	3,339	81%
Totals	191	14,516	10,743	74%	263	18,147	13,524	75%	112	7,392	5,284	71%	40,055	29,551	74%
Note: Total of 68 Seats Available on aircraft for summer months Total of 76 Seats Available on aircraft for winter months *Seats are capped at 68 during some periods in the summer due to weight and balance requirements and other times of the year seats may be capped due to environmental conditions															
Total of 66 Seats Available on aircraft from Jan. - June Total of 70 Seats starting in July															



Chris Pomeroy

From: Brad Van Dam <brad.vandam@aaaee.org>
Sent: Tuesday, May 23, 2017 1:45 PM
To: Chris Pomeroy
Subject: Airport Alert: Trump Administration Releases FY 2018 Budget Proposal



Trump Administration Releases FY 2018 Budget Proposal

May 23, 2017

The Trump Administration today unveiled its detailed FY 2018 budget blueprint that proposes to slash discretionary funding across most of the federal government. Of concern to airports, the budget seeks to eliminate the TSA law enforcement officer reimbursement program, undo the federal mandate that TSA staff airport exit lanes and significantly reduce funding for the Essential Air Service program. And, despite continued efforts by the airport community to press for infrastructure investment self-help by eliminating the federal PFC cap, the budget misses an opportunity to make any PFC-related adjustment.

AAAE President and CEO Todd Hauptli reacted to the proposal by noting, "The Administration's 'skinny budget' released earlier this year was thin on good ideas. Now the full budget is out-flat federal infrastructure funding for airports; a missed opportunity on PFCs; and proposals to shirk federal responsibilities on exit lane staffing and law enforcement officer reimbursement. It bears repeating - the Executive proposes and the Congress disposes."

The budget blueprint reiterates the Administration's request for \$200 billion in direct federal infrastructure funding designed to leverage a total of \$1 trillion in spending through public-private partnerships and other means over ten years. There are no additional details, however.

As expected, the budget request also calls for corporatization of the Air Traffic Control system, a controversial proposal pushed by House Transportation Committee Chairman Bill Shuster (R-PA). Budget documents describe Shuster's proposal as "an excellent starting point that would successfully separate air traffic control from the rest of the FAA, while maintaining this country's sterling aviation safety record."

Overall, the budget proposal includes \$668 billion in defense spending, \$22 billion above the current enacted level. It simultaneously seeks to reduce spending on non-defense programs by \$57 billion to \$479 billion. The budget includes a number of cuts to entitlements and other programs that are likely to face strong resistance on Capitol Hill.

Department of Transportation/Federal Aviation Administration

Federal Aviation Administration: The budget includes approximately \$16.1 billion in total funding for the FAA - approximately \$244 million less than the \$16.4 billion that Congress approved for the agency this year.

Airport Improvement Program: The Administration is proposing \$3.35 billion for AIP in FY 2018 - the same as the current funding level. Of that amount, approximately \$112 million would be dedicated toward administrative expenses - a \$4 million increase from FY 2017.

The White House plan would bump up funding for Airport Technology Research to \$33 million, maintain \$15 million for the Airport Cooperative Research Program, and eliminate funding for the Small Community Air Service Development Program. Funding for all three programs would continue to come from the AIP account.

Passenger Facility Charges: The Trump Administration's budget request does not endorse airport calls to eliminate the federal cap on local Passenger Facility Charges. The current White House approach to airport infrastructure financing is in stark contrast to the Obama Administration, which repeatedly proposed to raise the PFC cap from \$4.50 to \$8 and reduce AIP funding to \$2.9 billion annually.

AAAE, ACI-NA, the U.S. Travel Association, and airports around the country are continuing to urge Congress to eliminate the PFC cap as part of the FAA reauthorization bill. As we have previously reported, House Transportation and Infrastructure Committee Ranking Member Peter DeFazio (D-OR) and Rep. Thomas Massie (R-KY) have sponsored a bill that would eliminate the PFC cap and reduce AIP funding by \$400 million annually.

Operations: The White House budget plan includes \$9.891 billion for FAA operations. This is approximately \$135 million less than the \$10 billion that Congress approved for FAA operations in the FY 2017 omnibus spending bill.

Facilities and Equipment: The Administration's FY 2018 budget request includes approximately \$2.735 billion for FAA's Facilities and Equipment account - \$120 million less than the amount that Congress approved in the FY 2017 omnibus spending bill. The F&E account funds various NextGen-related initiatives.

Research, Engineering, and Development: The President is requesting \$150 million for FAA Research, Engineering, and Development in FY 2018 - \$26.5 million less than the current \$176.5 million funding level. Budget documents indicate that request would fund "several research and development activities of the Next Generation Air Transportation System (NextGen), as well as activities related to unmanned aircraft systems."

Essential Air Service: The Trump Administration previously indicated that it is proposing to eliminate funding for the Essential Air Service program. However, new budget documents indicate that the White House is proposing to "reform" the program instead of completely kill it.

The White House plan would eliminate discretionary spending for EAS but retain mandatory funding derived from overflight fees, which are expected to generate \$119 million next year. If enacted into law, the proposal would reduce EAS funding by more than half. The FY17 omnibus spending bill included \$150 million in appropriated funds for the program. Coupled with an estimated \$100 million in overflight fees, the overall funding for EAS totals \$250 million this year.

But it is unclear which communities would be eligible for funding under the Administration's "reform" proposal. Budget [documents](#) suggest that the White House plan would focus on "remote airports that are most in need of subsidized commercial air service." They also suggest that the proposal would "include a mix of reforms, including limits on per-passenger subsidies and higher average daily enplanements."

According to DOT, 173 communities participate in the EAS program including 61 in Alaska. However, the Administration previously noted that "several EAS-eligible communities are relatively close to major airports, and communities that have EAS could be served by other existing modes of transportation."

Contract Tower Program: The Administration's budget does not include guaranteed funding for the popular and cost-effective Contract Tower Program. Airports point out that contract towers handle approximately 28 percent of all U.S. tower operations, but they account for just 14 percent of FAA's overall budget allotted to air traffic control tower operations.

Small Community Air Service Development Program: The Administration is not requesting any funding for the Small Community Air Service Development Program. The FY 2017 omnibus spending bill included \$10 million for the program with funding coming from the AIP account. This is \$5 million more than Congress approved for the program in FY 2016.

ATC Reform: The Administration again reiterates its support for a controversial proposal to corporatize the Air Traffic Control system. The White House today released a three-page [fact sheet](#) that says House Transportation and Infrastructure Committee Chairman Bill Shuster's ATC reform plan represents "an excellent starting point that would successfully separate air traffic control from the rest of the FAA, while maintaining this country's sterling aviation safety record."

"The President's 2018 Budget reflects a multi-year process that will result in the transfer of day-to-day air traffic control from the FAA to a new non-governmental, non-profit corporation," according to the White House fact sheet. "The Government will retain its role in regulating aviation safety, as it does for all other modes of transportation."

Shuster's proposal calls for eliminating most aviation excise taxes and replacing them with new user fees. It would also retain some aviation excises tax to pay for airport infrastructure projects. However, the bill approved by his committee last year did not specify how that would occur since tax-related items fall under the jurisdiction of the Ways and Means Committee.

Meanwhile, AAAE and ACI-NA continue to recommend that any ATC reform proposal maintain a dedicated trust fund for airport infrastructure projects paid for by aviation users instead of asking airports to rely on unstable General Fund revenue. The White House fact sheet comments on need to maintain excise taxes to pay for airport infrastructure:

"The Budget retains sufficient tax revenue from aviation excise taxes to cover the Airport Improvement Grant Program at its current size of \$3.35 billion," the fact sheet states. "The Budget estimates assume the ticket tax will end, but the precise tax rates for the remaining

aviation excise taxes have not yet been developed. The Administration will work with Congress to establish successor tax rates."

Infrastructure Package: Budget documents also reiterate the Administration's support for a \$1 trillion infrastructure package, which calls for a combination of federal funds and private investment. Administration officials have been talking about how \$200 billion in federal assistance would create a 5:1 leverage ratio.

White House documents indicate that the President supports \$200 billion in outlays for his infrastructure initiative, but specifics at this point are sparse. A separate [fact sheet](#) on the President's infrastructure initiative cites four key principles for its infrastructure plan including one that encourages self-help, which mirrors airport calls for an unlimited PFC cap.

"Many States, tribes, and localities have stopped waiting for Washington to come to the rescue and have raised their own dedicated revenues for infrastructure," the fact sheet states. "Localities are better equipped to understand the right level - and type - of infrastructure investments needed for their communities, and the Federal Government should support more communities moving toward a model of independence."

Airports have similarly argued that Congress and the Administration should eliminate the federal cap on local PFCs and provide airports with self-help at a time when Washington is not providing nearly enough federal funds to cover airport infrastructure needs. Unfortunately, the Administration's request would not give airports more "self-help" or allow them to become more independent.

Department of Homeland Security

DHS Funding Level: The Administration is proposing \$44.1 billion for the agency's discretionary budget, a \$1.7 billion or 4 percent increase for FY 2018 from the FY 2017 omnibus. This amount does not reflect fee collections, which allows additional spending above the appropriated amounts. The Administration proposes to increase funding to strengthen border security and enhance immigration systems by \$4.4 billion, including \$1.6 billion for border wall design, planning and construction. This emphasis reduces funding available for other DHS programs.

Transportation Security Administration

Transportation Security Administration: The budget request for FY 2018 proposes \$7.1 billion for the TSA, 10 percent below the FY 2017 omnibus level. Within this total funding, the Administration:

- Includes \$3.1 billion for 43,190 Transportation Security Officers (TSOs) to maintain effective and efficient passenger screening at airport checkpoints. The number of TSOs personnel reflects TSA's decision last summer to reassign Behavior Detection Officers to front line airport security operations.
- Continues to fund a total of 1,047 canine teams, which is the same number of teams funded in the FY 2017 omnibus.
- Reduces the number of Visible Intermodal Prevention and Response (VIPR) teams from 31 to 8 that will focus on the areas of highest risk.
- Provides \$680.5 million for procurement, installation, and maintenance of checkpoint and checked baggage technology.

Exit Lane Staffing: The budget proposes to terminate Transportation Security Officers staffing of airport exit lanes and moves the 1,090 TSOs to the security checkpoints, which would save \$77 million. Under the proposal, TSA would transition access control to the relevant airport authorities. As an explanation for this proposal, the Administration states that "by redistributing these FTE, TSA will be able to improve screening operations, continue to professionalize the workforce, and improve retention of trained, qualified screeners which will lead to a high return on investment." TSA will "work with airports to integrate exit lane security into their perimeter security plans and will assess those plans regularly." This proposal is in direct contradiction to statutory language contained in the Bipartisan Budget Agreement of 2013 that requires TSA to be responsible for monitoring passenger exit points from the sterile areas of airports at which TSA was monitoring as of December 1, 2013. Adopting this proposal will require a statutory change before it could be implemented. AAAE will be working aggressively to defeat this proposal.

Law Enforcement Officer Reimbursement Program: Adding insult to injury, the FY 2018 budget proposes to eliminate the law enforcement officer reimbursement program, for a savings of \$45.256 million. By law, airport operators are required to have a security program with law enforcement presence at the airport. Currently TSA provides about 300 airports nationwide partial reimbursement for law enforcement officers who assist the agency in ensuring the safety and security of persons and property at TSA passenger security checkpoints. However, the budget fails to acknowledge this statutory mandate and instead notes that "this program should already be a high priority for State and local partners" who should not need to be incentivized. The budget documents further note that "while defunding the program could lead to reduced LEO support at checkpoints, local law enforcement will still meet minimum security requirements and response times as set forth in the Airport Security Program." AAAE repeatedly has expressed concern about this proposed cut and will be aggressively working to defeat this proposal.

It is critical that airport officials continue to weigh in directly with your elected officials about the proposed termination of the law enforcement reimbursement program and exit lane staffing and provide specific examples of what these cuts to the program would mean at your airport.

Passenger Security Fees: The Administration proposes to raise "the passenger security fee by \$1 per one-way trip, in order to raise the cost recovery of the fee to 75 percent of total aviation security costs." This would collect an additional \$530 million in FY 2018. While the budget notes that restructuring ensures "the cost of Government services is not subsidized by taxpayers who do not directly benefit from those programs," it does not acknowledge that \$1.28 billion of the passenger security fees collected are being diverted to deficit reduction in FY 2017 and \$1.32 billion is estimated to be diverted in FY 2018. Like the proposed change to exit lane staffing, a proposed fee increase would require a statutory change that Congressional Republicans are unlikely to provide.

Transportation Security Officer Staffing Levels: While the budget notes a 382 FTE increase in the TSA Officer workforce, this increase does not reflect staffing levels adjustments contained in the FY 2017 omnibus and assumes the movement of exit lane staff to the checkpoint. It is quite likely that the overall TSO staffing request is lower than that funded in the 2017 omnibus.

Customs and Border Protection

Customs and Border Protection: The budget request for FY 2018 proposes \$13.93 billion in discretionary funding for CBP - \$1.728 billion or 14 percent above the FY 2017 omnibus level.

CBP Officers: Since 2014, CBP has planned to have 23,775 officers on board; however the agency has struggled to hire and retain personnel in these positions. Earlier this month, CBP Deputy Executive Assistant Commissioner John Wagner testified that the agency was about 1,400 officers below this level. The FY 2018 budget request reflects these hiring challenges by only funding the number of officers that they believe can be hired by the end of 2017 plus a nominal number in 2018. In addition, the budget does not contain any incentives to retain current CBP officers, whereas these bonuses are included for Border Patrol agents.

Border Security Staffing: While the Administration's budget proposes \$314 million to recruit, train and hire more than 1,500 Border Patrol agents, immigration and enforcement removal officers, attorneys and support staff, the budget only requests \$14.5 million for 93 new Customs and Border Protection officers exclusively for work at the National Targeting Center on traveler and cargo vetting as well as counter network operations. None of these officers will be placed in airports.

User Fees: The Administration plans to submit two legislative proposals to raise the Immigration Inspection User Fee and the Consolidated Omnibus Budget Reconciliation Act (COBRA) customs user fees by \$2 each and make some other adjustments to fee rates. In total, the Administration estimates these changes would produce \$456 million in additional fee revenue and would fund 2,191 FTEs. The Administration has proposed similar fee increases before. They must be enacted by the Congressional authorization committee of jurisdiction. In the past, the authorizers have been unwilling to raise these fees.

Overtime: While the FY 2017 omnibus increased the overtime cap for CBP to \$45,000, the Administration's request returns the cap to \$35,000, a level first set in 2005.

Biometric Exit: There is no funding for the implementation of a biometric exit program at airports contained in the budget request. This program will be funded through fees, estimated at \$116 million in FY 2018. These are not new fees but were authorized as part of the five-year extension of 9/11 Victim's Compensation Fund contained in the FY 2016 omnibus.

[Joel Bacon](#), Executive Vice President

[Brad Van Dam](#), Senior Vice President

[Stephanie Gupta](#), Senior Vice President

[Justin Towles](#), Vice President

[Adam Snider](#), Director

[Maribeth Sarnecki](#), Coordinator





WORK ORDER 17-03 Friedman Memorial Airport (SUN) Hailey, Idaho

Bidding and Construction Services Runway Rehabilitation

This Work Order shall be attached to, made a part of, and incorporated by reference into a Master Professional Services Agreement between the Friedman Memorial Airport Authority and T-O Engineers, Inc., dated October 14, 2013.

SCOPE OF PROFESSIONAL SERVICES

The scope of services for this project includes bidding and construction services for the Runway Rehabilitation project at the airport, as described in Exhibit A, attached.

FEES

Fees for this Work Order will be charged on a time and materials basis with a total fee not to exceed **\$53,665.00**. Detailed fee explanation is provided in Exhibit B, attached.



IN WITNESS WHEREOF, Client and Consultant have made and executed this WORK ORDER 17-03 to the AGREEMENT the day and year first above written.

FOR: FRIEDMAN MEMORIAL AIRPORT AUTHORITY

By: _____
Don Keirn
Title: _____
Chairman
Date: _____

FOR: T-O ENGINEERS, INC.

By: _____
David A. Mitchell, P.E.
Title: _____
Aviation Services Manager/Vice President
Date: _____
5.23.2017

WORK ORDER 17-03 EXHIBIT A – Scope of Work Friedman Memorial Airport (SUN) Hailey, Idaho

Bidding and Construction Services Runway Rehabilitation

This Scope of Work describes professional services to be provided in support of a project at Friedman Memorial Airport (SUN). The purpose of this project is to rehabilitate Runway 13-31. Runway 13-31 is in good condition, but is in need of surface maintenance. The project includes rubber removal, crack sealing, surface seal coat and repainting. This work is scheduled for completion during a planned closure of the airport on June 5-7, 2017, with some preparatory tasks completed before the closure.

PROJECT APPROACH:

This construction project was designed as part of a much larger effort under a separate work order. This larger project included expansion of the airport's terminal aircraft apron with associated improvements to the airport's parking lot and other related work tasks. Bidding services for the larger project are included in this work order. Due to high bids, the remainder of the project may be re-bid or negotiated. In order to meet the schedule for this project, construction of the runway rehabilitation must proceed separately. Professional services provided under this work order shall include services related to bidding; construction administration and oversight; grant administration and closeout; and the overall coordination of all phases of the project with the Owner and the FAA. Professional Services and associated expenses (Tasks 1-5 below) will be provided on a time and materials basis.

The project will be completed under one construction contract.

AVAILABLE INFORMATION:

- Design plans and bidding documents prepared by T-O Engineers, dated April 2017.

SCOPE OF PROFESSIONAL SERVICES

TASK 1 - ADMINISTRATION

During the course of the Project the following general administrative services shall be provided.

- 1.1 Prepare a Work Order specifically addressing this project. The Work Order shall include a detailed Scope of Professional Services narrative. Review the Scope with Owner and FAA and modify as necessary, based on comments received. The Work Order shall also include a detailed cost proposal based on estimates of professional service man hours, hourly rates and lump sum costs required to accomplish the design development and construction administration of the work.

- 1.2 Advise and coordinate with Owner and FAA through the Phase 1 tasks.
- 1.3 Project management and administration to include monthly cost accounting and budget analysis, invoicing and monitoring of project progress.

TASK 2 - BIDDING

Assist the Owner in the competitive sealed bid and contractor selection process. This Task also includes services to prepare and process contract award and construction agreement documents for the Owner. Bidding phase services shall include the following tasks:

- 2.1 Administer the public bid advertisement process including bid document reproduction and distribution of documents to plan rooms, contractors and suppliers. Prepare notice inviting bids and distribute to pre-qualified contractors. Maintain a "bidders list" and distribute plans as requested. Assist Owner in promoting subcontractor bidder interest in an appropriate geographic area for project work tasks.
- 2.2 Prepare a detailed Pre-Bid Conference agenda and conduct a Pre-Bid Conference to familiarize bidders and interested parties with the construction project scope and requirements. Prepare and issue minutes of the conference after the meeting. The meeting will be held at the Airport. It is assumed a Project Principal and Project Manager will attend the Pre-Bid Conference.
- 2.3 Respond to questions that arise during the Contractors' bid preparation process. Issue addenda or other clarifications as required.
- 2.4 Assist the Owner in preparation for the project Bid Opening as required, including preparation of a Project Bid Summary form. It is anticipated that the Consultant (Project Manager) will attend and conduct the Bid Opening in Hailey. After opening bids, Consultant will take copies to evaluate the qualifications of bidders and responsiveness to bidding criteria, including compliance with Buy American requirements.
- 2.5 Prepare a detailed Bid Tabulation documenting bid results and submit to Owner and FAA.
- 2.6 Assist the Owner with review and analysis of bids received, in accordance with FAA requirements. Provide Engineer's recommendation of award letter to Owner and present to the Friedman Memorial Airport Authority board at a regular meeting.
- 2.7 Prepare and distribute Notice of Award, Construction Agreement and other contract documents. Review Construction Agreement, bonds and insurance documents submitted by Contractor, and assist Owner and Contractor in processing documents for the project.
- 2.8 Coordinate with FAA and Owner throughout the bid and award process. Submit bid documentation including copies of all executed contract documents as required by the FAA.
- 2.9 Travel time required for Task 2.

TASK 3 - CONSTRUCTION

During construction, the Consultant shall administer all aspects of the construction contract over which the Consultant can be expected to have realistic control in order to assist the Owner in monitoring and documenting the construction process for design compliance, quality assurance, and cost control. Time for construction services assumes completion of the project in three phases: one to complete preparatory tasks, which will include night work; the primary phase to complete the seal coat and painting during the scheduled closure; and the third phase to apply permanent runway markings after at least 30 days of cure time (most likely in Spring 2018). Full time construction observation will be provided during all phases, with multiple personnel anticipated to cover extended shifts during the runway closure phase. The total number of working days for this project is anticipated to be 12 days. Any construction time overruns beyond the assumptions stated here may require additional Consultant time and associated fees. These additional fees will be negotiated by addendum to this Work Order. Construction services shall more specifically include the following work tasks:

- 3.1 Coordinate with the Contractor and others prior to construction. Prepare a detailed Pre-Construction Conference agenda and displays; conduct a Pre-Construction Conference on behalf of the Owner in Hailey; and prepare and issue minutes of the Pre-Construction Conference; advise the FAA of Pre-Construction Conference dates and include FAA items in conference agenda. Complete FAA Pre-Construction conference checklist. It is anticipated the Project Manager and Resident Project Representative will attend the pre-construction conference.
- 3.2 Review, comment, and process Contractors' submittals (including review of compliance with Buy American requirements), particularly Work Schedule, Operational Safety Plan, Quality Control Plan, and material submittals for all items to be used on the project. Assist Contractor as required, clarifying specification and documenting submittal requirements. Coordinate construction activity schedule with Owner.
- 3.3 Provide at least one experienced Resident Project Representative at all times during construction of project elements to monitor and document construction activities, conformance with schedules, plans and specifications; review and document construction quantities; document significant conversations, situations, events or changed conditions; document input or visits from local authorities and officials; prepare and submit routine inspection reports (FAA Form 5370-1); and maintain a project diary. An additional experienced staff member will be provided during the three-day closure to cover night work and times when multiple construction activities are underway at the same time.
- 3.4 Organize and conduct one construction meeting with Owner, Contractor and others as appropriate to coordinate work activities before the runway is closed. An additional meeting is anticipated prior to completion of final pavement markings.
- 3.5 Provide office administration support and assistance to the Resident Project Representatives with senior design, management or other personnel as field activities may require.
- 3.6 Review and approve monthly Contractor Pay Requests. Submit approved pay requests to the Owner for approval and payment.

- 3.7 Monitor and coordinate Contractor Quality Control Program pursuant to current FAA specifications for Quality Control and Quality Assurance. As the project does not include any paving, earthwork or other similar construction, the QC program for this project is expected to be simple and without the need for any Quality Assurance testing.
- 3.8 Conduct Substantial Completion and Final Completion Inspections with the Owner and Contractor. Advise and coordinate with FAA of inspection dates. Produce substantial and final completion inspection certificates and document "punch list" items. It is anticipated that senior design or management personnel will attend either the Substantial Completion or Final Inspection at the Airport. Prepare a letter requesting grant reimbursement up to 97.5% following substantial completion.
- 3.9 Assist Owner with review of Contractor Wage and EEO documentation review.
- 3.10 Prepare, negotiate and process Contract Change Orders/Supplemental Agreements, as required. Man-hour estimates and costs are to be based on normal construction events as experienced by the Consultant for projects of this type and size.
- 3.11 Coordinate with Owner and FAA throughout the construction process. Submit required construction documentation, including weekly activity report forms, mix designs, change orders, etc. Coordinate with Owner and FAA verbally concerning change orders, as required.
- 3.12 Travel time required for Task 3.

TASK 4 – CLOSEOUT/DOCUMENTATION

Task 4 shall consist of project closeout and documentation services. Operational phase services shall include the following tasks:

- 4.1 Prepare As-Constructed Revisions to Design and Construction Drawings for project improvements. Provide Owner with copies of Record Drawings, including two electronic copies (PDF) – one for Owner and one to be submitted to the FAA.
- 4.2 Prepare an As-Constructed Airport Layout Plan (ALP) to document improvements.
- 4.3 Document the Project work and accomplishments in a Final Construction Report in accordance with FAA guidelines.
- 4.4 Coordinate with Contractors on Owner's behalf to obtain lien releases from subcontractors and Prime Contractor in preparation to making final payment. Coordinate with Contractors, Owner and the Idaho State Tax Commission to obtain a tax release prior to releasing any retainage.
- 4.5 Assist Owner with overall budget status analysis and reports, closeout documentation review, and coordination with the FAA, as requested by the Owner. Assist in preparation of required project certifications.

TASK 5 – ADDITIONAL SERVICES

Consultant shall provide the following services as "Additional Services":

- 5.1 Assist the Owner with Grant Administration tasks.
 - 5.1.1 Coordinate with FAA regarding status of grant previously applied for by the Airport Authority.
 - 5.1.2 Assist the Owner to prepare and process required certifications for submittal to the FAA.
 - 5.1.3 Provide periodic project budget updates to Owner during prosecution of the work.
- 5.2 Assist the Owner with Disadvantaged Business Enterprise (DBE) reporting. Development of DBE goals is not necessary for this project, as the airport completed three-year goals in 2016. DBE services to be provided shall include annual reporting for FY 2017 only.
- 5.3 Assist and coordinate with independent auditors to locate appropriate documents for performing A-133 annual audit. In addition to finding appropriate project files, answer questions concerning Contractors wage rates and interview forms as required.

PROJECT SCHEDULE

The following dates summarize the target completion of significant project tasks.

ACTIVITY	COMPLETION
Preliminary Scope of Work Approval	May 24, 2017
Work Order Negotiation Complete	June 2017
Grant Offer	June 2017
Start Construction	June 1, 2017
Runway Closure	June 5-7, 2017
Final Markings	Spring 2018
Closeout	June 2018

Dates are subject to change, based on grant timing, weather and the needs of the Owner.

EXHIBIT B

**Friedman Memorial Airport
Work Order #17-03**

**Bidding and Construction Services
Runway Rehabilitation**

Fee Summary

May 23, 2017

Tasks 1-5, Time and Materials

1. Personnel Costs

Classification	Title	Hours	Rate/Hour	Cost
Prin	Principal	40.5	\$200.00	\$8,100.00
PM	Project Manager	108	\$155.00	\$16,740.00
SP	Senior Planner	0	\$0.00	\$0.00
CM	Construction Manager/Specifier	9	\$135.00	\$1,215.00
SV	Surveyor	0	\$115.00	\$0.00
DE	Design Engineer	0	\$0.00	\$0.00
EIT	Engineer-In-Training	50	\$90.00	\$4,500.00
EIT (OT)	Engineer-In-Training (Overtime)	0	\$90.00	\$0.00
Insp	Inspector	158	\$95.00	\$15,010.00
Insp (OT)	Inspector (Overtime)	30	\$95.00	\$2,850.00
Adm.	Administrative Assistant	0	\$65.00	\$0.00
Totals:		395.5		\$48,415.00

2. Subconsultant Fees

	\$0.00
	\$0.00
	\$0.00
Subtotal, Subconsultant Fees:	\$0.00

3. Reimbursable Expenses

Description	Number	Unit Cost	Cost
Vehicle Travel (Per Mile)	4,000	\$0.55	\$2,200.00
Airline Travel (Per Trip)	0	\$0.00	\$0.00
Rental Vehicles - (Per Day, incl. fuel)	0	\$0.00	\$0.00
Lodging (Per Night)	15	\$120.00	\$1,800.00
Meals (Day Trips - Lump Sum)	1	\$100.00	\$100.00
Per Diem (On Site Personnel - Per Day)	15	\$60.00	\$900.00
Document Reproduction (Lump Sum)	1	\$200.00	\$200.00
Telephone, Fax, Postage, Misc. (Lump Sum)	1	\$50.00	\$50.00
Subtotal, Reimbursable Expenses			\$5,250.00

TOTAL FEE, TASKS 1-4 (1+2+3):

\$53,665.00

EXHIBIT B

Friedman Memorial Airport Work Order #17-03										Bidding and Construction Services Runway Rehabilitation									
Fee Analysis										May 23, 2017									
Task	Description	Personnel Hours												Total Hours	Fee				
		Prin	PM	SP	CM	SV	DE	EIT	EIT	Insp	Insp	Adm.							
		DM	JH		CJS	RO		SR	(OT)	MJ	(OT)	SV							
		\$200	\$155	\$0	\$135	\$115	\$0	\$90	\$90	\$95	\$95	\$65							
Task 1 - Administration																			
1.1	Work Order	3												3	\$600				
1.3	FAA/Owner Coordination	2	3											5	\$865				
1.4	Project Management/Admin.	2	4											6	\$1,020				
Subtotal, Task 1		7	7	0	0	0	0	0	0	0	0	0	0	14	\$2,485				
Task 2 - Bidding																			
2.1	Pre-Bid Administration	2	4											6	\$1,020				
2.2	Pre-Bid Conference	2	6											8	\$1,330				
2.3	Questions/Addenda	3	8					8						19	\$2,560				
2.4	Bid Opening	1.5												1.5	\$300				
2.5	Bid Tabulations	1	8		1									10	\$1,575				
2.6	Bid Analysis/Recommendation of Award	2	4.5											6.5	\$1,098				
2.7	Award Documents	2												2	\$400				
2.8	FAA/Owner Coordination	2												2	\$400				
2.9	Travel Time	6	6											12	\$2,130				
Subtotal, Task 2		21.5	36.5	0	1	0	0	8	0	0	0	0	0	67	\$10,813				
Task 3 - Construction																			
3.1	Pre-Construction Coordination	2	4							4				10	\$1,400				
3.2	Submittal Review		2		2					4				8	\$960				
3.3	On-Site Observation		6					30		90	30			156	\$15,030				
3.4	Meetings		4							8				12	\$1,380				
3.5	Office Administration/Support	1	8		2									11	\$1,710				
3.6	Pay Requests		1							4				5	\$535				
3.7	Quality Control/Assurance		2											2	\$310				
3.8	Substantial/Final Completion Inspections		2							4				6	\$690				
3.9	Contractor Wage/EEO Review		1							2				3	\$345				
3.10	Change Orders/Supplemental Agreements		2							2				4	\$500				
3.11	FAA/Owner Coordination	2	4							2				8	\$1,210				
3.12	Travel Time	3	12							24				39	\$4,740				
Subtotal, Task 3		8	48	0	4	0	0	30	0	144	30	0	0	264	\$28,810				

EXHIBIT B

Friedman Memorial Airport Work Order #17-03										Bidding and Construction Services Runway Rehabilitation				
Fee Analysis										May 23, 2017				
Task	Description	Personnel Hours												Fee
		Prin	PM	SP	CM	SV	DE	EIT	EIT	Insp	Insp	Adm.	Total	
		DM	JH		CJS	RO		SR	(OT)	MJ	(OT)	SV	Hours	
		\$200	\$155	\$0	\$135	\$115	\$0	\$90	\$90	\$95	\$95	\$65		
Task 4 - Closeout/Documentation														
4.1	As-Constructed Drawings		4					8					12	\$1,340
4.2	As-Constructed ALP		1					2					3	\$335
4.3	Final Construction Report	1	4					2		12			19	\$2,140
4.5	Final Payment Coordination		0.5							2			2.5	\$268
4.6	Closeout Documentation Support	1	1										2	\$355
Subtotal, Task 4		2	10.5	0	0	0	0	12	0	14	0	0	38.5	\$4,438
Task 5 - Additional Services														
5.1	Grant Administration													
5.1.1	Grant Coordination	1	2										3	\$510
5.1.2	Certifications		1										1	\$155
5.1.3	Periodic Budget Updates	1	2										3	\$510
5.2	DBE Documentation				3								3	\$405
5.3	A-133 Audit Assistance		1		1								2	\$290
Subtotal, Task 5		2	6	0	4	0	0	0	0	0	0	0	12	\$1,870
TOTAL, ALL TASKS		40.5	108	0	9	0	0	50	0	158	30	0	395.5	\$48,415



WORK ORDER 17-05

Friedman Memorial Airport (SUN)

Hailey, Idaho

Snow Removal Equipment Acquisition

This Work Order shall be attached to, made a part of, and incorporated by reference into a Master Professional Services Agreement between the Friedman Memorial Airport Authority and T-O Engineers, Inc., dated October 14, 2013.

SCOPE OF PROFESSIONAL SERVICES

The scope of services for this project includes professional services for the Snow Removal Equipment Acquisition project at the airport, as described in Exhibit A, attached.

FEES

Fees for this Work Order will be charged on a time and materials basis with a total fee not to exceed **\$19,900.00**. A detailed fee explanation is provided in Exhibit B, attached.



IN WITNESS WHEREOF, Client and Consultant have made and executed this WORK ORDER 17-05 to the AGREEMENT the day and year first above written.

FOR: FRIEDMAN MEMORIAL AIRPORT AUTHORITY

By: _____
Don Keirn
Title: _____
Chairman
Date: _____

FOR: T-O ENGINEERS, INC.

By: _____
David A. Mitchell, P.E.
Title: _____
Aviation Services Manager/Vice President
Date: _____
5.23.2017

WORK ORDER 17-05

EXHIBIT A – Scope of Work

Friedman Memorial Airport (SUN)

Hailey, Idaho

Snow Removal Equipment Acquisition

This Scope of Work describes professional services to be provided in support of a project at Friedman Memorial Airport (SUN). The purpose of this project is to acquire a piece of snow removal equipment. Specifically, this equipment will consist of a heavy-duty self-contained rotary snowplow to be mountable to a wheel loader. The wheel loader is not included in this acquisition – it will be provided by the Owner.

PROJECT APPROACH:

This project will be funded with assistance from the Federal Aviation Administration (FAA) and will be completed in accordance with FAA requirements. Specifications will be prepared per FAA guidance and the project will be publically bid as required by the laws and regulations of the federal government and the State of Idaho. The schedule for the project is built around delivery of the equipment prior to the Winter 2017-18 snow removal season.

SCOPE OF PROFESSIONAL SERVICES

TASK 1 - ADMINISTRATION

During the course of the Project the following general administrative services shall be provided.

- 1.1 Prepare a Work Order specifically addressing this project. The Work Order shall include a detailed Scope of Professional Services narrative. Review the Scope with Owner and FAA and modify as necessary, based on comments received. The Work Order shall also include a detailed cost proposal based on estimates of professional service man hours, hourly rates and lump sum costs required to accomplish the design development and construction administration of the work.
- 1.2 Advise and coordinate with Owner and FAA through the Phase 1 tasks.
- 1.3 Project management and administration to include monthly cost accounting and budget analysis, invoicing and monitoring of project progress.

TASK 2 – DESIGN

Services required to complete the design of this project include the following tasks.

- 2.1 Review and discuss equipment needs and alternatives with Owner. Identify the size and capabilities of the equipment desired.
- 2.2 Research potential suppliers of the desired equipment to ensure that the equipment is available

and that capable bidders exist.

- 2.3 Prepare technical specifications and bidding documents, based on FAA advisory circulars, guide specifications and other related guidance. The specifications and bidding documents shall meet the requirements of both the FAA and the State of Idaho.
- 2.4 Prepare an Engineer's Design Report to document the need for the equipment and the design process. This report shall be prepared in accordance with FAA requirements.
- 2.5 Coordinate with FAA and Owner throughout the design process.

TASK 3 - BIDDING

Assist the Owner in the competitive sealed bid process. This Task also includes services to prepare and process contract award and construction agreement documents for the Owner. Bidding phase services shall include the following tasks:

- 3.1 Administer the public bid advertisement process including bid document reproduction and distribution of documents to suppliers. Prepare notice inviting bids and distribute to pre-qualified contractors. **Maintain a "bidders list" and distribute plans as requested. Assist Owner in promoting subcontractor bidder interest in an appropriate geographic area for project work tasks.**
- 3.2 **Respond to questions that arise during the Contractors' bid preparation process. Issue addenda or other clarifications as required.**
- 3.3 Assist the Owner in preparation for the project Bid Opening as required, including preparation of a Project Bid Summary form. It is anticipated that the Consultant will not attend and conduct the Bid Opening in Hailey. Instead, Airport Staff will open bids and forward to Consultant for review.
- 3.4 Prepare a detailed Bid Tabulation documenting bid results and submit to Owner and FAA.
- 3.5 Assist the Owner with review and analysis of bids received, in accordance with FAA requirements. **Provide Engineer's recommendation of award letter to Owner and present to the Friedman Memorial Airport Authority board at a regular meeting.**
- 3.6 Prepare and distribute Notice of Award, Construction Agreement and other contract documents. Review Construction Agreement, bonds and insurance documents submitted by Contractor, and assist Owner and Contractor in processing documents for the project.
- 3.7 Coordinate with FAA and Owner throughout the bid and award process. Submit bid documentation including copies of all executed contract documents as required by the FAA.

NOTE: Consultant assumes an orderly and routine bid process in preparation of the fee estimate. Resolution of non-routine issues which may be associated with, but not limited to, the following: bid protests; questionable contractor, subcontractor, or supplier qualifications and due diligence investigation of same; rebidding services or bid negotiations; etc., if required, are considered Additional Services beyond the scope of the fee estimate required to complete work described herein.

TASK 4 – DELIVERY AND ACCEPTANCE

During the procurement phase of a contract, the Consultant shall administer all aspects of the procurement contract over which the Consultant can be expected to have realistic control in order to assist the Owner in monitoring and documenting the procurement process for specification and schedule compliance, quality assurance, and cost control. Procurement Phase Services shall more specifically include:

- 4.1 Prior to equipment delivery: Identify anticipated submittals and submittal schedule, advise **successful bidder as to the requirements; review Supplier's submittals for compliance with specifications**, identify any deviations noted, assist in coordination of resubmittals, clarify specifications and document submittal process.
- 4.2 Prior to equipment delivery: **Review Supplier's production and delivery schedule for compliance with contract requirement**, identify any deviations noted and document delivery process.
- 4.3 Assist Owner as required or requested in communications with successful bidder during the pre-delivery process.
- 4.4 Review pay requests (two anticipated) and submit pay to the Owner for approval and signature.
- 4.5 Coordinate with FAA and Owner throughout the delivery Task.
- 4.6 Participate in inspection/certification of compliance of equipment upon delivery and initial startup if requested by Owner. (Includes travel time.)
- 4.7 Assist Owner in documentation of deficiencies if noted and coordination of their correction/resolution with supplier as requested by Owner.
- 4.8 Assist Owner with documentation of acceptance for final payment.

NOTE: Consultant assumes an orderly and routine procurement process in preparation of the fee estimate. Resolution of non-routine issues which may be associated with production or delivery delays, non-compliance with specifications, or other unanticipated conditions are considered Additional Services beyond the scope of the fee estimate required to complete work described herein.

TASK 5 – CLOSEOUT/DOCUMENTATION

Task 5 shall consist of project closeout and documentation services. Operational phase services shall include the following tasks:

- 5.1 Document the project work and accomplishments in a Final Construction Report in accordance with FAA guidelines.
- 5.2 Assist Owner with overall budget status analysis and reports, closeout documentation review, and coordination with the FAA, as requested by the Owner. Assist in preparation of required project certifications.

TASK 6 – ADDITIONAL SERVICES

Consultant shall provide the following services as "Additional Services":

- 6.1 Assist the Owner with Grant Administration tasks.
 - 6.1.1 Coordinate with FAA regarding status of grant previously applied for by the Airport Authority.
 - 6.1.2 Assist the Owner to prepare and process required certifications for submittal to the FAA.
 - 6.1.3 Provide periodic project budget updates to Owner during prosecution of the work.
- 6.2 Assist the Owner with Disadvantaged Business Enterprise (DBE) reporting. Development of DBE goals is not necessary for this project, as the airport completed three-year goals in 2016. DBE services to be provided shall include annual reporting for FY 2017 only.
- 6.3 Assist and coordinate with independent auditors to locate appropriate documents for performing A-133 annual audit. In addition to finding appropriate project files, answer questions concerning Contractors wage rates and interview forms as required.

PROJECT SCHEDULE


The following dates summarize the target completion of significant project tasks.


ACTIVITY	COMPLETION
Preliminary Scope of Work Approval	May 24, 2017
Work Order Negotiation Complete	June 2017
Grant Offer	June 2017
Open Bids	June 7, 2017
Equipment Delivery	November 2017
Closeout	March 2018


Dates are subject to change, based on grant timing, weather and the needs of the Owner.


EXHIBIT B


Friedman Memorial Airport Work Order 17-05					Snow Removal Equipment Acquisition	
Fee Analysis					May 23, 2017	
Task	Description	Personnel Hours				Fee
		Prin	PM	CM	Adm.	
		DM	JH	CJS	SV	
		\$200	\$155	\$135	\$65	Hours
Task 1 - Administration						
1.1	Work Order	2				2
1.3	FAA/Owner Coordination	1				1
1.4	Project Management/Admin.	4			4	8
Subtotal, Task 1		7	0	0	4	11
Task 2 - Design						
2.1	Equipment Needs	1		1		2
2.2	Research			2		2
2.3	Specs/Bidding Documents	0.5		15		15.5
2.4	Design Report	0.5		8		8.5
2.5	FAA/Owner Coordination	1		1		2
Subtotal, Task 2		3	0	27	0	30
Task 3 - Bidding						
3.1	Pre-Bid Administration		1	4		5
3.2	Questions/Addenda		1	6	4	11
3.3	Bid Opening Assistance			1		1
3.4	Bid Tabulations			2	1	3
3.5	Bid Analysis/Recommendation of Award		0.5	4		4.5
3.6	Award Documents		0.5	2		2.5
3.7	FAA/Owner Coordination		1	3		4
Subtotal, Task 3		0	4	22	5	31
Task 4 - Delivery and Acceptance						
4.1	Submittals		1	12		13
4.2	Schedule Monitoring			4		4
4.3	Owner Assistance		1	4		5
4.4	Pay Requests			4		4
4.5	FAA/Owner Coordination	1	1	4		6
4.6	Inspection			10		10
4.7	Documentation of Deficiencies			4		4
4.8	Acceptance		1	2		3
Subtotal, Task 4		1	4	44	0	49
Task 5 - Closeout/Documentation						
5.1	Final Report		4	8		12
5.2	Certifications/Budget Status		2	2		4
Subtotal, Task 5		0	6	10	0	16
Task 6 - Additional Services						
6.1	Grant Coordination	1				1
6.2	DBE Documentation			1		1
6.3	A-133 Audit Assistance		1	1		2
Subtotal, Task 6		1	1	2	0	4
TOTAL, ALL TASKS		12	15	105	9	141
Reimbursable Expenses						
				Unit Cost	Quantity	Total
Travel (Per Mile)				\$0.55	300	\$165
Meals (Lump Sum)				\$50.00	1	\$50
Miscellaneous (Lump Sum)				\$200.00	1	\$200
TOTAL, REIMBURSABLES						\$415
GRAND TOTAL						\$19,900


<div><div></div><div>Friedman Memorial Airport FY 2018 Budget - Combined October 1, 2016 - March 2017</div></div>											
	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
INCOME											
4000-00 - AIRCARRIER											
4000-01 - Aircarrier - Lease Space	42,260.22	84,520.44	42,260.58	84,521.16	42,260.58	106,500.00	(64,239.42)	39.68%	95,520.00	89.69%	Set lease rate - lease negotiation process in progress = higher amounts expected April - Sept.
4000-02 - Aircarrier - Landing Fees	64,580.00	134,766.00	66,988.80	155,991.60	83,387.42	165,000.00	(81,612.58)	50.54%	175,550.00	106.39%	
4000-03 - Aircarrier - Gate Fees	600.00	1,200.00	600.00	1,200.00	600.00	2,400.00	(1,800.00)	25.00%	1,800.00	75.00%	Set lease rate - lease negotiation process in progress = higher amounts expected April - Sept.
4000-04 - Aircarrier - Utility Fees	9,086.28	17,621.20	14,009.84	24,651.40	12,449.79	20,000.00	(7,550.21)	62.25%	23,225.00	116.13%	
4000-05 - Aircarrier - Misc.	0.00	0.00	0.00	0.00	0.00	4,800.00	(4,800.00)	0.00%	0.00	0.00%	
4010-06 - Aircarrier - '12 PFC Application	56,731.64	56,731.64	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
4010-07 - Aircarrier - '14 PFC Application	81,051.30	216,952.31	146,723.79	303,117.58	174,028.33	325,000.00	(150,971.67)	53.55%	329,400.00	101.35%	
Total 4000-00 - AIRCARRIER	254,309.44	511,791.59	270,583.01	569,481.74	312,726.12	623,700.00	(310,973.88)	50.14%	625,495.00	100.29%	
4020-00 - TERMINAL AUTO PARKING REVENUE											
4020-01 - Automobile Parking - Terminal	100,453.98	199,841.34	100,167.65	197,500.58	119,725.81	250,000.00	(130,274.19)	47.89%	240,600.00	96.24%	
Total 4020-00 - TERMINAL AUTO PARKING REVENUE	100,453.98	199,841.34	100,167.65	197,500.58	119,725.81	250,000.00	(130,274.19)	47.89%	240,600.00	96.24%	
4030-00 - AUTO RENTAL REVENUE											
4030-01 - Automobile Rental - Commission	204,207.66	443,413.15	227,325.48	503,087.01	271,463.61	500,000.00	(228,536.39)	54.29%	551,500.00	110.30%	Applied 2.6% CPI
4030-02 - Automobile Rental - Counter	6,384.00	12,784.80	13,372.92	26,745.84	13,372.92	27,000.00	(13,627.08)	49.53%	27,420.00	101.56%	
4030-03 - Automobile Rental - Auto Prkng	34,276.80	54,606.96	39,206.96	64,413.92	39,206.96	64,500.00	(25,293.04)	60.79%	65,720.00	101.89%	Applied 2.6% CPI/Car Rental Overflow Parking (\$14K) reflected in October
4030-04 - Automobile Rental - Utilities	636.18	1,232.91	987.84	1,735.08	4,184.22	2,500.00	1,684.22	167.37%	1,740.00	69.60%	
Total 4030-00 - AUTO RENTAL REVENUE	245,504.64	512,037.82	280,893.20	595,981.85	328,227.71	594,000.00	(265,772.29)	55.26%	646,380.00	108.82%	
4040-00 - TERMINAL CONCESSION REVENUE											
4040-01 - Terminal Shops - Commission	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	3,450.00	100.00%	10% of gross
4040-02 - Terminal Shops - Lease Space	1,322.04	1,542.38	0.00	0.00	12.00	0.00	12.00	100.00%	16,130.00	100.00%	Calc lease rate based on sq/ft - same rate as car rentals (secured and busing areas)
4040-03 - Terminal Shops - Utility Fees	116.90	116.90	0.00	0.00	863.14		863.14	100.00%	1,250.00	100.00%	
4040-10 - Advertising - Commission	18,485.00	33,316.02	24,222.50	46,533.75	27,432.50	47,000.00	(19,567.50)	58.37%	49,800.00	105.96%	
4040-11 - Vending Machines - Commission	5,359.57	15,265.02	12,001.53	24,353.03	9,535.16	17,000.00	(7,464.84)	56.09%	21,975.00	129.27%	
4040-12 - Terminal ATM	46.50	154.75	97.50	179.75	250.50	300.00	(49.50)	83.50%	215.00	71.67%	
Total 4040-00 - TERMINAL CONCESSION REVENUE	25,330.01	50,395.07	36,321.53	71,066.53	38,093.30	64,300.00	(26,206.70)	59.24%	92,820.00	144.36%	
4050-00 - FBO REVENUE											
4050-01 - FBO - Lease Space	109,392.34	237,541.77	104,904.94	231,560.50	108,410.04	240,000.00	(131,589.96)	45.17%	151,180.00	62.99%	Discontinued E-24 (\$71,342.26/yr. E-26 sold - revenue reflects in 4080-01 - Land Lease
4050-02 - FBO - Tiedown Fees	129,179.03	424,731.17	151,902.80	467,915.68	114,860.00	500,000.00	(385,140.00)	22.97%	433,000.00	86.60%	
4050-03 - FBO - Landing Fees - Trans.	121,690.90	271,906.25	135,004.86	313,842.20	137,836.60	330,000.00	(192,163.40)	41.77%	317,900.00	96.33%	
4050-04 - FBO - Commission	10,119.69	19,202.55	9,632.01	20,207.57	11,845.40	18,000.00	(6,154.60)	65.81%	22,200.00	123.33%	
4050-06 - FBO - Charter	926.80	936.38	0.00	0.00	0.00	0.00	0.00	0.00%		0.00%	
Total 4050-00 - FBO REVENUE	371,308.76	954,318.12	401,444.61	1,033,525.95	372,952.04	1,088,000.00	(715,047.96)	34.28%	924,280.00	84.95%	
4060-00 - FUEL FLOWAGE REVENUE											
4060-01 - Fuel Flowage - FBO	92,704.04	216,149.28	107,298.42	254,836.16	140,286.45	300,000.00	(159,713.55)	46.76%	288,075.00	96.03%	
Total 4060-00 - FUEL FLOWAGE REVENUE	92,704.04	216,149.28	107,298.42	254,836.16	140,286.45	300,000.00	(159,713.55)	46.76%	288,075.00	96.03%	


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	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
4070-00 · TRANSIENT LANDING FEES REVENUE											
4070-01 · Landing Fees - Commercial	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
4070-02 · Landing Fees - Non-Comm./Gov't	200.06	200.06	200.06	200.06	218.82	500.00	(281.18)	43.76%	250.00	50.00%	
Total 4070-00 · TRANSIENT LANDING FEES REVENUE	200.06	200.06	200.06	200.06	218.82	500.00	(281.18)	43.76%	250.00	50.00%	
4080-00 · LAND LEASE REVENUE											
4080-01 · Land Lease - Hangar	204,271.09	408,603.25	199,508.27	408,536.96	220,662.60	450,000.00	(229,337.40)	49.04%	488,300.00	108.51%	Increase includes expiration of initial lease term discounts
4080-02 · Land Lease - Hangar/Trans. Fee	2,105.60	1,869.80	1,928.20	11,841.40	2,321.75	5,500.00	(3,178.25)	42.21%	1,800.00	32.73%	
4080-03 · Land Lease - Hangar/Ut(E8, 11, 24)	848.11	1,863.10	899.12	1,785.75	1,022.04	1,600.00	(577.96)	63.88%	1,350.00	84.38%	
4080-04 · Land Lease - Lease Equalization	1,176.53	1,176.53					0.00	0.00%		0.00%	
Total 4080-00 · LEASE REVENUE	208,401.33	413,512.68	202,335.59	422,164.11	224,006.39	457,100.00	(233,093.61)	49.01%	491,450.00	107.52%	
4090-00 · TIEDOWN PERMIT FEES REVENUE											
4090-01 · Tiedown Permit Fees (FMA)	9,771.35	9,834.10	8,058.00	9,390.47	9,835.21	12,000.00	(2,164.79)	81.96%	8,650.00	72.08%	
Total 4090-00 · TIEDOWN PERMIT FEES REVENUE	9,771.35	9,834.10	8,058.00	9,390.47	9,835.21	12,000.00	(2,164.79)	81.96%	8,650.00	72.08%	
4100-00 · POSTAL CARRIERS REVENUE											
4100-01 · Postal Carriers - Landing Fees	5,450.40	10,385.77	4,504.00	9,284.48	4,661.22	13,000.00	(8,338.78)	35.86%	9,400.00	72.31%	
4100-02 · Postal Carriers - Tiedown	2,970.00	2,970.00	2,970.00	2,970.00	2,970.00	0.00	2,970.00	100.00%	3,000.00	100.00%	
Total 4100-00 · POSTAL CARRIERS REVENUE	8,420.40	13,355.77	7,474.00	12,254.48	7,631.22	13,000.00	(5,368.78)	58.70%	12,400.00	95.39%	
4110-00 · MISCELLANEOUS REVENUE											
4110-01 · Misc. Revenue	346.20	337.61	17.25	1,993.20	13,142.52	0.00	13,142.52	100.00%	8,500.00	100.00%	Anticipated revenue from Atlantic Aviation to assist with airspace analysis (\$3,500 & Security (\$5,000)
4110-05 · Misc. Incident/Accident	0.00	0.00	0.00	0.00	(417.53)	0.00	(417.53)	100.00%		0.00%	
4110-09 · Misc. Expense Reimbursement	68.99	119.28	(505.14)	0.00	445.33	0.00	445.33	100.00%		0.00%	
Total 4110-00 · MISCELLANEOUS REVENUE	415.19	456.89	(487.89)	1,993.20	13,170.32	0.00	13,170.32	100.00%	8,500.00	100.00%	
4120-00 · GROUND TRANSP. PERMIT REVENUE											
4120-01 · Ground Transportation Permit	13,000.00	13,600.00	13,900.00	13,900.00	13,150.00	17,000.00	(3,850.00)	77.35%	13,150.00	77.35%	
4120-02 · GTSP - Trip Fee	1,560.00	3,180.00	1,619.60	3,419.60	1,720.00	0.00	1,720.00	100.00%	3,450.00	100.00%	
Total 4120-00 · GROUND TRANSP. PERMIT REVENUE	14,560.00	16,780.00	15,519.60	17,319.60	14,870.00	17,000.00	(2,130.00)	87.47%	16,600.00	97.65%	
4400-00 · TSA/SECURITY											
4400-02 · Terminal Lease	3,272.22	6,544.44	197,190.25	217,372.75	20,182.50	40,400.00	(20,217.50)	49.96%	40,380.00	99.95%	CPI noted included in this lease
4400-03 · Security Prox. Cards	23,580.00	35,580.00	25,570.00	31,340.00	26,412.00	32,000.00	(5,588.00)	82.54%	32,970.00	103.03%	
Total 4400-00 · TSA/SECURITY	26,852.22	42,124.44	222,760.25	248,712.75	46,594.50	72,400.00	(25,805.50)	64.36%	73,350.00	101.31%	
4500-00 · IDAHO STATE GRANT PROGRAM REV.											
4500-18 · SUN-18 SKW E-175 Certification	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	25,000.00	100.00%	E-175 Certification
Total 4500-00 · IDAHO STATE GRANT PROGRAM REV.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	25,000.00	100.00%	


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	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
4510-00 - SMALL COMMUNITY AIR SERV. GRANT											
4510-01 - Small Community Air Service Grant 2013	0.00	279,353.50	0.00	0.00	0.00	0.00	0.00	0.00%	0.00		
4510-02 - Small Community Air Service Grant 2016	0.00	0.00	0.00	0.00	0.00	500,000.00	(500,000.00)	0.00%	250,000.00	50.00%	
Total 4510-00 - SMALL COMMUNITY AIR SERV. GRANT	0.00	279,353.50	0.00	0.00	0.00	500,000.00	(500,000.00)	0.00%	250,000.00	50.00%	
4600-00 - INTEREST INCOME											
4600-00 - Interest Income - General	2,893.18	6,033.50	1,426.34	7,234.45	6,822.41	1,500.00	5,322.41	454.83%	10,630.00	708.67%	
4520-06 - Interest Income - '12 PFC	17.94	17.94	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
4520-07 - Interest Income - '14 PFC	34.72	816.50	7.22	14.78	7.15	0.00	7.15	100.00%	310.00	100.00%	
Total 4600-00 - INTEREST INCOME	2,945.84	6,867.94	1,433.56	7,249.23	6,829.56	1,500.00	5,329.56	455.30%	10,940.00	729.33%	
4739-00 - AIP 39 - Safety Area Project Imp.											
4739-01 - AIP '39 Project I	10,197.05	131,615.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
Total 4739-00 - AIP 39	10,197.05	131,615.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
4740-00 - AIP 40 - Safety Area Project Imp.											
4740-01 - AIP '40 Project II	4,717,653.54	11,461,844.30	(31,495.30)	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
Total 4740-00 - AIP 40	4,717,653.54	11,461,844.30	(31,495.30)	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
4741-00 - AIP 41 - Safety Area Phase III											
4741-01 - AIP '41 SA Phase III	0.00	7,971,909.50	860,109.65	1,307,215.50	0.00	0.00	0.00	0.00%	0.00		
4741-02 - AIP '41 TSA Office RA	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
Total 4741-00 - AIP 41	0.00	7,971,909.50	860,109.65	1,307,215.50	0.00	0.00	0.00	0.00%	0.00	0.00%	
4742-00 - AIP 42 - Air Carrier Apron											
4742-01 - AIP '42 Air Carrier Apron	0.00	0.00	0.00	35,699.06	97,147.59	187,500.00	(90,352.41)	51.81%	0.00	0.00%	
Total 4742-00 - AIP 42	0.00	0.00	0.00	35,699.06	97,147.59	187,500.00	(90,352.41)	51.81%	0.00	0.00%	
4743-00 - AIP 43 - Air Carrier/Parking Lot Improvements											
4743-01 - AIP '43 - Air Carrier/Parking Lot Improvements	0.00	0.00	0.00	0.00	0.00	1,992,200.00	(1,992,200.00)	0.00%	2,748,067.00	137.94%	
Total 4743-00 - AIP 43	0.00	0.00	0.00	0.00	0.00	1,992,200.00	(1,992,200.00)	0.00%	2,748,067.00	137.94%	
Revenue From Reserve	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
Total Revenue From Reserve	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
TOTAL INCOME	6,089,027.85	22,792,387.40	2,482,615.94	4,784,591.27	1,732,315.04	6,173,200.00	(4,440,884.96)	28.06%	6,462,857.00	104.69%	

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	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
"A" EXPENSES											
5000-00 · A EXPENDITURES											
5000-01 · Salaries - Airport Manager	78,450.00	156,900.00	78,449.99	156,130.11	67,724.99	156,900.00	(89,175.01)	43.17%	140,400.00	89.48%	
5000-02 · Salaries - Assistant Airport Manager	0.00	0.00	0.00	0.00	0.00	85,000.00	(85,000.00)	0.00%	115,000.00	135.30%	
5010-00 · Salaries -Contracts/Finance Adm	46,113.60	92,227.20	47,486.40	98,579.94	49,523.10	95,906.57	(46,383.47)	51.64%	100,702.00	105.00%	
5010-01 · Salaries - Office Assist.	88,064.05	180,664.43	96,150.38	184,109.08	97,826.76	189,004.00	(91,177.24)	51.76%	198,454.00	105.00%	
5020-00 · Salaries - ARFF/OPS Manager	45,315.48	92,521.40	38,812.38	75,341.77	46,116.75	95,906.57	(49,789.82)	48.09%	97,488.00	101.65%	
5030-00 · Salaries - ARFF/OPS Specialist	152,690.67	330,869.88	153,783.31	303,106.19	163,379.29	340,772.84	(177,393.55)	47.94%	401,073.00	117.70%	Includes one additional ARFF/Operations Spec.
5040-00 · Salaries-ASC/Sp.Prjct./Ex. Assi	35,009.84	71,903.64	35,087.88	72,374.50	36,640.18	75,000.00	(38,359.82)	48.85%	75,000.00	100.00%	
5050-00 · Salaries - Seasonal Snow Removal	24,341.38	26,602.38	18,503.75	18,503.75	23,099.50	38,000.00	(14,900.50)	60.79%	38,000.00	100.00%	
5050-01 · Salaries - Seasonal - Arpt. Host	0.00	0.00	0.00	0.00	3,570.00	0.00	3,570.00	100.00%	3,500.00	100.00%	
5050-02 · Salaries - Salary Adjustment/Merit	0.00	0.00	0.00	0.00	0.00	39,493.45	(39,493.45)	0.00%	56,400.00	142.81%	
5060-01 · Overtime - General	0.00	0.00	0.00	0.00	0.00	2,000.00	(2,000.00)	0.00%	2,000.00	100.00%	
5060-02 · Overtime - Snow Removal	14,494.89	14,494.89	29,847.96	29,847.96	57,388.10	20,000.00	37,388.10	286.94%	20,000.00	100.00%	
5060-04 · OT - Security	0.00	0.00	0.00	0.00	0.00	5,000.00	(5,000.00)	0.00%	5,000.00	100.00%	
5070-05 · Compensated Absenses Accrued	0.00	38,628.96	0.00	20,197.09	0.00	0.00	0.00	0.00%	0.00	0.00%	Not budgeted
5100-00 · Retirement	55,625.07	111,858.92	57,833.07	105,101.66	64,665.73	130,000.00	(65,334.27)	49.74%	149,292.00	114.84%	
5110-00 · Social Security/Medicare	35,673.87	71,567.70	34,788.63	67,375.94	40,791.60	85,000.00	(44,208.40)	47.99%	98,376.00	115.74%	
5120-00 · Life Insurance	1,037.68	2,075.48	860.19	1,502.27	768.24	1,700.00	(931.76)	45.19%	2,000.00	117.65%	
5130-00 · Medical Insurance	92,079.71	180,880.21	95,971.42	167,349.45	75,848.59	210,000.00	(134,151.41)	36.12%	220,500.00	105.00%	Estimated 10% increase plus premium for additional employee
5160-00 · Workman's Compensation	14,400.00	13,698.50	12,436.00	13,605.50	15,578.00	15,000.00	578.00	103.85%	16,000.00	106.67%	Estimated 2% increase
5170-00 · Unemployment Claims	0.00	0.00	0.00	67.91	0.00	0.00	0.00	0.00%	0.00	0.00%	Not budgeted
TOTAL "A" EXPENDITURES	683,296.24	1,384,893.59	700,011.36	1,313,193.12	742,920.83	1,584,683.43	(841,762.60)	46.88%	1,739,185.00	109.75%	

<div><div></div><div>Friedman Memorial Airport FY 2018 Budget - Combined October 1, 2016 - March 2017</div></div>											
	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
"B" EXPENSES - ADMINISTRATIVE											
6000-00 · TRAVEL EXPENSE											
6000-01 · Travel	4,415.03	6,676.77	6,695.83	14,213.16	5,548.67	12,000.00	(6,451.33)	46.24%	17,000.00	141.67%	
Total 6000-00 · TRAVEL EXPENSE	4,415.03	6,676.77	6,695.83	14,213.16	5,548.67	12,000.00	(6,451.33)	46.24%	17,000.00	141.67%	
6010-00 · SUPPLIES/EQUIPMENT EXPENSE											
6010-01 · Supplies - Office	6,627.35	19,418.04	29,652.28	58,408.21	5,337.29	13,000.00	(7,662.71)	41.06%	11,000.00	84.62%	
6010-03 · Supplies - Computer	2,947.46	7,938.71	5,217.41	8,795.55	1,018.25	0.00	1,018.25	100.00%	3,600.00	100.00%	
Total 6010-00 · SUPPLIES/EQUIPMENT EXPENSE	9,574.81	27,356.75	34,869.69	67,203.76	6,355.54	13,000.00	(6,644.46)	48.89%	14,600.00	112.31%	
6020-00 · INSURANCE											
6020-01 · Insurance - Liability	9,700.00	9,700.00	9,700.00	9,700.00	11,640.00	10,400.00	1,240.00	111.92%	12,454.00	119.75%	Estimated 7% increase
6020-02 · Insurance - Public Officials	4,867.72	4,867.72	5,161.54	5,161.54	5,402.26	5,600.00	(197.74)	96.47%	5,780.00	103.22%	Estimated 7% increase
6020-03 · Insurance-Bldg/Unlic.Veh./Prop	46,329.00	46,329.00	37,842.42	37,842.42	39,896.60	40,500.00	(603.40)	98.51%	39,600.00	97.78%	Estimated 7% increase
6020-04 · Insurance - Licensed Vehicles	6,276.00	6,276.00	6,559.00	6,064.00	4,673.00	7,000.00	(2,327.00)	66.76%	6,675.00	95.36%	Estimated 7% increase
Total 6020-00 · INSURANCE	67,172.72	67,172.72	59,262.96	58,767.96	61,611.86	63,500.00	(1,888.14)	97.03%	64,509.00	101.59%	
6030-00 · UTILITIES											
6030-01 · Utilities - Gas/Terminal	4,815.10	5,583.39	10,388.83	12,173.31	7,356.89	20,000.00	(12,643.11)	36.79%	9,365.00	46.83%	
6030-02 · Utilities - Gas/AOB & Cold Storage	3,796.50	4,206.55	5,296.88	6,199.77	3,705.13	10,000.00	(6,294.87)	37.05%	6,556.00	65.56%	
6030-03 · Utilities - Elect./Runway&PAPI	3,436.68	5,978.63	4,179.66	7,343.16	4,619.81	7,000.00	(2,380.19)	66.00%	7,810.00	111.57%	
6030-04 · Utilities - Elec./AOB & Cold Storage	6,286.75	10,398.55	5,218.77	9,912.06	5,473.01	12,000.00	(6,526.99)	45.61%	10,470.00	87.25%	
6030-05 · Utilities - Electric/Terminal	17,299.13	34,295.98	21,399.01	41,536.19	22,821.48	40,000.00	(17,178.52)	57.05%	42,985.00	107.46%	
6030-06 · Utilities - Telephone	7,956.89	15,377.76	7,794.75	14,619.90	7,539.35	12,000.00	(4,460.65)	62.83%	14,885.00	124.04%	
6030-07 · Utilities - Water	500.68	976.08	412.84	6,604.72	460.90	1,500.00	(1,039.10)	30.73%	6,725.00	448.33%	
6030-08 · Utilities - Garbage Removal	5,100.52	9,864.49	4,774.97	9,586.75	5,056.99	10,000.00	(4,943.01)	50.57%	9,880.00	98.80%	
6030-09 · Utilities - Sewer	1,604.40	3,092.50	1,463.85	3,000.32	1,623.70	4,000.00	(2,376.30)	40.59%	3,175.00	79.38%	
6030-11 · Utilities - Electric/Tower	2,885.57	4,882.49	2,951.07	4,945.11	3,252.63	6,000.00	(2,747.37)	54.21%	5,770.00	96.17%	
6030-12 · Utilities - Elec./Brdfrd. Hghl	238.86	497.85	443.10	748.79	269.25	700.00	(430.75)	38.47%	660.00	94.29%	
6030-15 · Utilities - Elec/AWOS	1,462.56	3,040.39	1,837.84	3,209.39	1,716.20	3,000.00	(1,283.80)	57.21%	3,070.00	102.33%	
6030-16 · Utilities - Elec. Wind Cone	59.39	136.09	76.58	136.42	64.91	150.00	(85.09)	43.27%	140.00	93.33%	
6030-17 · Utilities - Elec./Gas - Hangar	1,750.26	1,975.09	32.71	64.91	2,538.27	200.00	2,338.27	1269.14%	680.00	340.00%	
Total 6030-00 · UTILITIES	57,193.29	100,305.84	66,270.86	120,080.80	66,498.52	126,550.00	(60,051.48)	52.55%	122,171.00	96.54%	
6040-00 · SERVICE PROVIDER											
6040-01 · Service Provider - General	0.00	0.00	0.00	0.00	0.00	106,200.00	(106,200.00)	0.00%		0.00%	
6040-02 · Service Provider - Term. Services	1,983.40	4,069.40	7,202.62	10,906.96	2,954.34	14,900.00	(11,945.66)	19.83%	6,315.00	42.38%	Mood Media Terminal Music (\$39/mo.) Syringa Internet (\$150/mo.)
6040-03 · Service Provider - AOB Services	10,661.29	21,001.29	11,320.30	22,835.44	11,419.00	23,800.00	(12,381.00)	47.98%	32,070.00	134.75%	Syringa (695/mo.) Logmein (879.99/yr.) MSFT Email (\$260/mo.) Malware (\$100/yr), Norton
6040-04 · Service Provider - Operations	9,850.00	9,850.00	13,850.00	13,850.00	15,022.00	9,850.00	5,172.00	152.51%	12,850.00	130.46%	iTC (9,850/yr. Gatekeeper \$3,000/yr. Discontinued DTN Wx -\$2,172
Total 6040-00 · SERVICE PROVIDER	22,494.69	34,920.69	32,372.92	47,592.40	29,395.34	154,750.00	(125,354.66)	19.00%	51,235.00	33.11%	

<div><div></div><div>Friedman Memorial Airport FY 2018 Budget - Combined October 1, 2016 - March 2017</div></div>											
	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
6050-00 · PROFESSIONAL SERVICES											
6050-01 · Professional Services - Legal	20,470.70	42,160.70	34,536.80	81,614.60	16,030.30	70,000.00	(53,969.70)	22.90%	50,000.00	71.43%	
6050-02 · Professional Services - Audit/Finance	35,991.88	36,088.38	41,072.89	42,126.89	31,518.88	45,000.00	(13,481.12)	70.04%	64,000.00	142.22%	Reflects partial fees related to airline lease negotiations (\$30K/\$25K in FY '17), Accounting Services (\$10K) and Audit (\$24K)
6050-03 · Professional Services - Engineer			1,312.50	14,610.89	3,438.75	8,000.00	(4,561.25)	42.99%	8,000.00	100.00%	
6050-04 · Professional Services - ARFF	3,000.00	3,000.00		2,000.00		4,000.00	(4,000.00)	0.00%		0.00%	
6050-05 · Professional Services - Gen.	14,903.50	24,708.31	6,368.75	17,957.50	4,300.00	14,000.00	(9,700.00)	30.72%	7,500.00	53.57%	To reflect anticipated expenses related to Parking Lot Management RFP/Implementation
6050-10 · Prof. Svcs.-IT/Comp. Support	5,957.50	21,032.25	12,456.50	22,072.75	7,167.50	25,000.00	(17,832.50)	28.67%	10,000.00	40.00%	
6050-12 · Prof. Serv.-Planning - Air Service	680.00	3,676.80	15,647.42	16,642.42	185.00	15,000.00	(14,815.00)	1.23%	15,000.00	100.00%	
6050-13 · Prof. Serv.-Website Design & Maintenance	499.20	1,180.46	6,047.50	13,771.47	4,437.80	2,000.00	2,437.80	221.89%	6,000.00	300.00%	
6050-15 · Profesional Services - Comm Coord/	3,828.35	3,828.35	14,030.87	24,072.86	1,133.00	20,000.00	(18,867.00)	5.67%	20,000.00	100.00%	
6050-16 · Profesional Services - DOT/SCASDP	2,237.20	5,222.20		5,000.00	0.00	0.00	0.00	0.00%		0.00%	
6050-17 · Profesional Services - Airspace Consulting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	50,000.00	100.00%	Reflects consulting fees related to airspace analysis during annual event in July (\$10K) & partial fees related to RNP/WAAS Approach Development
Total 6050-00 · PROFESSIONAL SERVICES	87,568.33	140,897.45	131,473.23	239,869.38	68,211.23	203,000.00	(134,788.77)	33.60%	230,500.00	113.55%	
6060-00 · MAINTENANCE-OFFICE EQUIPMENT											
6060-01 · Maint.-Office Equip./Gen.	143.64	143.64	0.00	0.00	15.50	4,000.00	(3,984.50)	0.39%		0.00%	
6060-04 · Maintenance - Copier	1,558.02	3,536.03	1,277.78	2,370.44	886.08	0.00	886.08	100.00%	2,750.00	100.00%	
6060-05 · Maintenance - Phone	1,393.20	3,336.00	1,401.38	1,401.38	1,215.00	0.00	1,215.00	100.00%	1,250.00	100.00%	
Total 6060-00 · MAINTENANCE-OFFICE EQUIPMENT	3,094.86	7,015.67	2,679.16	3,771.82	2,116.58	4,000.00	(1,883.42)	52.92%	4,000.00	100.00%	
6070-00 · RENT/LEASE OFFICE EQUIPMENT											
6070-02 · Rent/Lease - Postage Meter	656.00	1,280.00	656.00	1,280.00	624.00	1,400.00	(776.00)	44.57%	1,400.00	100.00%	
Total 6070-00 · RENT/LEASE OFFICE EQUIPMENT	656.00	1,280.00	656.00	1,280.00	624.00	1,400.00	(776.00)	44.57%	1,400.00	100.00%	
6080-00 · DUES/MEMBERSHIPS/PUBLICATIONS E											
6080-01 · Dues/Memberships/Publications	12,024.53	15,571.48	12,715.10	20,610.50	6,466.42	15,000.00	(8,533.58)	43.11%	15,000.00	100.00%	
6080-04 · Airport Marketing	3,214.37	6,323.42	1,795.00	17,085.03	12,515.21	20,000.00	(7,484.79)	62.58%	20,000.00	100.00%	
Total 6080-00 · DUES/MEMBERSHIPS/PUBLICATIONS E	15,238.90	21,894.90	14,510.10	37,695.53	18,981.63	35,000.00	(16,018.37)	54.23%	35,000.00	100.00%	
6090-00 · POSTAGE											
6090-01 · Postage/Courier Service	1,108.58	2,196.70	1,117.40	1,971.42	796.07	2,000.00	(1,203.93)	39.80%	2,000.00	100.00%	
Total 6090-00 · POSTAGE	1,108.58	2,196.70	1,117.40	1,971.42	796.07	2,000.00	(1,203.93)	39.80%	2,000.00	100.00%	
6100-00 · EDUCATION/TRAINING											
6100-01 · Education/Training - Admin.	1,173.00	6,311.00	2,781.00	6,615.00	2,763.00	15,000.00	(12,237.00)	18.42%	15,000.00	100.00%	
6100-02 · Education/Training - OPS	1,256.50	1,271.33	3,364.26	3,825.49	1,121.00	3,500.00	(2,379.00)	32.03%	10,000.00	285.72%	
6100-03 · Education/Training - ARFF	1,510.03	10,240.25	3,803.96	7,490.78	5,624.72	17,000.00	(11,375.28)	33.09%	15,000.00	88.24%	
6100-04 · Education/Training - Trienn. Drill						3,000.00	(3,000.00)	0.00%		0.00%	
6100-05 · Education - Noise Abatement	794.00	9,241.90	2,465.00	14,781.75	1,357.49	10,000.00	(8,642.51)	13.58%	2,500.00	25.00%	


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	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
6100-06 · Education - Security	0.00	600.00	0.00	5,060.00	0.00	10,000.00	(10,000.00)	0.00%	5,000.00	50.00%	Previous year included Trusted Agent Training for Management Staff/not recurring SAAC, Open House, Airport Appreciation Day
6100-07 · Education - Public Outreach	2,017.81	2,169.31	1,118.84	13,886.07	2,301.41	0.00	2,301.41	100.00%	12,000.00	100.00%	
6100-08 · Education/Training - HFD Coop.	0.00	0.00	0.00	0.00	997.50	0.00	997.50	100.00%	5,000.00	100.00%	
Total 6100-00 · EDUCATION/TRAINING	6,751.34	29,833.79	13,533.06	51,659.09	14,165.12	58,500.00	(44,334.88)	24.21%	64,500.00	110.26%	
6110-00 · CONTRACTS											Expense not anticipated but is covered in "C" budget, if needed
6110-01 · Contracts - General	10,556.00	13,556.00	540.00	740.00	125.00	80,000.00	(79,875.00)	0.16%	1,000.00	1.25%	
6110-02 · Contracts - FMAA	16,800.00	33,600.00	21,000.00	42,000.00	21,000.00	42,000.00	(21,000.00)	50.00%	42,000.00	100.00%	
6110-03 · Contracts - FBO/Fee Collection	29,400.00	58,800.00	29,400.00	58,800.00	29,400.00	58,900.00	(29,500.00)	49.92%	58,900.00	100.00%	
6110-08 · Contracts - Eccles Tree Lights	30,000.00	30,000.00	30,000.00	30,000.00	17,500.00	30,000.00	(12,500.00)	58.33%	0.00	0.00%	
Total 6110-00 · CONTRACTS	86,756.00	135,956.00	80,940.00	131,540.00	68,025.00	210,900.00	(142,875.00)	32.26%	101,900.00	48.32%	
6120-00 · PERMITS											
6120-01 · Permits - General	23.00	23.00	23.00	23.00	0.00	100.00	(100.00)	0.00%		0.00%	
6120-01 · Permits - COH Impact Fees	0.00	0.00	0.00	0.00	0.00	10,000.00	(10,000.00)	0.00%	0.00	0.00%	
Total 6120-00 · PERMITS	23.00	23.00	23.00	23.00	0.00	10,100.00	(10,100.00)	0.00%	0.00	0.00%	
6130-00 · MISCELLANEOUS EXPENSES											
6130-01 · Misc. - General	5,399.28	8,306.88	5,167.79	25,497.64	7,239.38	9,000.00	(1,760.62)	80.44%	12,580.00	139.78%	
6140-00 · Bank Fees	224.20	458.20	2,155.96	2,346.71	174.00	3,000.00	(2,826.00)	5.80%	1,500.00	50.00%	
Total 6130-00 · MISCELLANEOUS EXPENSES	5,623.48	8,765.08	7,323.75	27,844.35	7,413.38	12,000.00	(4,586.62)	61.78%	14,080.00	117.33%	
TOTAL "B" ADMINISTRATIVE EXPENSES	367,671.03	584,295.36	451,727.96	803,512.67	349,742.94	906,700.00	(556,957.06)	38.57%	722,895.00	79.73%	

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	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
"B" EXPENSES - OPERATIONS											
6500-00 · SUPPLIES/EQUIPMENT-ARFF/OPERATION											
6500-01 · Supplies/Equipment - General	1,420.66	8,360.01	1,205.61	1,782.99	1,020.61	55,000.00	(53,979.39)	1.86%	7,000.00	12.73%	
6500-02 · Supplies/Equipment - Tools	1,866.12	3,933.30	2,068.20	7,715.92	1,554.27	0.00	1,554.27	100.00%	10,000.00	100.00%	
6500-03 · Supplies/Equipment - Clothing	1,258.11	1,936.14	1,128.25	1,483.55	2,363.20	0.00	2,363.20	100.00%	8,000.00	100.00%	
6500-04 · Supplies/Equipment - Janitorial	9,027.57	19,016.98	11,000.82	20,959.43	8,666.73	0.00	8,666.73	100.00%	20,000.00	100.00%	
6500-05 · Supplies/Equipment - Deice	25,691.75	25,691.75	73,681.23	73,681.23	64,700.00	40,000.00	24,700.00	161.75%	0.00	0.00%	
Total 6500-00 · SUPPLIES/EQUIPMENT-ARFF/OPERATION	39,264.21	58,938.18	89,084.11	105,623.12	78,304.81	95,000.00	(16,695.19)	82.43%	45,000.00	47.37%	
6505-00 · EQUIP/VEHICLE-LEASE/RENTAL											
6505-01 · General	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	55,000.00	100.00%	
Total 6510-00 · EQUIP/VEHICLE-LEASE/RENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	55,000.00	100.00%	
6510-00 · FUEL/LUBRICANTS											
6510-01 · General	33.39	33.39	360.90	505.90	491.84	40,000.00	(39,508.16)	1.23%	2,000.00	5.00%	
6510-02 · Fuel	17,977.12	22,718.17	20,297.54	23,140.48	38,103.51	0.00	38,103.51	100.00%	45,000.00	100.00%	
6510-03 · Lubricants	0.00	9,331.51	1,462.71	2,089.16	2,096.95	0.00	2,096.95	100.00%	5,000.00	100.00%	
Total 6510-00 · FUEL/LUBRICANTS	18,010.51	32,083.07	22,121.15	25,735.54	40,692.30	40,000.00	692.30	101.73%	52,000.00	130.00%	
6520-00 · VEHICLES/MAINTENANCE											
6520-01 · R/M Equipment - General	2,659.16	2,632.44	2,635.22	4,351.00	497.13	35,000.00	(34,502.87)	1.42%	16,140.00	46.12%	
6520-02 · R/M Equip. '93 Schmidt Snow	1,678.70	2,800.56	4,297.32	4,297.32	21.90	0.00	21.90	100.00%	0.00	0.00%	
6520-06 · R/M Equip. '85 Ford Dump	0.00	555.87		2,317.37	23.00	0.00	23.00	100.00%	500.00	100.00%	
6520-08 · R/M Equip. - '96 Tiger Tractor	515.91		153.80	723.22	1,982.42	0.00	1,982.42	100.00%	2,750.00	100.00%	
6520-09 · R/M Equip. - '96 Oshkosh Swp.	0.00		725.51	1,306.67	2,470.60	0.00	2,470.60	100.00%	9,725.00	100.00%	
6520-17 · R/M Equip. '01 Case 921 Ldr.	98.00	242.90	1,718.84	1,814.49	1,304.90	0.00	1,304.90	100.00%	1,975.00	100.00%	
6520-18 · R/M Equip. - '97 Chevy Blazer	0.00			780.02	23.00	0.00	23.00	100.00%	900.00	100.00%	
6520-19 · R/M Equip. - '02 Ford F-150 PU	1,511.68	2,421.96	1,701.06	1,701.06	177.88	0.00	177.88	100.00%	600.00	100.00%	
6520-20 · R/M Equip. - '02 Kodiak Blower	11,129.90	11,195.86	252.20	252.20	1,503.36	0.00	1,503.36	100.00%	725.00	100.00%	
6520-24 · R/M Equip. - '01 Ford F-250	439.71	439.71	546.37	2,115.07	0.00	0.00	0.00	0.00%	0.00	0.00%	
6520-25 · R/M Equip. - '04 Batts De-Ice	12.52	12.52	39.39	39.39	2,371.54	0.00	2,371.54	100.00%	1,000.00	100.00%	
6520-28 · R/M Equip. - '06 Case 621 Loader	0.00	726.88	2,134.47	2,382.56	480.00	0.00	480.00	100.00%	2,300.00	100.00%	
6520-29 · R/M Equip. - '10 Wausau Broom/Plow	6,068.55	7,738.32	11,058.27	11,058.27	17,937.96	0.00	17,937.96	100.00%	12,750.00	100.00%	
6520-30 · R/M Equip. - '05 Ford F-350	2,068.68	7,959.62	5,931.86	11,781.73	7,370.18	0.00	7,370.18	100.00%	1,500.00	100.00%	
6520-31 · R/M Equip. - '10 Oshkosh Blower	0.00	0.00	320.46	320.46	4,800.69	0.00	4,800.69	100.00%	3,300.00	100.00%	
6520-32 · R/M Equip. - '09 Mini Truck	0.00	0.00	0.00	480.05	0.00	0.00	0.00	0.00%	200.00	100.00%	
6520-33 · R/M Equip. - '78 Dodge	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
6520-34 · R/M Equip. - '12 Case 921F Loader	0.00	100.29	1,274.10	1,894.85	1,084.39	0.00	1,084.39	100.00%	4,580.00	100.00%	
6520-35 · R/M Equip. - '14 Ford Explorer	0.00	84.85	534.62	616.57	263.00	0.00	263.00	100.00%	700.00	100.00%	
6520-36 · R/M Equip. - '10 Toyota Forklift	0.00	0.00	0.00	82.71	0.00	0.00	0.00	0.00%	0.00	0.00%	



**Friedman Memorial Airport
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	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
6520-37 - R/M Equip. - '15 Tool Cat	0.00	0.00	0.00	438.48	851.36	0.00	851.36	100.00%	1,100.00	100.00%	
6520-38 - R/M Equip. - '15 Wausau Broom	0.00	0.00	0.00	0.00	1,751.02	0.00	1,751.02	100.00%	5,550.00	100.00%	
6520-40 - R/M Equip. - '17 Ford-350 Super Cab	0.00	0.00	0.00	0.00	1,624.31	0.00	1,624.31	100.00%	450.00	100.00%	
Total 6520-00 - VEHICLES/MAINTENANCE	26,182.81	36,911.78	33,323.49	48,753.49	46,538.64	35,000.00	11,538.64	132.97%	66,745.00	190.70%	
6530-00 - ARFF MAINTENANCE											
6530-01 - ARFF Maint. General/Supplies	2,920.32	10,924.56	463.58	314.62	11,322.60	7,000.00	4,322.60	161.75%	12,000.00	171.43%	Purple K \$2,400) Foam (\$5K Turnouts (\$5K)
6530-03 - ARFF Maint. - '87 Oshkosh	0.00	0.00	349.00	6,240.62	119.09	0.00	119.09	100.00%	2,000.00	100.00%	
6530-04 - ARFF Maint. - Radios	492.32	512.32	240.00	240.00	540.20	0.00	540.20	100.00%	1,250.00	100.00%	
6530-05 - ARFF Maint. - '03 E-One	2,048.91	5,877.16	78.63	123.96	409.99	0.00	409.99	100.00%	2,000.00	100.00%	
6530-07 - Supplies/Equipment - ARFF - HFD Support	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	4,000.00	100.00%	
Total 6530-00 - ARFF MAINTENANCE	5,461.55	17,314.04	1,131.21	6,919.20	12,391.88	7,000.00	5,391.88	177.03%	21,250.00	303.57%	
6540-00 - REPAIRS/MAINTENANCE - BUILDING											
6540-01 - R/M Bldg. - General	871.32	1,035.03	6,753.23	6,753.23	309.52	40,000.00	(39,690.48)	0.77%	2,500.00	6.25%	Janitorial (\$40,800) Snow Hauling (10K)
6540-02 - R/M Bldg. - Terminal	13,699.02	32,888.38	34,938.00	70,249.12	46,793.77	0.00	46,793.77	100.00%	110,480.00	100.00%	
6540-03 - R/M Bldg. - Terminal Concession	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	2,500.00	100.00%	
6540-04 - R/M Bldg. - Cold Storage	4,224.88	4,224.88	0.00	0.00	784.96	0.00	784.96	100.00%	2,000.00	100.00%	Shop/AOB - Janitorial (\$6500) Exercise Equip. (\$5K)
6540-05 - R/M Bldg. - AOB/SHOP	1,519.67	2,197.57	1,364.75	8,842.16	7,327.88	0.00	7,327.88	100.00%	16,885.00	100.00%	
6540-06 - R/M Bldg. - Hangars	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
6540-06 - R/M Bldg. - Hangars	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	2,500.00	100.00%	
6540-07 - R/M Bldg. - Tower	843.18	2,176.78	1,262.90	3,850.55	2,070.76	0.00	2,070.76	100.00%	2,400.00	100.00%	
6540-08 - R/M Bldg. - Parking Booth	570.00	1,990.36	727.50	837.57	570.00	0.00	570.00	100.00%	1,450.00	100.00%	
Total 6540-00 - REPAIRS/MAINTENANCE - BUILDING	21,728.07	44,513.00	45,046.38	90,532.63	57,856.89	40,000.00	17,856.89	144.64%	140,715.00	351.79%	
6550-00 - REPAIRS/MAINTENANCE - AIRSIDE											
6550-01 - R/M - General	0.00	48.97	0.00	0.00	0.00	28,000.00	(28,000.00)	0.00%	5,000.00	17.86%	Snow Removal (\$40K), \$50K De-ice)
6550-02 - R/M - Airfield/Runway	0.00	0.00	49,598.25	56,101.05	19,725.26	0.00	19,725.26	100.00%	100,000.00	100.00%	
6550-04 - R/M - Lights	2,336.80	7,500.63	6,524.65	12,767.34	9,661.03	0.00	9,661.03	100.00%	12,000.00	100.00%	
Total 6550-00 - REPAIRS/MAINTENANCE - AIRSIDE	2,336.80	7,549.60	56,122.90	68,868.39	29,386.29	28,000.00	1,386.29	104.95%	117,000.00	417.86%	
6551-00 - REPAIRS/MAINTENANCE - LANDSIDE											
6551-01 - RM - General	0.00	4,246.00	659.08	690.16	0.00	0.00	0.00	0.00%	2,500.00	100.00%	
6551-02 - RM - Parking Lot	0.00	0.00	30.00	30.00	0.00	0.00	0.00	0.00%	8,000.00	100.00%	
6551-03 - RM - Landscaping	0.00	189.44	547.02	4,039.86	1,548.19	0.00	1,548.19	100.00%	15,000.00	100.00%	
Total 6560-00 - R/M LANDSIDE	0.00	4,435.44	1,236.10	4,760.02	1,548.19	0.00	1,548.19	100.00%	25,500.00	100.00%	


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	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
6560-00 - SECURITY EXPENSE											
6560-01 - Security - General	7,972.70	17,314.46	8,125.23	24,201.71	20,053.96	50,000.00	(29,946.04)	40.11%	10,000.00	20.00%	2 Monitors (\$1,500) TSC Clearing House (\$2,500)
6560-02 - Security - Law Enforcement Officer(LEO)	1,632.00	3,264.00	1,632.00	3,264.00	1,632.00	0.00	1,632.00	100.00%	10,000.00	100.00%	HPD LEO
6560-03 - Security - Subscription License	21,300.00	42,600.00	21,300.00	42,600.00	21,418.21	0.00	21,418.21	100.00%	58,440.00	100.00%	LEO Services (\$3,800) SIDA Online Training (\$3,800) Bading Office Software (\$3,000) Apex/Lennel Access License (\$3,200) CMS CCTV camera (\$3,000)
6560-04 - Security - Perim./Access/CCTV	0.00	0.00	0.00	0.00	4,160.83	0.00	4,160.83	100.00%	17,600.00	100.00%	
6560-05 - Security - Professional Services	0.00	0.00	3,800.00	0.00	0.00	0.00	0.00	0.00%	22,500.00	100.00%	Data Assembler Center TSC (\$7,500), CHRC (\$5,000)
6560-06 - Security - Prof. Services IT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	12,000.00	100.00%	
Total 6560-00 - SECURITY EXPENSE	30,904.70	63,178.46	34,857.23	70,065.71	47,265.00	50,000.00	(2,735.00)	94.53%	130,540.00	261.08%	
6570-00 - REPAIRS/MAINT.-AERONAUTICAL EQU											
6570-01 - R/M Aeronautical Equip - NDB/DME	4,200.00	8,604.33	5,148.00	10,296.00	4,568.40	25,000.00	(20,431.60)	18.27%	10,000.00	40.00%	
6570-02 - R/M Aeronautical Equip. - Tower	0.00	3,415.21	337.29	3,507.89	3,339.20	0.00	3,339.20	0.00%	8,000.00	100.00%	
6570-03- R/M Aeron. Equip. - Switching System	0.00	0.00	682.89	682.89	0.00	0.00	0.00	0.00%		0.00%	
6570-04 - R/M Aeron. Equip. - AWOS/ATIS	10,503.00	16,203.00	5,148.00	10,296.00	4,628.40	0.00	4,628.40	100.00%	10,000.00	100.00%	
Total 6570-00 - REPAIRS/MAINT.-AERONAUTICAL EQU	14,703.00	28,222.54	11,316.18	24,782.78	12,536.00	25,000.00	(12,464.00)	50.14%	28,000.00	112.00%	
TOTAL "B" OPERATIONAL EXPENSES	158,591.65	293,146.11	294,238.75	446,040.88	326,520.00	320,000.00	6,520.00	102.04%	681,750.00	213.05%	
TOTAL "B" EXPENSES	526,262.68	877,441.47	745,966.71	1,249,553.55	676,262.94	1,226,700.00	(550,437.06)	55.13%	1,404,645.00	114.51%	



**Friedman Memorial Airport
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"C" EXPENSES											
7000-00 - MISC. CAPITAL EXPENDITURES											
7001-0* - Contingency	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	20,000.00	100.00%	
7001-01 - Land	0.00	3,201.67	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7001-02 - Buildings and Improvements	0.00	0.00	0.00	20,301.22	0.00	65,000.00	(65,000.00)	0.00%	20,000.00	30.77%	Tower Blinds (\$15K)
7001-03 - Airfield & General Improvements	5,945.00	15,155.20	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0	
7001-04 - Office Equipment	5,525.82	19,068.93	6,294.00	20,632.95	0.00	3,000.00	(3,000.00)	0.00%	27,000.00	9	Electronic File Transfer
7001-05 - Maintenance Equipment/Vehicles	5,294.36	0.00	56,060.21	81,438.31	94,805.69	87,300.00	7,505.69	108.60%	24,250.00	27.78%	Broom Axle Cores (\$8,500), Broom Software Upgrade (\$4K) Wildlife Hazzard Assesement (\$40K) Wildlife Mitigation Plan (\$40K) Minimum Standards (\$30K) Rules & Regulations/Rates & Charges (\$30K)
7001-06 - Assessments/Plans/Studies					9,440.00	20,000.00	(10,560.00)	47.20%	140,000.00	700.00%	Wildlife Hazard Assessment (\$40K) Wildlift Mitigation Plan (\$40K) Minimum Standards (\$30k) Rules &
7001-07 - Construction in Progress	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7001-08 - Federal Grant Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7001-09 - Security Equipment	0.00	7,765.08	0.00	0.00	0.00	0.00	0.00	0.00%	45,500.00	100.00%	
Total 7000-00 - MISC. CAPITAL EXPENDITURES	16,765.18	45,190.88	62,354.21	122,372.48	104,245.69	175,300.00	(71,054.31)	59.47%	276,750.00	157.87%	
7110-00 - SMALL COMMUNITY AIR SERVICE											
7110-01 - DOT/SCASGP	5,138.13	193,849.48	0.00	750.00	0.00	0.00	0.00	0.00%	250,000.00	100.00%	
7110-02 - DOT/SCASGP - FMAA	0.00	0.00	0.00	0.00	6,514.71	534,000.00	(527,485.29)	1.22%	25,000.00	4.68%	
Total 7110-00 - SMALL COMMUNITY AIR SERVICE	5,138.13	193,849.48	0.00	750.00	6,514.71	534,000.00	(527,485.29)	1.22%	275,000.00	51.50%	
7500-00 - IDAHO STATE GRANT PROGRAM											
7500-18 - '18 ITD Grant (SUN-17 ITD/FMA)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	50,000.00	100.00%	SKW E-175 Certification (Est. \$47K)
7500-00 - IDAHO STATE GRANT PROGRAM	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	50,000.00	100.00%	
7539-00 - AIP '39 EXPENSE - Safety Area Project I											
7539-01 - AIP '39- Eligible	62,218.65	62,218.65	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7539-04 - AIP '39 - RETAINER	91,066.13	91,066.13	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	Completed Project
Total 7539-00 - AIP 39 EXPENSE	153,284.78	153,284.78	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7540-00 - AIP '40 EXPENSE - Safety Area Project II											
7540-01 - AIP '40	112.50	112.50	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7540-02 - AIP '40 Non Eligible	78,887.12	274,473.17	8,198.38	14,423.66	0.00	0.00	0.00	0.00%	0.00	0.00%	Completed Project
7540-03 - AIP '40/PFC	6,021,819.14	11,314,249.76	(31,495.29)	1,040.44	0.00	0.00	0.00	0.00%	0.00	0.00%	
7540-04 - AIP '40 Non-Eligible - Terminal	23,611.59	180,618.51	32,414.00	129.53	0.00	0.00	0.00	0.00%	0.00	0.00%	
7540-06 - AIP '40 Non-Eligible - OPS/Adm.	173,945.00	311,903.91	2,955.06	536.37	0.00	0.00	0.00	0.00%	0.00	0.00%	
7540-07 - AIP '40 RETAINER	40,081.68	144,755.05	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	

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	FY '15		FY '16		FY '17				FY '18		Notes
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7540-09 - Project 5 Retainer	82,684.96	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7540-10 - AOB Retainer	(13,198.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7540-11 - Terminal Retainer	(310,642.85)	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7540-12 - Non-Eligible OPS Retainer	(5,424.62)	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7540-13 - Non-Eligible Terminal Retainer	(5,773.74)	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
Total 7540-00 - AIP 40 EXPENSE	6,086,102.26	12,226,112.90	12,072.15	16,130.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7541-00 - AIP '41 EXPENSE - Safety Area Phase III											
7541-01 - AIP '41- Eligible	995,805.53	8,274,388.11	866,988.47	1,016,120.45	0.00	0.00	0.00	0.00%	0.00	0.00%	Completed Project
7541-02 - AIP '41- Non-Eligible	19,842.00	195,817.90	34,050.65	63,892.03	133,303.65	0.00	133,303.65	100.00%	0.00	0.00%	
7541-05 - AIP '41- Non-Eligible TSA	0.00	74,577.00	190,908.51	191,967.60	0.00	0.00	0.00	0.00%	0.00	0.00%	
7541-06 - AIP '41- Non-Eligible Terminal	0.00	153,353.80	63,924.06	88,619.86	0.00	0.00	0.00	0.00%	0.00	0.00%	
7541-07 - AIP '41- RETAINER	(26,842.17)	(311,098.90)	13,261.91	293,103.63	9,375.00	0.00	9,375.00	100.00%	0.00	0.00%	
7541-08 - AIP '41- RETAINER PFC	0.00	0.00	996.79	19,652.91	624.99	0.00	624.99	100.00%	0.00	0.00%	
7541-09 - AIP '41- Non-Eligible Retainer	0.00	0.00	8,620.28	8,620.28	0.00	0.00	0.00	0.00%	0.00	0.00%	
Total 7541-00 - AIP 41 EXPENSE	988,805.36	8,387,037.91	1,178,750.67	1,681,976.76	143,303.64	0.00	143,303.64	100.00%	0.00	0.00%	
7542-00 - AIP '42 EXPENSE - Air Carrier Apron											
7542-01 - AIP '42- Eligible	0.00	0.00	3,012.50	35,699.06	171,490.48	150,000.00	21,490.48	114.33%	0.00	0.00%	Aircarrier Apron - Design
7542-02 - AIP '42- Non-Eligible	0.00	0.00	0.00	3,714.94	11,432.70	50,000.00	(38,567.30)	22.87%	0.00	0.00%	
7542-03 - AIP '42- Land Aquisition	0.00	0.00	0.00	0.00	27,894.00	0.00	27,894.00	100.00%	0.00	0.00%	
Total 7542-00 - AIP 42 EXPENSE	0.00	0.00	3,012.50	39,414.00	210,817.18	200,000.00	10,817.18	105.41%	0.00	0.00%	
7543-00 - AIP '43 EXPENSE - Air Carr. Apr.											
7543-01 - AIP '43	0.00	0.00	0.00	0.00	0.00	2,125,000.00	(2,125,000.00)	0.00%	2,680,021.00	126.12%	R/W Maintenance, Air Carrier Apron, Acquire RPZ, SRE Acquisition, Parking Lot Reconfiguration
7543-02 - AIP '43- Non-Eligible - Parking Lot/Aprong Const.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	902,400.00	100.00%	
7543-03 - AIP '43- RPZ Land Acquisition	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	251,250.00	100.00%	Reflects RPZ EA./Appraisals/Legal/Tree Removal
7543-04 - AIP '43 - Non-Eligible - RPZ Land Acquisiton	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
Total 7543-00 - AIP 43 EXPENSE	0.00	0.00	0.00	0.00	0.00	2,125,000.00	(2,125,000.00)	0.00%	3,833,671.00	180.41%	

<div><div></div><div>Friedman Memorial Airport FY 2018 Budget - Combined October 1, 2016 - March 2017</div></div>											
	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
9001-00 - PFC '14											
9001-01 - PFC '14 RSA Formulation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-02 - PFC '14 Acquire SRE	3,988.75	5,261.20	465,748.00	466,601.75	416.25	0.00	416.25	100.00%	0.00	0.00%	
9001-03 - PFC '14 Master Plan	209,219.69	376,830.89	84,523.23	190,557.19	39,962.64	150,000.00	(110,037.36)	26.64%	3,500.00	2.33%	
9001-04 - PFC '14 Relocate SW Taxilane	2,298.00	13,048.52	29,076.02	29,076.02	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-05 - PFC '14 Relocate GA Apron	1,849.91	1,849.91	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-06 - PFC '14 Perimeter Fence Relocation	159.34	196.22	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-07 - PFC '14 RSA Grading	18,482.98	111,771.78	4,233.23	5,497.66	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-08 - PFC '14 Relocate Taxiway A & B	30,158.12	182,312.23	6,907.35	9,035.78	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-09 - PFC '14 Relocate Power to PAPI	48.34	(918.03)	85.20	141.71	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-10 - PFC '14 Relocate AWOS	13.45	16.72	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-11 - PFC '14 Relocate SRE/ARFF Building	158,673.11	288,785.78	4,618.70	7,373.43	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-12 - PFC '14 Relocate Terminal Apron	33,884.00	33,989.56	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-13 - PFC '14 Relocate Cargo Apron	10,839.84	40,366.79	1,336.76	1,718.42	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-14 - PFC '14 Relocate Hangars	13,781.72	84,566.25	3,227.56	4,222.11	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-15 - PFC '14 Rehab Terminal Bldg.	199,060.34	538,846.89	5,127.94	9,029.49	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-16 - PFC '14 Relocate N. Taxilane	2,239.67	14,047.15	535.48	700.47	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-17 - PFC '14 Relocate Central Bypass	0.00	1,204.53	359.87	743.69	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-18 - PFC '14 Runway Rehabilitation	9,665.00	39,753.35	0.00	3,595.33	4,137.18	0.00	4,137.18	100.00%	0.00	0.00%	
9001-19 - PFC '14 Administration	0.00	4,130.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
9001-20 - PFC '14 RETAINER	(9,613.24)	12,721.06	(33,178.15)	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
Total 9001-00 - PFC '14	684,749.02	1,748,780.80	572,601.19	728,293.05	44,516.07	150,000.00	(105,483.93)	29.68%	3,500.00	2.33%	
TOTAL "C" EXPENDITURES	7,934,844.73	22,754,256.75	1,828,790.72	2,588,936.29	509,397.29	3,184,300.00	(2,674,902.71)	16.00%	4,438,921.00	139.40%	
TOTAL EXPENSE ("A", "B" & "C")	9,144,403.65	25,016,591.81	3,274,768.79	5,151,682.96	1,928,581.06	5,995,683.43	(4,067,102.37)	32.17%	7,582,751.00	126.47%	
TOTAL INCOME	6,089,027.85	22,792,387.40	2,482,615.94	4,784,591.27	1,732,315.04	6,173,200.00	(4,440,884.96)	28.06%	6,462,857.00	104.69%	
NET INCOME	(3,055,375.80)	(2,224,204.41)	(792,152.85)	(367,091.69)	(196,266.02)	177,516.57	(373,782.59)	-110.56%	(1,119,894.00)	-630.87%	

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Friedman Memorial Airport (SUN)

Capital Improvement & Airport Development Program

	Completion Year (FY)	Estimated Cost	Estimated Funding Sources			AIP Funding Sources		
			AIP Grants	PFC Revenues	Local Funds	Total AIP Grants	Entitlement	Discretionary
Current Year (FY 2017)								
AIP								
RPZ EA Ph. 1	2017	\$ 78,750.00	\$ 73,828.00	\$ -	\$ 4,922.00	\$ 73,828.00	\$ 73,828.00	\$ -
Aquire RPZ - Earnest Payment	2017	\$ 250,000.00	\$ 234,375.00	\$ -	\$ 15,625.00	\$ 234,375.00	\$ 234,375.00	\$ -
Aquire SRE	2017	\$ 380,000.00	\$ 356,250.00	\$ -	\$ 23,750.00	\$ 356,250.00	\$ 356,250.00	\$ -
Runway Pavement Rehabilitaton (Seal Coat) - Construction/Engineering	2017	\$ 285,000.00	\$ 239,063.00	\$ -	\$ 45,937.00	\$ 239,063.00	\$ 239,063.00	\$ -
Expand Commercial Apron - Design	2017	\$ 244,545.00	\$ 194,684.00	\$ -	\$ 49,861.00	\$ 194,684.00	\$ 194,684.00	\$ -
Expand Commercial Apron - Construction	2017	\$ 1,382,421.00	\$ 1,291,895.00	\$ -	\$ 90,526.00	\$ 1,291,895.00	\$ 1,291,895.00	\$ -
Expand Commercial Apron - Engineering	2017	\$ 115,000.00	\$ 106,875.00	\$ -	\$ 8,125.00	\$ 106,875.00	\$ 106,875.00	\$ -
Reconfigure Terminal Auto Parking and Roadways - Construction	2017	\$ 1,382,421.00	\$ 1,291,895.00	\$ -	\$ 90,526.00	\$ 1,291,895.00	\$ 1,291,895.00	\$ -
Reconfigure Terminal Auto Parking and Roadways - Engineering	2017	\$ 115,000.00	\$ 100,000.00	\$ -	\$ 15,000.00	\$ 100,000.00	\$ 100,000.00	\$ -
Subtotal FY 2017 AIP		\$ 4,233,137.00	\$ 3,888,865.00	\$ -	\$ 344,272.00	\$ 3,888,865.00	\$ 3,888,865.00	\$ -
FY 2017 Development/Capital								
Parking Equipment - Parking Lot	2017	\$ 225,000.00	\$ -	\$ -	\$ 225,000.00	\$ -	\$ -	\$ -
E-175 Certification*	2017	\$ 25,000.00	\$ -	\$ -	\$ 25,000.00	\$ -	\$ -	\$ -
Airspace Analysis (Annual Airport Event in July)	2017	\$ 5,000.00	\$ -		\$ 5,000.00			
New Approach(es) Ph. 1	2017	\$ 45,000.00	\$ -	\$ -	\$ 45,000.00	\$ -	\$ -	\$ -
Rates and Charges/Airline Lease Negotiatons Ph. 1	2017	\$ 40,000.00	\$ -	\$ -	\$ 40,000.00	\$ -	\$ -	\$ -
Airline Lease Negotiation/Rates & Charges Ph. 1	2017	\$ 25,000.00	\$ -	\$ -	\$ 25,000.00	\$ -	\$ -	\$ -
AOB Workbenches	2017	\$ 3,000.00	\$ -	\$ -	\$ 3,000.00	\$ -	\$ -	\$ -
Repair Terminal Roof/Repair Glycol Leak above Alaksa Air Garage	2017	\$ 10,000.00	\$ -	\$ -	\$ 10,000.00	\$ -	\$ -	\$ -
Oshkosh Blower Repairs	2017	\$ 5,200.00	\$ -	\$ -	\$ 5,200.00	\$ -	\$ -	\$ -
Rebuild Kodiak Blower Chasis	2017	\$ 13,000.00	\$ -	\$ -	\$ 13,000.00	\$ -	\$ -	\$ -
Subtotal FY Development/Capital		\$ 396,200.00	\$ -	\$ -	\$ 396,200.00	\$ -	\$ -	\$ -
FY 2017 Maintenance								
FMA ARFF Equipment (Turnouts)	2017	\$ 6,250.00	\$ -	\$ -	\$ 6,250.00	\$ -	\$ -	\$ -
HFD - Training/Equipment	2017	\$ 3,000.00	\$ -	\$ -	\$ 3,000.00	\$ -	\$ -	\$ -
Subtotal FY 2017 Maintenance		\$ 9,250.00	\$ -	\$ -	\$ 9,250.00	\$ -	\$ -	\$ -
Total FY 2017		\$ 4,638,587.00	\$ 3,888,865.00	\$ -	\$ 749,722.00	\$ 3,888,865.00	\$ 3,888,865.00	\$ -

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FRIEDMAN MEMORIAL AIRPORT

Friedman Memorial Airport (SUN)
Capital Improvement & Airport Development Program

	Completion Year (FY)	Estimated Cost	Estimated Funding Sources			AIP Funding Sources		
			AIP Grants	PFC Revenues	Local Funds	Total AIP Grants	Entitlement	Discretionary
FY 2018								
AIP								
Control Tower Siting Study with AFTIL	2018	\$ 100,000.00	\$ 93,750.00	\$ -	\$ 6,250.00	\$ 93,750.00	\$ 93,750.00	\$ -
RPZ EA Ph. 2	2018	\$ 26,250.00	\$ 24,609.00	\$ -	\$ 1,641.00	\$ 24,609.00	\$ 24,609.00	\$ -
RPZ Acquisition Appraisals/Legal Fees	2018	\$ 110,000.00	\$ 46,875.00	\$ -	\$ 63,125.00	\$ 46,875.00	\$ 46,875.00	\$ -
RFZ Tree Removal	2018	\$ 115,000.00	\$ 234,375.00	\$ -	\$ (119,375.00)	\$ 234,375.00	\$ 234,375.00	\$ -
Master Plan	2018	\$ 3,500.00	\$ -	\$ 3,500.00	\$ -	\$ -	\$ -	\$ -
Landscaping	2018	\$ 60,000.00	\$ -	\$ -	\$ 60,000.00	\$ -	\$ -	\$ -
Parking Lot Booth and Equipment	2017	\$ 100,000.00	\$ -	\$ -	\$ 100,000.00	\$ -	\$ -	\$ -
Subtotal FY 2018 AIP		\$ 514,750.00	\$ 399,609.00	\$ 3,500.00	\$ 111,641.00	\$ 399,609.00	\$ 399,609.00	\$ -
Capital/Development								
ITD Aero IAAP Grant Match	2018	\$ 25,000.00	\$ -	\$ -	\$ 25,000.00	\$ -	\$ -	\$ -
New Approach(es) Ph. 2	2018	\$ 40,000.00	\$ -	\$ -	\$ 40,000.00	\$ -	\$ -	\$ -
E-175 Certification*	2018	\$ 22,000.00	\$ -	\$ -	\$ 22,000.00	\$ -	\$ -	\$ -
Airline Lease Negotiation/Rates & Charges Ph. 2	2018	\$ 30,000.00	\$ -	\$ -	\$ 30,000.00	\$ -	\$ -	\$ -
Wildlife Hazard Assessment/Mitigation Plan	2018	\$ 80,000.00	\$ -	\$ -	\$ 80,000.00	\$ -	\$ -	\$ -
Metal Laminate on TSA Sreening Area Walls	2018	\$ 2,000.00	\$ -	\$ -	\$ 2,000.00	\$ -	\$ -	\$ -
Electronic Filing System File Transfer	2018	\$ 27,000.00	\$ -	\$ -	\$ 27,000.00	\$ -	\$ -	\$ -
Minimum Standards/Rules & Regs.	2018	\$ 60,000.00	\$ -	\$ -	\$ 60,000.00	\$ -	\$ -	\$ -
ATC Blinds	2018	\$ 15,000.00	\$ -	\$ -	\$ 15,000.00	\$ -	\$ -	\$ -
Security Bading Office Software Upgrades	2018	\$ 38,000.00	\$ -	\$ -	\$ 38,000.00	\$ -	\$ -	\$ -
CCTV Security Camera Replacement	2018	\$ 3,000.00	\$ -	\$ -	\$ 3,000.00	\$ -	\$ -	\$ -
Security/Badging Office Workstations (2)	2018	\$ 4,000.00	\$ -	\$ -	\$ 4,000.00	\$ -	\$ -	\$ -
Security Office Scanner	2018	\$ 2,000.00	\$ -	\$ -	\$ 2,000.00	\$ -	\$ -	\$ -
Security Gate Winterization	2018	\$ 6,000.00	\$ -	\$ -	\$ 6,000.00	\$ -	\$ -	\$ -
Subtotal FY 2018 Capital/Development		\$ 354,000.00	\$ -	\$ -	\$ 354,000.00	\$ -	\$ -	\$ -
Maintenance								
SRE Lease(s) - Loader	2018	\$ 55,000.00	\$ -	\$ -	\$ 55,000.00	\$ -	\$ -	\$ -
FMA ARFF Equipment (Turnouts)	2018	\$ 6,250.00	\$ -	\$ -	\$ 6,250.00	\$ -	\$ -	\$ -
HFD - Training/Equipment	2018	\$ 9,000.00	\$ -	\$ -	\$ 9,000.00	\$ -	\$ -	\$ -
Subtotal FY 2018 Maintenance		\$ 70,250.00	\$ -	\$ -	\$ 55,000.00	\$ -	\$ -	\$ -
Total FY 2018		\$ 939,000.00	\$ 399,609.00	\$ 3,500.00	\$ 520,641.00	\$ 399,609.00	\$ 399,609.00	\$ -

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FRIEDMAN MEMORIAL AIRPORT


Friedman Memorial Airport (SUN)


Capital Improvement & Airport Development Program

	Completion Year (FY)	Estimated Cost	Estimated Funding Sources			AIP Funding Sources		
			AIP Grants	PFC Revenues	Local Funds	Total AIP Grants	Entitlement	Discretionary
2019								
AIP								
Acquire ARFF Equipment	2019	\$ 600,000.00	\$ 562,500.00	\$ -	\$ 37,500.00	\$ 562,500.00	\$ 562,500.00	\$ -
Control Tower Conceptual Design & Environmental Assessment	2019	\$ 225,000.00	\$ 210,937.50	\$ -	\$ 14,062.50	\$ 210,937.50	\$ 210,937.50	\$ -
Acquire Land – RPZ, Approach Protection & Obstruction Mitigation – Fee Simple	2019	\$ 3,200,000.00	\$ 3,000,000.00	\$ -	\$ 200,000.00	\$ 3,000,000.00	\$ 789,062.50	\$ 2,210,937.50
Reconstruct/Reconfigure Existing Parking Lot (non-AIP rehab not associated with apron)	2019	\$ 600,000.00	\$ -	\$ -	\$ 600,000.00	\$ -	\$ -	\$ -
Total FY 2019 AIP		\$ 4,625,000.00	\$ 3,773,437.50	\$ -	\$ 851,562.50	\$ 3,773,437.50	\$ 1,562,500.00	\$ 2,210,937.50
2020								
AIP								
Control Tower Design & Permitting	2020	\$ 700,000.00	\$ 656,250.00	\$ -	\$ 43,750.00	\$ 656,250.00	\$ 656,250.00	\$ -
Construct New Surface Parking Lot, Alt 2 (107 Spaces)	2020	\$ 670,000.00	\$ -	\$ -	\$ 670,000.00	\$ -	\$ -	\$ -
Terminal ATO/Ticketing Renovation & Expansion	2020	\$ 1,600,000.00	\$ -	\$ -	\$ 1,600,000.00	\$ -	\$ -	\$ -
Total FY 2020 AIP		\$ 2,970,000.00	\$ 656,250.00	\$ -	\$ 2,313,750.00	\$ 656,250.00	\$ 656,250.00	\$ -
2021								
Control Tower Construction	2021	\$ 6,600,000.00	\$ 6,187,500.00	\$ -	\$ 412,500.00	\$ 6,187,500.00	\$ 1,343,750.00	\$ 4,843,750.00
Acquire SRE Equipment	2021	\$ 550,000.00	\$ 515,625.00	\$ -	\$ 34,375.00	\$ 515,625.00	\$ -	\$ 515,625.00
Total FY 2021 AIP		\$ 7,150,000.00	\$ 6,703,125.00	\$ -	\$ 446,875.00	\$ 6,703,125.00	\$ 1,343,750.00	\$ 5,359,375.00
2022								
Control Tower Commissioning	2022	\$ 100,000.00	\$ 93,750.00	\$ -	\$ 6,250.00	\$ 93,750.00	\$ 93,750.00	\$ -
Rehabilitate Runway (Mill and Overlay)	2022	\$ 2,311,000.00	\$ 2,166,562.50	\$ -	\$ 144,437.50	\$ 2,166,562.50	\$ 906,250.00	\$ 1,260,312.50
Acquire SRE Equipment	2022	\$ 550,000.00	\$ 515,625.00	\$ -	\$ 34,375.00	\$ 515,625.00	\$ -	\$ 515,625.00
Acquire Land for Auto Parking	2022	\$ 900,000.00	\$ -	\$ -	\$ 900,000.00	\$ -	\$ -	\$ -
Total FY 2022 AIP		\$ 3,861,000.00	\$ 2,775,937.50	\$ -	\$ 1,085,062.50	\$ 2,775,937.50	\$ 1,000,000.00	\$ 1,775,937.50
2023								
Expand Commercial Apron (3 Positions)	2023	\$ 1,788,000.00	\$ 1,676,250.00	\$ -	\$ 111,750.00	\$ 1,676,250.00	\$ 1,000,000.00	\$ 676,250.00
Expand GA Aprons (Recapture Pre-RSA Improvements)	2023	\$ 2,769,000.00	\$ 2,595,937.50	\$ -	\$ 173,062.50	\$ 2,595,937.50	\$ -	\$ 2,595,937.50
Acquire SRE Equipment	2023	\$ 550,000.00	\$ 515,625.00	\$ -	\$ 34,375.00	\$ 515,625.00	\$ -	\$ 515,625.00
Subtotal 2023 CIP		\$ 5,107,000.00	\$ 4,787,812.50	\$ -	\$ 319,187.50	\$ 4,787,812.50	\$ 1,000,000.00	\$ 3,787,812.50
Total		\$ 29,290,587.00	\$ 22,985,036.50	\$ 3,500.00	\$ 6,286,800.50	\$ 22,985,036.50	\$ 9,850,974.00	\$ 13,134,062.50

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	Completion Year (FY)	Estimated Cost	Estimated Funding Sources			AIP Funding Sources		
			AIP Grants	PFC Revenues	Local Funds	Total AIP Grants	Entitlement	Discretionary
Unfunded Capital/Development								
GA Driver's Training		\$ 4,000.00	\$ -	\$ -	\$ 4,000.00	\$ -	\$ -	\$ -
Pavement/Concrete in front of Cold Storage		\$ 15,000.00	\$ -	\$ -	\$ 15,000.00	\$ -	\$ -	\$ -
DME Replacement/Shelter		\$ 100,000.00	\$ -	\$ -	\$ 100,000.00	\$ -	\$ -	\$ -
Aircraft/Vehicle Wash Bay- Stormwater Permit?- Drainage Collection		\$ 10,000.00	\$ -	\$ -	\$ 10,000.00	\$ -	\$ -	\$ -
Replace compressor in terminal sprinkler room		\$ 5,000.00	\$ -	\$ -	\$ 5,000.00	\$ -	\$ -	\$ -
Total Unfunded Capital/Development		\$ 134,000.00	\$ -	\$ -	\$ 134,000.00	\$ -	\$ -	\$ -
Unfunded Maintenance								
Paint Tower Interior		\$ 2,500.00	\$ -	\$ -	\$ 2,500.00	\$ -	\$ -	\$ -
Repaint AOB Interior		\$ 5,000.00	\$ -	\$ -	\$ 5,000.00	\$ -	\$ -	\$ -
Total Unfunded Maintenance		\$ 7,500.00	\$ -	\$ -	\$ 7,500.00	\$ -	\$ -	\$ -
Summary								
AIP Total		\$ 28,460,887.00	\$ 22,985,036.50	\$ 3,500.00	\$ 5,472,350.50	\$ 22,985,036.50	\$ -	\$ 22,985,036.50
Development/Capital Total		\$ 884,200.00	\$ -	\$ -	\$ 884,200.00	\$ -	\$ -	\$ -
Maintenance Total		\$ 87,000.00	\$ -	\$ -	\$ 87,000.00	\$ -	\$ -	\$ -
Total		\$ 29,432,087.00	\$ 22,985,036.50	\$ 3,500.00	\$ 6,443,550.50	\$ 22,985,036.50	\$ -	\$ 22,985,036.50

AIP '042							
Income							
			Project Total	Grant Amount			
FY 2017 AIP			\$ 190,000	\$ 178,125			
Expenses							
CY 2017	Total Cost	Non-AIP	AIP Eligible	FAA Share	Match	Total Airport Share	
Air Carrier Ramp/Parking Lot Improv. - Design	\$ 184,545	\$ 27,682	\$ 156,863	\$ 147,059	\$ 9,804	\$ 37,486	Assumes 15% non-AIP, based on bids
Amendment #1	\$ 60,000	\$ 9,000	\$ 51,000	\$ 47,813	\$ 3,188	\$ 12,188	Assumes 15% non-AIP, based on bids
Total, Through CY 2017	\$ 244,545	\$ 36,882	\$ 207,663	\$ 194,684	\$ 12,979	\$ 49,861	
Shortfall			\$ 17,663	\$ 16,559			
AIP '043							
Income							
			Project Total	Grant Amount			
FY 2017 AIP			\$ 1,951,018	\$ 1,829,079			
FY 2018 AIP			\$ 1,066,667	\$ 1,000,000			
FY 2018 AIP - Anticipated Discretionary			\$ 640,000	\$ 600,000			
Total AIP Budget			\$ 3,657,684	\$ 3,429,079			
Expenses							
CY 2017	Total Cost	Non-AIP	AIP Eligible	FAA Share	Match	FMA Total	
EA	\$ 78,750	\$ -	\$ 78,750	\$ 73,828	\$ 4,922	\$ 4,922	
Acquire RPZ - Earnest Payment	\$ 250,000	\$ -	\$ 250,000	\$ 234,375	\$ 15,625	\$ 15,625	
Air Carrier Ramp/Parking Lot Improv. - Design							
Shortfall from FY 2017	\$ 17,663	\$ -	\$ 17,663	\$ 16,559		\$ -	
SRE - Acquisition (2017)	\$ 380,000	\$ -	\$ 380,000	\$ 356,250	\$ 23,750	\$ 23,750	
Runway Maintenance - Construction	\$ 265,000	\$ 25,000	\$ 240,000	\$ 225,000	\$ 15,000	\$ 40,000	
Runway Maintenance - Inspection	\$ 20,000		\$ 20,000	\$ 18,750	\$ 1,250	\$ 1,250	
							Assumes 25% reduction in General Items
Apron Construction	\$ 1,861,000	\$ 4,400	\$ 1,856,600	\$ 1,740,563	\$ 116,038	\$ 120,438	
Apron Construction Adjustment	\$ (538,579)		\$ (538,579)	\$ (504,918)	\$ (33,661)	\$ (33,661)	Assumes Lower Bid Amounts
Apron Engineering	\$ 115,000	\$ 1,000	\$ 114,000	\$ 106,875	\$ 7,125	\$ 8,125	
Parking Lot Construction	\$ 1,440,000	\$ 472,000	\$ 968,000	\$ 907,500	\$ 60,500	\$ 532,500	Deletes heated sidewalk and ADA ramp, plus 25% reduction in General Items
Parking Lot Construction Adjustment	\$ (180,000)		\$ (180,000)	\$ (168,750)	\$ (11,250)	\$ (11,250)	Assumes Lower Bid Amounts
Parking Lot Engineering	\$ 115,000	\$ 15,000	\$ 100,000	\$ 93,750	\$ 6,250	\$ 21,250	
Parking Equipment	\$ 225,000	\$ 225,000	\$ -	\$ -	\$ -	\$ 225,000	
Total, Through CY 2017	\$ 4,048,834	\$ 742,400	\$ 3,306,434	\$ 3,099,782	\$ 205,548	\$ 947,948	
CY 2018							
FY '17 Carry Over							
Runway Maintenance - Construction	\$ 265,000	\$ 25,000	\$ 240,000	\$ 225,000	\$ 15,000	\$ 40,000	
Runway Maintenance - Inspection	\$ 20,000		\$ 20,000	\$ 18,750	\$ 1,250	\$ 1,250	
							Assumes 25% reduction in General Items
Apron Construction	\$ 1,861,000	\$ 4,400	\$ 1,856,600	\$ 1,740,563	\$ 116,038	\$ 120,438	
Apron Construction Adjustment	\$ (538,579)		\$ (538,579)	\$ (504,918)	\$ (33,661)	\$ (33,661)	Assumes Lower Bid Amounts
Apron Engineering	\$ 115,000	\$ 1,000	\$ 114,000	\$ 106,875	\$ 7,125	\$ 8,125	
Parking Lot Construction	\$ 1,440,000	\$ 472,000	\$ 968,000	\$ 907,500	\$ 60,500	\$ 532,500	Deletes heated sidewalk and ADA ramp, plus 25% reduction in General Items
Parking Lot Construction Adjustment	\$ (180,000)		\$ (180,000)	\$ (168,750)	\$ (11,250)	\$ (11,250)	Assumes Lower Bid Amounts
Parking Lot Engineering	\$ 115,000	\$ 15,000	\$ 100,000	\$ 93,750	\$ 6,250	\$ 21,250	
Parking Equipment	\$ 225,000	\$ 225,000	\$ -	\$ -	\$ -	\$ 225,000	
FY '17 Carry Over Total	\$ 3,322,421	\$ 742,400	\$ 2,580,021	\$ 2,418,770	\$ 161,251	\$ 903,651	
FY 2018							
EA	\$ 26,250	\$ -	\$ 26,250	\$ 24,609	\$ 1,641	\$ 1,641	
Landscaping	\$ 60,000	\$ 60,000	\$ -	\$ -	\$ -	\$ 60,000	
Tower Siting Study	\$ 100,000	\$ -	\$ 100,000	\$ 93,750	\$ 6,250	\$ 6,250	
SRE Acquisition (2018)	\$ 330,000	\$ -	\$ 330,000	\$ 309,375	\$ 20,625	\$ 20,625	Anticipated FY '19 Project
SRE Acquisition (2018)	\$ (330,000)	\$ -	\$ (330,000)	\$ (309,375)	\$ (20,625)	\$ (20,625)	
Land Acq (Appraisals/Legal)	\$ 110,000	\$ -	\$ 110,000	\$ 103,125	\$ 6,875	\$ 6,875	Could hold off on AIP
Parking Booth	\$ 100,000	\$ 100,000	\$ -	\$ -	\$ -	\$ 100,000	
RPZ Tree Removal	\$ 115,000	\$ -	\$ 115,000	\$ 107,813	\$ 7,187	\$ 7,187	
FY 2018	\$ 511,250	\$ 160,000	\$ 351,250	\$ 329,297	\$ 21,953	\$ 181,953	
Total FY 2018 w FY 17 Carryover	\$ 3,833,671	\$ 902,400	\$ 2,931,271	\$ 2,748,067	\$ 183,204	\$ 1,085,604	
Total, Both Years	\$ 4,560,084	\$ 902,400	\$ 3,657,684	\$ 3,429,079	\$ 227,501	\$ 1,129,901	
AIP Shortfall			\$ 0	\$ 0			


<div><div></div><div>Friedman Memorial Airport FY 2018 Budget - Operational October 1, 2016 - March 2017</div></div>											
	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
INCOME											
4000-00 · AIRCARRIER											
4000-01 · Aircarrier - Lease Space	42,260.22	84,520.44	42,260.58	84,521.16	42,260.58	106,500.00	(64,239.42)	39.68%	95,520.00	89.69%	Set lease rate - lease negotiation process in progress = higher amounts expected April - Sept.
4000-02 · Aircarrier - Landing Fees	64,580.00	134,766.00	66,988.80	155,991.60	83,387.42	165,000.00	(81,612.58)	50.54%	175,550.00	106.39%	
4000-03 · Aircarrier - Gate Fees	600.00	1,200.00	600.00	1,200.00	600.00	2,400.00	(1,800.00)	25.00%	1,800.00	75.00%	Set lease rate - lease negotiation process in progress = higher amounts expected April - Sept.
4000-04 · Aircarrier - Utility Fees	9,086.28	17,621.20	14,009.84	24,651.40	12,449.79	20,000.00	(7,550.21)	62.25%	23,225.00	116.13%	
4000-05 · Aircarrier - Misc.	0.00	0.00	0.00	0.00	0.00	4,800.00	(4,800.00)	0.00%	0.00	0.00%	
Total 4000-00 · AIRCARRIER	116,526.50	238,107.64	123,859.22	266,364.16	138,697.79	298,700.00	(160,002.21)	46.43%	296,095.00	99.13%	
4020-00 · TERMINAL AUTO PARKING REVENUE											
4020-01 · Automobile Parking - Terminal	100,453.98	199,841.34	100,167.65	197,500.58	119,725.81	250,000.00	(130,274.19)	47.89%	240,600.00	96.24%	
Total 4020-00 · TERMINAL AUTO PARKING REVENUE	100,453.98	199,841.34	100,167.65	197,500.58	119,725.81	250,000.00	(130,274.19)	47.89%	240,600.00	96.24%	
4030-00 · AUTO RENTAL REVENUE											
4030-01 · Automobile Rental - Commission	204,207.66	443,413.15	227,325.48	503,087.01	271,463.61	500,000.00	(228,536.39)	54.29%	551,500.00	110.30%	Applied 2.6% CPI
4030-02 · Automobile Rental - Counter	6,384.00	12,784.80	13,372.92	26,745.84	13,372.92	27,000.00	(13,627.08)	49.53%	27,420.00	101.56%	
4030-03 · Automobile Rental - Auto Prkng	34,276.80	54,606.96	39,206.96	64,413.92	39,206.96	64,500.00	(25,293.04)	60.79%	65,720.00	101.89%	Applied 2.6% CPI/Car Rental Overflow Parking (\$14K) reflected in October
4030-04 · Automobile Rental - Utilities	636.18	1,232.91	987.84	1,735.08	4,184.22	2,500.00	1,684.22	167.37%	1,740.00	69.60%	
Total 4030-00 · AUTO RENTAL REVENUE	245,504.64	512,037.82	280,893.20	595,981.85	328,227.71	594,000.00	(265,772.29)	55.26%	646,380.00	108.82%	
4040-00 · TERMINAL CONCESSION REVENUE											
4040-01 · Terminal Shops - Commission	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	3,450.00	100.00%	10% of gross
4040-02 · Terminal Shops - Lease Space	1,322.04	1,542.38	0.00	0.00	12.00	0.00	12.00	100.00%	16,130.00	100.00%	Calc lease rate based on sq/ft - same rate as car rentals (secured and busing areas)
4040-03 · Terminal Shops - Utility Fees	116.90	116.90	0.00	0.00	863.14		863.14	100.00%	1,250.00	100.00%	
4040-10 · Advertising - Commission	18,485.00	33,316.02	24,222.50	46,533.75	27,432.50	47,000.00	(19,567.50)	58.37%	49,800.00	105.96%	
4040-11 · Vending Machines - Commission	5,359.57	15,265.02	12,001.53	24,353.03	9,535.16	17,000.00	(7,464.84)	56.09%	21,975.00	129.27%	
4040-12 · Terminal ATM	46.50	154.75	97.50	179.75	250.50	300.00	(49.50)	83.50%	215.00	71.67%	
Total 4040-00 · TERMINAL CONCESSION REVENUE	25,330.01	50,395.07	36,321.53	71,066.53	38,093.30	64,300.00	(26,206.70)	59.24%	92,820.00	144.36%	
4050-00 · FBO REVENUE											
4050-01 · FBO - Lease Space	109,392.34	237,541.77	104,904.94	231,560.50	108,410.04	240,000.00	(131,589.96)	45.17%	151,180.00	62.99%	Discontinued E-24 (\$71,342.26/yr. E-26 sold - revenue reflects in 4080-01 - Land Lease
4050-02 · FBO - Tiedown Fees	129,179.03	424,731.17	151,902.80	467,915.68	114,860.00	500,000.00	(385,140.00)	22.97%	433,000.00	86.60%	
4050-03 · FBO - Landing Fees - Trans.	121,690.90	271,906.25	135,004.86	313,842.20	137,836.60	330,000.00	(192,163.40)	41.77%	317,900.00	96.33%	
4050-04 · FBO - Commission	10,119.69	19,202.55	9,632.01	20,207.57	11,845.40	18,000.00	(6,154.60)	65.81%	22,200.00	123.33%	
4050-06 · FBO - Charter	926.80	936.38	0.00	0.00	0.00	0.00	0.00	0.00%		0.00%	
Total 4050-00 · FBO REVENUE	371,308.76	954,318.12	401,444.61	1,033,525.95	372,952.04	1,088,000.00	(715,047.96)	34.28%	924,280.00	84.95%	
4060-00 · FUEL FLOWAGE REVENUE											
4060-01 · Fuel Flowage - FBO	92,704.04	216,149.28	107,298.42	254,836.16	140,286.45	300,000.00	(159,713.55)	46.76%	288,075.00	96.03%	
Total 4060-00 · FUEL FLOWAGE REVENUE	92,704.04	216,149.28	107,298.42	254,836.16	140,286.45	300,000.00	(159,713.55)	46.76%	288,075.00	96.03%	


<div><div></div><div>Friedman Memorial Airport FY 2018 Budget - Operational October 1, 2016 - March 2017</div></div>											
	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
4070-00 · TRANSIENT LANDING FEES REVENUE											
4070-01 · Landing Fees - Commercial	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
4070-02 · Landing Fees - Non-Comm./Gov't	200.06	200.06	200.06	200.06	218.82	500.00	(281.18)	43.76%	250.00	50.00%	
Total 4070-00 · TRANSIENT LANDING FEES REVENUE	200.06	200.06	200.06	200.06	218.82	500.00	(281.18)	43.76%	250.00	50.00%	
4080-00 · LAND LEASE REVENUE											
4080-01 · Land Lease - Hangar	204,271.09	408,603.25	199,508.27	408,536.96	220,662.60	450,000.00	(229,337.40)	49.04%	488,300.00	108.51%	Increase includes expiration of initial lease term discounts
4080-02 · Land Lease - Hangar/Trans. Fee	2,105.60	1,869.80	1,928.20	11,841.40	2,321.75	5,500.00	(3,178.25)	42.21%	1,800.00	32.73%	
4080-03 · Land Lease - Hangar/Ut(E8, 11, 24)	848.11	1,863.10	899.12	1,785.75	1,022.04	1,600.00	(577.96)	63.88%	1,350.00	84.38%	
4080-04 · Land Lease - Lease Equalization	1,176.53	1,176.53					0.00	0.00%		0.00%	
Total 4080-00 · LEASE REVENUE	208,401.33	413,512.68	202,335.59	422,164.11	224,006.39	457,100.00	(233,093.61)	49.01%	491,450.00	107.52%	
4090-00 · TIEDOWN PERMIT FEES REVENUE											
4090-01 · Tiedown Permit Fees (FMA)	9,771.35	9,834.10	8,058.00	9,390.47	9,835.21	12,000.00	(2,164.79)	81.96%	8,650.00	72.08%	
Total 4090-00 · TIEDOWN PERMIT FEES REVENUE	9,771.35	9,834.10	8,058.00	9,390.47	9,835.21	12,000.00	(2,164.79)	81.96%	8,650.00	72.08%	
4100-00 · POSTAL CARRIERS REVENUE											
4100-01 · Postal Carriers - Landing Fees	5,450.40	10,385.77	4,504.00	9,284.48	4,661.22	13,000.00	(8,338.78)	35.86%	9,400.00	72.31%	
4100-02 · Postal Carriers - Tiedown	2,970.00	2,970.00	2,970.00	2,970.00	2,970.00	0.00	2,970.00	100.00%	3,000.00	100.00%	
Total 4100-00 · POSTAL CARRIERS REVENUE	8,420.40	13,355.77	7,474.00	12,254.48	7,631.22	13,000.00	(5,368.78)	58.70%	12,400.00	95.39%	
4110-00 · MISCELLANEOUS REVENUE											
4110-01 · Misc. Revenue	346.20	337.61	17.25	1,993.20	13,142.52	0.00	13,142.52	100.00%	8,500.00	100.00%	Anticipated revenue from Atlantic Aviation to assist with airspace analysis (\$3,500 & Security (\$5,000)
4110-05 · Misc. Incident/Accident	0.00	0.00	0.00	0.00	(417.53)	0.00	(417.53)	100.00%		0.00%	
4110-09 · Misc. Expense Reimbursement	68.99	119.28	(505.14)	0.00	445.33	0.00	445.33	100.00%		0.00%	
Total 4110-00 · MISCELLANEOUS REVENUE	415.19	456.89	(487.89)	1,993.20	13,170.32	0.00	13,170.32	100.00%	8,500.00	100.00%	
4120-00 · GROUND TRANSP. PERMIT REVENUE											
4120-01 · Ground Transportation Permit	13,000.00	13,600.00	13,900.00	13,900.00	13,150.00	17,000.00	(3,850.00)	77.35%	13,150.00	77.35%	
4120-02 · GTSP - Trip Fee	1,560.00	3,180.00	1,619.60	3,419.60	1,720.00	0.00	1,720.00	100.00%	3,450.00	100.00%	
Total 4120-00 · GROUND TRANSP. PERMIT REVENUE	14,560.00	16,780.00	15,519.60	17,319.60	14,870.00	17,000.00	(2,130.00)	87.47%	16,600.00	97.65%	
4400-00 · TSA/SECURITY											
4400-02 · Terminal Lease	3,272.22	6,544.44	197,190.25	217,372.75	20,182.50	40,400.00	(20,217.50)	49.96%	40,380.00	99.95%	CPI noted included in this lease
4400-03 · Security Prox. Cards	23,580.00	35,580.00	25,570.00	31,340.00	26,412.00	32,000.00	(5,588.00)	82.54%	32,970.00	103.03%	
Total 4400-00 · TSA/SECURITY	26,852.22	42,124.44	222,760.25	248,712.75	46,594.50	72,400.00	(25,805.50)	64.36%	73,350.00	101.31%	





**Friedman Memorial Airport
FY 2018 Budget - Operational
October 1, 2016 - March 2017**

	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
4600-00 - INTEREST INCOME											
4600-00 - Interest Income - General	2,893.18	6,033.50	1,426.34	7,234.45	6,822.41	1,500.00	5,322.41	454.83%	10,630.00	708.67%	
Total 4600-00 - INTEREST INCOME	2,893.18	6,033.50	1,426.34	7,234.45	6,822.41	1,500.00	5,322.41	454.83%	10,630.00	708.67%	
Revenue From Reserve	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
Total Revenue From Reserve	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
TOTAL INCOME	1,223,341.66	2,673,146.71	1,507,270.58	3,138,544.35	1,461,131.97	3,168,500.00	(1,707,368.03)	46.12%	3,110,080.00	98.16%	
"A" EXPENSES											
5000-00 - A EXPENDITURES											
5000-01 - Salaries - Airport Manager	78,450.00	156,900.00	78,449.99	156,130.11	67,724.99	156,900.00	(89,175.01)	43.17%	140,400.00	89.48%	
5000-02 - Salaries - Assistant Airport Manager	0.00	0.00	0.00	0.00	0.00	85,000.00	(85,000.00)	0.00%	115,000.00	135.30%	
5010-00 - Salaries -Contracts/Finance Adm	46,113.60	92,227.20	47,486.40	98,579.94	49,523.10	95,906.57	(46,383.47)	51.64%	100,702.00	105.00%	
5010-01 - Salaries - Office Assist.	88,064.05	180,664.43	96,150.38	184,109.08	97,826.76	189,004.00	(91,177.24)	51.76%	198,454.00	105.00%	
5020-00 - Salaries - ARFF/OPS Manager	45,315.48	92,521.40	38,812.38	75,341.77	46,116.75	95,906.57	(49,789.82)	48.09%	97,488.00	101.65%	
5030-00 - Salaries - ARFF/OPS Specialist	152,690.67	330,869.88	153,783.31	303,106.19	163,379.29	340,772.84	(177,393.55)	47.94%	401,073.00	117.70%	
5040-00 - Salaries-ASC/Sp.Prjct./Ex. Assi	35,009.84	71,903.64	35,087.88	72,374.50	36,640.18	75,000.00	(38,359.82)	48.85%	75,000.00	100.00%	
5050-00 - Salaries - Seasonal Snow Removal	24,341.38	26,602.38	18,503.75	18,503.75	23,099.50	38,000.00	(14,900.50)	60.79%	38,000.00	100.00%	
5050-01 - Salaries - Seasonal - Arpt. Host	0.00	0.00	0.00	0.00	3,570.00	0.00	3,570.00	100.00%	3,500.00	100.00%	
5050-02 - Salaries - Salary Adjustment/Merit	0.00	0.00	0.00	0.00	0.00	39,493.45	(39,493.45)	0.00%	56,400.00	142.81%	
5060-01 - Overtime - General	0.00	0.00	0.00	0.00	0.00	2,000.00	(2,000.00)	0.00%	2,000.00	100.00%	
5060-02 - Overtime - Snow Removal	14,494.89	14,494.89	29,847.96	29,847.96	57,388.10	20,000.00	37,388.10	286.94%	20,000.00	100.00%	
5060-04 - OT - Security	0.00	0.00	0.00	0.00	0.00	5,000.00	(5,000.00)	0.00%	5,000.00	100.00%	
5070-05 - Compensated Absenses Accrued	0.00	38,628.96	0.00	20,197.09	0.00	0.00	0.00	0.00%	0.00	0.00%	
5100-00 - Retirement	55,625.07	111,858.92	57,833.07	105,101.66	64,665.73	130,000.00	(65,334.27)	49.74%	149,292.00	114.84%	
5110-00 - Social Security/Medicare	35,673.87	71,567.70	34,788.63	67,375.94	40,791.60	85,000.00	(44,208.40)	47.99%	98,376.00	115.74%	
5120-00 - Life Insurance	1,037.68	2,075.48	860.19	1,502.27	768.24	1,700.00	(931.76)	45.19%	2,000.00	117.65%	
5130-00 - Medical Insurance	92,079.71	180,880.21	95,971.42	167,349.45	75,848.59	210,000.00	(134,151.41)	36.12%	220,500.00	105.00%	
5160-00 - Workman's Compensation	14,400.00	13,698.50	12,436.00	13,605.50	15,578.00	15,000.00	578.00	103.85%	16,000.00	106.67%	
5170-00 - Unemployment Claims	0.00	0.00	0.00	67.91	0.00	0.00	0.00	0.00%	0.00	0.00%	
TOTAL "A" EXPENDITURES	683,296.24	1,384,893.59	700,011.36	1,313,193.12	742,920.83	1,584,683.43	(841,762.60)	46.88%	1,739,185.00	109.75%	

<div><div></div><div>Friedman Memorial Airport FY 2018 Budget - Operational October 1, 2016 - March 2017</div></div>											
	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
"B" EXPENSES - ADMINISTRATIVE											
6000-00 · TRAVEL EXPENSE											
6000-01 · Travel	4,415.03	6,676.77	6,695.83	14,213.16	5,548.67	12,000.00	(6,451.33)	46.24%	17,000.00	141.67%	
Total 6000-00 · TRAVEL EXPENSE	4,415.03	6,676.77	6,695.83	14,213.16	5,548.67	12,000.00	(6,451.33)	46.24%	17,000.00	141.67%	
6010-00 · SUPPLIES/EQUIPMENT EXPENSE											
6010-01 · Supplies - Office	6,627.35	19,418.04	29,652.28	58,408.21	5,337.29	13,000.00	(7,662.71)	41.06%	11,000.00	84.62%	
6010-03 · Supplies - Computer	2,947.46	7,938.71	5,217.41	8,795.55	1,018.25	0.00	1,018.25	100.00%	3,600.00	100.00%	
Total 6010-00 · SUPPLIES/EQUIPMENT EXPENSE	9,574.81	27,356.75	34,869.69	67,203.76	6,355.54	13,000.00	(6,644.46)	48.89%	14,600.00	112.31%	
6020-00 · INSURANCE											
6020-01 · Insurance - Liability	9,700.00	9,700.00	9,700.00	9,700.00	11,640.00	10,400.00	1,240.00	111.92%	12,454.00	119.75%	Estimated 7% increase
6020-02 · Insurance - Public Officials	4,867.72	4,867.72	5,161.54	5,161.54	5,402.26	5,600.00	(197.74)	96.47%	5,780.00	103.22%	Estimated 7% increase
6020-03 · Insurance-Bldg/Unlic.Veh./Prop	46,329.00	46,329.00	37,842.42	37,842.42	39,896.60	40,500.00	(603.40)	98.51%	39,600.00	97.78%	Estimated 7% increase
6020-04 · Insurance - Licensed Vehicles	6,276.00	6,276.00	6,559.00	6,064.00	4,673.00	7,000.00	(2,327.00)	66.76%	6,675.00	95.36%	Estimated 7% increase
Total 6020-00 · INSURANCE	67,172.72	67,172.72	59,262.96	58,767.96	61,611.86	63,500.00	(1,888.14)	97.03%	64,509.00	101.59%	
6030-00 · UTILITIES											
6030-01 · Utilities - Gas/Terminal	4,815.10	5,583.39	10,388.83	12,173.31	7,356.89	20,000.00	(12,643.11)	36.79%	9,365.00	46.83%	
6030-02 · Utilities - Gas/AOB & Cold Storage	3,796.50	4,206.55	5,296.88	6,199.77	3,705.13	10,000.00	(6,294.87)	37.05%	6,556.00	65.56%	
6030-03 · Utilities - Elect./Runway&PAPI	3,436.68	5,978.63	4,179.66	7,343.16	4,619.81	7,000.00	(2,380.19)	66.00%	7,810.00	111.57%	
6030-04 · Utilities - Elec./AOB & Cold Storage	6,286.75	10,398.55	5,218.77	9,912.06	5,473.01	12,000.00	(6,526.99)	45.61%	10,470.00	87.25%	
6030-05 · Utilities - Electric/Terminal	17,299.13	34,295.98	21,399.01	41,536.19	22,821.48	40,000.00	(17,178.52)	57.05%	42,985.00	107.46%	
6030-06 · Utilities - Telephone	7,956.89	15,377.76	7,794.75	14,619.90	7,539.35	12,000.00	(4,460.65)	62.83%	14,885.00	124.04%	
6030-07 · Utilities - Water	500.68	976.08	412.84	6,604.72	460.90	1,500.00	(1,039.10)	30.73%	6,725.00	448.33%	
6030-08 · Utilities - Garbage Removal	5,100.52	9,864.49	4,774.97	9,586.75	5,056.99	10,000.00	(4,943.01)	50.57%	9,880.00	98.80%	
6030-09 · Utilities - Sewer	1,604.40	3,092.50	1,463.85	3,000.32	1,623.70	4,000.00	(2,376.30)	40.59%	3,175.00	79.38%	
6030-11 · Utilities - Electric/Tower	2,885.57	4,882.49	2,951.07	4,945.11	3,252.63	6,000.00	(2,747.37)	54.21%	5,770.00	96.17%	
6030-12 · Utilities - Elec./Brdfrd. Hghl	238.86	497.85	443.10	748.79	269.25	700.00	(430.75)	38.47%	660.00	94.29%	
6030-15 · Utilities - Elec/AWOS	1,462.56	3,040.39	1,837.84	3,209.39	1,716.20	3,000.00	(1,283.80)	57.21%	3,070.00	102.33%	
6030-16 · Utilities - Elec. Wind Cone	59.39	136.09	76.58	136.42	64.91	150.00	(85.09)	43.27%	140.00	93.33%	
6030-17 · Utilities - Elec./Gas - Hangar	1,750.26	1,975.09	32.71	64.91	2,538.27	200.00	2,338.27	1269.14%	680.00	340.00%	
Total 6030-00 · UTILITIES	57,193.29	100,305.84	66,270.86	120,080.80	66,498.52	126,550.00	(60,051.48)	52.55%	122,171.00	96.54%	
6040-00 · SERVICE PROVIDER											
6040-01 · Service Provider - General	0.00	0.00	0.00	0.00	0.00	106,200.00	(106,200.00)	0.00%		0.00%	
6040-02 · Service Provider - Term. Services	1,983.40	4,069.40	7,202.62	10,906.96	2,954.34	14,900.00	(11,945.66)	19.83%	6,315.00	42.38%	Mood Media Terminal Music (\$39/mo.) Syringa Internet (\$150/mo.)
6040-03 · Service Provider - AOB Services	10,661.29	21,001.29	11,320.30	22,835.44	11,419.00	23,800.00	(12,381.00)	47.98%	32,070.00	134.75%	Syringa (695/mo.) Logmein (879.99/yr.) MSFT Email (\$260/mo.) Malware (\$100/yr), Norton
6040-04 · Service Provider - Operations	9,850.00	9,850.00	13,850.00	13,850.00	15,022.00	9,850.00	5,172.00	152.51%	12,850.00	130.46%	iTC (9,850/yr. Gatekeeper \$3,000/yr. Discontinued DTN Wx -\$2,172
Total 6040-00 · SERVICE PROVIDER	22,494.69	34,920.69	32,372.92	47,592.40	29,395.34	154,750.00	(125,354.66)	19.00%	51,235.00	33.11%	

<div><div></div><div>Friedman Memorial Airport FY 2018 Budget - Operational October 1, 2016 - March 2017</div></div>											
	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
6050-00 · PROFESSIONAL SERVICES											
6050-01 · Professional Services - Legal	20,470.70	42,160.70	34,536.80	81,614.60	16,030.30	70,000.00	(53,969.70)	22.90%	50,000.00	71.43%	Reflects partial fees related to airline lease negotiations (\$30K/\$25K in FY '17), Accounting Services (\$10K) and Audit (\$24K)
6050-02 · Professional Services - Audit/Finance	35,991.88	36,088.38	41,072.89	42,126.89	31,518.88	45,000.00	(13,481.12)	70.04%	64,000.00	142.22%	
6050-03 · Professional Services - Engineer			1,312.50	14,610.89	3,438.75	8,000.00	(4,561.25)	42.99%	8,000.00	100.00%	
6050-04 · Professional Services - ARFF	3,000.00	3,000.00		2,000.00		4,000.00	(4,000.00)	0.00%		0.00%	To reflect anticipated expenses related to Parking Lot Management RFP/Implementation
6050-05 · Professional Services - Gen.	14,903.50	24,708.31	6,368.75	17,957.50	4,300.00	14,000.00	(9,700.00)	30.72%	7,500.00	53.57%	
6050-10 · Prof. Svcs.-IT/Comp. Support	5,957.50	21,032.25	12,456.50	22,072.75	7,167.50	25,000.00	(17,832.50)	28.67%	10,000.00	40.00%	
6050-12 · Prof. Serv.-Planning - Air Service	680.00	3,676.80	15,647.42	16,642.42	185.00	15,000.00	(14,815.00)	1.23%	15,000.00	100.00%	Reflects consulting fees related to airspace analysis during annual event in July (\$10K) & partial fees related to RNP/WAAS Approach Development
6050-13 · Prof. Serv.-Website Design & Maintenance	499.20	1,180.46	6,047.50	13,771.47	4,437.80	2,000.00	2,437.80	221.89%	6,000.00	300.00%	
6050-15 · Profesional Services - Comm Coord/	3,828.35	3,828.35	14,030.87	24,072.86	1,133.00	20,000.00	(18,867.00)	5.67%	20,000.00	100.00%	
6050-17 · Profesional Services - Airspace Consulting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	50,000.00	100.00%	
Total 6050-00 · PROFESSIONAL SERVICES	85,331.13	135,675.25	131,473.23	234,869.38	68,211.23	203,000.00	(134,788.77)	33.60%	230,500.00	113.55%	
6060-00 · MAINTENANCE-OFFICE EQUIPMENT											
6060-01 · Maint.-Office Equip./Gen.	143.64	143.64	0.00	0.00	15.50	4,000.00	(3,984.50)	0.39%		0.00%	
6060-04 · Maintenance - Copier	1,558.02	3,536.03	1,277.78	2,370.44	886.08	0.00	886.08	100.00%	2,750.00	100.00%	
6060-05 · Maintenance - Phone	1,393.20	3,336.00	1,401.38	1,401.38	1,215.00	0.00	1,215.00	100.00%	1,250.00	100.00%	
Total 6060-00 · MAINTENANCE-OFFICE EQUIPMENT	3,094.86	7,015.67	2,679.16	3,771.82	2,116.58	4,000.00	(1,883.42)	52.92%	4,000.00	100.00%	
6070-00 · RENT/LEASE OFFICE EQUIPMENT											
6070-02 · Rent/Lease - Postage Meter	656.00	1,280.00	656.00	1,280.00	624.00	1,400.00	(776.00)	44.57%	1,400.00	100.00%	
Total 6070-00 · RENT/LEASE OFFICE EQUIPMENT	656.00	1,280.00	656.00	1,280.00	624.00	1,400.00	(776.00)	44.57%	1,400.00	100.00%	
6080-00 · DUES/MEMBERSHIPS/PUBLICATIONS E											
6080-01 · Dues/Memberships/Publications	12,024.53	15,571.48	12,715.10	20,610.50	6,466.42	15,000.00	(8,533.58)	43.11%	15,000.00	100.00%	
6080-04 · Airport Marketing	3,214.37	6,323.42	1,795.00	17,085.03	12,515.21	20,000.00	(7,484.79)	62.58%	20,000.00	100.00%	
Total 6080-00 · DUES/MEMBERSHIPS/PUBLICATIONS E	15,238.90	21,894.90	14,510.10	37,695.53	18,981.63	35,000.00	(16,018.37)	54.23%	35,000.00	100.00%	
6090-00 · POSTAGE											
6090-01 · Postage/Courier Service	1,108.58	2,196.70	1,117.40	1,971.42	796.07	2,000.00	(1,203.93)	39.80%	2,000.00	100.00%	
Total 6090-00 · POSTAGE	1,108.58	2,196.70	1,117.40	1,971.42	796.07	2,000.00	(1,203.93)	39.80%	2,000.00	100.00%	
6100-00 · EDUCATION/TRAINING											
6100-01 · Education/Training - Admin.	1,173.00	6,311.00	2,781.00	6,615.00	2,763.00	15,000.00	(12,237.00)	18.42%	15,000.00	100.00%	Previous year included Trusted Agent Training for Management Staff/not recurring SAAC, Open House, Airport Appreciation Day
6100-02 · Education/Training - OPS	1,256.50	1,271.33	3,364.26	3,825.49	1,121.00	3,500.00	(2,379.00)	32.03%	10,000.00	285.72%	
6100-03 · Education/Training - ARFF	1,510.03	10,240.25	3,803.96	7,490.78	5,624.72	17,000.00	(11,375.28)	33.09%	15,000.00	88.24%	
6100-04 · Education/Training - Trienn. Drill						3,000.00	(3,000.00)	0.00%		0.00%	
6100-05 · Education - Noise Abatement	794.00	9,241.90	2,465.00	14,781.75	1,357.49	10,000.00	(8,642.51)	13.58%	2,500.00	25.00%	
6100-06 · Education - Security	0.00	600.00	0.00	5,060.00	0.00	10,000.00	(10,000.00)	0.00%	5,000.00	50.00%	
6100-07 · Education - Public Outreach	2,017.81	2,169.31	1,118.84	13,886.07	2,301.41	0.00	2,301.41	100.00%	12,000.00	100.00%	
6100-08 · Education/Training - HFD Coop.	0.00	0.00	0.00	0.00	997.50	0.00	997.50	100.00%	5,000.00	100.00%	
Total 6100-00 · EDUCATION/TRAINING	6,751.34	29,833.79	13,533.06	51,659.09	14,165.12	58,500.00	(44,334.88)	24.21%	64,500.00	110.26%	


<div><div></div><div>Friedman Memorial Airport FY 2018 Budget - Operational October 1, 2016 - March 2017</div></div>											
	FY '15		FY '16		FY '17				FY '18		
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	Notes
6110-00 · CONTRACTS											Expense not anticipated but is covered in "C" budget, if needed
6110-01 · Contracts - General	10,556.00	13,556.00	540.00	740.00	125.00	80,000.00	(79,875.00)	0.16%	1,000.00	1.25%	
6110-02 · Contracts - FMAA	16,800.00	33,600.00	21,000.00	42,000.00	21,000.00	42,000.00	(21,000.00)	50.00%	42,000.00	100.00%	
6110-03 · Contracts - FBO/Fee Collection	29,400.00	58,800.00	29,400.00	58,800.00	29,400.00	58,900.00	(29,500.00)	49.92%	58,900.00	100.00%	
6110-08 · Contracts - Eccles Tree Lights	30,000.00	30,000.00	30,000.00	30,000.00	17,500.00	30,000.00	(12,500.00)	58.33%	0.00	0.00%	
Total 6110-00 · CONTRACTS	86,756.00	135,956.00	80,940.00	131,540.00	68,025.00	210,900.00	(142,875.00)	32.26%	101,900.00	48.32%	
6120-00 · PERMITS											
6120-01 · Permits - General	23.00	23.00	23.00	23.00	0.00	100.00	(100.00)	0.00%		0.00%	
6120-01 · Permits - COH Impact Fees	0.00	0.00	0.00	0.00	0.00	10,000.00	(10,000.00)	0.00%	0.00	0.00%	
Total 6120-00 · PERMITS	23.00	23.00	23.00	23.00	0.00	10,100.00	(10,100.00)	0.00%	0.00	0.00%	
6130-00 · MISCELLANEOUS EXPENSES											
6130-01 · Misc. - General	5,399.28	8,306.88	5,167.79	25,497.64	7,239.38	9,000.00	(1,760.62)	80.44%	12,580.00	139.78%	
6140-00 · Bank Fees	224.20	458.20	2,155.96	2,346.71	174.00	3,000.00	(2,826.00)	5.80%	1,500.00	50.00%	
Total 6130-00 · MISCELLANEOUS EXPENSES	5,623.48	8,765.08	7,323.75	27,844.35	7,413.38	12,000.00	(4,586.62)	61.78%	14,080.00	117.33%	
TOTAL "B" ADMINISTRATIVE EXPENSES	365,433.83	579,073.16	451,727.96	798,512.67	349,742.94	906,700.00	(556,957.06)	38.57%	722,895.00	79.73%	


<div><div></div><div>Friedman Memorial Airport FY 2018 Budget - Operational October 1, 2016 - March 2017</div></div>											
	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
"B" EXPENSES - OPERATIONS											
6500-00 · SUPPLIES/EQUIPMENT-ARFF/OPERATION											
6500-01 · Supplies/Equipment - General	1,420.66	8,360.01	1,205.61	1,782.99	1,020.61	55,000.00	(53,979.39)	1.86%	7,000.00	12.73%	
6500-02 · Supplies/Equipment - Tools	1,866.12	3,933.30	2,068.20	7,715.92	1,554.27	0.00	1,554.27	100.00%	10,000.00	100.00%	
6500-03 · Supplies/Equipment - Clothing	1,258.11	1,936.14	1,128.25	1,483.55	2,363.20	0.00	2,363.20	100.00%	8,000.00	100.00%	
6500-04 · Supplies/Equipment - Janitorial	9,027.57	19,016.98	11,000.82	20,959.43	8,666.73	0.00	8,666.73	100.00%	20,000.00	100.00%	
6500-05 · Supplies/Equipment - Deice	25,691.75	25,691.75	73,681.23	73,681.23	64,700.00	40,000.00	24,700.00	161.75%	0.00	0.00%	
Total 6500-00 · SUPPLIES/EQUIPMENT-ARFF/OPERATION	39,264.21	58,938.18	89,084.11	105,623.12	78,304.81	95,000.00	(16,695.19)	82.43%	45,000.00	47.37%	
6505-00 · EQUIP/VEHICLE-LEASE/RENTAL											
6505-01 · General	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	55,000.00	100.00%	
Total 6510-00 · EQUIP/VEHICLE-LEASE/RENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	55,000.00	100.00%	
6510-00 · FUEL/LUBRICANTS											
6510-01 · General	33.39	33.39	360.90	505.90	491.84	40,000.00	(39,508.16)	1.23%	2,000.00	5.00%	
6510-02 · Fuel	17,977.12	22,718.17	20,297.54	23,140.48	38,103.51	0.00	38,103.51	100.00%	45,000.00	100.00%	
6510-03 · Lubricants	0.00	9,331.51	1,462.71	2,089.16	2,096.95	0.00	2,096.95	100.00%	5,000.00	100.00%	
Total 6510-00 · FUEL/LUBRICANTS	18,010.51	32,083.07	22,121.15	25,735.54	40,692.30	40,000.00	692.30	101.73%	52,000.00	130.00%	
6520-00 · VEHICLES/MAINTENANCE											
6520-01 · R/M Equipment - General	2,659.16	2,632.44	2,635.22	4,351.00	497.13	35,000.00	(34,502.87)	1.42%	16,140.00	46.12%	
6520-02 · R/M Equip. '93 Schmidt Snow	1,678.70	2,800.56	4,297.32	4,297.32	21.90	0.00	21.90	100.00%	0.00	0.00%	
6520-06 · R/M Equip. '85 Ford Dump	0.00	555.87		2,317.37	23.00	0.00	23.00	100.00%	500.00	100.00%	
6520-08 · R/M Equip. - '96 Tiger Tractor	515.91		153.80	723.22	1,982.42	0.00	1,982.42	100.00%	2,750.00	100.00%	
6520-09 · R/M Equip. - '96 Oshkosh Swp.	0.00		725.51	1,306.67	2,470.60	0.00	2,470.60	100.00%	9,725.00	100.00%	
6520-17 · R/M Equip. '01 Case 921 Ldr.	98.00	242.90	1,718.84	1,814.49	1,304.90	0.00	1,304.90	100.00%	1,975.00	100.00%	
6520-18 · R/M Equip. - '97 Chevy Blazer	0.00			780.02	23.00	0.00	23.00	100.00%	900.00	100.00%	
6520-19 · R/M Equip. - '02 Ford F-150 PU	1,511.68	2,421.96	1,701.06	1,701.06	177.88	0.00	177.88	100.00%	600.00	100.00%	
6520-20 · R/M Equip. - '02 Kodiak Blower	11,129.90	11,195.86	252.20	252.20	1,503.36	0.00	1,503.36	100.00%	725.00	100.00%	
6520-24 · R/M Equip. - '01 Ford F-250	439.71	439.71	546.37	2,115.07	0.00	0.00	0.00	0.00%	0.00	0.00%	
6520-25 · R/M Equip. - '04 Batts De-Ice	12.52	12.52	39.39	39.39	2,371.54	0.00	2,371.54	100.00%	1,000.00	100.00%	
6520-28 · R/M Equip. - '06 Case 621 Loader	0.00	726.88	2,134.47	2,382.56	480.00	0.00	480.00	100.00%	2,300.00	100.00%	
6520-29 · R/M Equip. - '10 Wausau Broom/Plow	6,068.55	7,738.32	11,058.27	11,058.27	17,937.96	0.00	17,937.96	100.00%	12,750.00	100.00%	
6520-30 · R/M Equip. - '05 Ford F-350	2,068.68	7,959.62	5,931.86	11,781.73	7,370.18	0.00	7,370.18	100.00%	1,500.00	100.00%	
6520-31 · R/M Equip. - '10 Oshkosh Blower	0.00	0.00	320.46	320.46	4,800.69	0.00	4,800.69	100.00%	3,300.00	100.00%	
6520-32 · R/M Equip. - '09 Mini Truck	0.00	0.00	0.00	480.05	0.00	0.00	0.00	0.00%	200.00	100.00%	
6520-33 · R/M Equip. - '78 Dodge	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
6520-34 · R/M Equip. - '12 Case 921F Loader	0.00	100.29	1,274.10	1,894.85	1,084.39	0.00	1,084.39	100.00%	4,580.00	100.00%	
6520-35 · R/M Equip. - '14 Ford Explorer	0.00	84.85	534.62	616.57	263.00	0.00	263.00	100.00%	700.00	100.00%	
6520-36 · R/M Equip. - '10 Toyota Forklift	0.00	0.00	0.00	82.71	0.00	0.00	0.00	0.00%	0.00	0.00%	



**Friedman Memorial Airport
FY 2018 Budget - Operational
October 1, 2016 - March 2017**

	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
6520-37 · R/M Equip. - '15 Tool Cat	0.00	0.00	0.00	438.48	851.36	0.00	851.36	100.00%	1,100.00	100.00%	
6520-38 · R/M Equip. - '15 Wausau Broom	0.00	0.00	0.00	0.00	1,751.02	0.00	1,751.02	100.00%	5,550.00	100.00%	
6520-40 · R/M Equip. - '17 Ford-350 Super Cab	0.00	0.00	0.00	0.00	1,624.31	0.00	1,624.31	100.00%	450.00	100.00%	
Total 6520-00 · VEHICLES/MAINTENANCE	26,182.81	36,911.78	33,323.49	48,753.49	46,538.64	35,000.00	11,538.64	132.97%	66,745.00	190.70%	
6530-00 · ARFF MAINTENANCE											
6530-01 · ARFF Maint. General/Supplies	2,920.32	10,924.56	463.58	314.62	11,322.60	7,000.00	4,322.60	161.75%	12,000.00	171.43%	Purple K \$2,400) Foam (\$5K Turnouts (\$5K)
6530-03 · ARFF Maint. - '87 Oshkosh	0.00	0.00	349.00	6,240.62	119.09	0.00	119.09	100.00%	2,000.00	100.00%	
6530-04 · ARFF Maint. - Radios	492.32	512.32	240.00	240.00	540.20	0.00	540.20	100.00%	1,250.00	100.00%	
6530-05 · ARFF Maint. - '03 E-One	2,048.91	5,877.16	78.63	123.96	409.99	0.00	409.99	100.00%	2,000.00	100.00%	
6530-07 · Supplies/Equipment - ARFF - HFD Support	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	4,000.00	100.00%	
Total 6530-00 · ARFF MAINTENANCE	5,461.55	17,314.04	1,131.21	6,919.20	12,391.88	7,000.00	5,391.88	177.03%	21,250.00	303.57%	
6540-00 · REPAIRS/MAINTENANCE - BUILDING											
6540-01 · R/M Bldg. - General	871.32	1,035.03	6,753.23	6,753.23	309.52	40,000.00	(39,690.48)	0.77%	2,500.00	6.25%	Janitorial (\$40,800) Snow Hauling (10K)
6540-02 · R/M Bldg. - Terminal	13,699.02	32,888.38	34,938.00	70,249.12	46,793.77	0.00	46,793.77	100.00%	110,480.00	100.00%	
6540-03 · R/M Bldg. - Terminal Concession	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	2,500.00	100.00%	
6540-04 · R/M Bldg. - Cold Storage	4,224.88	4,224.88	0.00	0.00	784.96	0.00	784.96	100.00%	2,000.00	100.00%	
6540-05 · R/M Bldg. - AOB/SHOP	1,519.67	2,197.57	1,364.75	8,842.16	7,327.88	0.00	7,327.88	100.00%	16,885.00	100.00%	Shop/AOB - Janitorial (\$6500) Exercise Equip. (\$5K)
6540-06 · R/M Bldg. - Hangars	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
6540-06 · R/M Bldg. - Hangars	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	2,500.00	100.00%	
6540-07 · R/M Bldg. - Tower	843.18	2,176.78	1,262.90	3,850.55	2,070.76	0.00	2,070.76	100.00%	2,400.00	100.00%	
6540-08 · R/M Bldg. - Parking Booth	570.00	1,990.36	727.50	837.57	570.00	0.00	570.00	100.00%	1,450.00	100.00%	
Total 6540-00 · REPAIRS/MAINTENANCE - BUILDING	21,728.07	44,513.00	45,046.38	90,532.63	57,856.89	40,000.00	17,856.89	144.64%	140,715.00	351.79%	
6550-00 · REPAIRS/MAINTENANCE - AIRSIDE											
6550-01 · R/M - General	0.00	48.97	0.00	0.00	0.00	28,000.00	(28,000.00)	0.00%	5,000.00	17.86%	Snow Removal (\$40K), \$50K De-ice)
6550-02 · R/M - Airfield/Runway	0.00	0.00	49,598.25	56,101.05	19,725.26	0.00	19,725.26	100.00%	100,000.00	100.00%	
6550-04 · R/M - Lights	2,336.80	7,500.63	6,524.65	12,767.34	9,661.03	0.00	9,661.03	100.00%	12,000.00	100.00%	
Total 6550-00 · REPAIRS/MAINTENANCE - AIRSIDE	2,336.80	7,549.60	56,122.90	68,868.39	29,386.29	28,000.00	1,386.29	104.95%	117,000.00	417.86%	
6551-00 · REPAIRS/MAINTENANCE - LANDSIDE											
6551-01 · RM - General	0.00	4,246.00	659.08	690.16	0.00	0.00	0.00	0.00%	2,500.00	100.00%	
6551-02 · RM - Parking Lot	0.00	0.00	30.00	30.00	0.00	0.00	0.00	0.00%	8,000.00	100.00%	
6551-03 · RM - Landscaping	0.00	189.44	547.02	4,039.86	1,548.19	0.00	1,548.19	100.00%	15,000.00	100.00%	
Total 6560-00 · R/M LANDSIDE	0.00	4,435.44	1,236.10	4,760.02	1,548.19	0.00	1,548.19	100.00%	25,500.00	100.00%	
6560-00 · SECURITY EXPENSE											
6560-01 · Security - General	7,972.70	17,314.46	8,125.23	24,201.71	20,053.96	50,000.00	(29,946.04)	40.11%	10,000.00	20.00%	2 Monitors (\$1,500) TSC Clearing House (\$2,500)
6560-02 · Security - Law Enforcement Officer(LEO)	1,632.00	3,264.00	1,632.00	3,264.00	1,632.00	0.00	1,632.00	100.00%	10,000.00	100.00%	HPD LEO
6560-03 · Security - Subscription License	21,300.00	42,600.00	21,300.00	42,600.00	21,418.21	0.00	21,418.21	100.00%	58,440.00	100.00%	LEO Services (\$3,800) SIDA Online Training (\$3,800) Bading Office Software (\$3,000) Apex/Lennel Access License (\$3,200) CMS

<div><div></div><div>Friedman Memorial Airport FY 2018 Budget - Operational October 1, 2016 - March 2017</div></div>											
	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
6560-04 · Security - Perim./Access/CCTV	0.00	0.00	0.00	0.00	4,160.83	0.00	4,160.83	100.00%	17,600.00	100.00%	CCTV camera (\$3,000) Data Assembler Center TSC (\$7,500), CHRC (\$5,000)
6560-05 · Security - Professional Services	0.00	0.00	3,800.00	0.00	0.00	0.00	0.00	0.00%	22,500.00	100.00%	
6560-06 · Security - Prof. Services IT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	12,000.00	100.00%	
Total 6560-00 · SECURITY EXPENSE	30,904.70	63,178.46	34,857.23	70,065.71	47,265.00	50,000.00	(2,735.00)	94.53%	130,540.00	261.08%	
6570-00 · REPAIRS/MAINT.-AERONAUTICAL EQU											
6570-01 · R/M Aeronautical Equip - NDB/DME	4,200.00	8,604.33	5,148.00	10,296.00	4,568.40	25,000.00	(20,431.60)	18.27%	10,000.00	40.00%	
6570-02 · R/M Aeronautical Equip. - Tower	0.00	3,415.21	337.29	3,507.89	3,339.20	0.00	3,339.20	0.00%	8,000.00	100.00%	
6570-03· R/M Aeron. Equip. - Switching System	0.00	0.00	682.89	682.89	0.00	0.00	0.00	0.00%		0.00%	
6570-04 · R/M Aeron. Equip. - AWOS/ATIS	10,503.00	16,203.00	5,148.00	10,296.00	4,628.40	0.00	4,628.40	100.00%	10,000.00	100.00%	
Total 6570-00 · REPAIRS/MAINT.-AERONAUTICAL EQU	14,703.00	28,222.54	11,316.18	24,782.78	12,536.00	25,000.00	(12,464.00)	50.14%	28,000.00	112.00%	
TOTAL "B" OPERATIONAL EXPENSES	158,591.65	293,146.11	294,238.75	446,040.88	326,520.00	320,000.00	6,520.00	102.04%	681,750.00	213.05%	
TOTAL "B" EXPENSES	524,025.48	872,219.27	745,966.71	1,244,553.55	676,262.94	1,226,700.00	(550,437.06)	55.13%	1,404,645.00	114.51%	

<div><div></div><div>Friedman Memorial Airport FY 2018 Budget - Operational October 1, 2016 - March 2017</div></div>											
	FY '15		FY '16		FY '17				FY '18		Notes
	Oct '14 - Mar 15	Year End	Oct '15 - Mar 16	Year End	Oct '16 - Mar '17	Budget	Over/Under Budget	% of Budget	Proposed Budget	Variance	
"C" EXPENSES											
7000-00 - MISC. CAPITAL EXPENDITURES											
7001-0* - Contingency	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	20,000.00	100.00%	
7001-01 - Land	0.00	3,201.67	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7001-02 - Buildings and Improvements	0.00	0.00	0.00	20,301.22	0.00	65,000.00	(65,000.00)	0.00%	20,000.00	30.77%	Tower Blinds (\$15K)
7001-03 - Airfield & General Improvements	5,945.00	15,155.20	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0	
7001-04 - Office Equipment	5,525.82	19,068.93	6,294.00	20,632.95	0.00	3,000.00	(3,000.00)	0.00%	27,000.00	9	Electronic File Transfer
7001-05 - Maintenance Equipment/Vehicles	5,294.36	0.00	56,060.21	81,438.31	94,805.69	87,300.00	7,505.69	108.60%	24,250.00	27.78%	Broom Axle Cores (\$8,500), Broom Software Upgrade (\$4K) Wildlife Hazzard Assesement (\$40K) Wildlife Mitigation Plan (\$40K) Minimum Standards (\$30K) Rules & Regulations/Rates & Charges (\$30K)
7001-06 - Assessments/Plans/Studies					9,440.00	20,000.00	(10,560.00)	47.20%	140,000.00	700.00%	Wildlife Hazard Assessment (\$40K) Wildlift Mitigation Plan (\$40K) Minimum Standards (\$30k) Rules &
7001-07 - Construction in Progress	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7001-08 - Federal Grant Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	
7001-09 - Security Equipment	0.00	7,765.08	0.00	0.00	0.00	0.00	0.00	0.00%	45,500.00	100.00%	
Total 7000-00 - MISC. CAPITAL EXPENDITURES	16,765.18	45,190.88	62,354.21	122,372.48	104,245.69	175,300.00	(71,054.31)	59.47%	276,750.00	157.87%	
TOTAL "C" EXPENDITURES	16,765.18	45,190.88	62,354.21	122,372.48	104,245.69	175,300.00	(71,054.31)	59.47%	276,750.00	157.87%	
TOTAL EXPENSE ("A", "B" & "C")	1,224,086.90	2,302,303.74	1,508,332.28	2,680,119.15	1,523,429.46	2,986,683.43	(1,463,253.97)	51.01%	3,420,580.00	114.53%	
TOTAL INCOME	1,223,341.66	2,673,146.71	1,507,270.58	3,138,544.35	1,461,131.97	3,168,500.00	(1,707,368.03)	46.12%	3,110,080.00	98.16%	
NET INCOME	(745.24)	370,842.97	(1,061.70)	458,425.20	(62,297.49)	181,816.57	(244,114.06)	-34.26%	(310,500.00)	-170.78%	



**Friedman Memorial Airport
Rates & Charges Schedule
10/01/17 - 09/30/18**

Description	Billing Cycle/ Unit	Current Rate	Proposed Rate	Rate Established/ Revised	Approved/ Not Approved
Auto Parking - Passenger Terminal					
0 to 1/2 Hr.	Hour	\$0.00	No Change	06/05/02	
1/2 Hr. - 1 1/2 Hrs.	Hour	\$2.00	No Change	06/05/02	
1 1/2 Hrs. - 2 Hrs.	Hour	\$3.00	No Change	08/03/04	
2 Hrs. to 2 1/2 Hrs.	Hour	\$4.00	No Change	08/03/04	
2 1/2 Hrs. - 3 Hrs.	Hour	\$5.00	No Change	08/03/04	
3 Hrs. - 24 Hrs.	Hour	\$10.00	No Change	08/01/16	
Monthly - Lower Lot (prearranged/prepaid)	Monthly	\$140.00	No Change	08/05/14	
Auto Parking - Auto Rental Overflow					
SW Terminal & Former Access Rd.					
Prearranged - Parking Lot #1	Monthly	\$1,500.00	No Change	08/03/10	
Prearranged - Parking Lot #1	Annual	\$14,000.00	No Change	08/06/13	
Prearranged - Parking Lot #2	Monthly	\$0.00	\$1,500.00	08/01/17	
Prearranged - Parking Lot # 2	Annual	\$0.00	\$14,000.00	08/01/17	
Prearranged - Parking Lot # 1 & 2	Monthly	\$0.00	\$2,250.00	08/01/17	
Prearranged - Parking Lot # 1 & 2	Annual	\$0.00	\$21,000.00	08/01/17	
Advertising					
WiFi Sponsorship	Annual	\$5,200.00	No Change	08/01/16	
Framed Poster 2 x 3					
Premier Location	Annual	\$3,600.00	No Change	08/01/16	
Superior Location	Annual	\$3,240.00	No Change	08/01/16	
Standard Location	Annual	\$2,400.00	No Change	08/01/16	
Basic Location	Annual	\$1,800.00	No Change	08/01/16	
Budget Location	Annual	\$1,200.00	No Change	08/01/16	
Wall Display					
Small	Annual	\$3,600.00	No Change	08/03/10	
Large	Annual	\$4,800.00	No Change	08/03/10	
Premium Floor Display Case	Annual	\$6,000.00	No Change	08/03/10	
Brochure Rack					
Self-Stocked	Annual	\$150.00	No Change	08/01/16	
Self-Stocked	Monthly	\$15.00	No Change	08/03/10	
Full-Service	Annual	\$300.00	No Change	08/01/06	
Discount Organizations					
Non-Profit	Monthly	15% Discount	No Change	08/01/16	
Ad Agency	Monthly	15% Discount	No Change	08/03/10	
Ground Transportation Service Providers					
Application Processing Fee	Annual	\$200.00	No Change	08/01/06	
Vehicle Permit (15 or less passengers)	Each Veh./ Annual	\$400.00	No Change	08/01/06	
Vehicle Permit (16 or more passengers)	Each Veh./ Annual	\$600.00	No Change	08/04/11	
Application Change Fee NOTE: Permits being transferred to same vehicle due to windshield replacement are not subject to Change Fee if permit is returned	Each	\$100.00	No Change	08/01/06	



**Friedman Memorial Airport
Rates & Charges Schedule
10/01/17 - 09/30/18**

Description	Billing Cycle/ Unit	Current Rate	Proposed Rate	Rate Established/ Revised	Approved/ Not Approved
Vehicle permit reissuance after voluntary suspension of no more than 3 months					
	Each	\$0.00	No Change	08/04/11	
Permitted Vehicle Fee (courtesy veh. exempt)	Each Veh./ Month	\$20.00	No Change	08/04/11	
Landing Fees					
Signatory - A/C over 6,000 lbs. mtow	per 1,000 lbs.	\$1.75	No Change	08/01/16	
Non-Signatory - A/C Design Group A/B I-II over 6,000 lbs. mtow	per 1,000 lbs.	\$2.75	No Change	08/01/06	
Non-Signatory - A/C Design Group C/D I-II	per 1,000 lbs.	\$3.60	No Change	08/01/16	
Non-Signatory - A/C Design Group C-III	per 1,000 lbs.	\$4.40	No Change	08/01/16	
Fuel Flowage					
AvGas	per Gallon	\$0.12	No Change	08/01/16	
JetA	per Gallon	\$0.15	No Change	08/01/16	
Tiedown - Based					
West Hangar Apron (Includes Lights & Power)					
Single < 6,000 lbs. mtow and wingspan < 40 ft.	Annual	\$990.00	No Change	08/03/10	
Lights	Annual	\$742.50	No Change	08/05/14	
Lights/Power	Annual	\$990.00	No Change	08/05/14	
Twin < 6,000 lbs. mtow and wingspan < 40 ft.	Annual	\$1,412.00	No Change	08/03/10	
Lights	Annual	\$1,113.75	No Change	08/05/14	
Lights/Power	Annual	\$1,412.00	No Change	08/05/14	
Section 2 (South of T-Hangars)					
Single < 6,000 lbs. mtow and wingspan < 40 ft.	Annual	\$495.00	No Change	08/03/10	
Lights	Annual	\$742.50	No Change	08/05/14	
Lights/Power	Annual	\$990.00	No Change	08/05/14	
Twin < 6,000 lbs. mtow and wingspan < 40 ft.	Annual	\$706.00	No Change	08/03/10	
Lights	Annual	\$1,113.75	No Change	08/05/14	
Lights/Power	Annual	\$1,412.00	No Change	08/05/14	
Single/Twin > 6,000 lbs. and mtow and wingspan < 45 ft.	Annual	\$0.00	\$1,700.00	08/01/16	
Misc.					
Change/Cancellation	Each Occurrence	\$100.00	No Change	08/03/10	
Permit Deposit	Per Permit	\$100.00	No Change	08/03/10	
Unpermitted/Unauthorized Auto Parking	Each Occurrence	\$55.00 plus daily auto parking fees	No Change	08/01/06	
Tiedown - Transient					
Single Prop					
Piston	Nightly	\$15.00	No Change	09/06/13	
Turbo	Nightly	\$75.00	No Change	09/06/13	
Twin Prop					
Piston	Nightly	\$37.50	No Change	09/06/13	
Turbo	Nightly	\$87.50	No Change	09/06/13	



**Friedman Memorial Airport
Rates & Charges Schedule
10/01/17 - 09/30/18**

Description	Billing Cycle/ Unit	Current Rate	Proposed Rate	Rate Established/ Revised	Approved/ Not Approved
Tiedown - Transient, Cont.					
Jets					
Less than 10,000 lbs. mtow	Nightly	\$90.00	No Change	08/05/14	
10,001 - 15,000 lbs. mtow	Nightly	\$115.00	No Change	08/05/14	
15,001 - 45,000 lbs. mtow	Nightly	\$175.00	No Change	08/05/14	
45,001 - 75,000 lbs. mtow	Nightly	\$300.00	No Change	08/05/14	
75,001 lbs. and over mtow	Nightly	\$400.00	No Change	08/05/14	
Helicopters					
Less than 4,000 lbs. mtow	Nightly	\$70.00	No Change	08/06/13	
4,001 - 6,000 lbs. mtow	Nightly	\$100.00	No Change	08/06/13	
6,001 and over mtow	Nightly	\$200.00	No Change	08/06/13	
Security/Airport Identification Badge (AIB) (Gov't agencies and FMAA Contractors Exempt from AIB Fees)					
AIB - AOA					
Setup (Includes Sys. Maint. Thru September 30, 2018)	Each Occurrence	\$80.00	No Change	08/06/13	
System Maintenance (not collected from badges issued after August 1, 2018)	Annual	\$40.00	No Change	08/07/07	
Renewal	Each Occurrence	\$50.00	No Change	08/06/13	
Reactivation - Involuntary Suspension and/or Security Infraction	Each	\$40.00	No Change	08/04/11	
Unreturned/Unaccounted For AIB - AOA (October 2017 - September 2018) <ul style="list-style-type: none"> Fee for 1st occurrence may be waived or include recurrent training for airport infractions based on circumstances at the discretion of the Airport Manager and ASC Fees for 2nd and 3rd occurrences may include recurrent training for Airport Infractions at the discretion of the Airport Manager and ASC Reissuance of 3rd AIB-AOA may be denied at the discretion of the Airport Manager and ASC 	1st Occurrence	\$500.00	\$150.00	05/31/17	
	2nd Occurrence	\$500.00	\$200.00	08/04/15	
	3rd Occurrence	\$500.00	\$500.00	08/04/15	
	Each Occurrence				
AIB - SIDA					
Setup (Includes Sys. Maint. Thru Sept. 30)	Each Occurrence	\$120.00	No Change	08/05/14	
System Maintenance (not collected from badges issued after Aug. of the same year)	Annual	\$60.00	No Change	08/07/07	
Renewal	Each Occurrence	\$60.00	No Change	08/07/07	
CHRC - Criminal History Record Check	Each Occurrence	\$50.00	No Change	08/07/07	
Reactivation - Involuntary Suspension and/or Security Infraction	Each Occurrence	\$60.00	No Change	08/07/07	



**Friedman Memorial Airport
Rates & Charges Schedule
10/01/17 - 09/30/18**

Description	Billing Cycle/ Unit	Current Rate	Proposed Rate	Rate Established/ Revised	Approved/ Not Approved
Unreturned/Unaccounted For AIB (October 2017 - September 2018) • Fees include recurrent training for Airport Infractions at the discretion of the Airport Manager and ASC • Reissuance of 3rd AIB-SIDA may be denied at the discretion of the Airport Manager and ASC	1st Occurrence	\$500.00	\$250.00	08/04/15	
	2nd Occurrence	\$500.00	\$300.00	08/04/15	
	3rd Occurrence	\$500.00	\$500.00	08/04/15	
	Each Occurrence				
Airport Security Suppor Services					
Event Coordination	Hourly	\$0.00	\$50.00	08/01/17	
ASC/Operations Escort (per ea. personnel)	Hourly	\$0.00	\$50.00	08/01/17	
Operations Vehicle (per vehicle w/ personnel)	Hourly	\$0.00	\$90.00	08/01/17	
ARFF Vehicle (per vehicle w/ personnel)	Hourly	\$0.00	\$250.00	08/17/17	
AIB Misc.					
Broken Badge					
1st Replacement	Annual	\$0.00	No Change	08/07/07	
Additional Replacements	Annual	\$40.00	No Change	08/07/07	
Additional Replacements	Each Occurrence	\$40.00	No Change	08/07/07	
Unreturned/Lost or Unaccounted Keys	Each Occurrence	\$500.00	No Change	08/04/15	
Training - Airport Infraction	Each Occurrence	\$150.00	No Change	10/01/12	
Miscellaneous Fees					
Copies	0.25 or direct cost	No Change	09/06/13	9/6/2013	
PASSED AND ADOPTED BY THE FRIEDMAN MEMORIAL AIRPORT AUTHORITY this 1st day of August, 2017. <div align="right">FRIEDMAN MEMORIAL AIRPORT AUTHORITY</div> <div align="right">By: Donald Keirn, Chairman</div>					