NOTICE OF A REGULAR MEETING OF THE FRIEDMAN MEMORIAL AIRPORT AUTHORITY

PLEASE TAKE NOTICE that a regular meeting of the Friedman Memorial Airport Authority shall be held Tuesday, November 4, 2014 at 5:30 p.m. at the **Blaine County Courthouse Annex Meeting Room**, Hailey, Idaho. The proposed agenda for the meeting is as follows:

AGENDA November 4, 2014

| t. | APPROVE AGENDA | |
|------------|--|---|
| 11. | PUBLIC COMMENT (10 Minutes Allotted) | |
| III. | REPORTS A. Chairman Report B. Blaine County Report C. City of Hailey Report D. Airport Manager Report E. Communication Director Report | DISCUSSION DISCUSSION DISCUSSION DISCUSSION |
| IV. | AIRPORT STAFF BRIEF (5 Minutes Allotted) A. Noise Complaints B. Parking Lot Update C. Profit & Loss, ATCT Traffic Operations Count and Enplanement Data – Attachments #1 - #3 D. Review Correspondence – Attachment #4 E. Airport Commercial Flight Interruptions F. Employee of the 2 nd Quarter, 2014 – Attachment #5 | |
| v . | UNFINISHED BUSINESS A. Airport Solutions 1. Existing Site a. Plan to Meet 2015 Congressional Safety Area Requirement i. Formulation ii. Project 1 Relocate Hangar Taxilane/Overlay Apron/Security Fence Improvements iii. Project 2 Relocate/Extend Taxiway B and Runway Safety Area Grading iv. Project 3 Terminal Reconfiguration v. Project 4 Airport Operations Building vi. Project 5 Terminal Apron Reconstruction/Site Preparations vii. Project 6 Relocate Taxiway B/Remove Taxiway A/North Apron viii. Facility Acquisitions ix. Future Projects b. Retain/Improve/Develop Air Service i. Fly Sun Valley Alliance Update – Attachments #6, #7 c. SUN Instrument Approach Improvements – Phase 2 B. Master Plan Update | DISCUSS/DIRECT DISCUSSION DISCUSS/DIRECT |
| VI. | NEW BUSINESS A. Independent Board Member Selection Process | ACTION |
| VII. | PUBLIC COMMENT | |

FRIEDMAN MEMORIAL AIRPORT AUTHORITY MEETINGS ARE OPEN TO ALL INTERESTED PARTIES. SHOULD YOU DESIRE TO ATTEND A BOARD MEETING AND NEED A REASONABLE ACCOMMODATION TO DO SO, PLEASE CONTACT THE AIRPORT MANAGER'S OFFICE AT LEAST ONE WEEK IN ADVANCE BY CALLING 788-4956 OR WRITING TO 1616 AIRPORT CIRCLE, HAILEY, IDAHO 83333.

VIII.

IX.

EXECUTIVE SESSION - I.C. §67-2345

ADJOURNMENT

III. REPORTS

A. Chairman Report

This item is on the agenda to permit a Chairman report if appropriate.

BOARD ACTION:

1. Discussion

B. Blaine County Report

This item is on the agenda to permit a County report if appropriate.

BOARD ACTION:

1. Discussion

C. City of Hailey Report

This item is on the agenda to permit a City report if appropriate.

BOARD ACTION:

1. Discussion

D. Airport Manager Report

This item is on the agenda to permit an Airport Manager report if appropriate.

BOARD ACTION:

1. Discussion

E. Communication Director Report

This item is on the agenda to permit a Communication Director report if appropriate.

BOARD ACTION:

1. Discussion

IV. AIRPORT STAFF BRIEF (5 Minutes Allotted)

A. Noise Complaints:

| LOCATION | DATE | TIME | AIRCRAFT TYPE | INCIDENT DESCRIPTION | ACTION TAKEN |
|--------------------|-------|---------|------------------|--|--|
| Lwr Brdfrd | 10/05 | 2:48 pm | Sgl Eng Prop | Caller said aircraft was "buzzing" homes and conducting "figure 8's" | Ops Chief spoke with the pilot. The pilot reported that he always maintained approx. 800' AGL and did one circle over a property so the new owner could photograph it. |
| Chanterelle | 10/08 | 3:44 pm | Misc | Caller wanted to commend several quiet departure ops. | Ops Chief acknowledged the message. |
| Bellevue (2 Calls) | 10/09 | 5:30 am | Jet | Early Departure | Ops Chief spoke with this particular charter company. Passenger schedule (connecting commercial flight in another city) necessitated a departure at this time. Crew rest limitations prohibited the aircraft from departing the previous night. Ops Chief Ift msgs for both callers. |

III. REPORTS

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BOARD ACTION:

1. Discussion

B. Blaine County Report

This item is on the agenda to permit a County report if appropriate.

BOARD ACTION:

1. Discussion

C. City of Hailey Report

This item is on the agenda to permit a City report if appropriate.

BOARD ACTION:

1. Discussion

D. Airport Manager Report

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BOARD ACTION:

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E. Communication Director Report

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1. Discussion

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| Chanterelle | 10/17 | 7am | Jet | Caller wanted to commend a quiet departure op. | Ops Chief acknowledged the message. |
|-------------|-------|---------|-----|--|-------------------------------------|
| Chanterelle | 10/27 | 12:19pm | Jet | Caller commended the arrival. | Ops Chief acknowledged the message. |

B. Parking Lot Update

The Car Park Gross/Net Revenues

| Month | FY 2012 | FY 2012 | FY 2013 | FY 2013 | FY 2014 | FY 2014 |
|-----------|-------------|------------|-------------|-------------|-------------|-------------|
| | Gross | Net | Gross | Net | Gross | Net |
| September | \$16,903.00 | \$7,386.30 | \$22,571.00 | \$11,795.17 | \$31,018.14 | \$20,298.33 |

C. Profit & Loss, ATCT Traffic Operations Count and Enplanement Data - Attachments #1 - #3

Attachment #1 is Friedman Memorial Airport Profit & Loss Budget vs. Actual. Attachment #2 is 2001 - 2014 ATCT Traffic Operations data comparison by month. Attachment #3 is 2014 Enplanement, Deplanement and Seat Occupancy data. The following revenue and expense analysis is provided for Board information and review:

August 2013/2014

| Total Non-Federal Revenue | August, 2014 | \$275,782.93 |
|--|--------------------|------------------|
| Total Non-Federal Revenue | August, 2013 | \$187,416.53 |
| Total Non-Federal Revenue | FY '14 thru August | \$2,274,141.08 |
| Total Non-Federal Revenue | FY '13 thru August | \$2,032,317.59 |
| Total Non-Federal Expenses | August, 2014 | \$185,060.17 |
| Total Non-Federal Expenses | August, 2013 | \$142,646.78 |
| Total Non-Federal Expenses | FY '14 thru August | \$1,926,803.51 |
| Total Non-Federal Expenses | FY '13 thru August | \$1,766,493.63 |
| Net Income to include Federal Programs | FY '14 thru August | \$-10,372,237.56 |
| Net Income to include Federal Programs | FY '13 thru August | \$-128,909.73 |

D. Review Correspondence - Attachment #4

Attachment #4 is information included for Board review.

E. Airport Commercial Flight Interruptions

| <u> Airline</u> | Flight Cancellations | Flight Diversions |
|-----------------|----------------------|-------------------|
| Horizon Air | No Info | No Info |
| Delta | 0 | 0 |
| United Express | NA | NA |

F. Employee of the 2nd Quarter, 2014 - Attachment #5

Ms. Chelsey Gough, Horizon Air, was selected as the Employee of the 2nd Quarter. 2014. Customer service, knowledge of the airport, responsibility, flexibility and professionalism are among the qualities considered in the selection process. Chelsey is a Horizon Air Passenger Service Agent/Trainer and a leader and role model for new agents. Her dedication to making sure the passengers have a great experience traveling though the airport specifically attributes to her selection as Employee of the Quarter. It is a pleasure to have Chelsey as part of the Horizon Air Team and to announce her nomination and selection as Employee of the Quarter.

٧. **UNFINISHED BUSINESS**

A. Airport Solutions

1. Existing Site

a. Plan to Meet 2015 Congressional Safety Area Requirement

Formulation

FAA comments were received on October 24. The consultant team is working to make final revisions.

BOARD ACTION:

1. Discuss/Direct

Project 1 Relocate Hangar Taxi Lane/Overlay Apron/Security Fence ii. **Improvements**

Final punch list and closeout for Project 1 are underway. Once these steps are completed, the project (and associated grant) will be closed out.

BOARD ACTION:

1. None

Project 2 Relocate/Extend Taxiway B and Runway Safety Area Grading iii.

Project 2 is nearly complete. Repairs to erosion-damaged areas are scheduled for the week of November 3. Following this work, the project will be closed out.

BOARD ACTION:

1. None

Project 3 Terminal Reconfiguration iv.

The Notice of Award was delivered to Conrad Brothers following the October meeting. Since then, several meetings with the contractor have been held, including the pre-construction conference. Staff and consultants have been coordinating several contract issues with the contractor and hope to have an agreement in place soon. The goal is to start construction the week of November 3. A full status update will be provided at the meeting.

BOARD ACTION: 1. Discuss/Direct

v. Project 4 Airport Operations Building

The Notice of Award was delivered to Barry Hayes Construction following the October meeting. The Contract is in place and a Notice to Proceed has been issued with an effective date of November 3. Work is scheduled to begin on that day. A full status update will be provided at the meeting.

BOARD ACTION: 1. Discuss/Direct

vi. Project 5 Terminal Apron Reconstruction/Site Preparation

Project 5 is nearing completion. Concrete and asphalt paving are complete with the exception of final joint sealing and cleanup. Paving of the streets included in the project began on October 28 and is scheduled for completion by October 31. The AOB site earthwork is nearly complete and work continues on fencing and gate installation. After much difficulty, the contractor is closing in on completion of utility relocations. Due to these difficulties and some work added to the project later in the process, the completion date of the project was pushed back until November 7, but all major tasks are scheduled to be complete by October 31.

BOARD ACTION: 1. Discuss/Direct

vii. Project 6 Relocate Taxiway B/Remove Taxiway A/North Apron

The fee negotiation process for this project is still underway. The Independent Fee Estimate has been received. T-O's fee is scheduled for delivery by October 31, but review of the fee may not be complete before the meeting. The Board can plan on reviewing and approving this fee at the December meeting.

BOARD ACTION: 1. Discuss/Direct

viii. Facility Acquisitions

An agreement has been reached with the US Forest Service. Federal regulations made it too difficult to purchase the Forest Service's facility, therefore Staff is in the process of terminating the Forest Service lease and the building will be removed before construction begins in 2015. Construction of one replacement hangar continues and negotiations are underway for the second, with construction planned to begin before winter.

BOARD ACTION: 1. Discuss/Direct

ix. <u>Future Projects</u>

There are no further developments to report on the future projects discussed during the August meeting.

BOARD ACTION: 1. Discuss/Direct

b. Retain/Improve/Develop Air Service

i. Fly Sun Valley Alliance Update - Attachments #6, #7

Attachment #6 is the September 25, 2014 Fly Sun Valley Alliance Meeting Minutes. Attachment #7 is the October 16, 2014 Fly Sun Valley Alliance Meeting Agenda. This item is on the agenda to permit a Fly Sun Valley Alliance report if appropriate.

BOARD ACTION: 1. Discuss/Direct

c. SUN instrument Approach improvements - Phase 2

Based on the preliminary analysis and findings of Spohnheimer Consulting, included in their April 2013 report to FMAA regarding the potential for improvements to instrument approach procedures at SUN, the Airport is now underway with Phase 2. Specifically, this phase will result in additional in-depth analysis of potential instrument approach procedure improvements at the airport including the optimization of the existing RNAV (GPS) W and X approaches and the detailed design of one new RNAV (GPS) Wide Area Augmentation System (WAAS) based approach (Localizer Performance (LP).

Findings from the Spohnheimer report and subsequent response and coordination with the FAA, indicate optimization of existing approaches may be feasible via such changes including increased climb gradients and optimization of approach paths into the airport. Additional improvements are also likely to be realized as a result of a new missed approach for the existing RNAV (RNP) approach. The current procedure includes an 81 mile missed approach segment which users do not currently consider a viable option.

In addition, the development of a new procedure will be considered as part of this project. The FAA believes that a new RNAV (GPS) LP approach may be feasible at the airport. LP approaches are newer GPS-based approaches being developed by the FAA that utilize WAAS. Unlike some other WAAS-based approaches, criteria to develop LP approaches allows for greater flexibility, thus making them more likely to be viable at airports with surrounding terrain like SUN. As with our existing GPS based approaches, the LP approach does not require any ground-based navigation aids for use.

For this project, the Airport is utilizing the services of T-O Engineers and Dailey Airspace Consulting (DAC). DAC has extensive previous experience developing approach procedures for the United States Air Force, FAA (including airports in Idaho and the Northwest Mountain Region) and General Electric. Coordination with the FAA will take place throughout the project. Correspondence with the FAA indicates that if/when a viable design is submitted to the FAA flight procedures office, they will process it accordingly.

DAC will be in Hailey 13-14 November for a site visit. A draft report and procedures design is tentatively expected by the end of February 2015. A project update and report on final findings is tentatively scheduled for the March 2015 FMAA Regular Board Meeting.

BOARD ACTION: 1. Discuss/Direct/Action

B. Master Plan Update

Inventory Chapter

- Data collection and integration into Chapter 1 of the Master Plan, entitled "Inventory of Existing Facilities", is ongoing.
- Master Plan Chapter 1 will be delivered to the Airport Authority by Tuesday, November 18th.

Forecast Chapter

- A technical memorandum describing preliminary Commercial Passenger Service forecasts will be delivered to the Fly Sun Valley Alliance (FSVA) by Monday, November 3rd.
- Mead & Hunt will schedule a Commercial Forecast Review teleconference with FSVA to be held the week of November 10th or sooner, if possible.
- Based Aircraft and Non-Commercial Operations forecasts are currently being developed, and will be combined with the Commercial Passenger Service forecasts in Chapter 2 of the Master Plan, entitled "Aviation Activity Forecasts".
- Master Plan Chapter 2 will be delivered to the Airport Authority by Tuesday, November 18th.

BOARD ACTION:

1. Discuss/Direct

VI. NEW BUSINESS

A. Independent Board Member Selection Process

As you know, the Board-established term of the Independent Board Member ends on December 31st. It is appropriate for the Board to establish criteria for reappointment or to define a selection process for Staff to implement on behalf of the Board.

BOARD ACTION:

1. Action

- VII. PUBLIC COMMENT
- VIII. EXECUTIVE SESSION I.C. §67-2345
- IX. ADJOURNMENT

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Profit & Loss Budget vs. Actual (Combined '14) October 2013 through August 2014 Friedman Memorial Airport

| | Oct '13 - Aug 14 | Budget | \$ Over Budget | % of Budget |
|---|-------------------------|---------------------|----------------|-------------------|
| Ordinary Income/Expense | | | | |
| 4000-00 - AIRCARRIER | | | | |
| 4000-01 · Aircarrier - Lease Space | 77,477.07 | 84,600.00 | -7,122.93 | 91.6% |
| 4000-02 · Aircarrier - Landing Fees | 90,227.75 | 101,200.00 | -10,972.25 | 89.2% |
| 4000-03 - Aircarrier - Gate Fees | 1,100.00 | 1,200.00 | 100.00 | 91.7% |
| 4000-04 - Arcarrier - Utility rees 4010-06 - Aircarrier - '12 PFC App | 222,743.35 | 00:000, | 066. | |
| Total 4000-00 · AIRCARRIER | 404,139.87 | 194,600.00 | 209,539.87 | 207.7% |
| 4020-00 · TERMINAL AUTO PARKING REVENUE | 124.632.90 | 80.000.00 | 44,632.90 | 155.8% |
| Total 4020-00 - TERMINAL AUTO PARKING REVENUE | 124,632.90 | 80,000.00 | 44,632.90 | 155.8% |
| 4030-00 - AIITO BENTAL BEVENUE | | | | |
| 4030-01 - Automobile Rental - Commission | 389,319.22 | 350,000.00 | 39,319.22 | 111.2% |
| 4030-02 · Automobile Rental - Counter | 11,200.76 | 7,500.00 | 3,700.76 | 149.3% |
| 4030-03 · Automobile Rental - Auto Prkng | 54,240.00 | 29,100.00 | 25,140.00 | 186.4% |
| 4030-04 · Automobile Rental - Utilities 4030-05 · Automobile Rental - Off. Airot. | 8/3.85 666.51 | 400.00 25,000.00 | 475.85 | 2.7% |
| Total Anto Dental Bevenile | 456 302 34 | 412,000,00 | 44.302.34 | 110.8% |
| TOTAL | | | | |
| 4040-00 - IERMINAL CONCESSION REVENUE | 000 | 1 200 00 | -1 200 00 | %00 |
| 4040-01 - Terminal Shops - Collinission | 2 406.30 | 6.120.00 | -3.713.70 | %0.56 %0.66 |
| 4040-03 - Terminal Shops - Utility Fees | 163.39 | 00.009 | -436.61 | 27.2% |
| 4040-10 · Advertising - Commission | 29,826.25 | 35,000.00 | -5,173.75 | 85.2% |
| 4040-11 · Vending Machines • Commission 4040-12 · Terminal ATM | 12,488.23 62.12 | | | |
| Total 4040-00 - TERMINAL CONCESSION REVENUE | 44,946.29 | 42,920.00 | 2,026.29 | 104.7% |
| 4050-00 · FBO REVENUE | | | | |
| 4050-01 · FBO - Lease Space | 210,851.47 | 230,000.00 | -19,148.53 | 91.7% |
| 4050-02 · FBO - Tiedown Fees | 277,686.25 | 312,500.00 | -34,813.75 | 88.9% |
| 4050-03 · FBO - Landing Fees - Trans. 4050-04 · FBO - Commission | 232,494.07 16.999.53 | 287,500.00 | -55,005.93 | 80.9% 85.0% |
| Total 4050-00 · FBO REVENUE | 738,031.32 | 850,000.00 | -111,968.68 | 86.8% |
| 4060-00 · FUEL FLOWAGE REVENUE | | | | AT |
| 4060-01 · Fuel Flowage - FBO | 181,712.86 | 200,000.00 | -18,287.14 | 606 %6:06 |
| Total 4060-00 · FUEL FLOWAGE REVENUE | 181,712.86 | 200,000.00 | -18,287.14 | € 5.06 |
| 4070-00 · TRANSIENT LANDING FEES REVENUE 4070-02 · Landing Fees - Non-Comm./Gov't | 511.68 | 500.00 | 11.68 | 102.3% HME |
| Total 4070-00 · TRANSIENT LANDING FEES REVENUE | 511.68 | 200.00 | 11.68 | 102.37 |
| | | | | · #1 |
| | | | | Page 1 |
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Friedman Memorial Airport Profit & Loss Budget vs. Actual (Combined '14) October 2013 through August 2014

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10/21/14 Accrual Basis

| | Oct '13 - Aug 14 | Budget | \$ Over Budget | % of Budget |
|---|------------------------------------|-------------------|----------------|-------------|
| 4080-00 · HANGARS REVENUE 4080-01 · Land Lease · Hangar | 455,508.49 | 495,000.00 | -39,491.51 | 92.0% |
| 4080-02 · Land Lease - Hangar/Trans. Fee 4080-03 · Land Lease - Hangar/Utilities 4080-20 · Land Lease - Government Revenue | 5,318.00 1,428.06 7,226.92 | 1,400.00 7,150.00 | 28.06 76.92 | 102.0% |
| Total 4080-00 · HANGARS REVENUE | 469,481.47 | 503,550.00 | -34,068.53 | 93.2% |
| 4090-00 · TIEDOWN PERMIT FEES REVENUE 4090-01 · Tiedown Permit Fees (FMA) | 11,649.58 | 16,000.00 | -4,350.42 | 72.8% |
| Total 4090-00 - TIEDOWN PERMIT FEES REVENUE | 11,649.58 | 16,000.00 | -4,350.42 | 72.8% |
| 4100-00 · POSTAL CARRIERS REVENUE 4100-01 · Postal Carriers - Landing Fees 4100-02 · Postal Carriers - Tiedown | 8,251.56 2,970.00 | 9,000.00 | -748.44 | 91.7% |
| Total 4100-00 · POSTAL CARRIERS REVENUE | 11,221.56 | 00.000,6 | 2,221.56 | 124.7% |
| 4110-00 · MISCELLANEOUS REVENUE 4110-01 · Misc. Revenue 4110-06 · Misc. · Security-Prox. Cards 4110-09 · Miscellaneous Expense Reimburse | -1,220.25 31,740.00 2,231.44 | 27,000.00 | 4,740.00 | 117.6% |
| Total 4110-00 - MISCELLANEOUS REVENUE | 32,751.19 | 27,000.00 | 5,751.19 | 121.3% |
| 4120-00 · GROUND TRANSP. PERMIT REVENUE 4120-01 · Ground Transportation Permit 4120-02 · GTSP - Trip Fee | 13,500.00 | 14,000.00 | -500.00 | 96.4% |
| Total 4120-00 · GROUND TRANSP. PERMIT REVENUE | 16,320.00 | 17,000.00 | -680.00 | %0.96 |
| 4400-00 · TSA 4400-02 · Terminal Lease | 5,999.07 | 6,600.00 | -600.93 | %6.06 |
| Total 4400-00 · TSA | 5,999.07 | 6,600.00 | -600.93 | %6.06 |
| 4520-00 · INTEREST INCOME 4520-06 · Interest Income - '12 PFC 4600-00 · Interest Income - General | 9.80 | 12,000.00 | -6,816.63 | 43.2% |
| Total 4520-00 · INTEREST INCOME | 5,193.17 | 12,000.00 | -6,806.83 | 43.3% |
| Total Income | 2,502,893.30 | 2,371,170.00 | 131,723.30 | 105.6% |
| Gross Profit | 2,502,893.30 | 2,371,170.00 | 131,723.30 | 105.6% |

Profit & Loss Budget vs. Actual (Combined '14) October 2013 through August 2014 Friedman Memorial Airport

10/21/14 Accrual Basis

| EXPERIONULEES **REPERIORS** **OFF DEFENSE CONTRICATION Manager** **OFF DEFENSE CONTRICATION Manager** **OFF DEFENSE CONTRICATION MANAGER** **OFF DEFENSE CONTRICATION MANAGER** **SOFT STATEMENT MANAGER*** **SOFT STATEMENT MANAGER**** **SOFT STATEMENT MANAGER***** **SOFT STATEMENT MANAGER***** **SOFT STATEMENT MANAGER******* **SOFT STATEMENT MANAGER***** **SOFT STATEMENT MANAGER**** **SOFT STATEMENT MANAGER***** **SOFT STATEMENT MANAGER**** **SOFT STATEMENT MANAGER**** **SOFT STATEMENT MANAGER***** **SOFT STATEMENT MANAGER**** **SOFT STATEMENT MANAGER*** **S | | Oct '13 - Aug 14 | Budget | \$ Over Budget | % of Budget |
|--|--|-----------------------|--------------|----------------|-------------|
| aries - Airport Manager 116.812.34 197.402.00 -10.589.66 aries - Airport Manager 179.448.44 197.402.00 -10.589.66 -10.589.66 aries - Ordinatalist Floated Assist 163.784.4 187.750 -5.203.65 -5.000.98 aries - AFRIFOPS Specialist 289,455.4 180.93 -10.000 -14.618.20 -14.618.20 aries - ARFIFOPS Specialist 281,80.35 6.096.68 -2.785.76 -14.618.20 aries - ARFIFOPS Specialist 281,80.35 6.096.68 -2.785.76 -14.618.20 aries - Merit Increase 6.151.72 15.000.00 -2.200.00 -19.322.11 aries - Merit Increase 6.151.72 10,000.00 -2.500.00 -2.500.00 aries - Merit Increase 6.151.72 10,000.00 -2.500.00 -2.500.00 aries - Merit Increase 6.151.72 10,000.00 -2.500.00 -2.500.00 rement 3.000.00 11,223.05 11,224.30 -2.500.00 -2.500.00 Reservity Medicare 11,224.80.00 12,235.00 -2.572.00 -2.572.00 | Expense EXPENDITURES "A" EXDENSES | | | | |
| Contracts/Finance Adm 179,648,64 84,975.00 5.326.56 ARFTOPE Office Assist 173,648,64 84,975.00 5.326.56 5.040.64 ARFTOPE Specialist 28,750.00 30,40.56 5.740.56 5.740.56 ARFTOPE Specialist 28,150.38 30,4170.06 -1,4618.20 37,40.56 ASCIS PICLIEX. Assi 58,150.39 10,000.00 2,740.56 2,740.56 ASCIS PICLIEX. Assi 6,172.25 15,000.00 2,260.00 2,260.00 General Canneal 6,151.27 1,000.00 2,500.00 2,200.00 Inity 1,338.11 10,000.00 2,500.00 2,500.00 Inity 1,338.11 1,2761.11 -9,247.30 ance unity 1,331.46 1,200.00 -1,65,24.00 -1,65,22.00 Inity 1,123,052.39 1,239,504.66 -1,646.167 -1,646.167 Inition 1,123,052.39 1,239,504.66 -1,646.167 -1,646.167 Inition 1,123,052.39 1,239,504.66 -1,646.167 -1,646.167 Inition | 5000-01 · Salaries - Airport Manager | 116,812.34 | 127,402.00 | -10,589.66 | 91.7% |
| Office Assist, Annual Control Assist, Annual | 5010-00 · Salaries -Contracts/Finance Adm | 79,648.64 | 84,975.00 | -5,326.36 | 93.7% |
| APETCIPS Chilef 81,234,44 84,375,00 -14,618.20 APETCIPS Chilef 23,455.18 309,170.06 -14,618.20 ASS Specialist 29,655.66 -14,618.20 -14,618.20 Tempo 56,180.38 60,966.69 -2,765.76 Tempo 60,72.25 15,000.00 -2,765.76 General 10,000 19,382.11 -19,382.11 Antit Increase 10,000 2,500.00 -2,600.00 Antit Increase 10,000 2,500.00 -2,800.00 Ass and the moval 81,513.27 10,000.00 -2,800.00 Ass and the moval 1,133.46 1,000.00 -2,800.00 Ass and the moval 1,133.46 1,000.00 -2,800.00 Ass and the moval 1,123,052.39 1,239,504.66 -116,451.67 DMINISTRATIVE 1,123,052.39 1,239,504.66 -116,451.67 50.1% ANCE 1,133,000.00 -1,486.11 50.1% 49.3% ANCE 1,236.00 -1,539,504.66 -116,451.07 -1,548.11 70.61.99 <th>5010-01 · Salaries - Office Assist.</th> <th>163,686.12</th> <th>168,726.96</th> <th>-5,040.84</th> <th>%0'.26</th> | 5010-01 · Salaries - Office Assist. | 163,686.12 | 168,726.96 | -5,040.84 | %0'.26 |
| ARFFODS Specialist 294,551.66 309,170.06 -2,785.76 AGCS/9b-Pr(eL/Ex. Assi) 58,180.33 50,000.00 -2,785.76 Tenno. 6,772.25 15,000.00 -8,287.76 Ameria Increase 0,000 2,000.00 -2,000.00 -Snow Removal 0,00 2,000.00 -2,500.00 -Snow Removal 6,151.27 10,000.00 -2,500.00 -Snow Removal 6,151.27 10,000.00 -2,500.00 -Snow Removal 1,000.00 -2,500.00 -2,500.00 -Snow Removal 1,000.00 -2,500.00 -2,500.00 -Snow Removal 1,000.00 -2,500.00 -2,500.00 -Snow Removal 1,000.00 1,000.00 -7,486.11 50.1% IESEGUIPMENT EXPENSE 7,486.11 <th>5020-00 · Salaries - ARFF/OPS Chief</th> <th>81,234.44</th> <th>84,975.00</th> <th>-3,740.56</th> <th>95.6%</th> | 5020-00 · Salaries - ARFF/OPS Chief | 81,234.44 | 84,975.00 | -3,740.56 | 95.6% |
| LECTOR PLIÇIZ. Assi 60,966.68 -2,785.76 Martin crease 6,712.25 16,096.68 -2,785.76 Martin crease 0,00 2,000.00 -3,248.73 -General 0,00 2,000.00 -2,500.00 -Snow Removal 6,127.7 10,000.00 -2,500.00 -Snow Removal 6,127.7 1,000.00 -2,500.00 -Snow Removal 6,127.7 1,000.00 -2,500.00 -Snow Removal 6,127.7 1,000.00 -2,500.00 -Snow Removal 1,231.44 6,270.11 -8,382.10 -Snow Removal 1,248.00 1,231.44 2,000.00 -2,500.00 -Snow Removal 1,248.00 1,231.44 2,000.00 -2,500.00 -Snow Removal 1,248.00 1,231.44 2,000.00 -2,500.00 -Snow Removal 1,123.06.00 1,239.504.66 1,164.51.67 1,6451.67 -Snow Removal 1,123.00 1,239.504.66 1,164.51.67 1,6451.67 -Snow Removal 1,238.00 1,239.00 -7,486.11 | 5030-00 · Salaries - ARFF/OPS Specialist | 294,551.86 | 309,170.06 | -14,618.20 | 95.3% |
| Tenp. 6712.25 15,000.00 -18,392.11 Ment Increase 0.00 2,000.00 -2,000.00 -Snow Removal 6,151.27 10,000.00 2,000.00 -Snow Removal 6,151.27 10,000.00 2,500.00 -snow Removal 6,151.27 10,000.00 2,500.00 -snow Removal 6,151.27 1,000.00 2,500.00 -snow Removal 1,123.05 1,000.00 2,500.00 -snow Removal 1,123.05 </th <th>5040-00 · Salaries-ASC/Sp.Prict./Ex. Assi</th> <th>58,180.93</th> <th>60,966.69</th> <th>-2,785.76</th> <th>95.4%</th> | 5040-00 · Salaries-ASC/Sp.Prict./Ex. Assi | 58,180.93 | 60,966.69 | -2,785.76 | 95.4% |
| More in nucease 0.00 19,392,11 -11,392,11 -13,322,11 General 0.00 1,332,11 -1,332,11 -2,000,00 Son on Sing of S | 5050-00 · Salaries - Temp. | 6,712.25 | 15,000.00 | -8,287.75 | 44.7% |
| -General 6,151.27 1,000.00 2,000.00 -2,000.00 r.t. mit with which are a curifficate 1,151.27 1,000.00 2,500.00 r.t. mit with which are a curifficate 1,193.1381 1,122,761.11 -2,500.00 -2,500.00 -2,500.00 r.t. mit with which are a curifficate 1,193.1381 1,122,761.11 -8,1322.10 -88.54 r.t. more with curifficate 1,124.80 r.t. more with curifficate 2,713.89 r.t. more with curifficate 2,713.89 r.t. more with curifficate 2,713.89 r.t. more with curifficate 2,713.80 | 5050-02 · Salaries - Merit Increase | 00:00 | 19,392.11 | -19,392.11 | %0:0 |
| -Snow Removal 6, 151.27 10,000.00 -3,848.73 -surity medicare 6,000 -2,500.0 | 5060-01 · Overtime - General | 00:00 | 2,000.00 | -2,000.00 | %0:0 |
| trity 0.00 2,500.00 -2,500.00 cut | 5060-02 · Overtime - Snow Removal | 6,151.27 | 10,000.00 | -3,848.73 | 61.5% |
| out Page 13.81 102.761.11 -9.247.30 curity/Medicare 1.331.46 1.002.761.11 -9.247.30 curity/Medicare 1.331.46 1.000.00 -48.362.10 rance curity/Medicare 1.331.46 1.000.00 -2.572.00 Is Compensation 1.123.052.99 1.239.504.66 -116.451.67 LEXPENSE 1.123,052.99 1.500.00 -7.486.11 50.1% RAVEL EXPENSE 7,513.89 15,000.00 -7.486.11 50.1% PRAVEL EXPENSE 6,414.63 13,000.00 -7.486.11 50.1% PRAVEL EXPENSE 6,414.63 13,000.00 -6,585.37 49.3% Palies - Computer 2,713.50 13,000.00 -6,585.37 49.3% AUDIC 10,216.00 19,425.00 -6,585.37 49.3% Aunce - Liability 4,081.00 19,425.00 -6,209.00 52.6% rance - Licensed Vehicles 6,054.00 660.00 -141.00 90.9% cance - Crime 6,060.00 72,900.00 -2,131.10 70.1 | 5060-04 · OT - Security | 00:00 | 2,500.00 | -2,500.00 | %0:0 |
| curity/Medicare 59,348.71 67,710.81 -8,382.10 curity/Medicare 1,303.46 2,000.00 -8,382.10 care 1,2428.00 1,2428.00 1,230.52.99 -116,451.67 LEXPENSE 1,123,052.99 1,239,504.66 -116,451.67 CLEXPENSE 1,238,504.66 -116,451.67 50.1% ANVEL EXPENSE 7,513.89 15,000.00 -7,486.11 50.1% ANVEL EXPENSE 6414.63 13,000.00 -6,585.37 49.3% ANNE 10,216.00 19,425.00 -9,209.00 -9,209.00 52.6% ANNE 10,216.00 19,425.00 -141.00 97.7% Anne 10,216.00 19,425.00 -141.00 97.9% Anne 10,216.00 19,425.00 -141.00 97.7% Anne | 5100-00 · Retirement | 93,513.81 | 102,761.11 | -9,247.30 | 91.0% |
| ance 1,931.46 2,000.00 -68.54 nsurance 148,883.16 166,924.92 -18,071.76 t's Compensation 12,428.00 15,000.00 -2,572.00 DMINISTRATIVE 1,723,052.99 1,239,504.66 -116,451.67 LEXPENSE 1 7,513.89 15,000.00 -7,486.11 50.1% ANVELEXPENSE 6,414.63 13,000.00 -6,585.37 49.3% ANCE 10,216.00 13,000.00 -6,585.37 49.3% ANCE 10,216.00 19,425.00 -9,209.00 52.6% rance - Liability 4,081.00 14,700.00 -10,619.00 27.8% rance - Liability 4,081.00 14,700.00 -10,619.00 27.8% rance - Liability 4,081.00 14,700.00 -10,619.00 27.8% rance - Bublic Officials 4,081.00 660.00 -10,619.00 -10,610.00 rance - Crime 6,054.00 660.00 -660.00 -0.0% rance - Crime 51,589.00 72,900.00 -21,311.00 | 5110-00 · Social Security/Medicare | 59,348.71 | 67,710.81 | -8,362.10 | 87.7% |
| Is Compensation 148,853.16 166,924.92 -18,071.76 Is Compensation 12,428.00 15,000.00 -2,572.00 DMINISTRATIVE 1,123,052.99 1,239,504.66 -116,451.67 LEXPENSE 7,513.89 15,000.00 -7,486.11 50.1% RAVEL EXPENSE 6,414.63 15,000.00 -7,486.11 50.1% ANCE LEXPENSE 6,414.63 13,000.00 -6,585.37 49.3% ANCE rance - Liability 10,216.00 11,200.00 -9,209.00 -9,209.00 rance - Liability 10,216.00 11,300.00 -9,209.00 -9,209.00 rance - Liability 10,216.00 11,700.00 -14,100 97.7% rance - Liability 10,216.00 11,226.00 -14,100 97.7% ANCE rance - Liability 10,216.00 11,200.00 -14,100 97.7% ANCE rance - Liability 10,216.00 11,200.00 -14,100 97.7% ANCE rance - Liability 10,216.00 11,200.00 -14,100 97.7% ANCE rance - Liability < | 5120-00 · Life Insurance | 1,931.46 | 2,000.00 | -68.54 | %9.96 |
| 1' Compensation 12,428.00 15,000.00 -2,572.00 DMINISTRATIVE 1,123,052.99 1,239,504.66 -116,451.67 CLEXPENSE 1,239,504.66 -116,451.67 -116,451.67 ENEMINISTRATIVE 1,239,504.66 -116,451.67 -116,451.67 ENEMINISTRATIVE 1,239,504.66 -116,451.67 -116,451.67 RAVEL EXPENSE 7,513.89 15,000.00 -7,486.11 50.7 RAVEL EXPENSE 6,414.63 13,000.00 -7,486.11 50.7 SIES/EQUIPMENT EXPENSE 6,414.63 13,000.00 -6,585.37 493.7 ANCE rance - Liability 10,218.13 13,000.00 -9,209.00 52.0 ANCE rance - Liability 4,081.00 14,700.00 -9,209.00 52.0 ANCE rance - Liability 4,081.00 14,700.00 -9,209.00 52.0 ANCE rance - Liability 4,081.00 6,054.00 6,054.00 6,054.00 6,054.00 660.00 rance - Licensed Vehicles 51,280.00 72,900.00 -141.00 </th <th>5130-00 · Medical Insurance</th> <th>148,853.16</th> <th>166,924.92</th> <th>-18,071.76</th> <th>89.2%</th> | 5130-00 · Medical Insurance | 148,853.16 | 166,924.92 | -18,071.76 | 89.2% |
| DMINISTRATIVE 1,123,052.99 1,239,504.66 -116,451.67 L. EXPENSE el EL EXPENSE el SAVEL EXPENSE el T,513.89 15,000.00 -7,486.11 50.7486.11 RAVEL EXPENSE el ISS/EQUIPMENT EXPENSE JIES - Computer JIES / EQUIPMENT EXPENSE AJIES - Computer Annee - Liability arance - Liability a | 5160-00 · Workman's Compensation | 12,428.00 | 15,000.00 | -2,572.00 | 82.9% |
| LE EXPENSE 15,000.00 -7,486.11 50. FILE EXPENSE 7,513.89 15,000.00 -7,486.11 50. FRAVEL EXPENSE 7,513.89 15,000.00 -7,486.11 50. LIES/EQUIPMENT EXPENSE 6,414.63 13,000.00 -6,585.37 493. Polies - Office plies - Office 2,713.50 13,000.00 -6,585.37 493. SUPPLIES/EQUIPMENT EXPENSE 9,128.13 13,000.00 -9,209.00 -9,209.00 -9,209.00 SUPPLIES/EQUIPMENT EXPENSE 9,128.13 13,000.00 -9,209.00 -9,209.00 -9,209.00 ANCE trance - Public Officials 4,081.00 14,700.00 -9,209.00 -9,209.00 Irance - Bidg/Unitic.Veh./Prop Go.54.00 6,054.00 6,054.00 -14,100 97.3 Irance - Licensed Vehicles 6,054.00 660.00 -14,100 97.3 NSURANCE 51,589.00 72,900.00 -21,311.00 -21,311.00 | Total "A" EXPENSES | 1,123,052.99 | 1,239,504.66 | -116,451.67 | %9:06 |
| ENSE 7,513.89 15,000.00 -7,486.11 50. EINT EXPENSE 6,414.63 15,000.00 -7,486.11 50. LENT EXPENSE 6,414.63 13,000.00 -6,585.37 49.3 Quipment 2,713.50 13,000.00 -6,585.37 49.2 QUIPMENT EXPENSE 9,128.13 13,000.00 -9,209.00 52.0 Iity 10,216.00 19,425.00 -9,209.00 52.0 Indic.Veh./Prop 4,081.00 14,700.00 -10,619.00 57.8 Indic.Veh./Prop 6,054.00 6,195.00 -141.00 97.2 e 0.00 660.00 -660.00 -660.00 0.0 e 51,589.00 72,900.00 -21,311.00 0.2 | "B" EXPENDITURES "B" EXPENSES - ADMINISTRATIVE 6000-00 - TRAVE! EXPENSE | | | | |
| 6,414.63 15,000.00 -7,486.11 ENSE 9,128.13 13,000.00 -6,585.37 49.3 ENSE 9,128.13 13,000.00 -3,871.87 49.3 52.6 4,081.00 19,425.00 -9,209.00 52.6 4,081.00 14,700.00 -10,619.00 97.3 31,238.00 31,920.00 -682.00 97.3 6,054.00 6,054.00 6,195.00 -141.00 0.0 51,589.00 72,900.00 -21,311.00 | 6000-01 - Travel | 7,513.89 | 15,000.00 | -7,486.11 | 50.1% |
| ENSE 6,414.63 13,000.00 -6,585.37 49.3 ENSE 9,128.13 13,000.00 -3,871.87 49.3 10,216.00 19,425.00 -9,209.00 52.0 4,081.00 14,700.00 -10,619.00 27.1 31,238.00 31,920.00 -682.00 97.3 6,054.00 6,054.00 660.00 -660.00 0.0 51,589.00 72,900.00 -21,311.00 0.0 | Total 6000-00 - TRAVEL EXPENSE | 7,513.89 | 15,000.00 | -7,486.11 | 50.1% |
| ES/EQUIPMENT EXPENSE 9,128.13 13,000.00 -3,871.87 - Liability - Public Officials 10,216.00 19,425.00 -9,209.00 52.0 - Bidg/Unlic.Veh./Prop - Licensed Vehicles 31,238.00 31,920.00 -10,619.00 97.3 - Licensed Vehicles 6,054.00 6,054.00 6,050.00 -660.00 0.0 - Crime 51,589.00 72,900.00 -21,311.00 | 6010-00 · SUPPLIES/EQUIPMENT EXPENSE 6010-01 · Supplies - Office 6010-03 · Supplies - Computer | 6,414.63 2,713.50 | 13,000.00 | -6,585.37 | 49.3% |
| - Liability - Public Officials - Public Officials - Budg/Unlic.Veh./Prop - Licensed Vehicles - Crime - St.589.00 - 19,425.00 - 10,619.00 - 10,619.00 - 27.3 - 10,619.00 - 6,195.00 - 6,195.00 - 660.00 - 21,311.00 - 21,311.00 | Total 6010-00 · SUPPLIES/EQUIPMENT EXPENSE | 9,128.13 | 13,000.00 | -3,871.87 | 70.2% |
| lic Officials 4,081.00 14,700.00 -10,619.00 27.8 Unlic.Veh./Prop 31,238.00 31,920.00 -682.00 97.9 insed Vehicles 6,054.00 6,195.00 -141.00 97.3 ne 51,589.00 72,900.00 -21,311.00 | 6020-00 · INSURANCE 6020-01 · Insurance - Liability | 10,216.00 | 19,425.00 | -9,209.00 | 52.6% |
| Unlic.Veh./Prop 31,238.00 31,920.00 -082.00 97.3 insed Vehicles 6,054.00 6,195.00 -141.00 97.3 in 660.00 660.00 -660.00 0.0 51,589.00 72,900.00 -21,311.00 | 6020-02 · Insurance - Public Officials | 4,081.00 | 14,700.00 | -10,619.00 | 27.8% |
| 0.00 660.00 -660.00 0.0 51,589.00 72,900.00 -21,311.00 | 6020-03 · Insurance-Bidg/Uniic.Ven./Prop 6020-04 · Insurance - I icensed Vehicles | 31,238.00 6.054.00 | 6.195.00 | -682.00 | %2.78 |
| 51,589.00 72,900.00 -21,311.00 | 6020-05 - Insurance - Crime | 0.00 | 00.099 | -660.00 | %0.0 |
| | Total 6020-00 · INSURANCE | 51,589.00 | 72,900.00 | -21,311.00 | 70.8% |

Friedman Memorial Airport Profit & Loss Budget vs. Actual (Combined '14)

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10/21/14 Accrual Basis

| | Oct '13 - Aug 14 | Budget | \$ Over Budget | % of Budget |
|---|-------------------|-------------|----------------|----------------|
| 6030-00 - 11711 ITIES | | | | |
| 6020-00 Cittilities - Gas/Terminal | 4.175.97 | 13.000.00 | -8,824.03 | 32.1% |
| 6020 O Hillitias Cas/Maintenance | 6.433.39 | 2,000,00 | -566.61 | 91.9% |
| | C,100:00 | 6 700 00 | -684 59 | 89.8% |
| 6030-03 · Utilities - Elect./Runway&rAri | 10,015.41 | 11,000,11 | -223 50 | %0 86 %0 86 |
| 6030-04 · Utilities - Elec./Office/Maint. | 06.97 | 00.000,11 | 02.027 | 2000 |
| 6030-05 · Utilities - Electric/Terminal | 25,670.59 | 00.000,11 | 14,6/0.59 | 233.4% |
| 6030-06 · Utilities - Telephone | 11,620.38 | 17,000.00 | -5,3/9.62 | 68.4% |
| 6030-07 · Utilities - Water | 705.21 | 1,200.00 | -494.79 | 58.8% |
| 6030-08 · Utilities - Garbage Removal | 8,867.95 | 8,500.00 | 367.95 | 104.3% |
| 6030-09 . Hillities - Sewer | 2,145,39 | 1,500.00 | 645.39 | 143.0% |
| 6030-10 . Itilities - Flec /Sewer | 608.70 | 500.00 | 108.70 | 121.7% |
| 6030-10 - Utilities - Electric/Tower | 4.889.35 | 5.000.00 | -110.65 | 97.8% |
| 6030-12 : Utilities - Elec /Brdfrd Hahl | 689.75 | | | |
| | 0 200 88 | 00 006 | 1 394 88 | 255.0% |
| 6030-15 · Utilities - Elec/AWOS | 2,534:00 | 210.00 | -78.11 | 62.8% |
| 6030-16 - Utilities - Elec. Wind Colle | 60:00 | 20:013 | ; | |
| 6030-17 · Utilities - Elec Rosenberg | 122.31 | | | 800 |
| 6040-01 · Service Provider - Weather | 2,079.00 | 4,000.00 | -1,921.00 | 52.0% |
| 6040-02 · Service Provider - Term. Music | 819.20 | 1,000.00 | -180.80 | 81.9% |
| 6040-03 · Service Provider - Internet/ISP | 5,265.84 | 6,500.00 | -1,234.16 | 81.0% |
| 6040.05 . Service Provider - ISP/Terminal | 1.650.00 | 2,000.00 | -350.00 | 82.5% |
| 6040-06 Service Provider - SSI Movement | 9,850.00 | 12,000.00 | -2,150.00 | 82.1% |
| | 17 770 707 | 100 010 001 | 7 108 20 | 96 1% |
| Total 6030-00 · UTILITIES | 104,811.71 | 103,010,00 | 67.061.4- | 80 |
| 6050-00 · PROFESSIONAL SERVICES | | | | |
| 6050-01 · Professional Services - Legal | 22,690.85 | 35,000.00 | -12,309.15 | 64.8% |
| 6050-02 . Professional Services - Audit | 26.457.70 | 30,000.00 | -3,542.30 | 88.2% |
| 6050-03 - Professional Services - Fucinee | 11.571.75 | 10.000.00 | 1,571.75 | 115.7% |
| Octobro of Professional Cornicos April | 00 000 6 | 000006 | 00.00 | 100.0% |
| 6050 of Diefersional Continue Con | £,000.50 63.75 | 000001 | | |
| 6050-05 - Professional Services - Gen. | 2.50 | 0000 | 00000 | %00 |
| 6050-07 · Professional Services - Archite | 0.00 | 1,000.00 | 00.000,1- | %0.00 |
| 6050-08 · Professional Services - Securit | 1,040.00 | 4,000.00 | -2,960.00 | 26.0% |
| 6050-10 · Prof. SrvcsIT/Comp. Support | 5,883.51 | 14,000.00 | -8,116.49 | 42.0% |
| 6050-11 · Professional Services - Wildlif | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| 6050-12 · Prof. Serv Planning Air Serv. | 16,183.81 | 35,000.00 | -18,816.19 | 46.2% |
| 6050-13 · Prof. ServWebsite Des.& Maint | 1,912.50 | | 1 | |
| 6050-15 · Prof. Serv Public Outreach | 22,983.50 | 20,000.00 | 2,983.50 | 114.9% |
| Total 6050-00 · PROFESSIONAL SERVICES | 110,787.37 | 152,000.00 | -41,212.63 | 72.9% |
| | | | | |
| 6060-00 - MAINTENANCE-OFFICE EQUIPMENT 6060-01 - Maint - Office Equip /Gen | 396.15 | 10.000.00 | -9,603.85 | 4.0% |
| 6060-02 - Maintenance - Computer | 153.44 | | | |
| 6060-04 Maintenance - Copier | 3,074.66 | | | |
| 6060-05 · Maintenance - Pnone | 02.585,1 | | | |
| Total 6060-00 - MAINTENANCE-OFFICE EQUIPMENT | 5,017.45 | 10,000.00 | -4,982.55 | 20.5% |
| | | | | |

Friedman Memorial Airport Profit & Loss Budget vs. Actual (Combined '14) October 2013 through August 2014

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10/21/14 Accrual Basis

| | Oct '13 - Aug 14 | Budget | \$ Over Budget | % of Budget |
|--|---|----------------------|------------------------|---------------|
| 6070-00 · RENT/LEASE OFFICE EQUIPMENT 6070-01 · Rent/Lease - Office Equip./Gen 6070-02 · Rent/Lease - Postage Meter | 0.00 | 3,400.00 1,400.00 | -3,400.00 | %0°0 %0°99 |
| Total 6070-00 · RENT/LEASE OFFICE EQUIPMENT | 936.00 | 4,800.00 | -3,864.00 | 19.5% |
| 6080-00 · DUES/MEMBERSHIPS/PUBLICATIONS E 6080-01 · Dues/Memberships/Publications | 13,635.48 | 15,000.00 | -1,364.52 | %6.06 |
| 6080-04 - Airport Marketing 6080-06 - Marketing - SCASDP | 18,014.87 18,400.10 | 20,000.00 | -1,985.13 | 90.1% |
| Total 6080-00 · DUES/MEMBERSHIPS/PUBLICATIONS E | 50,301.90 | 35,000.00 | 15,301.90 | 143.7% |
| 6090-00 · POSTAGE 6090-01 · Postage/Courier Service | 1,148.04 | 1,500.00 | -351.96 | 76.5% |
| Total 6090-00 · POSTAGE | 1,148.04 | 1,500.00 | -351.96 | 76.5% |
| 6100-00 · EDUCATION/TRAINING 6100-01 · Education/Training - Admin. 6100-02 · Education/Training - OPS 6100-03 · Education/Training - ARFF 6100-05 · Education - Neighborl Flight 6100-07 · Education - Public Outreach | 2,956.00 1,055.00 9,272.63 6,179.94 48.13 | 25,000.00 | -22,044.00 | 11.8% |
| Total 6100-00 · EDUCATION/TRAINING | 19,511.70 | 25,000.00 | -5,488.30 | 78.0% |
| 6110-00 · CONTRACTS 6110-01 · Contracts - General 6110-02 · Contracts - FMAA | 31,200.00 30,800.00 | 33,600.00 | -2,800.00 | 91.7% |
| 6110-03 · Contracts - SVA/Fee Collection | 53,900.00 | 58,900.00 | -5,000.00 -7,008,00 | 91.5% |
| 6110-04 · Contracts - COH LEO 6110-05 · Contracts - Janitorial | 0.00 | 10,000.00 | -10,000.00 | 0.0% |
| 6110-06 · Electronic Filing System | 12,650.00 | 13,800.00 | -1,150.00 | 91.7% |
| 6110-08 · Contracts - Eccles Tree Lights | 0.00 | 30,000.00 | -30,000.00 | 0.0 %0.0 |
| 6110-09 · Contracts - Website 6110-10 · Online Fmail Server Access | 1.503.27 | 2,500.00 | -996.73 | 60.1% |
| 6110-11 · Contracts - Security CMS | 39,100.00 | 42,500.00 | -3,400.00 | 92.0% |
| Total 6110-00 · CONTRACTS | 172,145.27 | 201,650.00 | -29,504.73 | 85.4% |
| 6120-00 · PERMITS 6120-01 · Permits - General | 0.00 | 100.00 | -100.00 | %0.0 |
| Total 6120-00 · PERMITS | 0.00 | 100.00 | -100.00 | 0.0% |

Profit & Loss Budget vs. Actual (Combined '14) October 2013 through August 2014 Friedman Memorial Airport

10/21/14 Accrual Basis

11:04 AM

| | Oct '13 - Aug 14 | Budget | \$ Over Budget | % of Budget |
|---|---|-----------------------|-------------------------|-------------|
| 6130-00 · MISCELLANEOUS EXPENSES 6130-01 · Misc General 6140-00 · Bank Fees 6130-00 · MISCELLANEOUS EXPENSES - Other | 6,961.81 1,314.56 -31.60 | 6,500.00 | 461.81 314.56 | 107.1% |
| Total 6130-00 - MISCELLANEOUS EXPENSES | 8,244.77 | 7,500.00 | 744.77 | 109.9% |
| Total "B" EXPENSES - ADMINISTRATIVE | 541,135.23 | 647,460.00 | -106,324.77 | 83.6% |
| "B" EXPENSES - OPERATIONAL 6500-00 · SUPPLIES/EQUIPMENT-ARFF/OPERATI 6500-01 · Supplies/Equipment - General 6500-02 · Supplies/Equipment - Tools 6500-03 · Supplies/Equipment - Clothing | 1,572.64 2,200.40 368.76 | 10,000.00 | -8,427.36 | 15.7% |
| 6500-04 · Supplies/Equipment - Janikonal 6500-05 · Supplies/Equipment - Deice 6500-06 · Supplies/Equipment - ARFF | 2,106.43 | 15,000.00 5,000.00 | -15,000.00 -2,893.57 | 0.0% |
| Total 6500-00 · SUPPLIES/EQUIPMENT-ARFF/OPERATI | 19,550.83 | 30,000.00 | -10,449.17 | 65.2% |
| 6510-00 · FUEL/LUBRICANTS 6510-01 · Fuel/Lubricants - General 6510-02 · Fuel 6510-03 · Lubricants | 26.37 25,144.70 125.90 | 45,000.00 | -44,973.63 | 0.1% |
| Total 6510-00 · FUEL/LUBRICANTS | 25,296.97 | 45,000.00 | -19,703.03 | 56.2% |
| 6520-00 · VEHICLES/MAINTENANCE 6520-01 · R/M Equipment - General 6520-02 · R/M Equip. '93 Schmidt Snow 6520-04 · R/M Equip. '93 Schmidt Snow 6520-04 · R/M Equip. '95 Ford Dump 6520-09 · R/M Equip. '96 Oshkosh Swp. 6520-13 · R/M Equip. '96 Oshkosh Swp. 6520-13 · R/M Equip. '07 Ford F-150 PU 6520-19 · R/M Equip. '07 Ford Exped. 6520-23 · R/M Equip '97 Ford Exped. 6520-28 · R/M Equip '01 Ford P-250 6520-29 · R/M Equip '01 Ford P-350 6520-30 · R/M Equip. '05 Ford F-350 6520-30 · R/M Equip. '09 Mini Truck | 5,336.18 3,843.62 -8.00 702.78 829.17 2,192.38 127.02 391.25 177.96 140.92 494.11 6,059.23 605.35 | 25,000.00 | -19,663.82 | 21.3% |
| Total 6520-00 · VEHICLES/MAINTENANCE | 20,950.48 | 25,000.00 | -4,049.52 | 83.8% |
| 6530-00 · ARFF MAINTENANCE 6530-01 · ARFF Maint. General 6530-04 · ARFF Maint '03 E-One 6530-05 · ARFF MAint '03 E-One | 0.00 1,489.21 369.24 | 5,000.00 | -5,000.00 | 0.0% |
| Total 6530-00 · ARFF MAINTENANCE | 1,858.45 | 5,000.00 | -3,141.55 | 37.2% |

Friedman Memorial Airport Profit & Loss Budget vs. Actual (Combined '14) October 2013 through August 2014

10/21/14 Accrual Basis

| Oct '13 - Aug 14 | 6540-00 · REPAIRS/MAINTENANCE - BUILDING 6540-01 · R/M Bidg General 6540-02 · R/M Bidg Terminal 6540-03 · R/M Bidg Shop 6540-04 · R/M Bidg Cold Storage 6540-05 · R/M Bidg Manager's Bidg. 6540-07 · R/M Bidg Tower | Total 6540-00 · REPAIRS/MAINTENANCE - BUILDING | 6550-00 · REPAIRS/MAINTENANCE - AIRSIDE 6550-01 · R/M - General 6550-02 · R/M - Airfield 6550-04 · R/M - Lights 6550-05 · R/M - Grounds 2,980.06 | Total 6550-00 · REPAIRS/MAINTENANCE - AIRSIDE 8,835.04 | 6560-00 · SECURITY EXPENSE 6560-01 · Security | Total 6560-00 · SECURITY EXPENSE | 6570-00 · REPAIRS/MAINTAERONAUTICAL EQU 6570-01 · R/M Aeronautical Equp - NDB/DME 6570-02 · R/M Aeronautical Equp Tower 6570-03 · R/M Aeronautical EqpSwt. Sys 6570-04 · R/M Aeron. Equip AWOS/ATIS 6570-05 · R/M Aero. Equip Flying Hat Lgts 1,189.00 | Total 6570-00 · REPAIRS/MAINTAERONAUTICAL EQU | Total "B" EXPENSES - OPERATIONAL | Total "B" EXPENDITURES 678,352.55 | 7000-00 · MISC. CAPITAL EXPENDITURES 7000-00 · MISC. CAPITAL EXPENDITURES 7000-01 · Contingency 7000-03 · ATC Equipment 7000-13 · Parking Mngmnt. | | 7000-39 · Air Pass. Terminal - Int. Paint 6,830.00 7000-40 · Weather Viewing Equpment 0.00 7000-41 · Terminal Air Service Support 53,644.05 | TURES |
|------------------|---|--|---|--|--|----------------------------------|--|---|----------------------------------|-----------------------------------|---|------------------------|---|-----------|
| Budget | 29,000.00 | 29,000.00 | 15,000.00 | 15,000.00 | 20,000.00 | 20,000.00 | 22,000.00 | 22,000.00 | 191,000.00 | 838,460.00 | 35,000.00 | 6,000.00 | 10,000.00 20,000.00 | 78,000.00 |
| \$ Over Budget | -25,129.84 | -8,787.27 | -14,075.05 | -6,164.96 | -6,710.77 | -6,710.77 | -12,805.00 | 5,223.59 | -53,782.68 | -160,107.45 | -15,936.00 | -6,000.00 -7,000.00 | -3,170.00 -20,000.00 | 63,935.98 |
| % of Budget | 13.3% | %2.69 | 6.2% | 28.9% | 66.4% | 66.4% | 41.8% | 123.7% | 71.8% | 80.9% | 54.5% | 0.0% 0.0% | 68.3% 0.0% | 182.0% |

Friedman Memorial Airport Profit & Loss Budget vs. Actual (Combined '14) October 2013 through August 2014

10/21/14 Accrual Basis

| 7504-00 · AIP 04 EXPENSE | Oct '13 - Aug 14 | Budget | \$ Over Budget | % of Budget |
|---|---|---------------|----------------|-------------|
| 7504-01 · AIP '04-New Arpt.EIS-Phs.III/IV Total 7504-00 · AIP 04 EXPENSE | 11,805.50 | | | |
| 7538-00 · Improvements to Existing Site 7538-01 · AIP '38 | 149,545.24 | 425,000.00 | -275,454.76 | 35.2% |
| Total 7538-00 · Improvements to Existing Site | 149,545.24 | 425,000.00 | -275,454.76 | 35.2% |
| 7539-00 · AIP '39 EXPENSE - Imp. ALP 7539-01 · AIP '39 - Eligible 7539-02 · AIP '39 Non-Eligible 7539-03 · AIP '39 -AIP/PFC | 0.00 4,500.00 1,847,336.02 | 535,000.00 | -535,000.00 | 0.0% |
| Total 7539-00 · AIP '39 EXPENSE - Imp. ALP | 1,851,836.02 | 535,000.00 | 1,316,836.02 | 346.1% |
| 7540-00 · AIP '40/PFC EXPENSE - Safety Ar 7540-01 · AIP '40 7540-02 · AIP '40 Non-Eligible 7540-03 · AIP '40 AIP/PFC 7540-04 · AIP '40 Non Eligible - Terminal 7540-06 · AIP '40 Non-Eligible - OPS/Adm. 7540-07 · AIP '40 RETAINER | 288.41 13,361.54 8,264,190.46 11,398.24 40,279.26 -230,555.75 | 16,000,000.00 | -15,999,711.59 | 0.0% |
| Total 7540-00 . AIP '40/PFC EXPENSE - Safety Ar | 8,098,962.16 | 16,000,000.00 | -7,901,037.84 | 20.6% |
| 7600-00 · PFC - Security Equipment 8000-00 · Replacement Airport 8000-04 · Public Outreach 8000-07 · General | 535.00 294.12 -40.00 | | | |
| Total 8000-00 · Replacement Airport | 254.12 | | | |
| 9000-00 · PFC EXPENSE 9000-03 · PFC 12-08-C-00-SUN 9000-06 · PFC '12 - Security Improvements Total 9000-03 · PFC 12-08-C-00-SUN | 127,230.00 | | | |
| Total 9000-00 · PFC EXPENSE | 127,230.00 | | | |
| 9001-00 · PFC 14-09-C-00-SUN 9001-01 · PFC '14 RSA Formulation 9001-03 · PFC '14 Master Plan 9001-04 · PFC '14 Relocate SW Taxilane By 9001-05 · PFC '14 Relocate GA Apron 9001-06 · PFC '14 Perimeter Fence Relocat 9001-07 · PFC '14 RSA Grading 9001-08 · PFC '14 Relocate Taxiway A & B 9001-09 · PFC '14 Relocate Power to PAPI 9001-10 · PFC '14 Relocate AWOS | 49.06 8,350.00 67,584.98 55,749.85 11,105.44 123,095.64 201,117.07 8,350.31 935.78 29,714.47 | | | |

Friedman Memorial Airport Profit & Loss Budget vs. Actual (Combined '14)

October 2013 through August 2014

Accrual Basis

11:04 AM 10/21/14 9001-12 · PFC '14 Relocate Terminal Apror 9001-13 · PFC '14 Relocate Cargo Apron 9001-14 · PFC '14 Relocate Hangars 9001-15 · PFC '14 Rehab Terminal Bldg. 9001-16 · PFC '14 Relocate N. Taxilane 9001-19 · PFC '14 Administration

Total 9001-00 · PFC 14-09-C-00-

Total "C" EXPENSES

Total EXPENDITURES

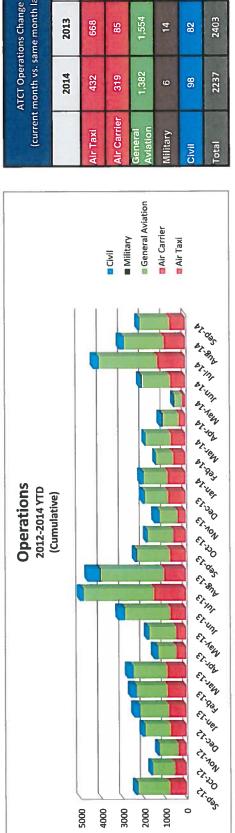
Total Expense

Net Ordinary Income

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| | Oct '13 - Aug 14 | Budget | \$ Over Budget | % of Budget |
|---|---|----------------|----------------|-------------|
| locate Terminal Apron locate Cargo Apron locate Hangars hab Terminal Bldg. locate N. Taxilane ministration | 3,267.08 1,371.28 108,135.16 63,384.00 469.78 8,941.40 | | | |
| NOC-20-2-50 | 11,073,725.32 | 17,038,000.00 | -5,964,274.68 | 65.0% |
| | 12,875,130.86 | 19,115,964.66 | -6,240,833.80 | 67.4% |
| | 12,875,130.86 | 19,115,964.66 | -6,240,833.80 | 67.4% |
| | -10,372,237.56 | -16,744,794.66 | 6,372,557.10 | 61.9% |
| | -10,372,237.56 | -16,744,794.66 | 6,372,557.10 | 61.9% |

| 2001 2002 2003 2004 2006 2007 2008 2009 2010 2011 2012 2013 2014 3,622 3,893 3,912 2,600 3,028 2,787 4,547 2,520 2,070 2,379 2,408 2,098 2,454 2,117 2,205 2,612 1,417 4,927 3,122 3,789 3,597 3,548 2,857 2,244 2,647 2,117 2,205 2,612 1,417 4,952 5,126 3,086 4,097 3,618 2,918 4,677 3,097 2,145 2,709 1,813 1,921 2,729 1,417 2,494 3,649 2,213 2,914 4,677 3,097 2,145 1,735 1,604 1,513 1,210 3,905 4,184 2,654 3,282 2,729 2,134 1,579 2,293 1,891 1,735 1,604 1,513 1,921 2,104 2,146 2,603 1,914 1,921 <th>Control Park</th> <th></th> <th></th> <th></th> <th></th> <th>ATC</th> <th>T Traff</th> <th>ic Oper</th> <th>ATCT Traffic Operations Record</th> <th>Recor</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> | Control Park | | | | | ATC | T Traff | ic Oper | ATCT Traffic Operations Record | Recor | | | | | | |
|--|--------------|--------|-------|--------|--------|--------|---------|---------|--------------------------------|--------|--------|--------|--------|--------|--------|------|
| any 2002 2003 2004 2006 2007 2008 2000 2011 2012 2013 2014 any 3,622 3,893 3,912 2,600 3,028 2,787 4,547 2,520 2,070 2,379 2,408 2,098 2,454 2,128 any 4,027 4,986 3,073 3,122 3,789 3,597 3,548 2,857 2,244 2,647 2,117 2,206 2,467 2,143 1,724 1,724 1,735 1,604 1,513 1,417 h 4,952 5,126 3,086 4,097 3,618 2,987 2,289 2,293 2,148 2,617 2,148 2,177 2,205 2,147 2,148 2,177 2,206 2,172 1,417 2,494 3,694 2,218 2,618 2,618 2,618 2,113 1,724 1,724 1,735 1,604 1,513 1,510 3,905 4,184 2,624 2,911 | | | | | | | | | | | | | | | | |
| any 3,622 3,893 3,912 2,600 3,028 2,787 4,547 2,520 2,070 2,379 2,408 2,954 2,454 2,647 2,117 2,205 2,612 2,612 2,612 2,617 2,117 2,205 2,612 2,612 2,612 2,612 2,612 3,618 2,918 4,677 3,097 2,145 2,173 1,724 1,735 1,614 1,513 1,509 2,612 2,612 2,612 2,612 2,613 2,618 4,677 3,097 2,145 2,174 2,117 2 | Month | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| Lary 4,027 4,498 3,773 3,122 3,789 3,597 3,548 2,857 2,244 2,647 2,117 2,205 2,612 h 4,952 5,126 3,086 4,097 3,618 2,918 4,677 3,097 2,145 2,709 1,813 1,921 2,753 2,494 3,649 2,213 2,462 2,047 2,581 2,113 1,724 1,735 1,604 1,513 1,509 3,905 4,184 2,624 3,282 2,729 2,134 1,579 2,293 2,280 1,891 1,513 1,509 4,787 5,039 4,737 4,438 3,674 3,656 5,181 3,334 2,503 1,891 1,513 1,509 st 6,359 8,796 6,117 5,910 5,424 5,931 4,561 4,561 4,705 4,488 4,705 4,810 2,846 smber 3,871 4,636 3,709 4,510 4,810 <td>January</td> <td>3,622</td> <td>3,893</td> <td>3,912</td> <td>2,600</td> <td>3,028</td> <td>2,787</td> <td>4,547</td> <td>2,520</td> <td>2,070</td> <td>2,379</td> <td>2,408</td> <td>2,098</td> <td>2,454</td> <td>2,128</td> <td></td> | January | 3,622 | 3,893 | 3,912 | 2,600 | 3,028 | 2,787 | 4,547 | 2,520 | 2,070 | 2,379 | 2,408 | 2,098 | 2,454 | 2,128 | |
| h 4,952 5,126 3,086 4,097 3,618 2,918 4,677 3,097 2,145 2,709 1,813 1,921 2,753 1,509 2,923 2,929 2,134 1,734 1,735 1,604 1,513 1,509 1,509 1,835 2,936 2,184 2,654 3,282 2,729 2,134 1,579 2,293 2,280 1,891 1,533 1,693 1,852 1,509 1,4787 5,039 4,737 4,438 3,674 5,931 7,398 4,704 4,551 5,005 2,104 4,810 2,828 2,761 3,203 2,918 2,707 5,722 6,087 8,196 2,596 3,376 3,128 3,359 2,396 2,403 2,914 2,656 3,426 2,936 3,760 3,103 2,134 2,145 2,145 2,141 1,329 1,141 1,325 1,475 1,473 2,805 2,599 2,749 2,260 2,912 2,892 1,670 1,901 1,309 1,114 1,325 1,475 1,473 1,413 1,227 2,141 2,805 1,848 2,722 3,834 2,699 1,848 2,272 1,811 2,493 2,066 2,016 1,918 1,848 2,272 1,811 2,493 2,066 2,016 1,018 1,0 | February | 4,027 | 4,498 | 3,073 | 3,122 | 3,789 | 3,597 | 3,548 | 2,857 | 2,244 | 2,647 | 2,117 | 2,205 | 2,612 | 1,417 | |
| 2.4943,6492,2132,8402,4622,0472,5812,1131,7241,7241,7351,6041,5131,5093,9054,1842,6543,2822,7292,1341,5792,2932,2801,8911,5331,6931,8524,7874,7874,4383,6743,6565,1813,3342,5033,0192,8982,7613,203st6,3598,7966,1175,9105,4245,9317,3984,7044,5515,0055,0044,8105,345smber3,8714,6364,1624,6093,7604,3112,6963,3763,1283,3592,3962,403ber3,8793,6563,4262,9362,7492,2602,9122,8921,6701,9011,3091,1141,3251,475mber3,4012,8053,2473,2272,7223,8342,6991,8482,2721,8112,4932,0662,0163,4182,6353,2473,2272,7223,8342,6991,8482,2721,8112,4932,0662,0163,4185,0855,89744,7393,6563,2493,5653,2493,2562,2140 | March | 4,952 | 5,126 | 3,086 | 4,097 | 3,618 | 2,918 | 4,677 | 3,097 | 2,145 | 2,709 | 1,813 | 1,921 | 2,753 | 1,924 | |
| 3.905 4,184 2,654 3,282 2,729 2,134 1,579 2,293 2,280 1,891 1,533 1,693 1,852 1,852 4,787 5,039 4,737 4,438 3,674 3,656 5,181 3,334 2,503 3,019 2,898 2,761 3,203 st 6,359 8,736 6,117 5,910 5,424 5,931 7,398 4,704 4,551 5,005 5,004 4,810 5,345 st 6,347 6,917 5,513 5,707 5,722 6,087 8,196 4,570 4,488 4,705 4,826 3,823 4,644 ber 3,871 4,636 3,760 4,311 2,696 3,376 3,128 3,823 4,643 ser 3,872 2,936 2,749 2,260 2,912 2,134 2,145 1,325 1,475 imber 3,082 2,599 2,749 2,260 2,912 2,894 2,772 1,814 | April | 2,494 | 3,649 | 2,213 | 2,840 | 2,462 | 2,047 | 2,581 | 2,113 | 1,724 | 1,735 | 1,604 | 1,513 | 1,509 | 1,210 | |
| 4,787 5,039 4,737 4,448 3,656 5,181 3,334 2,503 3,019 2,898 2,761 3,203 st 6,359 8,796 6,117 5,910 5,424 5,931 7,398 4,704 4,551 5,005 5,004 4,810 5,345 st 6,359 8,796 6,117 5,910 5,722 6,087 8,196 4,570 4,488 4,705 4,326 3,823 4,644 smber 3,871 4,636 2,122 6,087 8,196 4,570 4,488 4,705 4,326 3,823 4,644 sper 3,871 4,609 3,760 4,311 2,696 3,376 3,128 3,359 2,396 2,403 smber 3,872 2,296 2,912 2,892 1,670 1,901 1,314 1,325 1,475 smber 3,401 2,805 2,722 3,834 2,699 1,848 2,272 1,811 2,493 2,066 </td <td>May</td> <td>3,905</td> <td>4,184</td> <td>2,654</td> <td>3,282</td> <td>2,729</td> <td>2,134</td> <td>1,579</td> <td>2,293</td> <td>2,280</td> <td>1,891</td> <td>1,533</td> <td>1,693</td> <td>1,852</td> <td>555</td> <td></td> | May | 3,905 | 4,184 | 2,654 | 3,282 | 2,729 | 2,134 | 1,579 | 2,293 | 2,280 | 1,891 | 1,533 | 1,693 | 1,852 | 555 | |
| st 6,359 8,796 6,117 5,910 5,424 5,931 7,398 4,704 4,551 5,005 5,004 4,810 5,345 sight sig | June | 4,787 | 5,039 | 4,737 | 4,438 | 3,674 | 3,656 | 5,181 | 3,334 | 2,503 | 3,019 | 2,898 | 2,761 | 3,203 | 2,164 | |
| st 6,479 6,917 5,513 5,707 5,722 6,087 8,196 4,570 4,488 4,705 4,326 3,323 4,644 smber 3,871 4,636 4,162 4,124 4,609 3,760 4,311 2,696 3,376 3,128 3,359 2,396 2,403 ber 3,879 3,656 3,426 2,936 3,570 3,339 3,103 2,134 2,145 2,012 1,886 1,658 1,874 smber 3,082 2,698 2,599 2,749 2,260 2,912 2,892 1,670 1,901 1,309 1,114 1,325 1,475 smber 3,401 2,805 3,247 3,227 2,722 3,834 2,699 1,848 2,272 1,811 2,493 2,066 2,016 states 50,858 55,897 44,739 45,032 43,607 43,002 50,712 33,836 31,699 32,350 30,555 28,269 32,140 | July | 6,359 | 8,796 | 6,117 | 5,910 | 5,424 | 5,931 | 7,398 | 4,704 | 4,551 | 5,005 | 5,004 | 4,810 | 5,345 | 4,345 | |
| 3,871 4,636 4,162 4,162 4,609 3,760 4,311 2,696 3,376 3,128 3,359 2,396 2,403 3,879 3,656 3,426 2,936 3,570 3,339 3,103 2,134 2,145 2,012 1,886 1,678 1,874 3,082 2,698 2,749 2,260 2,912 2,892 1,670 1,901 1,309 1,114 1,325 1,475 3,401 2,805 3,247 2,722 3,834 2,699 1,848 2,272 1,811 2,493 2,066 2,016 50,858 55,897 44,739 45,032 43,607 43,002 50,712 33,836 31,699 32,350 30,555 28,269 22,140 | August | 6,479 | 6,917 | 5,513 | 5,707 | 5,722 | 6,087 | 8,196 | 4,570 | 4,488 | 4,705 | 4,326 | 3,823 | 4,644 | 3,114 | |
| 3,8793,6563,4262,9363,5703,3393,1032,1342,1452,0121,8861,6581,8743,0822,6982,7492,2602,9122,8921,6701,9011,3091,1141,3251,4753,4012,8053,2473,2272,7223,8342,6991,8482,2721,8112,4932,0662,01650,85855,89744,73945,03243,60743,00250,71233,83631,69932,35030,55528,26932,140 | September | 3,871 | 4,636 | 4,162 | 4,124 | 4,609 | 3,760 | 4,311 | 2,696 | 3,376 | 3,128 | 3,359 | 2,396 | 2,403 | 2,237 | |
| 3,082 2,698 2,599 2,749 2,260 2,912 2,892 1,670 1,901 1,309 1,114 1,325 1,475 3,401 2,805 3,247 3,227 2,722 3,834 2,699 1,848 2,272 1,811 2,493 2,066 2,016 50,858 55,897 44,739 45,032 43,607 43,002 50,712 33,836 31,699 32,350 30,555 28,269 32,140 | October | 3,879 | 3,656 | 3,426 | 2,936 | 3,570 | 3,339 | 3,103 | 2,134 | 2,145 | 2,012 | 1,886 | 1,658 | 1,874 | | |
| 3,401 2,805 3,247 3,227 2,722 3,834 2,699 1,848 2,272 1,811 2,493 2,066 2,016 50,858 55,897 44,739 45,032 43,607 43,002 50,712 33,836 31,699 32,350 30,555 28,269 32,140 | November | 3,082 | 2,698 | 2,599 | 2,749 | 2,260 | 2,912 | 2,892 | 1,670 | 1,901 | 1,309 | 1,114 | 1,325 | 1,475 | | |
| 50,858 55,897 44,739 45,032 43,607 43,002 50,712 33,836 31,699 32,350 30,555 28,269 32,140 | December | 3,401 | 2,805 | 3,247 | 3,227 | 2,722 | 3,834 | 2,699 | 1,848 | 2,272 | 1,811 | 2,493 | 2,066 | 2,016 | | |
| | Totals | 50,858 | | 44,739 | 45,032 | 43,607 | 43,002 | 50,712 | 33,836 | 31,699 | 32,350 | 30,555 | 28,269 | 32,140 | 19,094 | |

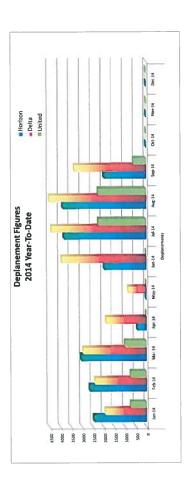


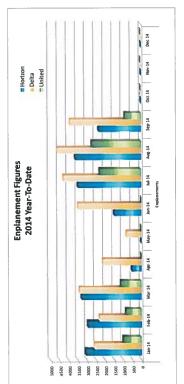
| (current | month vs. sa | (current month vs. same month last year) | ast year) |
|---------------------|--------------|--|-----------|
| | 2014 | 2013 | % Change |
| Air Taxi | 432 | 899 | -35% |
| Alr Carrier | 319 | 85 | 275% |
| General Aviation | 1,382 | 1,554 | -11% |
| Military | 9 | 14 | -57% |
| Civil | 98 | 82 | 20% |
| Total | 2237 | 2403 | -6.91% |
| | | | |

Friedman Memorial Airport September 2014

| | | | | | | | | | HII3 +107 | 2014 Enpiditements | | | | | | The same of the sa | - | |
|--------|-------------------|-----------------|-----------------|------------|---------|---------|---------|----------------|------------|--------------------|-----------------|---------|--------|-----------------|----------------------|--|------------|----------------------|
| | | Ai | Aiaska Airlines | Set | | | ă | Delta Airlines | Se | | ls. | | United | Juited Airlines | | | | |
| | | | | | | | | | | | | | | | | | | |
| əj | | -NoN | | Prior Year | M-T-M % | | Non- | | Prior Year | M-T-M % | | -NoN | | Prior Year | | Current | Prior | Y-T-Y |
| BQ | Revenue | Revenue Revenue | Total | Month | Change | Revenue | Revenue | Total | Month | Change | Revenue Revenue | Revenue | Total | Month | M-T-M % Change | Y-T-D | Y-T-D | % Change |
| Jan-14 | 2,991 | 29 | 3,058 | 3,150 | -3% | 2,483 | 102 | 2,585 | 2,113 | 25% | 965 | 27 | 992 | 0 | %0 | 6,635 | 5,263 | 26.1% |
| Feb-14 | | 9/ | 2,947 | 3,374 | -13% | 2,249 | 62 | 2,311 | 2,366 | -5% | 841 | 13 | 854 | 0 | %0 | 12,747 | 11,003 | 15.9% |
| Mar-14 | | 98 | 3,285 | 3,717 | -15% | 3,275 | 119 | 3,394 | 3,185 | %2 | 1,097 | 28 | 1,125 | 0 | %0 | 20,551 | 17,905 | 14.8% |
| Apr-14 | 514 | 16 | 230 | 0 | 230% | 2,011 | 107 | 2,118 | 2,114 | %0 | 0 | 0 | 0 | 0 | %0 | 23,199 | 20,019 | 15.9% |
| May-14 | | 0 | 0 | 0 | %0 | 792 | 31 | 823 | 1,925 | -21% | 0 | 0 | 0 | 0 | %0 | 24,022 | 21,944 | 9.5% |
| Jun-14 | | 99 | 1,503 | 1,173 | 28% | 3,368 | 26 | 3,465 | 2,847 | 25% | 0 | 0 | 0 | 0 | %0 | 28,990 | 25,964 | 11.7% |
| Jul-14 | | 99 | 3,479 | 3,405 | 5% | 4,144 | 115 | 4,259 | 4,014 | %9 | 2,217 | 9 | 2,277 | 0 | %0 | 39,005 | 33,383 | 16.8% |
| Aug-14 | 3,534 | 88 | 3,622 | 2,608 | 39% | 4,486 | 110 | 4,596 | 3,062 | 20% | 2,658 | 52 | 2,710 | 0 | %0 | 49,933 | 39,053 | 27.9% |
| Sep-14 | | 69 | 2,333 | 1,832 | 27% | 3,781 | 117 | 3,898 | 3,214 | 21% | 829 | 41 | 900 | 0 | %0 | 57,064 | 44,099 | 29.4% |
| Totals | 20,211 | 546 | 20,757 | 19,259 | 8% | 26,589 | 960 | 27,449 | 24,840 | 11% | 8,637 | 221 | 8,858 | 0 | %0 | | | |
| Legend | Legend for Chart: | | | | | | | | | | | | | | Y-T-D = Year-To-Date | | Y-T-Y = Y. | Y-T-Y = Year-To-Year |

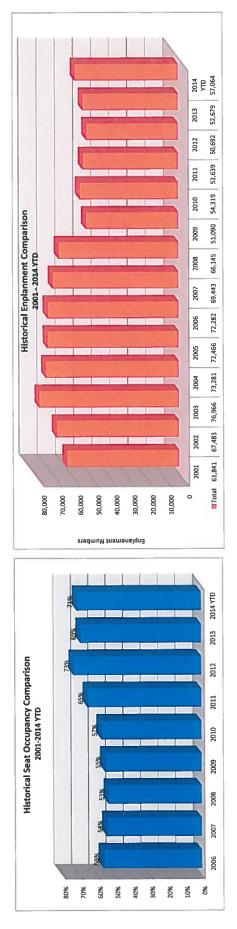
| | | | | | | | | | 70 th OE | ZUI4 Deplanements | | | | | The state of the s | | | |
|--------|-------------------|-----------------|-----------------|--------------------|--------|---------|------|----------------|------------|-------------------|-----------------|---------|--------|-----------------|--|----------------------|-----------|----------|
| | | Ak | Alaska Airlines | Sel | | | ۵ | Jelta Airlines | es | | | | United | United Airlines | | | | |
| 91 | | -hoN | | Prior Year M-T-M % | M-T-M | | Non- | | Prior Year | M-T-M % | And de | Non- | | Prior Year | | Current | Prior | Y-T-Y |
| BQ | Revenue | Revenue Revenue | Total | Month | Change | Revenue | Œ | Total | Month | Change | Revenue Revenue | Revenue | Total | Month | M-T-M % Change | Y-T-D | Y-T-D | % Change |
| Jan-14 | | 99 | 2,432 | 2.398 | % | 1,820 | F | 1,901 | 1,632 | 16% | 969 | 23 | 719 | 0 | %0 | 5,052 | 4,030 | 25.4% |
| Feb-14 | | 88 | 2,631 | 3,294 | -50% | 2,334 | 52 | 2,386 | 2,360 | 1% | 711 | 12 | 723 | 0 | %0 | 10,792 | 9,684 | 11.4% |
| Mar-14 | 2.940 | 91 | 3,031 | 3,355 | -10% | 2,815 | 111 | 2,926 | 2,891 | 1% | 996 | 27 | 993 | 0 | %0 | 17,742 | 15,930 | 11.4% |
| Apr-14 | | 17 | 425 | 0 | 425% | 1,768 | 66 | 1,867 | 1,806 | 3% | 0 | 0 | 0 | 0 | %0 | 20,034 | 17,736 | 13.0% |
| May-14 | | 0 | 0 | 0 | %0 | 802 | 28 | 833 | 2,086 | %09- | 0 | 0 | 0 | 0 | %0 | 20,867 | 19,822 | 5.3% |
| 41-unl | | 20 | 1.958 | 1.662 | 18% | 3,832 | 96 | 3,928 | 3,242 | 21% | 0 | 0 | 0 | 0 | %0 | 26,753 | 24,726 | 8.2% |
| Jul-14 | | 11 | 3,815 | 3.819 | %0 | 4,308 | 87 | 4,395 | 4,137 | %9 | 2,160 | 54 | 2,214 | 0 | %0 | 37,177 | 32,682 | 13.8% |
| Aug-14 | | 104 | 3.879 | 3.013 | 59% | 4,395 | 104 | 4,499 | 3,250 | 38% | 2,192 | 41 | 2,233 | 0 | %0 | 47,788 | 38,945 | 22.7% |
| Sep-14 | 1,906 | 92 | 1,971 | 1,611 | 25% | 3,226 | 111 | 3,337 | 2,665 | 52% | 548 | 52 | 573 | 0 | %0 | 53,669 | 43,221 | 24.2% |
| Totals | 19,564 | 578 | 20,142 | 19,152 | 2% | 25,303 | 692 | 26,072 | 24,069 | %8 | 7,273 | 182 | 7,455 | 0 | %0 | | | |
| Legend | Legend for Chart: | | | | | | | | | | | | | Y-T-D= | Y-T-D = Year-To-Date | Y-T-Y = Year-To-Year | ear-To-Ye | ar |





Friedman Memorial Airport September 2014

| | | September 1 | SHOT KEE | The State of | | 1 | | 201 | 4 Seat 0 | 2014 Seat Occupancy | , s | | | | | | | |
|-------------|------------------------------------|--|--|--------------|---|---------------------------|-----------------|------------------|----------------------------------|---|-------------------------|-----------------|-------------------------|---|------------|--|---|-------------------|
| | | Alaska Airlines | Airlines | | | Delta Airlines | Virlines | | | United Airlines | Airlines | | Annual Se Year-to- | Annual Seat Occupancy Totals Year-to-Year Comparison | | Annual Seat Occupancy Percentages Year-to-Year Comparison | ai Seat Occupancy Percen Year-to-Year Comparison | rcentages ison |
| Đ1. | Denarture | Seats | Seats | Percent | Departure | Seats | Seats | Percent | Departure | Seats | Seats | Percent | Total Seats Occupied | Total Seats Occupied | % Y-T-Y | Current Y-T-D % | Prior Y-T-D% | Y-T-Y |
| вQ | Flights | • | 0 | Occupied | Flights | Available | Occupied | Occupied | Flights | Available | Occupied | Occupied | Y-T-D | Prior Y-T-D | Change | Occupied | Occupied | Change |
| Jan-14 | L | 3,952 | 3,058 | 77% | 74 | 3,390 | 2,585 | %9/ | 25 | 1,650 | 992 | %09 | 6,635 | 5,263 | 56% | 74% | %89 | %9 |
| Feb-14 | 44 | 3,344 | 2,947 | 88% | 54 | 3,726 | 2,311 | 62% | 19 | 1,254 | 854 | %89 | 12,747 | 11,003 | 16% | 74% | 72% | 2% |
| Mar-14 | 20 | 3.800 | 3.285 | %98 | 71 | 4,899 | 3,394 | %69 | 24 | 1,584 | 1,125 | 71% | 20,551 | 17,905 | 15% | 75% | 74% | 1% |
| Apr-14 | 6 | 684 | 230 | 77% | 48 | 3,312 | 2,118 | 64% | 0 | 0 | 0 | %0 | 23,199 | 20,019 | 16% | 74% | 74% | %0 |
| Mav-14 | | 0 | 0 | %0 | 20 | 1,380 | 823 | %09 | 0 | 0 | 0 | %0 | 24,022 | 21,944 | 9.5% | 73% | 74% | -1% |
| Jun-14 | 8 | 2.312 | 1,503 | 65% | 80 | 5,520 | 3,465 | 63% | 0 | 0 | 0 | %0 | 28,990 | 25,964 | 11.7% | 72% | 71% | 1% |
| Jul-14 | | 4.216 | 3,479 | 83% | 88 | 6,072 | 4,259 | %02 | 09 | 4,200 | 2,277 | 24% | 39,005 | 33,383 | 17% | 71% | 71% | %0 |
| And-14 | 8 | 4,080 | 3,622 | 89% | 86 | 5,934 | 4,596 | 17% | 22 | 3,990 | 2,710 | %89 | 49,933 | 39,053 | 28% | 73% | %69 | 4% |
| Sep-14 | 49 | 3,332 | 2,333 | %02 | 84 | 2,796 | 3,898 | %19 | 35 | 2,112 | 900 | 43% | 57,064 | 44,099 | 29% | 71% | %69 | 2% |
| | | | | | | | | | | | | | | | | | | |
| Totals | 360 | 25,720 | 20,757 | 81% | 605 | 40,029 | 27,449 | %69 | 217 | 14,790 | 8,858 | %09 | | | | | | |
| Note: | Total of 68 Sea Total of 76 Sea | Total of 68 Seats Avaitable on aircraft for summer months Total of 76 Seats Avaitable on aircraft for winter months | rcraft for summe craft for winter m | r months | Total of 69 5 | Total of 69 Seats Availab | ble on aircraft | | Total of 66 Se Total of 70 Se | Total of 66 Seats Available on aircraft from Jan June Total of 70 Seats starting in July | n aircraft from luly | Jan June | Legend: | | Y-T-D = Ye | Y-T-D = Year-to-Date | Y-T-Y = Year-To-Year | r-To-Year |
| Seats are c | apped at 68 du | iring some per | iods in the su | mmer due to | Seats are capped at 68 during some periods in the summer due to weight and balance requirer | lance requires | nents and oth | her times of the | e year seats ma | nents and other times of the year seats may be capped due to environmental conditions | ie to environme | ental condition | 8 | | | | | |



Rick Baird

From:

Barbara Cook <barbara.cook@aaae.org> Tuesday, October 14, 2014 4:08 PM

Sent: To:

Rick Baird

Subject:

Airport Report Today, October 15, 2014



AMERICAN ASSOCIATION OF AIRPORT EXECUTIVES **DELIVERING THE NEWS YOU NEED** VOL. V, NUMBER 81 TOP STORIES IN THIS ISSUE

Gulfstream Introduces New Family Of Business Jets FAA Restores Operations At Aurora, Illinois, Center **NW Chapter-AAAE Elects Officers** Carriers Launch Nonstop Flights From Dallas Love Field Digicast Offers ARFF Training Airline Ticket Sales Increase In September United Opens Check-In Options At San Francisco Did You Know Portland Airport Adds Food Cart Concessions

Need Help? Editorial Suggestions/Questions | Technical Assistance | E-mail Address Changes

FAA Restores Operations At Aurora, Illinois, Center

FAA said Monday that it successfully has restored full air traffic operations at the Chicago Enroute Center in Aurora, Illinois, which suffered significant damage from a Sept. 26 fire that was set deliberately.

The agency said its technical teams restored all of the critical systems and equipment at the center Oct. 12, and air traffic controllers resumed control of the center's airspace from adjoining centers between midnight and 1 a.m. on Oct. 13.

FAA said it is conducting a 30-day review of contingency plans and security protocols for its major facilities as a result of this event.

Carriers Launch Nonstop Flights From Dallas Love Field

Southwest on Monday announced that it will give away 1,000 free flights to celebrate the expiration of the Wright Amendment that limited the length of flights that could operate from Dallas Love Field.

FEATURED MEETING

AAAE Unmanned Aircraft Systems (UAS) Workshop November 16 - 18, 2014 | Reno, NV

UPCOMING EVENTS

AAAE/FAA Basic Airport Safety and **Operations Specialist (ASOS) School** October 22 - 23, 2014 | Alexandria, VA 19th Annual Central Europe/North **America Airport Issues Conference** October 27 - 29, 2014 | Gdansk, Poland AAAE Certified Member (C.M.) Prep Webinar Series - Part 5 October 28, 2014 | Web based, AAAE Certified Member (C.M.) Prep Webinar Series - Part 6

October 30, 2014 | Web based,

AAAE/CDA Airports Going Green Conference

November 3 - 5, 2014 | Chicago, II

The carrier currently is offering new nonstop flights from Love Field to the first of 17 destinations: Denver, Chicago Midway, Baltimore, Reagan Washington National, Las Vegas, Los Angeles and Orlando.

Effective Nov. 2, the airline will add new nonstop flights from Love Field to: Phoenix, Orange County, San Diego, Tampa Bay, Fort Lauderdale, New York LaGuardia, Atlanta and Nashville.

Beginning Jan. 6, 2015, Southwest will institute nonstop flights to San Francisco and Oakland.

Separately, Virgin America announced its new schedule of nonstop flights from Dallas Love Field. The carrier on Oct. 13 launched three daily nonstop flights to Reagan Washington National, Los Angeles International and San Francisco International.

Starting Oct. 28, the company will institute four daily nonstop flights to New York LaGuardia.

Virgin America said that, effective in April 2015, it would add a fourth daily trip from Love Field to Reagan Washington, Los Angeles and San Francisco.

Airline Ticket Sales Increase In September

The sale of domestic airline fares in September rose 3.2 percent to reach \$3.3 billion, the Airlines Reporting Corp. (ARC) said. ARC handles the banking of agency ticket sales for the airlines.

For the year to date, domestic ticket sales at \$29.9 billion are 5.3 percent ahead of last year.

On international routes, ticket sales in September rose 7.4 percent above the same month in 2013 to reach \$2.7 billion, ARC said. For the year so far, international sales are 2.8 percent ahead of 2013.

United Opens Check-In Options At San Francisco

United said that it will unveil new check-in options on Oct. 15 for its most frequent travelers at San Francisco International, enabling faster movement from the curb to the gate.

The airline will open a new reception lobby for members of its invitation-only Global Services program and a new check-in area for Premier members of its MileagePlus loyalty program.

Located across from doors five and six on the departures level of Terminal 3, the new Global Services reception lobby also will offer personalized check-in services to customers traveling in United Global First on long-haul international flights. At 1,100 square feet, the glass-enclosed facility will contain five full-service check-in podiums, a seating area and front-of-line security lane access, featuring TSA PreCheck.

Airport Customer Service OnSite
November 3, 2014 | Denver, CO

14th Annual AAAE/TSA/DHS Aviation
Security Summit
November 4 - 5, 2014 | Arlington, VA
Fourth Annual AAAE/LeighFisher Global
Airport Public-Private Partnership
Conference

November 5 - 6, 2014 | Washington, DC

AAAE Airport Security Coordinator

Training School

November 6, 2014 | Alexandria, VA

AAAE/Leigh Fisher Airports and the Rental Car Industry Workshop November 12 - 14, 2014 | Boston, MA



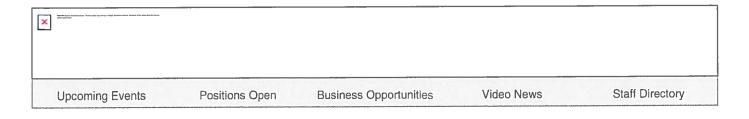
Rick Baird

From: Sent: To:

Rick Baird

Subject:

Airport Report Today, October 22, 2014



| DELIVERING THE NEWS YOU NEED AMERICAN ASSO 2014 | |
|--|-------------------|
| TOP STORIES IN THIS ISSUE | VOL. V, NUMBER 8: |

| TOP STORIES IN THIS ISSUE | VOL. V, NUMBER 83 |
|---|--|
| Travel Restrictions Set For Sierra Leone, Guinea, Liberia | TSA Administrator John Pistole To Keynote Aviation Security Summit |
| Business Jet Sales Projected To Increase | Phoenix Director Danny Murphy To Retire |
| American, US Airways Combine Cargo Divisions | South Bend Receives ARFF Valor Award |
| Airline Employment Rises In August | Former AAAE Chair Drahn Named To Wisconsin Hall Of Fame |
| U.S. Overseas Travel Increases In 2014 | Digicast Offers ARFF Training |
| Icelandair To Resume Orlando Flight | Did You Know |

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Travel Restrictions Set For Sierra Leone, Guinea, Liberia

DHS announced Tuesday that, as a part of the ongoing effort to prevent the spread of the Ebola virus, travel restrictions will be implemented Oct. 22 for all passengers whose travel to the U.S. originated in Sierra Leone, Guinea or Liberia.

These restrictions will require any passenger originating from one of these three West African countries to arrive at one of the five airports with enhanced health screening measures and Centers for Disease Control and Prevention resources in place. These airports are New York's Kennedy International, Newark Liberty, Chicago O'Hare, Atlanta Hartsfield-Jackson and Washington Dulles.

DHS Secretary Jeh Johnson said that DHS now has "...in place measures to identify and screen anyone at all land, sea and air ports of entry into the United States who we have reason to believe has been present in Liberia, Sierra Leone or Guinea in the preceding 21 days."

TSA ADMINISTRATOR JOHN PISTOLE TO KEYNOTE AVIATION SECURITY SUMMIT

TSA Administrator John Pistole will be the featured speaker at the Nov. 4-5 AAAE/DHS/TSA Aviation Security Summit at the Hyatt Regency Crystal City in Arlington, Virginia.

As one of the top-attended security events in Washington, D.C., this important annual summit focuses on how collaborative partnerships can advance aviation security and maintain core mission responsibilities by bringing together senior leadership from DHS and TSA with airport operators and other key players in security policy and operations.



Business Jet Sales Projected To Increase

Honeywell Aerospace is forecasting the delivery of up to 9,450 new business jets worth \$280 billion from 2014 to 2024.

The company's newly released outlook reflects a 7 percent-8 percent increase in projected delivery value over the 2013 forecast. Slightly higher unit deliveries are coupled with modest list price increases and the continued strong showing of larger business jet models in the delivery mix to generate the growth, the company said.

Honeywell forecasts 2014 deliveries of approximately 650 to 675 new jets, a single-digit increase in percentage growth year over year. The improvement in deliveries expected in 2014 is largely due to program schedule recoveries, new model introductions and additional fractional uptake.

"2015 industry deliveries are anticipated to be up modestly again, reflecting momentum from several new model introductions and some gains linked to incremental global economic growth," said Brian Sill, president, business and general aviation, Honeywell Aerospace.

American, US Airways Combine Cargo Divisions

American announced that it has reached a significant milestone in its merger with US Airways with the combination of their cargo divisions.

The cargo teams successfully have combined 154 facilities and harmonized products since December 2013, making this the first operations division at the airline to be integrated fully.

The new entity brings in more than \$800 million each year and moves more than one billion pounds of freight and mail annually, American said.

Airline Employment Rises In August

U.S. scheduled passenger airlines employed 384,478 workers in August, 1 percent more than in August 2013, DOT reported this week.

August was the ninth consecutive month that full-time equivalent employment for U.S. scheduled passenger airlines was higher than the same month of the previous year.

Alaska Airlines, Delta, US Airways and American increased the number of employees from August 2013 while United reduced its ranks.

The six low-cost carriers — Allegiant, Spirit, Frontier, Virgin America, JetBlue and Southwest — all reported an increase in hiring.

Among the 13 regional carriers, four — Chautauqua, Endeavor, Envoy and Shuttle America — reported reduced employment levels from August 2013. The others reported increases.

The interactive format of the summit enables the open exchange of ideas and information on the most important security issues facing the aviation industry. In particular, the summit sessions will focus on issues such as perimeter security; cybersecurity; exit lane monitoring; risk-based security; passenger, checked baggage and cargo screening operations; access control and credentialing; technology deployment and funding issues; recent legislative initiatives; general aviation security; domestic and international programs to facilitate passenger travel; and global harmonization efforts.

For more information and to register, go to http://events.aaae.org/sites/141104.

FEATURED MEETING

14th Annual AAAE/TSA/DHS Aviation Security Summit

November 4 - 5, 2014 | Arlington, VA

UPCOMING EVENTS

AAAE Certified Member (C.M.) Prep Webinar Series - Part 5 October 28, 2014 | Web based,

AAAE Certified Member (C.M.) Prep

Webinar Series - Part 6
October 30, 2014 | Web based,

AAAE/CDA Airports Going Green Conference

November 3 - 5, 2014 | Chicago, IL

Airport Customer Service OnSite November 3, 2014 | Denver, CO

14th Annual AAAE/TSA/DHS Aviation Security Summit

November 4 - 5, 2014 | Arlington, VA

Panama Airport and Air Traffic Management Reverse Trade Mission Industry Briefing

November 5, 2014 | Arlington, VA

AAAE Airport Security Coordinator Training School

November 6, 2014 | Alexandria, VA

AAAE/Leigh Fisher Airports and the Rental Car Industry Workshop November 12 - 14, 2014 | Boston, MA

AAAE WEBINAR: ADVOCACY 101--BUILDING GOVERNMENT SUPPORT THROUGH STRONGER RELATIONSHIPS

November 12, 2014 | Web based,

AAAF Certified Member (C.M.) Pren

Rick Baird

From:

Barbara Cook <barbara.cook@aaae.org>

Sent:

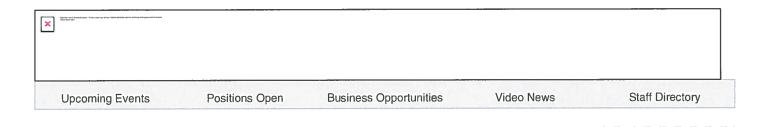
Friday, October 24, 2014 7:07 PM

To:

Rick Baird

Subject:

Airport Report Today, October 27, 2014



AMERICAN ASSOCIATION OF AIRPORT EXECUTIVES **OCTOBER 27, 2014 DELIVERING THE NEWS YOU NEED** TOP STORIES IN THIS ISSUE VOL. V, NUMBER 84 AAAE/SEC Finance and Admin Conference Set For Miami FAA Accepting Applications For Military Airport Program Alaska Airlines To Add San Diego-Hawaii Flights Airlines Post Strong Profits For Third Quarter Global Air Freight Projected To Increase Bond Rating Affirmed For Philadelphia International FAA Proposes Fines For Alleged Hazmat Violations Study Reveals Economic Impact Of New Orleans Airport Commerce Department Predicts Steady Travel Growth Rhode Island Airport Bond Rating Affirmed Louisville Completes Larger Taxiway Alpha Digicast Offers ARFF Training

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Did You Know

FAA Accepting Applications For Military Airport Program

Southwest, Union Reach Tentative Contract

FAA announced that airports now may apply to participate in the Military Airport Program (MAP). The criteria and application process are outlined in the Federal Register, http://www.gpo.gov/fdsys/pkg/FR-2014-10-23/html/2014-25161.htm, and the application deadline is Dec. 22.

MAP provides capital development assistance in the form of AIP grants to designated current joint-use military airfields or former military airports. The airports must be included in FAA's National Plan of Integrated Airports. These airports also are eligible to receive grants from other categories of AIP.

A maximum of 15 airports per fiscal year may participate in the program, of which three may be general aviation airports. There are nine slots available for designation or redesignation in fiscal year 2015, however, no GA slots are available.

To learn more about MAP and other funding resources from FAA officials, plan to

AAAE/SEC FINANCE AND ADMIN CONFERENCE SET FOR MIAMI

Join airport executives and other senior leaders from the airport finance world to discuss strategies for focusing on the present while planning for the future at the 26th Annual Airport Finance and Administration Conference, February 8-10, 2015, in Miami, Florida.

This conference, co-sponsored by AAAE and the Southeast Chapter AAAE, is the year's only conference that focuses solely on airport finance and administration issues. The agenda features a wide range of topics related both to managing in the current environment and planning for what's just

attend the 2014 Military/Civilian Joint-Use Training Workshop, Dec. 7-9, 2014, in Killeen, Texas. For information and to register, go to http://events.aaae.org/sites/141204/.



Airlines Post Strong Profits For Third Quarter

JetBlue, American, Southwest, Alaska, United and Hawaiian all posted profits for the third guarter.

In separate announcements last week:

- JetBlue said its profit for the quarter was \$79 million, compared with last year's net income of \$71 million.
- American recorded a third-quarter profit, excluding net special charges, of a record \$1.2 billion, up 59 percent versus the third quarter 2013. Third-quarter 2014 GAAP net profit was \$942 million, a record for any quarter in the history of the company, American said.
- Southwest reported that it earned a record third-quarter profit, excluding special items, of \$382 million compared with third-quarter 2013 net income, excluding special items, of \$241 million.
- Alaska posted record third-quarter net income, excluding special items, of \$200 million —a 27 percent increase over the third quarter of 2013.
- United said it earned third-quarter net income of \$1.1 billion, its highest-ever quarterly profit. Including special items, the company reported third-quarter net income of \$924 million.
- Hawaiian said its adjusted net income, reflecting economic fuel expense, was \$49.5 million for the quarter, an increase of \$12.7 million year over year.

Bond Rating Affirmed For Philadelphia International

Fitch has affirmed Philadelphia's \$1.315 billion in outstanding airport revenue bonds at A. The rating outlook is stable.

The rating reflects Philadelphia International's stable and large service area that generates a solid base of origination and destination traffic, among other factors, Fitch said.

Study Reveals Economic Impact Of New Orleans Airport

Armstrong New Orleans International in 2013 contributed more than \$5.3 billion in total economic impact and sustained more than 53,300 jobs in the regional economy, according to the results of a recent study.

The impact from the airport also generated more than \$2 billion in total earnings, \$206 million in state tax revenue, and \$279 million in local tax collections, for a combined total of \$485 million in taxes annually. The study also concluded that the airport's total economic impact will grow to more than \$6.3 billion with job

ahead.

Among the topics slated for this conference are:

- · Updates on AIP and airport funding
- How airports are addressing the sharing economy through the advent of transportation network companies (e.g. Uber/Lyft)
- Alternative project delivery methods for capital development
- The effects of de-hubbing, financial considerations during airport emergency plan activation

For the agenda and other conference details, or to register, visit

http://events.aaae.org/sites/150202/index.cfm.

FEATURED MEETING

AAAE/FAA Advanced Airport Safety and Operations Specialist (ASOS) School December 9 - 10, 2014 | Alexandria, VA

UPCOMING EVENTS

AAAE/CDA Airports Going Green Conference November 3 - 5, 2014 | Chicago, IL

Airport Customer Service OnSite

November 3, 2014 | Denver, CO

14th Annual AAAE/TSA/DHS Aviation Security Summit

November 4 - 5, 2014 | Arlington, VA

Panama Airport and Air Traffic Management

Reverse Trade Mission Industry Briefing
November 5, 2014 | Arlington, VA

AAAE Airport Security Coordinator Training School

November 6, 2014 | Alexandria, VA

AAAE/Leigh Fisher Airports and the Rental Car Industry Workshop

November 12 - 14, 2014 | Boston, MA

AAAE WEBINAR: ADVOCACY 101--BUILDING GOVERNMENT SUPPORT THROUGH STRONGER RELATIONSHIPS November 12, 2014 | Web based,

AAAE Certified Member (C.M.) Prep Webinar Series - Part 7

November 13, 2014 | Web based,

AAAE/South Central Chapter AAAE Loretta Scott, A.A.E. Accreditation/Certification Academy

November 16 - 22, 2014 | Dallas, TX

AAAE Unmanned Aircraft Systems (UAS)
Workshop

Rick Baird

From: Sent: Barbara Cook

barbara.cook@aaae.org>

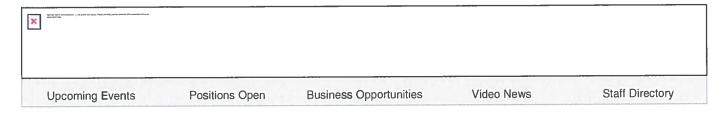
Tuesday, October 28, 2014 5:19 PM

To:

Rick Baird

Subject:

Airport Report Today, October 29, 2014



DELIVERING THE NEWS YOU NEED AMERICAN ASSOCIATION OF AIRPORT EXECUTIVES



OCTOBER 29

| TOP STORIES IN THIS ISSUE | VOL. V, NUMBER 85 |
|---|---|
| FAA Awards \$10 Million In VALE Grants | Highlight TSA Leadership To Speak At Aviation Security Summit |
| China Southern Airlines To Add San Francisco Flights | Average Domestic Airfare Increases |
| Raytheon Awarded FAA Contract For WAAS System | U.S. Travel Surplus Increases In August |
| Reagan National Offers App For Parking Payment | American, US Airways Frequent Flyer Clubs To Merge |
| Alaska Airlines To Increase St. Louis-Seattle Service | AAAE/FAA Hold Basic ASOS School |
| Mississippi Airport Opens New Runway | Digicast Offers ARFF Training |
| New Bedford Airport Marks Runway Opening | Did You Know |
| Frontier To Add Seasonal St. Louis-LV Flights | |

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FAA Awards \$10 Million In VALE Grants

FAA has awarded \$10.2 million in Voluntary Airport Low Emission (VALE) to six airports around the country to reduce emissions and improve air quality.

The airports to receive VALE grants are:

- Albuquerque International Sunport: \$431,479 to help the airport upgrade its infrastructure to low-emission technology by replacing four boilers in the airport's central utility plant.
- Hartsfield-Jackson Atlanta International: \$102,456 to enable the airport to purchase two alternative-fuel garbage trucks and convert two passenger vans to cleaner burning fuel instead of diesel.

HIGHLIGHT

TSA LEADERSHIP TO SPEAK AT AVIATION SECURITY SUMMIT

TSA Administrator John Pistole, TSA
Chief Risk Officer Kenneth Fletcher, and
TSA Assistant Administrator for
Intelligence and Analysis Stephen Sadler
will be the featured speakers at the Nov.
4-5 AAAE/DHS/TSA Aviation Security
Summit at the Hyatt Regency Crystal
City in Arlington, Virginia.

As one of the top-attended security events in Washington, D.C., this important annual summit focuses on how

accept payment through the app, which is available for free download to most smartphones. Customers with registered accounts can scan the QR sign from their vehicle at the entrance and exit gates for paperless billing. Rates will be the same as for other customers, officials said.

Alaska Airlines To Increase St. Louis-Seattle Service

Alaska Airlines said it will expand its nonstop service between Lambert-St. Louis International and Seattle-Tacoma International, beginning in the summer of 2015.

The carrier said the extra service is scheduled from June 8 through at least Aug. 22 and will operate five days a week.

Mississippi Airport Opens New Runway

Copiah County (Mississippi) Airport will open a new runway Nov. 1. The 4,000-foot-long runway, with lights and pilot navigational aids, replaces an outdated 3,000-foot-long runway.

The new runway is the first constructed in more than a decade in the state, airport officials said. It cost \$6 million for land acquisition, design and construction. FAA paid 90 percent of the project cost with Copiah County and the state DOT paying the remaining 10 percent.

New Bedford Airport Marks Runway Opening

New Bedford (Massachusetts) Regional Airport on Oct. 17 celebrated the opening of Runway 5/23.

During the past summer, the runway was completely reconstructed, extended to 5,400 feet, and the safety area drainage was improved. The \$13 million runway project marked the completion of a five-year, four-phase, \$30 million program of projects at the airport. The program also included vegetation removal, mitigation, NAVAID construction, and an aeronautical study.

Frontier To Add Seasonal St. Louis-LV Flights

Frontier announced it will add seasonal nonstop service from St. Louis to Las Vegas, beginning in January. The new flights will operate three days a week.

Average Domestic Airfare Increases

The average domestic airfare increased to \$396 in the second quarter of 2014, up 2.5 percent from the average fare of \$386 in the second quarter of last year, DOT said.

During the period, passengers originating in Cincinnati, Ohio, paid the highest average fare, \$523, while passengers originating in Sanford, Florida, paid the lowest, \$111, according to the department.

Accreditation/Certification Academy November 16 - 22, 2014 | Dallas, TX

AAAE Unmanned Aircraft Systems (UAS) Workshop

November 16 - 18, 2014 | Reno, NV Regional ACE Lighting Maintenance Review Course

November 17 - 20, 2014 | Phoenix, AZ

Regulatory Affairs Webinar: Runway Safety - FOD and Beyond November 20, 2014 | Web based, The Funny Ways Government Wastes Your Money Laughing Classes

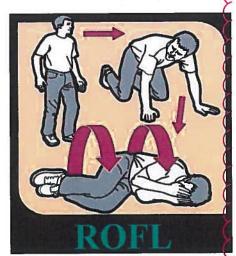
\$47,000

Taxpayers' funny bones may not be tickled by the federal government's laughing classes for college students.

The University of California, Los Angeles is offering an undergraduate course exploring "the nature of human laughter and humon" with the support of \$25,000 from the National Endowment for the Humanities (NEH).⁵⁰⁵

Another comedy class is being developed by Butler University in Indianapolis with the support of nearly \$22,000 from NEH. 506 The seminar, called "Why Is It Funny" will "examination issues such as how laughter plays with our perceptions, the appeal of subversive humor, whether comedy is 'a guy thing,' the role of laughter in civic discourse, and whether we can laugh at war. 507 In addition to readings from Aristotle, Shakespeare, and Oscar Wilderstudents will watch classic films and episodes of M*A*S*H. 508 "As a final project, students will develop either a stand-up routine or a, "comedy piece using the tools of digital storytelling. 509

This ROFL (internet slang for rolling of the floor inducing laughter) curriculum may offer students a comedy break from the not so funny STEM⁵¹⁰ courses, but our nation's \$17 trillion in debt is nothing to laugh at.



The federal government is spending nearly \$50,000 on laudhing classes for college students

FAA Upgrades Low-Traffic Airport Serving High-End Ski Resort

\$18 million

The airport for "Sun Valley ski resort that is a magnet for the rich and famous" is getting a multi-million dollar facelift courtesy of taxpayers.

The Federal Aviation Administration (FAA) awarded \$18 million as part of a series of federal grants to cover the majority of the \$34 million construction project for Friedman Memorial Airport. The federal requirements that supposedly warrant the project includes a waiting lounge for arriving passengers that "will have comfortable chairs and a fireplace." 513

As the home of some of the best resort-golf courses in the country, Sun Valley is also very popular summer destination for the well-heeled.⁵¹⁴ For example, "Media stalwarts, CEOs, and technology luminaries" come to the area "for the 30th annual conference – known as 'summer camp' for moguls." The multi-billion decision by Comcast to purchase NBC Universal supposedly occurred there.⁵¹⁵

Some of the celebrities that frequent or have second homes in Sun Valley include Tom Hanks, Bruce Willis, Ashton Kutcher and Arnold Schwarzenegger.⁵¹⁶

In 1936, the Resort was built to mirror the "luxury" of Swiss ski resorts. ⁵¹⁷ It was the home of "the first chairlift in the world" and almost immediately, became "the place to ski and be seen for the top start, Garry Cooper, Clark Gable, Lucille Ball, Marilyn Monroe" among others. ⁵¹⁸ The two main hotels foyers are "jammed with pictures of celebrities spanning three quarters of a century. ⁷⁵¹⁹

There are only four daily commercial departures on average.⁵²⁰ Of those flights, about eighty percent of the airport users are visiting the area or are part-time residents.⁵²¹

Even the airport manager, Rick Baird, is surprised at the multi-million dollar grant:, "Airports of our size don't normally get grants of this size." 522

FEMA Overlooks Flood Victims, Rebuilds Golf Course Instead

\$202,291

The federal government rebuffed pleas for assistance from Austin, Texas homeowners that were directly impacted by what some called the storm of the century,⁵²³ but paid hundreds of thousands of dollars to rebuild local golf courses.

Last Halloween, central Texas, including the city of Austin, experienced a historic storm. Five people were killed during the flooding, and more than 500 homes were damaged. Fix Texas Governor Rick Perry requested a disaster declaration noting that the floods had left a "devastating financial burden on our local communities. Fix Although Federal Emergency Management Agency (FEMA) denied the state's request to provide funds to individuals directly affected by the storm, it approved the state's request for funds to rebuild damaged infrastructure.

The city's publicly-owned golf courses suffered in the flooding too.⁵²⁷

The Roy Kizer public course, characterized by a "links style layout spread out over 200 acres," with "ample fairways and the choice of five sets of tees" for every golfer, had two greens under water for a few hours, and lost a section of cart path, according to the City's Golf Division. 526 The Lions and Morris Williams courses were described as having minimal damage, but the City secured \$37,663 in FEMA grants. 529 The Jimmy Clay course suffered the worst damage, with "several greens submerged in up to 6 feet of water," "three fairways with standing water," and worst of all, the need to replace the sand in bunkers on holes 4 and 11.530 The course was closed for nine days following the storm. 531

Although FEMA grant funds are only supposed to be used to pay for damage specifically caused by the disaster, the same greens damaged in the flood were also suffering from the ill effects of a nematode infestation, an insect referred to as the "Hidden Enemy" of golf courses.⁵³²

Natural disasters can wreak havoc on American cities and towns. FEMA oversees a number of programs that are intended to provide taxpayer funds to individuals, and state and local governments to help pay for repairs to critical publicly-owned infrastructure, like community hospitals, and schools after severe disasters. Since 1999, FEMA has spent more than \$18 million rebuilding public golf courses damaged during disasters.

Rick Baird

From: Rick Baird

Sent: Thursday, October 23, 2014 10:54 AM samantha_marshall@crapo.senate.gov

Cc: April Dieter (april@flyfma.com)

Subject: Wastebook2014

Attachments: Pages from wastebook.pdf

Hi Sam:

You have probably already viewed the attached pages. The words regarding Friedman Memorial Airport (FMA) are intriguing if you think about it. The primary justification behind the FMA project that is mentioned is the "Lautenberg Runway Safety Law". 93 U.S. Senators voted Yes for this law; 1 voted No and 6 did not vote when the "Lautenberg Runway Safety Law", H.R. 3058, passed November 30, 2005. Senator Coburn provided one of the Yes votes. If 93 U.S. Senators voted to direct airports certificated under FAR 139, like Friedman Memorial Airport, to solve FAA runway safety area design standard deficiency problems, our project cannot be viewed as wasteful. Rather, this project can only be viewed as the necessary measures required to comply with federal law. This project is not our first attempt to comply with the law. Our first attempt was to build a Replacement Airport. The cost of that solution was north of \$328 million. The FAA and this Community have in reality, saved the Airport Improvement Program roughly \$300 million by designing and implementing a project that will provide a standard FAA runway safety area at the existing Airport before the federally-mandated compliance deadline of December 31, 2015. That is not wasteful government spending, it is exceptional use of the money provided thru the Airport Improvement Program. It is an example of extraordinary wisdom exhibited by the FAA, the Friedman Memorial Airport Authority Board and our Community.

In order to provide a standard FAA Safety Area in accordance with the law that Senator Coburn helped pass, a Passenger Terminal reconfiguration project became necessary as a result of the measures being undertaken to comply with the Lautenberg Law. The safety area project will render the existing passenger terminal TSA screening area and hold rooms functionally inoperable. An East-West air carrier aircraft parking area providing passenger terminal access/egress must be changed to a north-south access/egress terminal. Working with the FAA, the Community developed a Passenger Terminal Required Reconfiguration Project that will meet needs for many years into the future. The attached pages suggest that the design features of the terminal project will be excessively bourgeois. Had Senator Coburn checked, he would have found that the design features are arguably and comparatively modest for a passenger terminal that will routinely serve thousands of members of the traveling public for many years.

As you can see, I was quoted in the pages attached. I would like you to know that I was not contacted before my quote was included in the pages and my comments were not only extracted from another published article, but also taken out of context. I was in fact complimenting the FAA in a previous article, for supporting rural America and pointing out that it is unusual for an airport of our size to receive such significant FAA support.

Senator Crapo has supported our airport many times in the past and I hope these poorly researched comments in the <u>Wastebook</u> will not influence support in the future.

| Tha | nk | you, |
|-----|----|---------|
| | | 1 ~ ~ / |

Rick

To whom it may concern:

On behalf of Horizon Air I would like to nominate Chelsey Gough Horizon Air Passenger Service Agent/Trainer for the Friedman Memorial Airport employee of the quarter for the 2nd quarter of 2014. Chelsey goes above and beyond to make sure the passengers have a great experience traveling through our airport. She devotes her time to also making sure our agents are trained properly and always work safely. She is a leader and a role model for our new agents.

Sincerely,

Shawn J Schlosser Passenger Services Supervisor SUN-QX



FLY SUN VALLEY ALLIANCE BOARD MEETING MINUTES

Thursday, Sept 25, 2014 8:00am, Sun Valley Resort

Board Members Present: Eric Seder, Jack Sibbach, Peter Scheurmier, Michelle Griffith, Dick Fenton, Arlene Schieven, Deb Fox, Tim Silva, Walt Denekas, Rick Baird, Patrick Buchanan. Staff: Carol Waller.

Board Members Absent:, Martha Burke, Wally Huffman, Baird Gourlay, Maurice Charlat, Jacob Greenberg,

TOPIC DISCUSSED:

Consent Items:

- August Minutes: Tim moved to approve, Jack seconded VOTE: All in favor
- August FY14 YTD Financials & Payables: Tim moved to approve, Jack seconded VOTE: All in favor
- FY15 Budget: Jack moved, Walt seconded. VOTE: All in favor

Reports: Funding

1% LOT/Air Service Board

- > The latest report, showing Jan-July 1% LOT collections and disbursements, was shared.
- > ASB met on September 25th, approved FY15 FSVA and SVMA contract amendments and payment schedule
- Next meeting schedule for Dec 3, 2pm, Sun Valley City Hall

Fundraising

- Realtors for Air: FY15 Program has been launched, \$28,400 in commitments received to date from 7 offices. Carol still working on collecting remaining commitments for FY14, and working on recognition ads and promotion.
- > Air Support Business Ski Pass Program: FY15 Ski Pass sales hit sales cap.
- > Ski for Air Service Day: Will run one more year on Jan 25, 2015.

Air Service Initiatives/Research/Promotions:

- Air Service Reports: Summer/fall YTD AS and UA booking report was provided and reviewed. September bookings
 weak, but October bookings for weekend SEA flights are strong. MRG totals for season will be known by late Nov.
- Enplanement & Seat Occupancy Reports: August YTD FMA reports provided and reviewed.
- **Diversion Bussing:** Draft contract for enhanced bussing was reviewed and discussed. Board to provide additional contract comments to Carol by Oct 1 and Ex Committee will review and draft final contract to send. Start date Nov 1.
- Research: FSVA Summer SUN Air Passenger Survey underway and will continue through Oct. Results in Nov.
- Air Service Marketing
 - ➤ Local Air Service Marketing (FSVA/FMAA): FSVA continued promotion of 15% off fall flights in Sept; FSVA and FMAA will advertise in Oct 1 Economic Almanac in IME and also in SVED Economic Summit program.
 - External Air Service Marketing: SVC and SVMA joint winter marketing has begun, 25% of budget being spent in Oct, offering a special "save \$100 off airfare" through ski.com. SVMA will prepare consolidated community winter marketing plan for FSVA to share with each airline by Nov.
- SUN Airport Update: Rick gave update on airport projects.
 - > FSVA is invited to share data on projected commercial air service over next 5 years to FMAA Master Planning team for their Airport Aviation Forecast part of the plan.
 - > New leakage analysis has been completed and will be shared with Carol once reviewed by airport staff
 - > Improvement projects still all on track
 - > Working with FAA on reliability system improvements, expect some positive news soon.

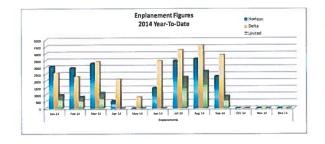
Monthly Directors Report: Provided for review.

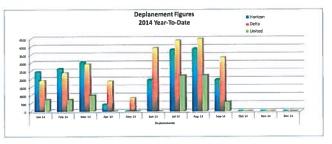
Respectfully Submitted, Carol Waller, FSVA Director

Friedman Memorial Airport September 2014

| | Ali | ska Airl | | | | | | | planement: | | | | | | | | |
|---|---|---|--|---|---|--|--|---|--|---|--|---|---|---|--|---|--|
| | | | nes | | | D | elta Airlin | es | | | | United | Airlines | | | | |
| renue R | Non- Revenue | Total | Prior Year Month | M-T-M % Change | Revenue | Non- Revenue | Total | Prior Year Month | | Revenue | Non- Revenue | Total | Prior Year Month | M-T-M % Change | Current Y-T-D | Prior Y-T-D | Y-T-Y % Change |
| 991 | 67 | 3,058 | 3,150 | -3% | 2,483 | 102 | 2,585 | 2,113 | 22% | 965 | 27 | 992 | 0 | 0% | 6,635 | 177 | 26.1% |
| 871 | 76 | 2,947 | 3.374 | -13% | 2,249 | 62 | 2,311 | 2,366 | -2% | 841 | 13 | 854 | 0 | 0% | 12,747 | | 15.9% |
| 187 | 98 | 3.285 | 3.717 | -12% | 3,275 | 119 | 3,394 | 3,185 | 7% | 1,097 | 28 | 1,125 | 0 | 0% | 20,551 | 17,905 | 14.8% |
| 14 | 16 | 530 | 0 | 530% | 2.011 | 107 | 2,118 | 2.114 | 0% | 0 | 0 | 0 | 0 | 0% | 23,199 | 20,019 | 15.9% |
| 0 | 0 | 0 | 0 | 0% | 792 | 31 | 823 | 1,925 | -57% | 0 | 0 | 0 | 0 | 0% | 24,022 | 21,944 | 9.5% |
| 437 | 66 | 1.503 | 1.173 | 28% | 3,368 | 97 | 3,465 | 2.847 | 22% | 0 | 0 | 0 | 0 | 0% | 28,990 | 25,964 | 11.7% |
| 413 | 66 | | | | 4.144 | 115 | 4,259 | 4.014 | 6% | 2,217 | 60 | 2,277 | 0 | 0% | 39,005 | 33,383 | 16.8% |
| 534 | | | | | | 110 | 4,596 | 3.062 | 50% | 2,658 | 52 | 2,710 | 0 | 0% | 49,933 | 39,053 | 27.9% |
| 264 | 69 | 2,333 | 1,832 | 27% | 3,781 | 117 | 3,898 | 3,214 | 21% | 859 | 41 | 900 | 0 | 0% | 57,064 | 44,099 | 29.4% |
| ,211 | 546 | 20,757 | 19,259 | 8% | 26,589 | 860 | 27,449 | 24,840 | 11% | 8,637 | 221 | 8,858 | 0 | 0% | | | |
| 99 87 18 11 0 43 41 53 26 | 91 71 87 4 37 13 34 64 | 71 76 87 98 4 16 0 0 37 66 13 66 34 88 64 69 | 91 67 3,058 71 76 2,947 87 98 3,285 4 16 530 0 0 0 37 66 1,503 13 66 3,479 34 88 3,622 64 69 2,333 211 546 20,757 | 91 67 3,058 3,150 71 76 2,947 3,374 87 98 3,285 3,717 4 16 530 0 0 0 0 0 37 66 1,503 1,173 13 66 3,479 3,405 34 88 3,622 2,608 64 69 2,333 1,832 211 546 20,757 19,259 | 91 67 3,058 3,150 -3% 71 76 2,947 3,374 -13% 87 98 3,285 3,717 -12% 4 16 530 0 530% 0 0 0 0% 37 66 1,503 1,173 28% 13 66 3,479 3,405 2% 34 88 3,622 2,608 39% 64 69 2,333 1,832 27% 211 546 20,767 19,259 8% | 91 67 3,058 3,150 -3% 2,483 71 76 2,947 3,374 -13% 2,249 87 98 3,285 3,717 -12% 3,275 4 16 530 0 530% 2,011 0 0 0 0% 792 37 66 1,503 1,173 28% 3,368 13 66 3,479 3,405 2% 4,144 34 88 3,622 2,608 39% 4,486 64 69 2,333 1,832 27% 3,781 211 546 20,757 19,259 8% 26,589 | 91 67 3,058 3,150 -3% 2,483 102 71 76 2,947 3,374 -13% 2,249 62 87 98 3,285 3,717 -12% 3,275 119 4 16 530 0 530% 2,011 107 0 0 0 0 0% 792 31 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1,925 -57% 0 0 0 0 0 13 66 1,503 1,173 28% 3,368 97 3,465 2,847 22% 0 0 0 0 13 66 3,479 3,405 2% 4,144 115 4,259 4,014 6% 2,217 60 2,277 0 34 88 3,622 2,608 39% 4,486 110 4,596 3,062 50% 2,658 52 2,710 0 64 69 2,333 1,832 27% 3,781 117 3,898 3,214 21% 859 41 900 0 | 91 67 3,058 3,150 3% 2,483 102 2,585 2,113 22% 965 27 992 0 0% 71 76 2,947 3,374 -13% 2,249 62 2,311 2,366 -2% 841 13 854 0 0% 87 98 3,285 3,717 -12% 3,275 119 3,394 3,185 7% 10,097 28 1,125 0 0% 4 16 530 0 530% 2,011 107 2,118 2,114 0% 0 0 0 0 0 0% 0% 0 0 0 0 0% 792 31 823 1,925 -57% 0 0 0 0 0 0 0% 13 66 1,503 1,173 28% 3,368 97 3,465 2,847 22% 0 0 0 0 0 0% 13 66 3,479 3,405 2% 4,144 115 4,259 4,014 6% 2,217 60 2,277 0 0% 13 88 3,622 2,608 39% 4,486 110 4,596 3,062 50% 2,658 52 2,710 0 0% 64 69 2,333 1,832 27% 3,781 117 3,898 3,214 21% 859 41 900 0 0% | 91 67 3,058 3,150 3,36 2,483 102 2,585 2,113 22% 965 27 992 0 0% 6,635 71 76 2,947 3,374 -13% 2,249 62 2,311 2,366 -2% 841 13 854 0 0% 12,747 87 98 3,285 3,717 -12% 3,275 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2,658 52 2,710 0 0% 49,933 39,053 48 3,622 2,608 39% 4,486 110 4,596 3,062 50% 2,658 52 2,710 0 0% 49,933 39,053 41 546 20,757 19,259 8% 26,589 860 27,449 24,840 11% 8,637 221 8,858 0 0 0% |

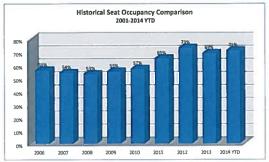
| | 1 | | | | | | | | 2014 Dep | planements | THE RES | | | | | - | | |
|--------|---------|-----------------|-----------|---------------------|-------------------|---------|-----------------|-------------|---------------------|------------|---------|-----------------|--------|---------------------|----------------|------------------|----------------|-------------------|
| | | Al | aska Airi | ines | | | D | elta Airlin | es | E Company | | | United | Airlines | | | | |
| Date | Revenue | Non- Revenue | Total | Prior Year Month | M-T-M % Change | Revenue | Non- Revenue | Total | Prior Year Month | | Revenue | Non- Revenue | Tota! | Prior Year Month | M-T-M % Change | Current Y-T-D | Prior Y-T-D | Y-T-Y % Change |
| Jan-14 | 2.366 | 66 | 2,432 | 2.398 | 1% | 1,820 | 81 | 1,901 | 1.632 | 16% | 696 | 23 | 719 | 0 | 0% | 5,052 | 4,030 | 25.4% |
| Feb-14 | 2,543 | 88 | 2.631 | 3.294 | -20% | 2.334 | 52 | 2,386 | 2,360 | 1% | 711 | 12 | 723 | 0 | 0% | 10,792 | 9,684 | 11.4% |
| Mar-14 | 2.940 | 91 | 3.031 | 3,355 | -10% | 2.815 | 111 | 2,926 | 2,891 | 1% | 966 | 27 | 993 | 0 | 0% | 17,742 | 15,930 | 11.4% |
| Apr-14 | 408 | 17 | 425 | 0 | 425% | 1,768 | 99 | 1,867 | 1,806 | 3% | 0 | 0 | 0 | 0 | 0% | 20,034 | 17,736 | 13.0% |
| May-14 | 0 | 0 | 0 | Ō | 0% | 805 | 28 | 833 | 2,086 | -60% | 0 | 0 | 0 | 0 | 0% | 20,867 | 19,822 | 5.3% |
| Jun-14 | 1.888 | 70 | 1,958 | 1,662 | 18% | 3,832 | 96 | 3,928 | 3,242 | 21% | 0 | 0 | 0 | 0 | 0% | 26,753 | 24,726 | |
| Jul-14 | 3,738 | 77 | 3,815 | 3,819 | 0% | 4,308 | 87 | 4,395 | 4,137 | 6% | 2,160 | 54 | 2,214 | 0 | 0% | 37,177 | 32,682 | 13.8% |
| Aug-14 | 3.775 | 104 | 3,879 | 3,013 | 29% | 4,395 | 104 | 4,499 | 3,250 | 38% | 2,192 | 41 | 2,233 | 0 | 0% | 47,788 | 38,945 | 22.7% |
| Sep-14 | 1,906 | 65 | 1,971 | 1,611 | 22% | 3,226 | 111 | 3,337 | 2,665 | 25% | 548 | 25 | 573 | 0 | 0% | 53,669 | 43,221 | 24.2% |
| Totals | 19,564 | 578 | 20,142 | 19,152 | 5% | 25,303 | 769 | 26,072 | 24,069 | 8% | 7,273 | 182 | 7,455 | 0 | 0% | | | |

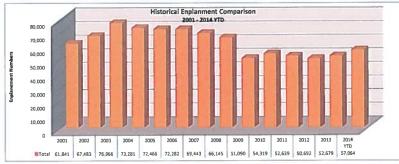




Friedman Memorial Airport September 2014

| | | A SHILL | فلارتدت | | | u pi | | 201 | 14 Seat C | ccupan | су | | | | | L//ZEV | | |
|--------|--|---------------------|-------------------|---------------------|----------------------|--------------------|-------------------|---------------------|----------------------------------|--------------------|-------------------|---------------------|----------------------------------|--|-------------------|--------------------------------|------------|-----------|
| | | Alaska | Airlines | | | Delta | Airlines | | | United | Airlines | | | at Occupancy -Year Compari | | Annual Seat C Year-to- | Year Compa | |
| Date | Departure Flights | Seats Available* | Seats Occupied | Percent Occupied | Departure Flights | Seats Available | Seats Occupied | Percent Occupied | Departure Flights | Seats Available | Seats Occupied | Percent Occupied | Total Seats Occupied Y-T-D | Total Seats Occupied Prior Y-T-D | Y-T-Y % Change | Current Y-T-D % Occupied | Occupied | |
| Jan-14 | 52 | 3,952 | 3,058 | 77% | 74 | 3,390 | 2,585 | 76% | 25 | 1,650 | 992 | 60% | 6,635 | 5,263 | 26% | 74% | 68% | 6% |
| Feb-14 | 44 | 3,344 | 2,947 | 88% | 54 | 3,726 | 2,311 | 62% | 19 | 1,254 | 854 | 68% | 12,747 | 11,003 | 16% | 74% | 72% | 2% |
| Mar-14 | 50 | 3,800 | 3,285 | 86% | 71 | 4,899 | 3,394 | 69% | 24 | 1,584 | 1,125 | 71% | 20,551 | 17,905 | 15% | 75% | 74% | 1% |
| Apr-14 | 9 | 684 | 530 | 7.7% | 48 | 3,312 | 2,118 | 64% | 0 | 0 | 0 | 0% | 23,199 | 20,019 | 16% | 74% | 74% | 0% |
| May-14 | 0 | 0 | 0 | 0% | 20 | 1,380 | 823 | 60% | 0 | 0 | 0 | 0% | 24,022 | 21,944 | 9.5% | 73% | 74% | -1% |
| Jun-14 | 34 | 2.312 | 1.503 | 65% | 80 | 5,520 | 3,465 | 63% | 0 | 0 | 0 | 0% | 28,990 | 25,964 | 11.7% | 72% | 71% | 1% |
| Jul-14 | 62 | 4,216 | 3.479 | 83% | 88 | 6.072 | 4.259 | 70% | 60 | 4,200 | 2,277 | 54% | 39,005 | 33,383 | 17% | 71% | 71% | 0% |
| Aug-14 | 60 | 4.080 | 3.622 | 88% | 86 | 5,934 | 4,596 | 77% | 57 | 3,990 | 2,710 | 88% | 49,933 | 39,053 | 28% | 73% | 69% | 4% |
| Sep-14 | 49 | 3,332 | 2,333 | 70% | 84 | 5,796 | 3,898 | 67% | 32 | 2,112 | 900 | 43% | 57,064 | 44,099 | 29% | 71% | 69% | 2% |
| Totals | 360 | 25,720 | 20,757 | 81% | 605 | 40,029 | 27,449 | 69% | 217 | 14,790 | 8,858 | 60% | | | | | | |
| lote | Total of 68 Seats Total of 76 Seats | | | | Total of 69 | Seats Availa | ible on aircr | aft | Total of 66 Se Total of 70 Se | | | | Legend: | | Y-T-D = Y | ear-to-Date | Y-T-Y = Ye | ar-To-Yea |





WINTER 2014-15 SUN VALLEY (SUN) NON-STOP FLIGHT SCHEDULE

| AIRLINE | СІТУ | AIRPORT | PLANE | DEPARTS CITY | ARRIVES SUN | DEPARTS SUN | ARRIVES CITY | FREQUENCY | DATES |
|-------------------|----------------|---------|--------|--------------|-------------|-------------|--------------|-----------------------------|---------------------------|
| Alayka Airling, | Los Angeles | LAX | Q400 | 1:30pm | 4:55pm | 11:20am | 12:50pm | Daily | Dec 15-Jan 11 |
| www.alaskaair.com | | LAX | Q400 | 1:30pm | 4:55pm | 11:20am | 12:50pm | 5x week (no Tues/Wed) | Jan 12-Jan 25 |
| | | LAX | Q400 | 1:30pm | 4:55pm | 11:20am | 12:50pm | Daily | Jan 26-March 29 |
| | | | | | | | | | |
| | Seattle | SEA | Q400 | 8:05am | 10:45am | 5:30pm | 6:20pm | Daily | Dec 13-Jan 11 |
| | | SEA | Q400 | 8:05am | 10:45am | 5:30pm | 6:20pm | 5x week (no Tues/Wed) | Jan 12-Jan 25 |
| | | SEA | Q400 | 8:05am | 10:45am | 5:30pm | 6:20pm | Daily | Jan 26-March 29 |
| <u></u> DELTA | Salt Lake City | SLC | CRJ700 | 11:15am | 12:30pm | 6:50am | 7:50am | Daily | Year-round |
| www.delta.com | | | | 9:40pm | 10:55pm | 1:00pm | 2:00pm | Daily | Year-round |
| | | | | 4:10pm | 5:20pm | 5:55pm | 6:55pm | Daily | Dec 20-23, 26-30, Jan 2-4 |
| | | | | 4:10pm | 5:20pm | 5:55pm | 6:55pm | Daily | Feb 13, 15, 16 |
| | | | | 4:10pm | 5:20pm | 5:55pm | 6:55pm | 5x week (no Tues/Sat) | Feb 17-March 31 |
| UNITED | Denver | DEN | CRJ700 | 11:15am | 1:00pm | 1:40pm | 3:20pm | Daily | Dec 18-Jan 5 |
| www.united.com | | DEN | CRJ700 | 11:15am | 1:00pm | 1:40pm | 3:20pm | Sat | Jan 10-Feb 7 |
| | | DEN | CRJ700 | 11:15am | 1:00pm | 1:40pm | 3:20pm | Wed/Sat | Feb 10*-March 28 |
| | | | | | | | | *will also operate on Tues | Feb 10 |
| • | San Francisco | SFO | CRJ700 | 10:40am | 1:30pm | 2:10pm | 3:05pm | Daily | Dec 18-Jan 5 |
| | | | | 10:40am | 1:30pm | 2:10pm | 3:05pm | 5x week (no Tues/Wed) | Jan 6-Feb 11* |
| | | | | | | | | *will also operate on Jan 2 | 0 & Feb 11 |
| | | | | 10:40am | 1:30pm | 2:10pm | 3:05pm | Daily | Feb 12-March 29 |

*Flight times and dates are approximate and subject to change.

Airline and Independent booking resources should be checked for accurate flight schedules and times.

IMPROVING AIR SERVICE TO SUN VALLEY





Monthly Report SEPTEMBER 2014

AIR SERVICE

AIR SERVICE RETENTION, IMPROVEMENT, DEVELOPMENT

- Reviewed/monitored weekly booking tracking & MRG projection reports for AS and UA summer flights; fares, etc
- Historical analysis of seats and load factors by season by market; for SUN and competitive markets
- Continued discussions regarding potential enhancements to diversion bussing operation with bus operator and Horizon and SkyWest station managers.
- Ongoing communication/meetings with airlines, M&H consultant, FMAA, customers, stakeholders.
- Met with Alaska Airlines SUN program manager in Seattle to discuss service and other items.
- Began research work to provide input for FMAA Master Plan Aviation Activity Forecast

LOCAL AIR MARKETING/COMMUNITY OUTREACH

- Provided information via monthly FSVA Enews and ongoing social media postings; updated website as needed
- Implemented ongoing marketing/advertising for air service; Alaska fall flight discount, other

RESEARCH/OTHER

- Managed 2014 Summer Air Passenger survey collection at airport scheduling surveyors, arranging supplies, assisting with survey collection as needed, mailed completed surveys to research firm for tabulation, etc.
- Continued work on compiling/tracking relevant comparative data and information of air service

FUNDING

REALTORS FOR AIR PROGRAM

- RFA FY14 finalized program wrap up, collection of commitments, distribute additional benefits due, etc.
- FY14 Results: 15 offices as 100% offices; \$51,000 committed, \$48,955 paid YTD as of 9/30
- RFA FY15 program collected commitments, processed benefits, created new recognition ads
 FY15 Results YTD: 7 offices as 100% offices: \$28,000 committed as of 9/30

AIR SUPPORT BUSINESS SUPPORT SKI PASS PROGRAM

FY15 Program – marketing/promotion to local businesses, handling sales and follow up, etc.
 FY15 Results to Date: \$150,000 in passes sold as of 9/30

TOTAL FY14 PRIVATE SECTOR FUNDRAISING RESULTS:

AIR SERVICE BOARD:

- Prepared/presented updated FY14 progress report, FY15 budget to Air Service Board, monthly invoicing & reports
- Formulated revised projected contractor funding based on FY15 ASB revenue projections and budget.

BOARD/ADMIN BUSINESS

- Developed/compiled/distributed all materials for monthly Board Packets; prepared minutes from meeting(s), prepared Monthly Report. Reviewed Financials, approved invoices/signed & processed checks, reviewed payables list, presented to Board for review/approval. Made deposits as needed.
- Prepared draft FY15 projected budget, tracked 1% LOT income projections; cash flow analysis, revised as necessary



FLY SUN VALLEY ALLIANCE BOARD OF DIRECTORS MEETING

Thursday, October 16, 2014 <u>8:00am – 10:00am</u>

FRIEDMAN MEMORIAL AIRPORT

AGENDA:

1. Consent Items:

- September Meeting Minutes: review/approve (attached)
- September YTD financials & payables: review/approve (to be distributed)

2. Reports/Funding:

- Air Service Board:
 - > YTD 1% LOT collections and distribution report (to be distributed if received)
 - > Next meeting: Dec 3, 2pm, Sun Valley City Hall
- FSVA Fundraising/Private Sector Support:
 - > Realtors for Air: \$28,650 commitments secured to date for FY15.
 - > Air Support Business Ski Pass Program: hit sales cap for FY15
 - > Ski for Air Service Day: Jan 25, 2015

3. Air Service Development/Research/Promotion

- Airline Booking Report: summary for summer & winter YTD (attached)
- SUN Enplanement & Seat Occupancy Reports: September YTD (attached)
- New 2014/15 Winter Flight Schedule: (attached)
- Diversion Bussing: update
- Research: Summer air passenger surveys underway; 974 collected thru Sept, will collect thru Oct 19.
- Local Air Marketing/Communications (FSVA/FMA):
 - > SVED Economic Forum Oct 8 FSVA panelist for discussion on transportation/air service
 - > Planning winter marketing & communications outreach Nov 5 WRV Business Expo, etc
 - Meetings with ID Dept of Commerce Director, FMA Master Plan consultant, Blaine County Transportation Master Plan committee, etc.
- External Air Service Marketing (SVR, VSV): update
- FMAA Airport: update
- Other FSVA Monthly Report

Executive Session:

• Review/approval of FY15 contract and Scope of Work for FSVA Director (to be distributed)