



Friedman Memorial Airport Authority

Regular Board Meeting

September 5, 2023





Approve Agenda



Public Comment

(10 Minutes)



Approval of Meeting Minutes

August 1, 2023 Regular Meeting



Reports

Reports

- ▶ Chair Report
- ▶ Blaine County Report
- ▶ City of Hailey Report
- ▶ Fly Sun Valley Alliance Report
- ▶ Airport Team Report

Airport Team Report

Airport Activity Status

- ▶ Passenger Enplanements
 - +4% over August 2022
 - +15% YTD vs. 2022
- ▶ Operations (unofficial)
 - -19% from August 2022
 - -4% YTD vs. 2022

Team Updates

- ▶ Airport Director
- ▶ Deputy Director of Admin/Finance
- ▶ Deputy Director of Operations
- ▶ Airport Security Manager

“On the Horizon”

- ▶ Ranch Management RFP



Airport Staff Brief Questions?



Action

New Business

SUN Accounting Policies and Procedures Manual

Consideration of Acceptance

SUN Accounting Policies and Procedures Manual

- ▶ Purpose
 - Describe all accounting policies and procedures
 - Ensure:
 - financial statements conform to generally accepted accounting principles
 - Assets are safeguarded
 - Guidelines of grantors and donors are complied with
 - Finances are managed with accuracy, efficiency, and transparency
- ▶ Recommendation by our auditors
- ▶ Reviewed by legal counsel
- ▶ Distributed to Finance Committee for review 8/30

SUN Accounting Policies and Procedures Manual

- ▶ Action requested:

Motion to approve and accept the SUN Accounting Policies and Procedures document.

Oshkosh Procurement of New Striker 6x6 ARFF Vehicle

Consideration of Notice of Award

Procurement of ARFF Vehicle

- ▶ Continued modernization and enhancement of fleet
- ▶ Oshkosh Striker 6x6 ARFF vehicle
- ▶ In FY 2024 approved budget
 - 14-month lead time to order
- ▶ Procurement
 - \$1,217,310
 - Airport funds – no FAA AIP
 - Cooperative Purchasing Venture (CPV)
 - Sourcwell

Action Requested:

Motion to approve Notice of Award to Oshkosh Airport Products in the amount of \$1,217,310 and execution of the Procurement Agreement for the order and acquisition of a new Striker 6x6 ARFF vehicle.



Action

Continuing Business

Future Aeronautical Development RFP

Discussion and Consideration of Acceptance

Future Aeronautical Development RFP

- ▶ 1st public draft in packet
 - First discussion – June 2023
 - Second discussion – July 2023
 - Third discussion – August 2023
- ▶ Atlantic Aviation
- ▶ Selection committee

Future Aeronautical Development RFP

- ▶ Additional Board discussion
- ▶ Public comment
- ▶ Action
 - Consideration of approval for release

REQUEST FOR PROPOSALS – FBO AND HANGAR DEVELOPMENT

AUGUST 1, 2023

Peter J. Kirsch



KAPLAN KIRSCH ROCKWELL

FMAA federal obligations

- FMAA must act in a **not unjustly discriminatory** manner
- FMAA must act, when it can do so, to prevent perpetuation of an **exclusive right**
- Having just one FBO is not a violation of the prohibition of exclusive rights, but...
- Authority must not take action that would have effect of continuing an exclusive right when it has an opportunity to do so

Exclusive rights

An exclusive rights violation is the denial by the airport sponsor to afford other qualified parties an opportunity to be an on-airport aeronautical service provider. The airport sponsor may issue a Request for Proposal (RFP) in a competitive offering for all qualified parties to compete for the right to be an on-airport service provider.

Obligations for RFPs

A sponsor may exclude an incumbent on-airport service provider from responding to a request for proposals based on the sponsor's desire to increase competition in airport services. That action is not a violation of Grant Assurance 22, Economic Nondiscrimination, since the sponsor is taking a necessary step to preclude the granting of an exclusive right.

- FAA Compliance Manual § 8.7

RFP timing

- Staff work on RFP – Autumn 2022
- Board discussion of RFP – December 6, 2022
- Board committee meetings – Winter 2022 and Spring 2023
- Opportunity for public comment on draft RFP – Spring 2023
- Board discussion of RFP – June 2023
- Issuance of RFP - ?
- Award of RFP – up to 6 months after RFP



Discussion and Updates

New Business

Ranch Management RFP

Discussion

Ranch Management RFP

► Ranch RFP Goal and Outcomes

The Authority's overall goal for the Ranch is to apply resilient and sustainable land management practices with the following desired outcomes:

- A. Protect the Ranch's natural and cultural resources through education and the implementation of best practices.
- B. Put the Authority's water rights to full beneficial use while encouraging and implementing applicable ranch-wide water conservation strategies.
- C. Implement soil conservation practices that maintain and improve the health of soil resources.
- D. Reduce occurrences of noxious weeds and invasive species.
- E. Protect and enhance the natural values of the Ranch through sound stewardship.
- F. Preservation and protection of the historical values of the ranch and its structures including potential partnerships with conservation organizations to preserve and protect these assets.
- G. Maintain and improve habitat for the dual benefit of livestock and wildlife while reducing potential for wildfire hazards that may impact aviation safety.
- H. Derive a competitive financial return for the Authority.

Ranch Management RFP

- ▶ 1st public RFP draft in packet
 - Attachment 9
 - First discussion – August 2023
- ▶ Discussion
- ▶ Action
 - Consideration of approval for release



Discussion and Updates

Continuing Business

Miscellaneous

None

Construction and Capital Projects

None

Airport Planning Projects

None



Public Comment



Thank You!

