



Friedman Memorial Airport Authority

Regular Board Meeting

September 3, 2024





Approve Agenda



Public Comment

(10 Minutes)



Approval of Meeting Minutes

August 13, 2024 Regular Meeting



Reports

Reports

- ▶ Chair Report
- ▶ Blaine County Report
- ▶ City of Hailey Report
- ▶ Fly Sun Valley Alliance Report
- ▶ Staff Team Report



Airport Staff Brief

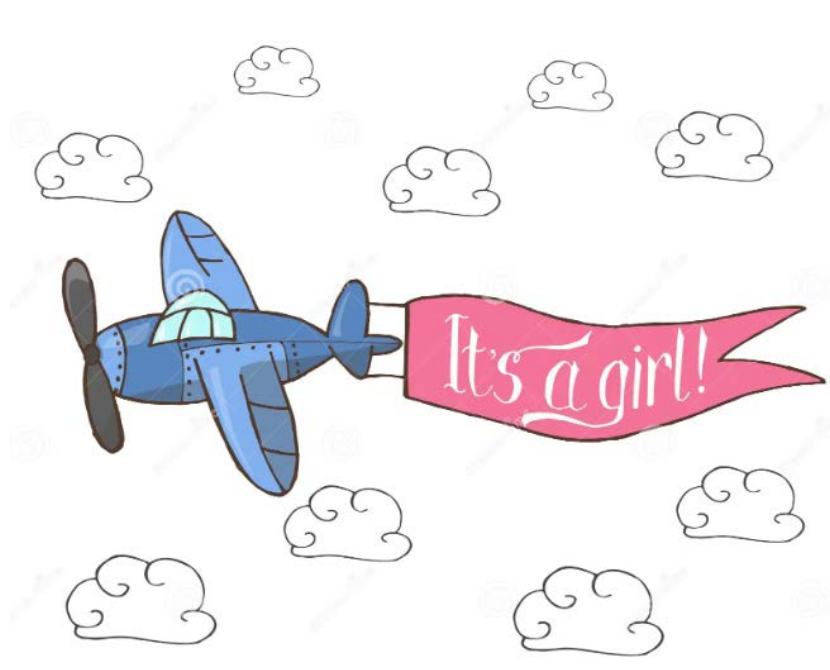


Team Updates

- ▶ Deputy Director of Operations
- ▶ Deputy Director of Admin/Finance
- ▶ Airport Security Manager
- ▶ Airport Director

Airport Activity Status

- ▶ Passenger Enplanements
 - +4.7% over July 2023
 - +11.7% YTD vs 2023
- ▶ Operations (unofficial)
 - +3.3% from August 2023
 - -2.3% YTD vs 2023





Airport Staff Brief Questions?



Action



New Business

None



Continuing Business

None



Updates and Discussion

New Business

FMAA Independent Board Member Position

- ▶ Current appointment expires 12/31/2024
- ▶ Formal solicitation of interest process
 - Advertisement
 - Review of applications and applicants
 - Interviews
 - ▶ Date TBD



Updates and Discussion

Continuing Business



Miscellaneous



Future Aeronautical RFP Process

- ▶ Negotiations with Clay Lacy Aviation in progress

Future Aeronautical RFP Process

► RFP process to date

- Started December 2022
 - On agenda every month since
 - RFP published September 14, 2023
- Proposals were due January 31, 2024
 - Four (4) proposals received
- Selection Committee review
 - February 15th meeting
 - Initial review of and discussion of submittals
 - March 21st meeting
 - Continued review and discussion
 - April 25
 - Interviewed (3) proposers
- May and June 2024
 - Board discussion
- July 2, 2024
 - Board accepts selection committee recommendation to begin negotiations with Clay Lacy Aviation

Future Aeronautical RFP Process

- ▶ Technical Advisors
 - Ron Fairfax (20-year board member and Board Treasurer)
 - Nathan Cuvala (Ardurra – engineering)
 - Brian Blackburn (staff/FBO experience)
 - Peter Kirsch (legal)
 - Jim Laski (legal)

- ▶ As a reminder from legal counsel, the “cone of silence” for the Board and Selection Committee members remains in place

Future Aeronautical Development RFP

► Selection Committee recommendation: Clay Lacy Aviation

FMAA RFP for Hangar Development/FBO: Average Scores of RFP Committee for Each Criteria

Item	Criteria	Weighting Factor	Raw Score	Weighted Overall Score	Clay Lacy	Blaine County Aviation	Sky Harbour
1	Extent to which proposer commits to development that fits within the design aesthetic that characterizes the Wood River Valley and the natural environment; commits to incorporate sustainable construction and structures, be LEED compliant, reduce carbon footprint, utilize solar generation, and consider other sustainable practices as feasible.	6	(0-5)	(Max 30)	30	27.75	18.75
2	Quality, thoroughness and practicality of financial proposal; extent to which Authority financial contribution is contemplated.	6	(0-5)	(Max 30)	28.2	27	22.5
3	Proposer's financial responsibility and capability to construct the improvements and to initiate operations.	5	(0-5)	(Max 25)	23.125	21.25	21.25
4	Proposal demonstrates Proposer's commitment to the Valley's and Airport's community values including plans to comply with the voluntary noise abatement policies and procedures, and general contributions to the community: design of facilities is consistent with esthetic of the Airport.	5	(0-5)	(Max 25)	25	24.375	17.5
5	Consistency of proposed facilities and operations with the Airport's Minimum Standards and Rules and Regulations (as amended) and other Authority/City/County requirements.	4	(0-5)	(Max 20)	20	19	17
6	Proposer's key personnel experience with design, finance, construction, operation, maintenance and repair of commercial aeronautical facilities.	3	(0-5)	(Max 15)	13.875	12.375	12.75

Raw Scoring:

- 5 – Outstanding
- 4 – Very Good
- 3 – Satisfactory
- 2 – Barely Acceptable
- 1 – Inadequate
- 0 – Unacceptable

Score:

(Max 145)

140.2

131.75

109.75

4-Jun-24



Construction and Capital Projects

None





Airport Planning Projects

None





Public Comment

Executive Session

Action – Motion to adjourn to Executive session:

I.C. §74-206(1), (f) communicate with legal counsel to discuss legal ramifications for controversy imminently likely to be litigated.



Thank You!

