



Friedman Memorial Airport Authority

Regular Board Meeting

October 1, 2024





Approve Agenda



Public Comment

(10 Minutes)



Approval of Meeting Minutes

September 3, 2024 Regular Meeting



Reports

Reports

- ▶ Chair Report
- ▶ Blaine County Report
- ▶ City of Hailey Report
- ▶ Fly Sun Valley Alliance Report
- ▶ Staff Team Report



Airport Staff Brief



Team Updates

- ▶ Deputy Director of Operations
- ▶ Deputy Director of Admin/Finance
- ▶ Airport Security Manager
- ▶ Airport Director

MEET THE FLEET

SEP, 28 11-3PM

Airport, Section 2 | Crossroads of Airport Way and Broadford Heights Rd



Bring the whole family to the Friedman Memorial Airport and get up close and personal with fire engines, police cars, snowplows, bulldozers, airplanes, and more!

Vote on your favorite batch of chili in

**HAILEY FIRE DEPARTMENT'S
ANNUAL 5-ALARM CHILI COOKOFF!**



**THIS FREE EVENT IS FOR YOU AND
YOUR FAMILY!**

Enter for a chance to win an introductory flight lesson! The Kiwanis Club will be providing food and drinks with proceeds benefiting local charity.

**SIGN UP AT VALLEYCHAMBER.ORG OR CALL
208 788 3484**





Airport Activity Status

- ▶ Passenger Enplanements
 - +10% over August 2023
 - +11.4% YTD vs 2023
- ▶ Operations (unofficial)
 - -6.8% from September 2023
 - -2.9% YTD vs 2023



Airport Staff Brief Questions?



Action



New Business

None



Continuing Business

None



Updates and Discussion

New Business



Updates and Discussion

Continuing Business



Miscellaneous



Future Aeronautical RFP Process

- ▶ Negotiations with Clay Lacy Aviation in progress

Future Aeronautical RFP Process

► RFP process to date

- Started December 2022
 - On agenda every month since
 - RFP published September 14, 2023
- Proposals were due January 31, 2024
 - Four (4) proposals received
- Selection Committee review
 - February 15th meeting
 - Initial review of and discussion of submittals
 - March 21st meeting
 - Continued review and discussion
 - April 25
 - Interviewed (3) proposers
- May and June 2024
 - Board discussion
- July 2, 2024
 - Board accepts selection committee recommendation to begin negotiations with Clay Lacy Aviation

Future Aeronautical RFP Process

- ▶ Technical Advisors
 - Ron Fairfax (20-year board member and Board Treasurer)
 - Nathan Cuvala (Ardurra – engineering)
 - Brian Blackburn (staff/FBO experience)
 - Peter Kirsch (legal)
 - Jim Laski (legal)

- ▶ As a reminder from legal counsel, the “cone of silence” for the Board and Selection Committee members remains in place

Future Aeronautical Development RFP

► Selection Committee recommendation: Clay Lacy Aviation

FMAA RFP for Hangar Development/FBO: Average Scores of RFP Committee for Each Criteria

Item	Criteria	Weighting Factor	Raw Score	Weighted Overall Score	Clay Lacy	Blaine County Aviation	Sky Harbour
1	Extent to which proposer commits to development that fits within the design aesthetic that characterizes the Wood River Valley and the natural environment; commits to incorporate sustainable construction and structures, be LEED compliant, reduce carbon footprint, utilize solar generation, and consider other sustainable practices as feasible.	6	(0-5)	(Max 30)	30	27.75	18.75
2	Quality, thoroughness and practicality of financial proposal; extent to which Authority financial contribution is contemplated.	6	(0-5)	(Max 30)	28.2	27	22.5
3	Proposer's financial responsibility and capability to construct the improvements and to initiate operations.	5	(0-5)	(Max 25)	23.125	21.25	21.25
4	Proposal demonstrates Proposer's commitment to the Valley's and Airport's community values including plans to comply with the voluntary noise abatement policies and procedures, and general contributions to the community: design of facilities is consistent with esthetic of the Airport.	5	(0-5)	(Max 25)	25	24.375	17.5
5	Consistency of proposed facilities and operations with the Airport's Minimum Standards and Rules and Regulations (as amended) and other Authority/City/County requirements.	4	(0-5)	(Max 20)	20	19	17
6	Proposer's key personnel experience with design, finance, construction, operation, maintenance and repair of commercial aeronautical facilities.	3	(0-5)	(Max 15)	13.875	12.375	12.75

Raw Scoring:

- 5 – Outstanding
- 4 – Very Good
- 3 – Satisfactory
- 2 – Barely Acceptable
- 1 – Inadequate
- 0 – Unacceptable

Score: (Max 145) **140.2** 131.75 109.75

4-Jun-24



Construction and Capital Projects

None





Airport Planning Projects

None





Public Comment



Thank You!

