



# Friedman Memorial Airport Authority

## Regular Board Meeting

### November 4, 2025





# Approve Agenda



# Public Comment

(10 Minutes)



# Approval of Meeting Minutes

October 7, 2025 Regular Meeting



# Reports

# Reports

- ▶ Chair Report
- ▶ Blaine County Report
- ▶ City of Hailey Report
- ▶ Fly Sun Valley Alliance Report
- ▶ Staff Team Report



# Airport Staff Brief



# Team Updates

- ▶ Deputy Director of Admin/Finance
- ▶ Airport Security Manager
- ▶ Deputy Director of Operations
- ▶ Airport Director

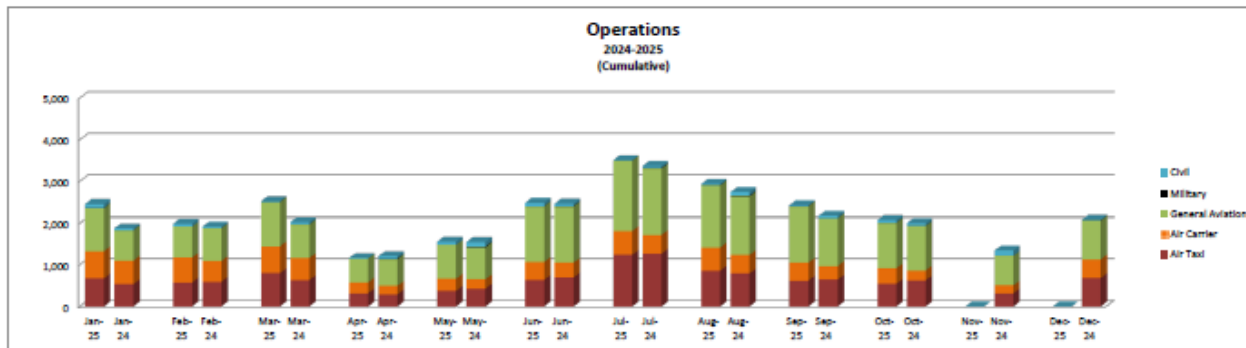


# Airport Activity Status

- ▶ Passenger Enplanements
  - +21.6% over September 2024
  - +16.0% YTD vs 2024
- ▶ Operations (unofficial)
  - +3.7% from October 2024
  - +8.4% YTD vs 2024

# Airport Activity Status

Month	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
January	3,622	3,893	3,912	2,600	3,028	2,787	4,547	2,520	2,070	2,379	2,408	2,098	2,454	2,128	2,249	1,842	1,665	2,019	2,172	1,987	2,001	2,250	1,986	1,875	2,455
February	4,027	4,498	3,073	3,122	3,789	3,597	3,548	2,857	2,244	2,647	2,117	2,205	2,612	1,417	2,268	2,533	1,629	1,914	1,187	2,253	2,185	2,362	2,237	1,905	1,990
March	4,952	5,126	3,086	4,097	3,618	2,918	4,677	3,097	2,145	2,709	1,813	1,921	2,753	1,924	2,023	1,917	1,895	1,860	2,016	1,480	2,512	2,376	1,971	2,031	2,523
April	2,494	3,649	2,213	2,840	2,462	2,047	2,581	2,113	1,724	1,735	1,604	1,513	1,509	1,210	1,337	1,380	1,426	1,257	1,116	616	1,590	748	1,551	1,211	1,163
May	3,905	4,184	2,654	3,282	2,729	2,134	1,579	2,293	2,280	1,891	1,533	1,693	1,852	555	668	1,501	1,802	1,442	1,174	1,127	1,894	779	1,437	1,552	1,559
June	4,787	5,039	4,737	4,438	3,674	3,656	5,181	3,334	2,503	3,019	2,898	2,761	3,203	2,164	2,387	2,475	2,502	2,552	2,292	2,069	2,931	2,580	2,193	2,464	2,486
July	6,359	8,796	6,117	5,910	5,424	5,931	7,398	4,704	4,551	5,005	5,004	4,810	5,345	4,345	4,159	4,562	4,573	5,033	4,266	3,356	4,005	3,965	3,535	3,374	3,508
August	6,479	6,917	5,513	5,707	5,722	6,087	8,196	4,570	4,488	4,705	4,326	3,823	4,644	3,114	2,932	3,719	3,873	3,175	3,260	2,859	3,289	3,286	2,659	2,746	2,939
September	3,871	4,636	4,162	4,124	4,609	3,760	4,311	2,696	3,376	3,128	3,359	2,396	2,403	2,237	2,292	2,379	2,036	2,224	2,235	2,692	2,884	2,408	2,341	2,181	2,429
October	3,879	3,656	3,426	2,936	3,570	3,339	3,103	2,134	2,145	2,012	1,886	1,658	1,874	1,760	1,789	1,377	1,939	1,670	1,571	2,212	2,128	2,236	1,807	2,003	2,077
November	3,082	2,698	2,599	2,749	2,260	2,912	2,892	1,670	1,901	1,309	1,114	1,325	1,475	908	1,229	1,314	1,135	1,392	1,328	1,365	1,665	1,370	1,322	1,346	0
December	3,401	2,805	3,247	3,227	2,722	3,834	2,699	1,848	2,272	1,811	2,493	2,066	2,016	1,545	1,482	1,717	2,217	2,033	1,960	2,051	2,018	1,851	2,171	2,087	0
Totals	60,868	66,897	44,798	46,082	49,807	49,002	60,712	39,838	31,898	32,360	30,666	28,288	32,140	29,307	24,816	26,718	26,892	26,671	24,677	24,067	29,102	28,211	26,210	24,776	23,128



ATCT Operations Change (October 2025 vs. October 2024)		
	2025	2024
Air Taxi	646	827
Air Carrier	379	238
General Aviation	1,086	1,072
Military	4	4
Civil	63	64
Total	2,077	2,003
YTD Total	23,128	21,342



# Airport Staff Brief Questions?



**Action**  
**New Business**  
**None**



# Continuing Business None



# Updates and Discussion

## New Business

# On-Airport Rental Car Concessions Contract – Update and Discussion

- ▶ Current agreements with 3 incumbent rental car companies due to expire September 30, 2026
  - ▶ Existing agreements:
    - ▶ Grant each concessionaire the right to operate one rental counter in the terminal, a designated “block area” in the public parking lot for pick-up/drop-off, and a secondary block for vehicle storage.
    - ▶ Current language legally prohibits the Airport from considering any additional rental car companies operating anywhere on airport property
    - ▶ Prevents peer-to-peer car sharing services such as Turo or ZipCar

# On-Airport Rental Car Concessions Contract – Update and Discussion

- ▶ Anticipated changes to renewal and selection
  - ▶ Remove restriction for additional rental car operators to allow for natural competition
  - ▶ Reevaluate current Minimum Annual Guarantee (MAG)
    - ▶ Current MAG: \$80,000
    - ▶ Ensure confident operators, raise quality bar, and maintain competitive balance
- ▶ Request for Bids (RFB) to be prepared with legal counsel and will be based on MAG-based bids.
  - ▶ Draft RFB will be presented for Board approval





# Updates and Discussion

## Continuing Business



# Miscellaneous



# Federal Legislation: Budd–Onder Act (Pilot/Aircraft Privacy Act)– Update

- ▶ Pilot/Aircraft Privacy Act (PAPA)
  - ▶ Attempted to restrict how airports collect revenues derived from landing fees and overnight parking
    - ▶ Revenues are essential to airport operations and fund fire apparatus, SRE and fuel, pavement maintenance, airfield light, and staff payroll
- ▶ SUN staff coordinated a unified statewide response
  - ▶ All commercial service airports jointly petitioned our congressional delegation to oppose the bill
- ▶ October 21, 2025, legislation was halted before reaching the Senate floor
  - ▶ Will require continued vigilance from Airports around the country to ensure this poor policy doesn't advance



# Construction and Capital Projects



# GA Pilot Lounge– Update

- ▶ Crews have started the grading and excavation for the sewer lift station and building foundation
- ▶ Foundation should be poured mid–November
- ▶ Updates to the Board and GA community will continue as the build progresses



# Air Traffic Control Tower Relocation

## – Update

- ▶ October 23<sup>rd</sup>: Airport Management met with Woolpert Aviation for a site visit and familiarization tour
  - ▶ Allowed the design team to inspect the existing tower
  - ▶ Evaluate logistics for relocating systems
  - ▶ Interview controllers
- ▶ Staff briefed on potential design elements
  - ▶ A series of design concepts will be developed and presented to the Board for review and will be coordinated with City of Hailey Community Development department
- ▶ Next steps:
  - ▶ Preparation of detailed Scope of Work
  - ▶ Preparation of consulting cost estimate
  - ▶ Development of Independent Fee Estimate (IFE) in accordance with FAA requirements



# Airport Planning Projects





# Airport Infrastructure and Optimization Study – Update

- ▶ The study is being completed at the request of the FAA
- ▶ The purpose of the study is to reevaluate the practicability of meeting the FAA's evolved design standards at the Airport's current location
  - ▶ Initial three chapters cover the Inventory of Existing Conditions, Forecasts of Aviation Demand, and an Airport Capacity Analysis
- ▶ October 17<sup>th</sup> Study Advisory Committee meeting
  - ▶ Briefing from engineers and airport planners on preliminary design concepts and potential alternatives
  - ▶ Alternatives could reflect the FAA's vision for achieving dimensional compliance at SUN; Or be an incremental step towards dimensional compliance
- ▶ Next Steps
  - ▶ Evaluating partial compliance layouts
  - ▶ Identify opportunities for incremental improvements to existing configurations





# Public Comment



Thank You!

