



Friedman Memorial Airport Authority

Regular Board Meeting

November 4, 2025





Approve Agenda



Public Comment

(10 Minutes)



Approval of Meeting Minutes

October 7, 2025 Regular Meeting



Reports

Reports

- ▶ Chair Report
- ▶ Blaine County Report
- ▶ City of Hailey Report
- ▶ Fly Sun Valley Alliance Report
- ▶ Staff Team Report



Airport Staff Brief



Team Updates

- ▶ Deputy Director of Admin/Finance
- ▶ Airport Security Manager
- ▶ Deputy Director of Operations
- ▶ Airport Director

Airport Activity Status

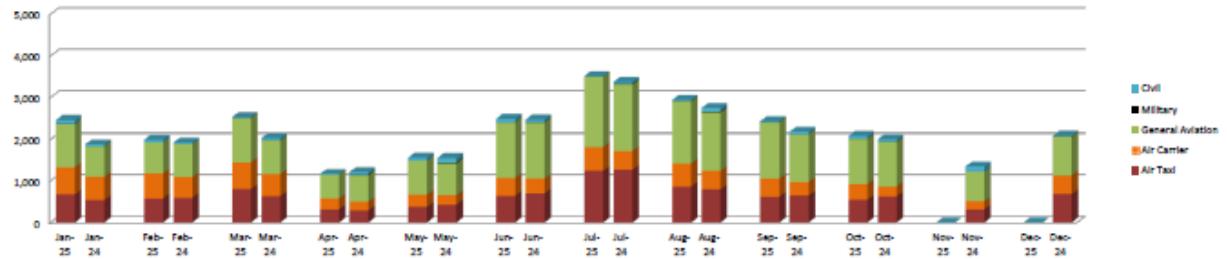
- ▶ Passenger Enplanements
 - +21.6% over September 2024
 - +16.0% YTD vs 2024
- ▶ Operations (unofficial)
 - +3.7% from October 2024
 - +8.4% YTD vs 2024

Airport Activity Status

Month	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	
January	3,622	3,893	3,912	2,600	3,028	2,787	4,547	2,520	2,070	2,379	2,408	2,098	2,454	2,128	2,249	1,842	1,665	2,019	2,172	1,987	2,001	2,250	1,986	1,875	2,455	
February	4,027	4,498	3,073	3,122	3,789	3,597	3,548	2,857	2,244	2,647	2,117	2,205	2,612	1,417	2,268	2,533	1,629	1,914	1,187	2,253	2,185	2,362	2,237	1,905	1,990	
March	4,952	5,126	3,086	4,097	3,618	2,918	4,677	3,097	2,145	2,709	1,813	1,921	2,753	1,924	2,023	1,917	1,895	1,860	2,016	1,480	2,512	2,376	1,971	2,031	2,523	
April	2,494	3,649	2,213	2,840	2,462	2,047	2,581	2,113	1,724	1,735	1,604	1,513	1,509	1,210	1,337	1,380	1,426	1,257	1,116	616	1,580	748	1,551	1,211	1,163	
May	3,805	4,184	2,654	3,282	2,729	2,134	1,579	2,293	2,280	1,891	1,533	1,693	1,852	555	668	1,501	1,802	1,442	1,174	1,127	1,894	779	1,437	1,552	1,559	
June	4,787	5,039	4,737	4,438	3,674	3,656	5,181	3,334	2,503	3,019	2,898	2,761	3,203	2,164	2,387	2,475	2,502	2,552	2,292	2,069	2,931	2,580	2,193	2,464	2,486	
July	6,359	8,796	6,117	5,910	5,424	5,931	7,398	4,704	4,551	5,005	5,004	4,810	5,345	4,345	4,159	4,562	4,573	5,033	4,266	3,356	4,005	3,965	3,535	3,374	3,508	
August	6,479	6,917	5,513	5,707	5,722	6,087	8,196	4,570	4,488	4,705	4,326	3,823	4,644	3,114	2,932	3,719	3,873	3,175	3,260	2,859	3,289	3,286	2,659	2,746	2,939	
September	3,871	4,636	4,162	4,124	4,609	3,760	4,311	2,696	3,376	3,128	3,359	2,396	2,403	2,237	2,292	2,379	2,036	2,224	2,235	2,692	2,884	2,408	2,341	2,181	2,429	
October	3,879	3,656	3,426	2,936	3,570	3,339	3,103	2,134	2,145	2,012	1,886	1,658	1,874	1,760	1,789	1,377	1,939	1,670	1,571	2,212	2,128	2,236	1,807	2,003	2,077	
November	3,082	2,698	2,599	2,749	2,260	2,912	2,892	1,670	1,901	1,309	1,114	1,325	1,475	908	1,229	1,314	1,135	1,392	1,328	1,365	1,665	1,370	1,322	1,346	0	
December	3,401	2,805	3,247	3,227	2,722	3,834	2,699	1,848	2,272	1,811	2,493	2,066	2,016	1,545	1,482	1,717	2,217	2,033	1,960	2,051	2,018	1,851	2,171	2,087	0	
Totals	60,868	66,887	44,738	46,032	43,807	43,002	60,712	33,838	31,888	32,860	30,666	28,288	32,140	23,307	24,816	26,718	28,882	28,671	24,677	24,087	29,102	28,211	26,210	24,776	23,128	

Operations

2024-2025
(Cumulative)



ATCT Operations Change
(October 2025 vs. October 2024)

	2025	2024	% Change
Air Taxi	646	827	-13.1%
Air Carrier	370	238	58.8%
General Aviation	1,086	1,072	2.1%
Military	4	4	0.0%
Civil	83	84	-1.0%
Total	2,077	2,003	3.7%
YTD Total	23,128	21,342	8.4%



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Airport Staff Brief Questions?



Action
New Business
None



**Continuing Business
None**



Updates and Discussion

New Business

On-Airport Rental Car Concessions Contract – Update and Discussion

- ▶ Current agreements with 3 incumbent rental car companies due to expire September 30, 2026
 - ▶ Existing agreements:
 - ▶ Grant each concessionaire the right to operate one rental counter in the terminal, a designated “block area” in the public parking lot for pick-up/drop-off, and a secondary block for vehicle storage.
 - ▶ Current language legally prohibits the Airport from considering any additional rental car companies operating anywhere on airport property
 - ▶ Prevents peer-to-peer car sharing services such as Turo or ZipCar

On-Airport Rental Car Concessions Contract – Update and Discussion

- ▶ Anticipated changes to renewal and selection
 - ▶ Remove restriction for additional rental car operators to allow for natural competition
 - ▶ Reevaluate current Minimum Annual Guarantee (MAG)
 - ▶ Current MAG: \$80,000
 - ▶ Ensure confident operators, raise quality bar, and maintain competitive balance
- ▶ Request for Bids (RFB) to be prepared with legal counsel and will be based on MAG-based bids.
 - ▶ Draft RFB will be presented for Board approval



Updates and Discussion

Continuing Business



Miscellaneous



Federal Legislation: Budd-Onder Act (Pilot/Aircraft Privacy Act)- Update

- ▶ Pilot/Aircraft Privacy Act (PAPA)
 - ▶ Attempted to restrict how airports collect revenues derived from landing fees and overnight parking
 - ▶ Revenues are essential to airport operations and fund fire apparatus, SRE and fuel, pavement maintenance, airfield light, and staff payroll
- ▶ SUN staff coordinated a unified statewide response
 - ▶ All commercial service airports jointly petitioned our congressional delegation to oppose the bill
- ▶ October 21, 2025, legislation was halted before reaching the Senate floor
 - ▶ Will require continued vigilance from Airports around the country to ensure this poor policy doesn't advance





Construction and Capital Projects



GA Pilot Lounge- Update

- ▶ Crews have started the grading and excavation for the sewer lift station and building foundation
- ▶ Foundation should be poured mid-November
- ▶ Updates to the Board and GA community will continue as the build progresses



Air Traffic Control Tower Relocation

– Update

- ▶ October 23rd: Airport Management met with Woolpert Aviation for a site visit and familiarization tour
 - ▶ Allowed the design team to inspect the existing tower
 - ▶ Evaluate logistics for relocating systems
 - ▶ Interview controllers
- ▶ Staff briefed on potential design elements
 - ▶ A series of design concepts will be developed and presented to the Board for review and will be coordinated with City of Hailey Community Development department
- ▶ Next steps:
 - ▶ Preparation of detailed Scope of Work
 - ▶ Preparation of consulting cost estimate
 - ▶ Development of Independent Fee Estimate (IFE) in accordance with FAA requirements



Airport Planning Projects



Airport Infrastructure and Optimization Study – Update

- ▶ The study is being completed at the request of the FAA
- ▶ The purpose of the study is to reevaluate the practicability of meeting the FAA's evolved design standards at the Airport's current location
 - ▶ Initial three chapters cover the Inventory of Existing Conditions, Forecasts of Aviation Demand, and an Airport Capacity Analysis
- ▶ October 17th Study Advisory Committee meeting
 - ▶ Briefing from engineers and airport planners on preliminary design concepts and potential alternatives
 - ▶ Alternatives could reflect the FAA's vision for achieving dimensional compliance at SUN; Or be an incremental step towards dimensional compliance
- ▶ Next Steps
 - ▶ Evaluating partial compliance layouts
 - ▶ Identify opportunities for incremental improvements to existing configurations





Public Comment



Thank You!

