



Friedman Memorial Airport Authority

Regular Board Meeting

August 11, 2026





Approve Agenda



Public Comment

(10 Minutes)



Public Hearing

Fiscal Year 2027 Budget

**BUDGET
DEVELOPMENT
FINAL**

FY 2027



Fiscal Year 2026 Final Budget

Total Budget

Revenue

- ▶ Operational: \$7,186,198
- ▶ Capital: \$19,966,000
- ▶ Total: \$27,152,198

Expenditures

- ▶ Operational: \$5,831,612
- ▶ Capital: \$21,200,000
- ▶ Total: \$27,031,612

ACTION: Motion to approve the Proposed Friedman Memorial Airport Expenditure Budget for FY 2027 in the amount of \$27,031,612.

QUESTIONS





Approval of Meeting Minutes

July 7, 2026 Regular Meeting



Reports

Reports

- ▶ Chair Report
- ▶ Blaine County Report
- ▶ City of Hailey Report
- ▶ Fly Sun Valley Alliance Report
- ▶ Staff Team Report



Airport Staff Brief



Team Updates

- ▶ Deputy Director of Admin/Finance
- ▶ Airport Security Manager
- ▶ Deputy Director of Operations
- ▶ Airport Director



Airport Activity Status

▶ Passenger Enplanements

- +5.9% over June 2025
- +11.7% YTD vs 2025

▶ Operations (unofficial)

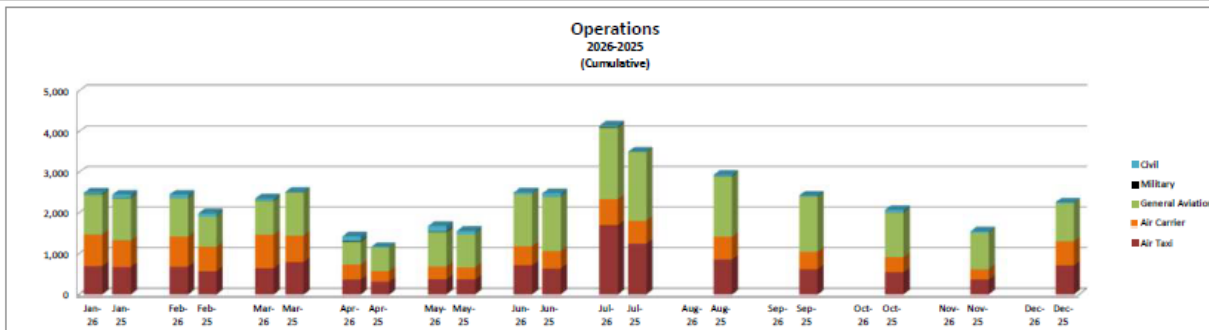
- +18.2% from July 2025
- +8.9% YTD vs 2025
- Tuesday July 8th – “Fly-in” day – 308 total operations including airlines and LifeFlight





Airport Activity Status

Month	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
January	3,622	3,893	3,912	2,600	3,028	2,787	4,547	2,520	2,070	2,379	2,408	2,098	2,454	2,128	2,249	1,842	1,665	2,019	2,172	1,987	2,001	2,250	1,986	1,875	2,455	2,502
February	4,027	4,498	3,073	3,122	3,789	3,597	3,548	2,857	2,244	2,647	2,117	2,205	2,612	1,417	2,268	2,533	1,629	1,914	1,187	2,253	2,185	2,362	2,237	1,905	1,990	2,454
March	4,952	5,126	3,086	4,097	3,618	2,918	4,677	3,097	2,145	2,709	1,813	1,921	2,753	1,924	2,023	1,917	1,895	1,880	2,016	1,480	2,512	2,376	1,971	2,031	2,523	2,358
April	2,494	3,649	2,213	2,840	2,482	2,047	2,581	2,113	1,724	1,735	1,604	1,513	1,509	1,210	1,337	1,380	1,426	1,257	1,116	816	1,590	748	1,551	1,211	1,163	1,427
May	3,905	4,184	2,654	3,282	2,729	2,134	1,579	2,293	2,280	1,891	1,533	1,693	1,852	555	668	1,501	1,802	1,442	1,174	1,127	1,894	779	1,437	1,552	1,559	1,683
June	4,787	5,039	4,737	4,438	3,674	3,656	5,181	3,334	2,503	3,019	2,898	2,761	3,203	2,164	2,387	2,475	2,502	2,552	2,292	2,069	2,931	2,580	2,193	2,484	2,486	2,506
July	6,359	8,796	6,117	5,910	5,424	5,931	7,398	4,704	4,551	5,005	5,004	4,810	5,345	4,345	4,159	4,562	4,573	5,033	4,266	3,356	4,005	3,965	3,535	3,374	3,508	4,147
August	6,479	6,917	5,513	5,707	5,722	6,087	8,196	4,570	4,488	4,705	4,326	3,823	4,644	3,114	2,932	3,719	3,873	3,175	3,260	2,859	3,289	3,288	2,659	2,746	2,939	
September	3,871	4,636	4,162	4,124	4,809	3,760	4,311	2,896	3,376	3,128	3,359	2,396	2,403	2,237	2,262	2,379	2,036	2,224	2,235	2,692	2,884	2,408	2,341	2,181	2,429	
October	3,879	3,656	3,426	2,936	3,570	3,339	3,103	2,134	2,145	2,012	1,886	1,658	1,874	1,780	1,789	1,377	1,939	1,670	1,571	2,212	2,128	2,236	1,807	2,003	2,077	
November	3,082	2,698	2,599	2,749	2,260	2,912	2,892	1,670	1,901	1,309	1,114	1,325	1,475	908	1,229	1,314	1,135	1,392	1,328	1,365	1,665	1,370	1,322	1,346	1,548	
December	3,401	2,805	3,247	3,227	2,722	3,834	2,699	1,848	2,272	1,811	2,493	2,056	2,016	1,545	1,482	1,717	2,217	2,033	1,980	2,051	2,018	1,851	2,171	2,087	2,281	
Totals	50,858	55,897	44,739	45,032	43,607	43,002	50,712	33,836	31,699	32,350	30,555	28,269	32,140	23,307	24,815	26,716	26,692	26,571	24,577	24,067	29,102	26,211	25,210	24,775	26,938	17,077



2002 – 55, 897
 2007 – 50,712
 2013 – 30,555
 2025 – 26,938

ATCT Operations Change (July 2026 vs. July 2025)			
	2026	2025	% Change
Air Taxi	1,706	1,243	37.2%
Air Carrier	636	568	12.0%
General Aviation	1,766	1,687	4.7%
Military	11	2	0.0%
Civil	28	8	250.0%
Total	4,147	3,508	18.2%
YTD Total	17,077	15,684	8.9%



Airport Staff Brief Questions?



Action
New Business

Surplus Property Disposal

- ▶ Staff has identified one item for surplus disposal
 - ▶ 1985 Ford C800 De-Ice Truck
- ▶ This item was not procured using FAA AIP funds
- ▶ Standard state surplus disposal process: sealed bid auction

Surplus Property Disposal



Surplus Property Disposal

ACTION REQUESTED: Motion to approve the property list, declare the item on the list as surplus property, and approve the sealed bid process for disposal.

P2P Car Rental – TURO Operating Agreement – Consideration of Approval

- ▶ Staff has drafted final agreement with TURO Peer-to-Peer Car Rental
 - ▶ TURO already operating on airport
 - ▶ Agreement ensures even playing field with other rental providers
 - ▶ Agreement includes:
 - ▶ 10% revenue share on gross receipts
 - ▶ All accumulated parking fees

ACTION REQUESTED: Motion to approve the TURO Operating Agreement at the Friedman Memorial Airport.



Continuing Business

None



Updates and Discussion

New Business

Wildland Fire Aircraft Activity and Unauthorized Drone Activity – Update

- ▶ Multiple area wildfires in July resulted in Temporary Flight Restrictions (TFR)
 - ▶ Martin Canyon Fire
 - ▶ South and East of airport's final approach path
 - ▶ Ohio Fire
 - ▶ North and East of northern arrival and departure path
- ▶ Staff coordinated closely with Incident Command, local ATCT, South Idaho Interagency Dispatch Center, and FAA Command Center
 - ▶ Ensured that aerial firefighting aircraft had the airspace necessary to operate safely
 - ▶ Protect final approach path and departure paths
 - ▶ No adverse impacts to scheduled air carrier operations

Wildland Fire Aircraft Activity and Unauthorized Drone Activity – Update

- ▶ July 14th: Unauthorized drones observed over downtown Bellevue which threatened both aerial firefighting and aircraft operations
- ▶ Ongoing concern regarding unauthorized drone activity
 - ▶ Within a 5-mile radius of the airport without approval
 - ▶ Within the vicinity of wildfires
- ▶ FAA Low Altitude Authorization and Notification Capability (LAANC) System is required for drone ops
 - ▶ Part 107 operators may obtain authorization through this system
 - ▶ Notifies Air Traffic Control when and where drone operations will occur
- ▶ Federal Penalties can exceed \$10,000

BCSO & Hailey Police Department EVOC Training – Discussion

- ▶ Third week of September
- ▶ HPD & BCSD will be conducting Emergency Vehicle Operator Course (EVOC) training on the apron to meet annual training requirements
- ▶ Law enforcement presence expected and attributed to training
 - ▶ Dates subject to changes but right now, likely 9/15 & 9/16



Updates and Discussion

Continuing Business



Miscellaneous



Future Aeronautical Development RFP – Clay Lacy Lease Agreement– Update

- ▶ November 5th, 2024: Board accepted the recommendation of the Selection Committee and directed Staff and the Finance/Leasing Committee to enter lease negotiations with Clay Lacy
- ▶ NEPA Environmental Assessment, subsequent reassessment for plot shift away from runway centerline, and AWOS–relocation delayed execution of lease
- ▶ March 2026: After final legal description was prepared, parties reengaged to negotiated final terms

Future Aeronautical Development RFP – Clay Lacy Lease Agreement– Update

- ▶ Primary revisions includes increased revenue shares for the airport
 - ▶ Land lease: \$1.10/sq ft
 - ▶ 8% revenue share across majority of concession revenue categories
 - ▶ 5% revenue share for hangar sales, transient aircraft parking, and transient aircraft hangar rentals
- ▶ Favorable in the long-term for the airport; ensuring self-sustainability with no reliance on general, non-aviation related tax dollars
- ▶ Ensures even playing field for commercial aeronautical service providers conducting business at SUN
- ▶ Extension of deadline for final hangar construction from 60 months to 120 months.
 - ▶ Ensures facilities reflect actual market demand

Meet the Fleet – September 19th – Save the Date

- ▶ The annual Meet the Fleet event will take place **Saturday, September 19th from 11:00AM to 2:00PM**
- ▶ Kiwanis Club will be serving hot dogs, hamburgers, and drinks with proceeds benefiting local charities
- ▶ Chamber of Commerce will host the annual Chili Cookoff with proceeds benefitting the Hailey Fire Department

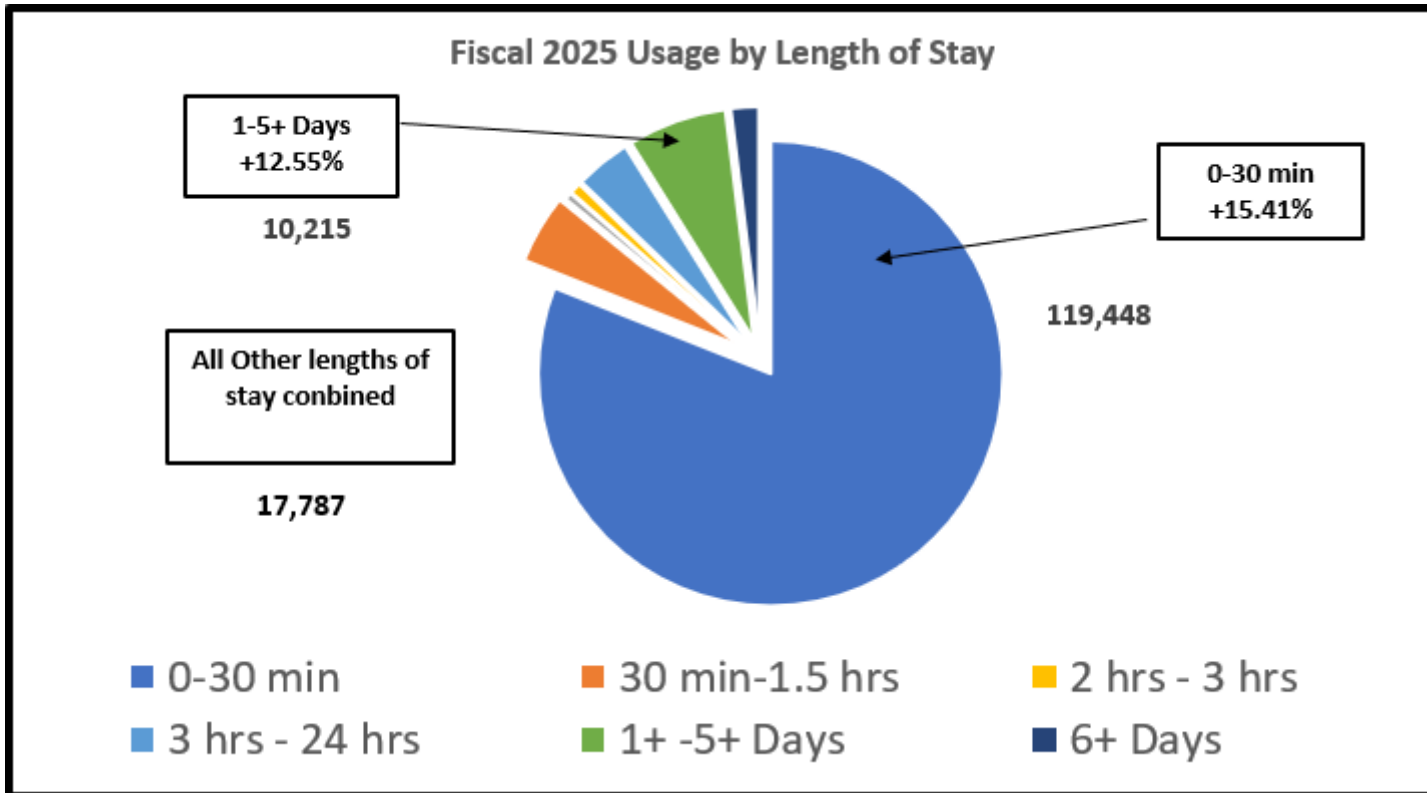
Airport Rates and Charges & Parking Lot Rates – Update

- ▶ In line with federal obligations, staff have started a comprehensive Rates and Charges review
 - ▶ Many items have not been updated in over 10 years
- ▶ Airport has obligation to maintain up-to-date, reasonable and not unjustly discriminatory fees to offset operational expenses
 - ▶ Revenue is meant to fund day-to-day operation, maintenance, and safety of the airport
 - ▶ Ensures the ability of the airport to respond to changing regulatory requirements, infrastructure needs, and unforeseen emergencies
- ▶ Fees and rates should reflect fair market value, tailored to our specific needs, and at a rate that is consistent and scalable across all airport users

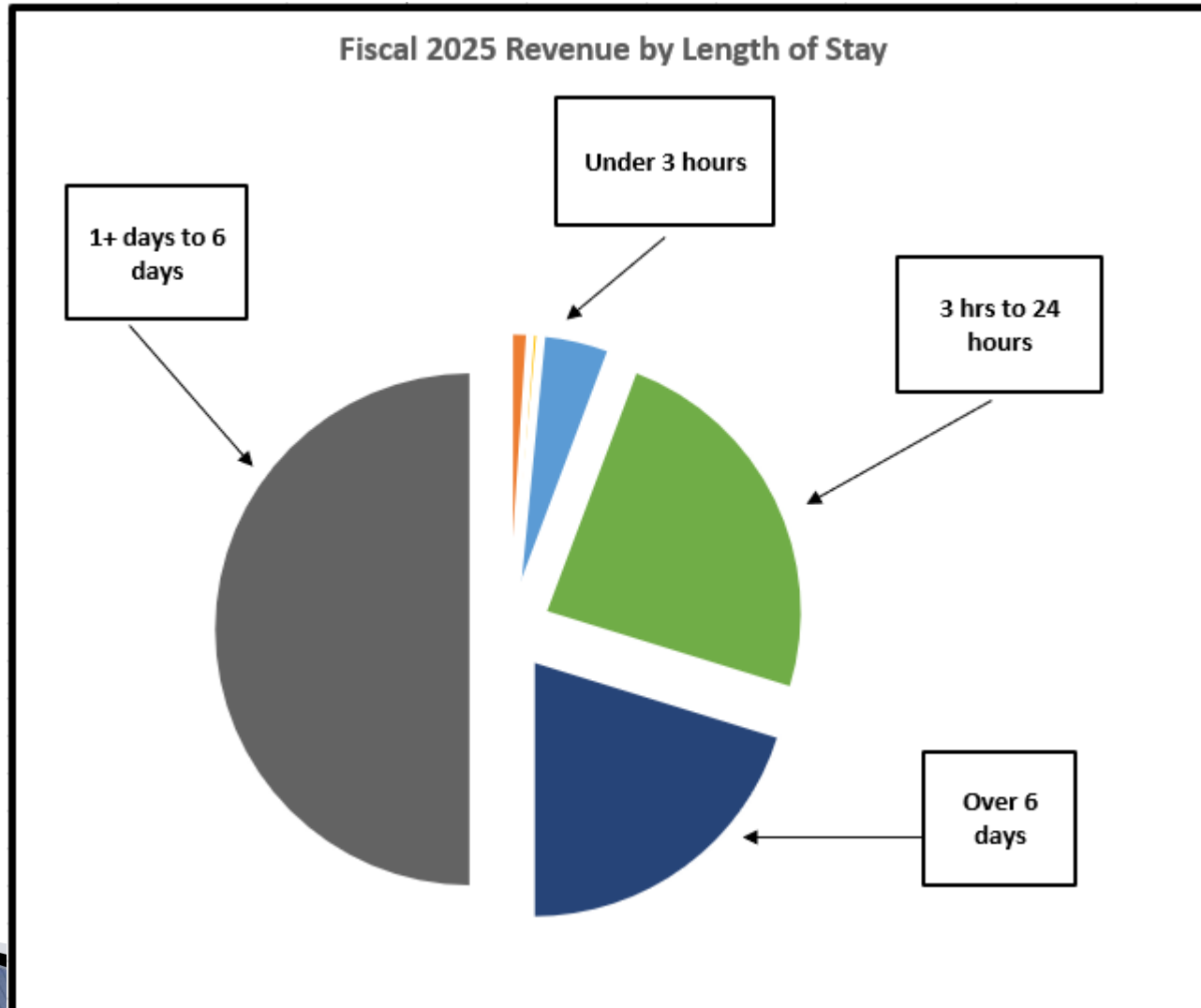
Airport Rates and Charges & Parking Lot Rates – Update

- ▶ Parking rates have not been updated since 2022
- ▶ A significant portion of the parking lot is taken up by short-term stays that displace overnight parking customers
- ▶ Rates were compared regionally and to similarly situated peer-airports
- ▶ Historical trend analysis focused on utilization types, stay length, revenue generation, and passenger satisfaction survey results

Airport Rates and Charges & Parking Lot Rates – Update



Airport Rates and Charges & Parking Lot Rates – Update



Airport Rates and Charges & Parking Lot Rates – Update

What If Rate Adjustments							Assumption 4% Annual Revenue Increase			
		Rate	Per 24 Hrs	Revenue						
			FY 2025	1st 0-30 free	1st 0-2 hrs free		1st 0 -30 free		1st 0-2 hrs free	
2025	Actual		\$15.00	\$ 1,031,432	\$	999,617				
	Projected		\$16.00	\$ 1,096,749	\$	1,064,934		\$ 1,140,619	\$	1,107,531
	Projected		\$17.00	\$ 1,162,066	\$	1,130,251		\$ 1,208,549	\$	1,174,138
	Projected		\$18.00	\$ 1,227,383	\$	1,195,568		\$ 1,276,478	\$	1,240,691
	Projected		\$19.00	\$ 1,292,700	\$	1,260,885		\$ 1,344,408	\$	1,307,189
% of volume change after last rate adjustment										

Airport Rates and Charges & Parking Lot Rates – Update

► Goals:

- Manage lot in a manner that preserves reliability and convenience for those who choose to pay for it
- Encourage other transportation methods – Taxis, Ride sharing apps, Mountain Rides, Airport Shuttle
- Ensure the convenience of the parking lot is always available for those willing to pay for it

► New Proposed Rate Structure:

Auto Parking - Passenger Terminal					
Parking Rates					
0 to 1 Hr.	Hour	\$0.00	No Change	06/05/02	
1 Hr. - 2 Hrs.	Hour	\$5.00	No Change	12/03/19	
2 Hrs. to 3 Hrs.	Hour	\$8.00	No Change	04/07/20	
3 Hrs. - 24 Hrs.	Hour	\$18.00	No Change	10/01/22	

- We invite Board discussion of the proposed rate changes and future parking rates.



Construction and Capital Projects

None





Airport Planning Projects

None





Public Comment



Thank You!

